



# 2011 ANNUAL MEETING INFORMATION STATEMENT

The 2011 Annual Meeting will be held on July 11-12, 2011 at  
The Greenbrier, White Sulphur Springs, West Virginia.

*The business portion of the Annual Meeting will commence at 8:00AM on Monday, July 11,  
and will conclude on the morning of Tuesday, July 12, at 11:00AM.*

The Greenbrier  
300 W. Main Street  
White Sulphur Springs, West Virginia

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## **DIRECTOR ELECTIONS**

The terms of office for Seats 1, 5, 11, 14 and 16 (respectively Florida, South Carolina, Louisiana, Pennsylvania, and Farm Credit of the Virginias/MidAtlantic (VA and WV only)) expire on December 31, 2011.

AgFirst Farm Credit Bank ("Bank" or "AgFirst") is strictly prohibited from distributing campaign material. The candidate information provided herein is for regulatory disclosure and educational purposes only.

## **NOMINATIONS**

Nominees for each director position have been selected by the 2011/2012 AgFirst Farm Credit Bank nominating committee (Exhibit A). Please note there is only one candidate for Seat 5, Seat 11 and Seat 16. The nominating committee and workgroups of the full committee consisting of committee member(s) from the respective election regions conducted searches for at least two nominees for each open seat. Initially, the workgroups coordinated with the regional association boards and their chairmen, and their governance committees as well as their management in an effort to identify two candidates for the seats. Inquiries were made of particular individuals regarding their potential interest in being a candidate or their knowledge of other potential candidates. These inquiries were in addition to the interviews with the boards and committees soliciting interested nominees. However, the nominating committee was unable to identify two qualified and willing candidates for the seats described above. The nominating committee's efforts to locate two qualified and willing candidates for each open seat were reported to the Bank Board of Directors ("Board"). The nominees are identified on the attached Exhibit C to this Information Statement, together with disclosure/biographical information for each nominee.

## **STOCKHOLDER VOTING RIGHTS**

Voting for director positions will be held by mail ballot following the conclusion of the Annual Meeting. Ballots and candidate disclosures will be mailed no later than August 5, 2011. All eligible voting stockholders as of March 31, 2011 (the "Record Date"), are entitled to vote for all director positions. Each voting stockholder may cast one vote, which vote shall be weighted by the number of its voting stockholders member/ borrowers as of the Record Date. Voting for director positions shall be cumulative. Ballots must be received by PricewaterhouseCoopers no later than noon on October 27, 2011. Return envelopes will be included with the ballots.

## **VOTING STOCKHOLDERS**

As of the Record Date, the number of voting stockholders entitled to vote is twenty. The weighted vote of each voting stockholder is set forth on the attached Exhibit B.

## **DIRECTOR CANDIDATE FORUM**

The Board has approved a forum for director candidate interviews at the 2011 Annual Meeting, to be held on Tuesday, July 12, beginning at 8:00AM. The forum will provide the candidates an opportunity to answer a series of predetermined questions, as submitted by Bank stockholders. In addition, stockholders will be allowed to ask questions from the floor. Candidates may be available for additional stockholder interviews. Any additional interviews should be arranged between the individual candidates and the respective associations at their sole discretion.

## **OTHER NOMINATIONS**

Bank bylaws and election procedures allow for additional stockholder nominations for director candidates on or before 8:00AM, July 11, 2011. Any such nomination should be forwarded to Maribeth Corbett, Corporate Secretary at 1401 Hampton Street, Columbia, SC 29201, or delivered to her at the General Session at the annual stockholder meeting. Any nominations must meet all director eligibility requirements and be accompanied by all required disclosures.

## **DISCLOSURE INFORMATION**

Employee, director, and director nominee loans, and loans to their immediate family members and any organizations with which employees, directors, and director nominees are affiliated were made in the ordinary course of business, were made on the same terms, including interest rate, amortization schedule, and collateral as those prevailing at the time for comparable transactions with other persons, and did not involve more than the normal risk of collectibility, except an immediate family member of a director nominee, not a member of his household, was involved in a loan that was determined to involve more than the normal risk of collectibility. Please see the attached director nominee disclosure for Mr. Lloyd A. "Sonny" Register. In addition, all disclosure statements required of director candidates pursuant to Bank bylaws/policies and FCA regulations shall be mailed with election ballots to the voting stockholders.

## BOARD OF DIRECTORS (Currently Serving)

Name & Position	Type(s) of Agriculture	Age	Year First Elected	Term of Office Expires
M. Wayne Lambertson, Chairman	Corn, soybeans, wheat. Broiler operation.	64	2002	12-31-2013
Robert H. Spiers, Jr., Vice Chairman	Tobacco, corn, wheat and soybean operation.	66	2006	12-31-2013
Gary L. Alexander, Director	Poultry production.	55	2008	12-31-2011
Jack W. Bentley, Jr., Director	Dairy operation. Pasture, crops and timberland.	54	2010	12-31-2013
James C. Carter, Jr., Director	Beef cattle. Hay farm. Vegetable and fruit operation. Livestock mineral and supplement sales.	64	2011	12-31-2014
Bonnie V. Hancock, Director	Outside director.	50	2010	12-31-2013*
Dale R. Hershey, Director	Dairy operation. Corn, alfalfa, soybeans, barley, rye and hay.	63	2008	12-31-2011
Paul M. House, Director	Corn, soybeans, wheat, hay and turfgrass. Dairy operation.	62	2002	12-31-2011
Thomas W. Kelly, Director	Dairy livestock operation. Corn and soybeans.	74	2001	12-31-2012
Lyle Ray King, Director	Timber, corn, soybeans and wheat.	66	2005	12-31-2012
S. Alan Marsh, Director	Row crops including cotton, soybeans, wheat and corn.	56	2010	12-31-2013
James L. May, Director	Heifer operation. Alfalfa hay, corn, soybeans and wheat.	61	2006	12-31-2013
Bobby E. McCollum, Jr., Director	Poultry operation. Cow-calf operation. Timber, hay, soybeans, wheat and corn.	61	2010	12-31-2013
James M. Norsworthy, III, Director	Cow-calf operation. Hay operation. Pine and hardwood timber.	61	2008	12-31-2011
Katherine A. Pace, Director	Outside director.	49	2006	12-31-2011*
Jimmy D. Poston, Director	Crops include corn, peanuts, soybeans, tobacco, strawberries, turf grass and timber.	56	2011	12-31-2014
Walter L. Schmidlen, Jr., Director	Cow-calf operation. Hay and corn. Farm equipment business.	70	2001	12-31-2012
Robert G. Sexton, Director **	Citrus grower.	51	2000	12-31-2011*
William H. Voss, Director	Cattle operation. Timber operation. Production agriculture and agribusiness.	69	2007	12-31-2014
J. Mark Wheeler, Director	Citrus grower. Beef cattle operation.	40	2009	12-31-2012*

\* Bonnie Hancock, Katherine Pace, Bobby Sexton and Mark Wheeler are Board designated financial expert(s). The Board designated Ms. Pace as the financial expert to serve on the Audit Committee.

\*\* This director was not eligible to be renominated.

No incumbent directors attended less than 75% of the total board meetings and/or any committee meetings on which he/she served during the fiscal year. No director resigned or declined to stand for re-election during the last fiscal year to date because of policy disagreements with the board.

## OTHER BUSINESS

The agenda for the 2011 Annual Meeting has been provided to stockholders under separate cover. There are no other business matters to be discussed at the meeting upon which a stockholder vote will be required.

## MAILING DATE AND ONLINE AVAILABILITY OF ANNUAL MEETING INFORMATION STATEMENT

The 2011 Annual Meeting Information Statement was mailed to all shareholders on June 22, 2011, and it was published on AgFirst's website ([www.agfirst.com](http://www.agfirst.com)) simultaneous with its mailing. It will be available on AgFirst's website for thirty days. Copies of the 2011 Annual Meeting Information Statement are also available for inspection at AgFirst Farm Credit Bank, 1401 Hampton Street, Columbia, SC 29201.

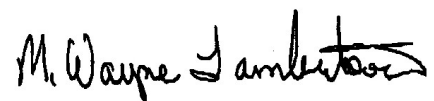
## ANNUAL REPORT

The 2010 annual report has been mailed to stockholders under separate cover. The 2010 annual report was also made available for viewing on AgFirst's website ([www.agfirst.com](http://www.agfirst.com)) when the report was submitted to the Farm Credit Administration within 75 days of year end. Stockholders should review the information contained in the report. You may also request a copy by contacting AgFirst Farm Credit Bank in Columbia, South Carolina.

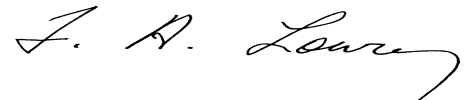
## CERTIFICATION

The undersigned certify that we have reviewed the 2011 Annual Meeting Information Statement of AgFirst Farm Credit Bank and that the report has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Dated June 22, 2011



M. Wayne Lambertson, Chairman of the Board



F. A. Lowrey, Chief Executive Officer



Charl L. Butler, Chief Financial Officer

**EXHIBIT A**

**(To the 2011 Annual Meeting Information Statement)**

**2011/2012 AGFIRST NOMINATING COMMITTEE**

Eldridge Westbrook, AgCarolina Financial, ACA  
Paul McPherson, AgChoice Farm Credit, ACA  
Deborah L. Johlin-Bach, AG CREDIT, ACA  
Franklin B. Wright, AgGeorgia Farm Credit, ACA  
A. Harvey Lemmon, AgSouth Farm Credit, ACA  
Dupree Atkinson, ArborOne Farm Credit, ACA  
Harold J. Smith, Jr., Cape Fear Farm Credit, ACA, Vice Chairman  
Thomas E. "Tommy" Porter, Jr., Carolina Farm Credit, ACA  
Oscar Penn, Central Kentucky, ACA  
David R. Singleton, Chattanooga, ACA  
John N. Mills, Jr., Colonial Farm Credit, ACA  
David J. Stanford, Farm Credit of Central Florida, ACA  
Roger W. Davis, Farm Credit of Florida, ACA  
James G. Ditty, Farm Credit of Northwest Florida, ACA  
Thomas V. Thacker, Farm Credit of the Virginias, ACA, Chairman  
James F. Martin, Jr., First South Farm Credit, ACA  
Randall Heath, Jackson Purchase, ACA  
Fred N. West, MidAtlantic Farm Credit, ACA  
Felipe Ozonas, Puerto Rico Farm Credit, ACA  
Clifford Dollar, Southwest Georgia Farm Credit, ACA

## EXHIBIT B

(To the 2011 Annual Meeting Information Statement)

**AgFirst Farm Credit Bank  
Voting Member Summary  
(as of March 31, 2011)**

AgCarolina Financial, ACA	2,784
AgChoice Farm Credit, ACA	6,517
AG CREDIT, ACA	4,922
AgGeorgia Farm Credit, ACA	4,209
AgSouth Farm Credit, ACA	6,131
ArborOne Farm Credit, ACA	1,173
Cape Fear Farm Credit, ACA	2,941
Carolina Farm Credit, ACA	7,603
Central Kentucky, ACA	1,644
Chattanooga, ACA	1,327
Colonial Farm Credit, ACA	4,299
Farm Credit of Central Florida, ACA	866
Farm Credit of Florida, ACA	2,385
Farm Credit of Northwest Florida, ACA	886
Farm Credit of the Virginias, ACA	10,763
First South Farm Credit, ACA	4,708
Jackson Purchase, ACA	2,211
MidAtlantic Farm Credit, ACA	9,471
Puerto Rico Farm Credit, ACA	461
Southwest Georgia Farm Credit, ACA	932
	<hr/>
	<b>76,233</b>

**EXHIBIT C**  
**(To the 2011 Annual Meeting Information Statement)**

**Director Candidates' Regulatory Disclosure  
and Supplemental Educational Information**

***PLEASE TAKE NOTE -***

*Pursuant to FCA regulations, AgFirst must remain impartial in all bank director elections and can neither endorse nor oppose any candidate. The information contained herein is for regulatory disclosure and educational purposes only. AgFirst is prohibited from distributing campaign material.*

*Every effort has been made to ensure that each candidate was given equal opportunity to provide information. Director candidate educational material was prepared and submitted by the candidate (subject to minor grammatical and syntactical revisions).*

**2011 Slate of Nominees to the  
AgFirst Farm Credit Bank  
Board of Directors,  
as submitted by the AgFirst Nominating Committee:**

**Region No. 1 - Seat 1 (Florida)**

<i>Name</i>	<i>Association</i>
John S. Langford	Farm Credit of Central Florida, ACA
Lloyd A. "Sonny" Register	Farm Credit of Florida, ACA

**Region No. 3 - Seat 5 (South Carolina)**

<i>Name</i>	<i>Association</i>
Gary L. Alexander	AgSouth Farm Credit, ACA

**Region No. 7 - Seat 11 (Louisiana)**

<i>Name</i>	<i>Association</i>
James M. Norsworthy, III	First South Farm Credit, ACA

**Region No. 9 - Seat 14 (Pennsylvania)**

<i>Name</i>	<i>Association</i>
Dale R. Hershey	MidAtlantic Farm Credit, ACA
William K. "Bill" Jackson	AgChoice Farm Credit, ACA

**Region No. 11 - Seat 16 (Farm Credit of the Virginias/MidAtlantic (VA & WV only))**

<i>Name</i>	<i>Association</i>
Paul M. House	Farm Credit of the Virginias, ACA

# REGION NO. 1 - SEAT 1

## DIRECTOR NOMINEE CANDIDATE 1 -

### JOHN S. LANGFORD

Lakeland, Florida

Lifetime Resident of the AgFirst Farm Credit District

**“Our farming operation exists today because of the faithful support of Farm Credit through numerous weather disasters. My family instilled in me the willingness to serve Farm Credit in return. When other members asked me to be a candidate, I accepted what I consider to be my duty to agriculture and to our country. It is my sincere hope that my agricultural business experience, my banking experience and education will equip me to make a positive contribution to the workings of the AgFirst District Board.”**

**Age:** 61      **Date of Birth:** November 18, 1949      **Place of Birth:** Bartow, Florida

**Business Address:** 1250 Scottsland Drive, Lakeland, Florida 33813      **Home Address:** Same

**Telephone:** 863-287-4330      **Email:** johnslangford@gmail.com

**Business Experience/Principal Occupation/Employment in Last 5 Years:** Citrus grower for 45 years. Commercial citrus fruit dealer and handler. Citrus caretaker and nurseryman. Agricultural land sales. Community bank director.

**Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business:** John Langford, Inc. - Owner/Operator, President, Citrus caretakers, growers and handlers. John Langford Realty LLC - Broker/Owner, Agricultural and transitional land sales. Farm Credit of Central Florida, ACA - Director & Designated Financial Expert, Agricultural finance and lending. Community Southern Bank - Director, Commercial banking. Lake Wales Citrus Growers Association - Director, Fresh citrus cooperative. Polk County Florida Farm Bureau - Director, Farmers representation/other.

**Education (including Special Courses and/or Certifications):** Bartow High School - Diploma. Emory University - Bachelor of Arts. Harvard Business School (Agribusiness) - Master of Business Administration. University of Florida, IFAS - Citrus Pathogens and Disorders, 1992, Citrus Pests, 1993. Realtors Land Institute, Accredited Land Consultant.

**Extent of Present Agricultural Operations:** Citrus grower - oranges, tangerines and grapefruit; seventy-five acres (personal); plus 148 managed family acres. Commercial citrus grove manager, 340 acres additional. Commercial citrus fruit handler, 200,000 boxes annually.

**Accomplishments Relative to Agriculture and the Farm Credit System:** Founded John Langford, Inc., 1979-Present. Citrus caretakers, growers and handlers. 1 million boxes + annually. Custom management programs. Expert witness in citrus matters; hourly consulting; program supervision. Founded Langford Citrus Nursery, 1986-1995 - Greenhouse trees, 200,000 trees annually. Concentrating in transitional agricultural lands, overall sales \$100 million+. Broker/Owner, John Langford Realty LLC. Director, Farm Credit of Central Florida, ACA, 2006-present. Designated financial expert. Member Audit and Risk Management Committees.

**Business or Professional Experience:** Realtors Land Institute, Courses: Site Selection, 2002; Land Investment Analysis, 2003; Subdividing Land, 2004; Land 101, 2005; 1031 Tax Exchanges, 2005; Ag Lands, 2005. CCIM Courses, 101 and 103. Center State Bond School, Birmingham ALA (Bond and Securities Analysis)

**Affiliations With Any Farm Organizations:** Lake Wales Citrus Growers Association. Polk County Florida Farm Bureau. Florida Citrus Mutual. Florida Farm Bureau.

**Affiliations With Any Organizations (e.g., business, professional, civic, church groups):** First United Methodist Church. Bartow Florida Kiwanis Club.

**Spouse and/or Children:** Wife: Mary K. Langford. Children - Wil, John and Lillian.

# REGION NO. 1 - SEAT 1

## DIRECTOR NOMINEE CANDIDATE 2 -

### LLOYD A. "SONNY" REGISTER

Sanderson, Florida

Lifetime Resident of the AgFirst Farm Credit District

**"I think the Farm Credit System is the most important thing to ever come out of the U.S. Congress for rural America and American agriculture. I take very seriously the tasks of studying situations, gathering facts, discussing alternatives, attending meetings and training sessions, and casting a vote to keep Farm Credit viable and strong, while providing the best possible services to ALL our stockholder members. Asking to be considered as an AgFirst Bank Director is simply asking for more involvement."**

**Age:** 71      **Date of Birth:** July 22, 1939      **Place of Birth:** Macclenny, Florida

**Business Address:** 12846 Turner Cemetery Road, Sanderson Florida 32087      **Home Address:** Same

**Telephone:** 904-923-2191      **Email:** regicows@hotmail.com

**Business Experience/Principal Occupation/Employment in Last 5 Years:** Beef cattle, hay and timber farmer.

**Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business:** D3 Farms - Owner/operator, Cow-calf operation, hay and timber operation. Farm Credit of Florida, ACA - Director, Agricultural finance and lending. FSA - Director, County committee chairman, Administration of government farm programs. Baker County Farm Bureau - Director, Promotion of agriculture/other. Baker County Soil and Water - Director, Conservation. University of Florida Regional Advisory Committee - Director, University research. State Farm Bureau Committee (Advisory) - Director, Legislative affairs.

**Education (including Special Courses and/or Certifications):** Baker County High School - Diploma. University of Florida - Bachelor of Science.

**Extent of Present Agricultural Operations:** Owner of D3 Farms with a cow-calf operation, 200 acres of pasture and hay, and 500 acres of timber.

**Accomplishments Relative to Agriculture and the Farm Credit System:** Right out of college, I agreed to take over management of a dairy farm that was headed for bankruptcy (and almost there) with the understanding if I could save it, I would own 1/2 interest in it. With the help of the Production Credit Association and a very supportive wife, the dairy made us a good living for 40 years. Our son now owns the dairy.

**Business or Professional Experience:** Beef cattle, hay and timber farmer.

**Affiliations With Any Farm Organizations:** Florida Farm Bureau. Baker County Extension. Baker County Soil and Water. Baker County Farm Bureau. Florida Cattlemen's Association. NE Florida Dairy Advisory Committee. Extension Ag Advisory Committee.

**Affiliations With Any Organizations (e.g., business, professional, civic, church groups):** Primitive Baptist Church. High School FFA Alumni. USDA - FSA - County Committee Chairman

**Spouse and/or Children:** Wife - Peggy      Children - Douglas, Darryl and Debra

## REGION NO. 3 - SEAT 5

### DIRECTOR NOMINEE CANDIDATE 1 -

#### GARY L. ALEXANDER

Westminster, South Carolina

Lifetime Resident of the AgFirst Farm Credit District

**"I have had the honor of helping AgFirst fulfill its mission in meeting the needs of its customer owners for the past four years. I understand what an important role we play in providing capital to farmers, agribusiness and rural lifestyles in America. AgFirst directors play a vital role in helping our District meet the changing and challenging demands faced by our customers."**

**Age:** 55      **Date of Birth:** December 10, 1955      **Place of Birth:** Seneca, South Carolina

**Business Address:** 539A Smith Dairy Road, Westminster, SC 29693      **Home Address:** Same

**Telephone:** 864-483-4669      **Email:** gary@alexanderfarms.com

**Business Experience/Principal Occupation/Employment in Last 5 Years:** Poultry/cattle farmer and real estate.

**Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business:** Alexander Poultry, Inc. - Owner/Operator, Poultry operation. AgSouth Farm Credit, ACA - Board member, Agricultural finance and lending. South Carolina Poultry Association - Director, Poultry association. Farm Credit Council - Director, Agricultural trade association.

**Education (including Special Courses and/or Certifications):** Seneca High School - Diploma. Clemson University - Bachelor of Science, Civil Engineering.

**Extent of Present Agricultural Operations:** Markets 3.2 million broilers per year with operation of 18 broiler houses. Cow/calf producer.

**Accomplishments Relative to Agriculture and the Farm Credit System:** Farm Credit Council representing the AgFirst District. Represent Farm Credit Council on Coordinating Committee.

**Affiliations With Any Farm Organizations:** AgFirst Farm Credit Bank - Chairman of the Governance Committee.

**Affiliations With Any Organizations (e.g., business, professional, civic, church groups):** First Baptist Church, Hartwell Georgia.

**Spouse and/or Children:** Wife - Hellan      Children - Lori and Clay

### DIRECTOR NOMINEE CANDIDATE 2 -

**THE NOMINATING COMMITTEE WAS UNABLE TO LOCATE TWO QUALIFIED AND WILLING CANDIDATES FOR SEAT 5.**

## REGION NO. 7 - SEAT 11

### DIRECTOR NOMINEE CANDIDATE 1 -

#### JAMES M. NORSWORTHY, III

Jackson, Louisiana

Resident of the AgFirst Farm Credit District for 19 Years

“I have been involved in production agriculture for 38 years and Farm Credit has financed my operation through these years. Each year brought new challenges - some good - some not so good, but Farm Credit was always there to meet the challenges with me as a stable, dependable, and affordable source of credit. My years of experience in the farming sector and my years of association with Farm Credit will allow me to help keep Agriculture and Farm Credit partners in the challenges that we face in the future.”

Age: 60      Date of Birth: May 7, 1950      Place of Birth: Baton Rouge, Louisiana

Business Address: Post Office Box 801, Jackson, Louisiana 70748      Home Address: Same

Telephone: 225-634-7348      Email: J\_Norsworthy@bellsouth.net

Business Experience/Principal Occupation/Employment in Last 5 Years: Owner/Operator of dairy farm, beef cattle operation and hay operation. Administrative Director for State of Louisiana. Mayor of Town of Jackson, Louisiana. Director of Operations for East Feliciana Sheriff's Office.

Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business: 100 Cedars Farm - Owner/Operator, Dairy farm, beef cattle operation and hay operation. First South Farm Credit, ACA - Director, Agricultural finance and lending. AgFirst Farm Credit Bank - Director, Agricultural finance and lending. Feliciana Farm Bureau - Vice President, Promotion of agriculture/other. Feliciana Forestry - Director, Promotion of forestry products.

Education (including Special Courses and/or Certifications): Jackson High School - Diploma. Louisiana State University - Vocational Agricultural Education.

Extent of Present Agricultural Operations: Dairy farmer from 1973-1995. 250 head cow/calf operation. Commercial hay operation - 125 acres Alicia Bermuda grass and 150 acres Bahia grass. Manage 500 acres of pine and hardwood timber.

Accomplishments Relative to Agriculture and the Farm Credit System: 1980-1992, Regional Board member. 1992-Present, First South Farm Credit Board member. 2008-Present, AgFirst Farm Credit Bank Board of Directors.

Business or Professional Experience: Vocational Agriculture Education Instructor, 1973-1980. Mayor of Town of Jackson, 1976-1996. East Feliciana Sheriff's Office, Director of Operations, 1996-2001. East Louisiana State Hospital, State of Louisiana - Administrative Director, 2001-2008.

Affiliations With Any Farm Organizations: Louisiana Forestry Association. Feliciana Forestry Association. Louisiana Cattlemen's Association. American Angus Association.

Affiliations With Any Organizations (e.g., business, professional, civic, church groups): Feliciana Farm Bureau. Jackson United Methodist Church. Jackson Assembly.

Spouse and/or Children: Wife - Debbie. Children - Toby, Kay, Jamey and Jason.

### DIRECTOR NOMINEE CANDIDATE 2 -

**THE NOMINATING COMMITTEE WAS UNABLE TO LOCATE TWO QUALIFIED AND WILLING CANDIDATES FOR SEAT 11.**

# REGION NO. 9 - SEAT 14

## DIRECTOR NOMINEE CANDIDATE 1 -

### DALE R. HERSHEY

Manheim, Pennsylvania

Resident of the AgFirst Farm Credit District for 31 Years

**“I am completing my first term on the AgFirst Board. It has been a great experience serving with a strong board and an excellent management team. In spite of the serious economic crisis of the past few years, AgFirst has returned record profits to its stockholders. Going forward, AgFirst faces numerous challenges, including credit quality and growth, but with a strong board and management team these challenges will be met.”**

**Age:** 63      **Date of Birth:** October 26, 1947      **Place of Birth:** Lancaster, Pennsylvania

**Business Address:** 1919 Locust Grove Road, Manheim, Pennsylvania 17545

**Home Address:** 1016 Cambridge Drive, Manheim, Pennsylvania 17545

**Telephone:** 717-665-9207      **Email:** ddhersh@ptd.net

**Business Experience/Principal Occupation/Employment in Last 5 Years:** Farmer

**Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business:** Hershey Brothers Farms - Senior partner/manager, Farm with crops consisting of corn, alfalfa, soybeans, rye, wheat and barley; also includes a dairy operation. AgFirst Farm Credit Bank - Director, Agricultural finance and lending. MidAtlantic Farm Credit, ACA - Director, Agricultural finance and lending.

**Education (including Special Courses and/or Certifications):** Manheim Central High School - Diploma. Penn State University - Bachelor of Science in Community Development.; Master of Science in AgEconomics and Rural Sociology.

**Extent of Present Agricultural Operations:** Hershey Brothers own and lease 525 acres. We grow corn, alfalfa, soybeans, rye, wheat and barley. The operation includes 300 dairy cows and 250 herd replacements. Real estate management includes five properties.

**Accomplishments Relative to Agriculture and the Farm Credit System:** I have held leadership positions in civic, church and agricultural organizations since high school. I enjoy being involved in organizations that serve the community and serve agriculture. Related to Farm Credit, I feel my skills include a broad understanding of lending, credit and agriculture. I enjoy problem solving and I value being a team player on a strong team of directors.

**Business or Professional Experience:** After completing my masters degree at Penn State, I worked as an extension agent for 2 years with PSU. I returned to the farm in 1980 and went into partnership with my brother milking 50 cows and farming the family farm. In 1993, we built a new barn and dairy facility for 200 cows gradually expanding to 300 cows. In 2010, we divided the business and my brother bought the dairy herd. I now manage the real estate and crops, selling crops to the dairy enterprise.

**Affiliations With Any Farm Organizations:** Land O Lakes. Pennsylvania Farm Bureau. Pennsylvania Dairy Stockholders. Lancaster County Ag Chamber. Pennsylvania Holstein Association.

**Affiliations With Any Organizations (e.g., business, professional, civic, church groups):** Akron Mennonite Church. Penn Township Ag Advisory Board. Lancaster County Chamber.

**Spouse and/or Children:** Wife - Dorothy (Dot)      Children - Sarah, Jonathan and Derek

# REGION NO. 9 - SEAT 14

## DIRECTOR NOMINEE CANDIDATE 2 -

### WILLIAM K. JACKSON

New Salem, Pennsylvania

Lifetime Resident of the AgFirst Farm Credit District

**“The associations that make up the AgFirst District are very diverse in size, portfolio, composition and operating philosophies. As a board member, I would strive to fairly represent all of the associations at the bank level.”**

**Age:** 55      **Date of Birth:** September 13, 1955      **Place of Birth :** Uniontown, Pennsylvania

**Business Address:** 6718 National Pike, New Salem, Pennsylvania

**Home Address:** 190 Jackson Road, New Salem, Pennsylvania 15468

**Telephone:** 402-582-4124      **Email:** jacksonv@atlanticbb.net

**Business Experience/Principal Occupation/Employment in Last 5 Years:** Dairy Farmer.

**Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business:** Jackson Farms, a Partnership - Partner, Farm and dairy operation. Jackson Farms Limited Partnership - Partner, Dairy bottling plant. Jackson Farms 2, LLC - President, Convenience store. Jackson Farms 3, LLC - President, Natural gas well production. AgChoice Farm Credit, ACA - Director, Agricultural finance and lending. Fay-Penn Economic Development Council - Director, Economic development. Fayette County Chamber of Commerce - Director, Economic development. Penn State Fayette Campus Advisory Board - Director, Education. Fayette County Farm Bureau - Director, Legislative.

**Education (including Special Courses and/or Certifications):** Brownsville Area High School - Diploma. Penn State University - Bachelor of Science in AgBusiness Management.

**Extent of Present Agricultural Operations:** Jackson Farms is a 900-acre dairy farm milking 175 registered Holsteins and growing 250 acres of corn and 250 acres of alfalfa. Approximately 2/3 of the milk produced on the farm is processed and bottled in an on-farm bottling plant. Premium ice cream is also produced. The milk and ice cream are sold via an on-farm convenience store, and also sold through a dozen other local stores. The remaining 1/3 of the milk produced is sold to Schneiders Dairy in Pittsburgh. Approximately 30 people are employed by the combined businesses. The Marcellus Shale natural gas formation lies beneath my farm and considerable gas extraction activity has taken place in recent years.

**Accomplishments Relative to Agriculture and the Farm Credit System:** I returned to the family farm following my 1977 graduation from the Pennsylvania State University. The dairy herd, cropping operation and bottling plant/retail store have grown steadily since that time. I have been a director with Ag-Choice Farm Credit since 2000. I previously served on the Governance and Audit Committees. I currently serve as Chairman of the Board of Directors and on the Executive and Compensation Committee. In addition, I am a past member of the AgFirst Nominating Committee and was recently appointed to serve on the AgFirst District Advisory Committee.

**Business or Professional Experience:** My entire business life since graduating from college has been on the family farm. However, the diverse aspects of our farm have provided me experience well beyond production agriculture. Our bottling plant and convenience store have exposed me, on a small scale, to manufacturing, wholesale and retail aspects of agriculture as well. My involvements in the local chamber of commerce and economic development council have provided insights to a wide array of industries.

**Affiliations With Any Farm Organizations:** Fayette County Fair. Fayette County Holstein Association. Fayette County Farm Bureau. Fayette County Agricultural Improvement Association.

**Affiliations With Any Organizations (e.g., business, professional, civic, church groups):** Pleasant View United Presbyterian Church.

**Spouse and/or Children:** Wife - Jan      Children - 3 daughters and 6 grandchildren.

## REGION NO. 11 - SEAT 16

### DIRECTOR NOMINEE CANDIDATE 1 -

#### PAUL HOUSE

Nokesville, Virginia

Lifetime Resident of the AgFirst Farm Credit District

**“I would like very much the chance to serve on the AgFirst board of directors for another term. This is somewhat selfless as I gain more personally by serving than I could ever contribute. My goal as a director is and has always been to make decisions that are best for the customer-owners of this organization. We must maintain a strong district that is competitive with our interest rates along with providing the best services we can offer. The board and staff of the AgFirst District work everyday to better serve our farmer-members. Its all about the customer.”**

**Age:** 62                      **Date of Birth:** December 3, 1948                      **Place of Birth :** Washington, DC

**Business Address:** 11261 Morla Lane, Nokesville, Virginia 20181

**Home Address:** Same

**Telephone:** 703-594-2709                      **Email:** Paul@KettleWindFarm.com

**Business Experience/Principal Occupation/Employment in Last 5 Years:** Farmer. Real Estate Agent.

**Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business:** Kettle Wind Farm LLC - President, Turf, dairy and grain farming operation. Farm Credit of the Virginias, ACA - Director, Agricultural finance and lending. AgFirst Farm Credit Bank - Director, Agricultural finance and lending.

**Education (including Special Courses and/or Certifications):** Brentsville District High School - Diploma. Attended Glenville State. Courses - Principals of Real Estate; and Turfgrass Ecology and Management.

**Extent of Present Agricultural Operations:** Turf farm - 700 acres in turf grass. Dairy farm - 300 dairy cows and 300+ dairy heifers. Grain farm - 440 acres of wheat, 800 acres of corn, 1600 acres of soybeans, 200 acres of hay. Farming around 3800 acres.

**Accomplishments Relative to Agriculture and the Farm Credit System:** Outstanding Young Farmers Greater Manosses Jaycees (1970). FFA Honorary Chapter Farmer. Swisher Sweets Virginias Farmer of the Year (2006).

**Business or Professional Experience:** Real estate agent.

**Affiliations With Any Farm Organizations:** Farm Bureau. Maryland and Virginia Milk Producers. Virginia State Dairyman's Association. Southern States Cooperative. Genex. Virginia Turf Grass Producers.

**Affiliations With Any Organizations (e.g., business, professional, civic, church groups):** Manpower Planning Council. Greenwich Presbyterian Church.

**Spouse and/or Children:** Wife - Flora                      Children - Vicki, Stephanie and Kyle

### DIRECTOR NOMINEE CANDIDATE 2 -

**THE NOMINATING COMMITTEE WAS UNABLE TO LOCATE TWO QUALIFIED AND WILLING CANDIDATES FOR SEAT 16.**