

# *AgFirst Farm Credit Bank and District Associations*

# **2016 ANNUAL REPORT**

## **Contents**

Report of Management .....	2
Report on Internal Control Over Financial Reporting .....	3
Five-Year Summary of Selected Combined Financial Data .....	4
Management’s Discussion & Analysis of Financial Condition & Results of Operations .....	5-22
Additional Disclosure Required by Farm Credit Administration Regulations .....	23-29
Report of the Audit Committee .....	30
Report of Independent Certified Public Accountants.....	31
Combined Financial Statements .....	32-36
Notes to the Combined Financial Statements .....	37-78
Glossary of Certain Acronyms .....	79

## **Management**

Leon T. Amerson .....	President and Chief Executive Officer
Charl L. Butler.....	Senior Vice President and Chief Financial Officer
Benjamin F. Blakewood.....	Senior Vice President and Chief Information Officer
Christopher L. Jones.....	Senior Vice President and Chief Credit Officer
Daniel E. LaFreniere .....	Senior Vice President and Chief Audit Executive
Isvara M. A. Wilson.....	Senior Vice President and General Counsel

## **Board of Directors**

John S. Langford .....	Chairman
Curtis R. Hancock, Jr .....	Vice Chairman
Jack W. Bentley, Jr.....	Director
James C. Carter, Jr. ....	Director
Bonnie V. Hancock.....	Director
Dale R. Hershey. ....	Director
Walter C. Hopkins, Sr. ....	Director
William K. Jackson.....	Director
S. Jerry Layman .....	Director
S. Alan Marsh.....	Director
James L. May .....	Director
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James M. Norsworthy, III .....	Director
Katherine A. Pace.....	Director
Thomas E. Porter, Jr.....	Director
William T. Robinson.....	Director
Robert H. Spiers, Jr. ....	Director
Michael T. Stone .....	Director
Ellis W. Taylor .....	Director

## *Report of Management*

The accompanying Combined Financial Statements and related financial information appearing throughout this Annual Report have been prepared by management of AgFirst Farm Credit Bank (Bank) in accordance with generally accepted accounting principles appropriate in the circumstances. Amounts which must be based on estimates represent the best estimates and judgments of management. Management is responsible for the integrity, objectivity, consistency, and fair presentation of the Combined Financial Statements and financial information contained in this report.

Management maintains and depends upon an internal accounting control system designed to provide reasonable assurance that transactions are properly authorized and recorded, that the financial records are reliable as the basis for the preparation of all Combined Financial Statements, and that the assets of the Bank are safeguarded. The design and implementation of all systems of internal control are based on judgments required to evaluate the costs of controls in relation to the expected benefits and to determine the appropriate balance between these costs and benefits. The Bank and each affiliated District Agricultural Credit Association (District Association) maintain an internal audit program to monitor compliance with the systems of internal accounting control. Audits of the accounting records, accounting systems and internal controls are performed and internal audit reports, including appropriate recommendations for improvement, are submitted to the Audit Committee of the Board of Directors and to the Chief Executive Officer.

The Bank has a Code of Ethics for its Chief Executive Officer, Senior Financial Officers, and other Senior Officers who are involved with preparation and distribution of financial statements and maintenance of the records supporting the financial statements. A copy of the Bank Code of Ethics may be viewed on the Bank's website at [www.agfirst.com](http://www.agfirst.com).

The Combined Financial Statements have been audited by independent certified public accountants, whose report appears elsewhere in this Annual Report. The Bank and each District Association are also subject to examination by the Farm Credit Administration.

The Combined Financial Statements, in the opinion of management, fairly present the combined financial condition of the Bank and District Associations. The undersigned certify that we have reviewed the 2016 Annual Report of the Bank and District Associations, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.



John S. Langford  
Chairman of the Board



Leon T. Amerson  
President and Chief Executive Officer



Charl L. Butler  
Senior Vice President and Chief Financial Officer

March 13, 2017


## ***Report on Internal Control Over Financial Reporting***

AgFirst Farm Credit Bank (Bank) and each affiliated District Agricultural Credit Association's (District Association) principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Bank and each District Association's respective Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by or under the supervision of the Bank and each District Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel. This process provides reasonable assurance regarding the reliability of financial reporting information and the preparation of the respective Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Bank and each District Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Bank and each District Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Bank and each District Association's assets that could have a material effect on its Consolidated Financial Statements.

The Bank and each District Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2016. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Bank's and each District Association's management concluded that as of December 31, 2016, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Bank's and each District Association's management determined that there were no material weaknesses in the internal control over financial reporting as of December 31, 2016.



Leon T. Amerson  
President and Chief Executive Officer



Charl L. Butler  
Senior Vice President and Chief Financial Officer

March 13, 2017

# Five-Year Summary of Selected Combined Financial Data

<i>(dollars in thousands)</i>	As of or for the year ended December 31,				
	2016	2015	2014	2013	2012
<b>Combined Balance Sheet Data</b>					
Cash and cash equivalents	\$ 854,115	\$ 718,010	\$ 896,189	\$ 1,230,374	\$ 925,448
Investment securities	8,111,523	7,621,784	7,543,358	7,295,481	7,649,417
Loans	27,457,966	26,152,756	24,415,969	23,270,508	22,929,205
Allowance for loan losses	(182,600)	(178,617)	(174,853)	(187,437)	(213,500)
Net loans	27,275,366	25,974,139	24,241,116	23,083,071	22,715,705
Other property owned	30,281	48,462	45,986	68,801	109,997
Other assets	549,834	517,129	525,042	559,942	675,404
Total assets	<b>\$ 36,821,119</b>	<b>\$ 34,879,524</b>	<b>\$ 33,251,691</b>	<b>\$ 32,237,669</b>	<b>\$ 32,075,971</b>
Obligations with maturities of one year or less	\$ 13,507,897	\$ 10,709,424	\$ 11,184,458	\$ 9,653,436	\$ 11,144,628
Obligations with maturities greater than one year	17,432,165	18,499,040	16,664,874	17,409,559	16,043,524
Total liabilities	<b>30,940,062</b>	<b>29,208,464</b>	<b>27,849,332</b>	<b>27,062,995</b>	<b>27,188,152</b>
Perpetual preferred stock	49,250	115,000	125,250	125,250	275,250
Protected borrower equity	513	606	655	901	1,351
At-risk equity:					
Capital stock and participation certificates	174,877	160,456	154,471	156,382	157,260
Additional paid-in-capital	82,573	63,678	60,270	60,270	60,270
Retained earnings					
Allocated	1,971,423	1,893,930	1,818,123	1,693,689	1,531,077
Unallocated	3,976,744	3,762,253	3,540,901	3,313,471	3,076,113
Accumulated other comprehensive income (loss)	(374,323)	(324,863)	(297,311)	(175,289)	(213,502)
Total shareholders' equity	<b>5,881,057</b>	<b>5,671,060</b>	<b>5,402,359</b>	<b>5,174,674</b>	<b>4,887,819</b>
Total liabilities and shareholders' equity	<b>\$ 36,821,119</b>	<b>\$ 34,879,524</b>	<b>\$ 33,251,691</b>	<b>\$ 32,237,669</b>	<b>\$ 32,075,971</b>
<b>Combined Statement of Income Data</b>					
Net interest income	\$ 1,036,187	\$ 1,004,225	\$ 1,033,054	\$ 1,064,422	\$ 1,131,682
Provision for (reversal of) loan losses	(191)	5	(12,167)	14,687	98,075
Noninterest income (expense), net	(475,227)	(454,641)	(417,582)	(416,999)	(399,948)
Net income	<b>\$ 561,151</b>	<b>\$ 549,579</b>	<b>\$ 627,639</b>	<b>\$ 632,736</b>	<b>\$ 633,659</b>
<b>Combined Key Financial Ratios</b>					
Rate of return on average:					
Total assets	1.55%	1.63%	1.96%	1.99%	1.99%
Total shareholders' equity	9.44%	9.63% *	11.38% *	12.42% *	12.74% *
Net interest income as a percentage of					
average earning assets	2.96%	3.08%	3.32%	3.47%	3.70%
Net (chargeoffs) recoveries to average loans	0.02 %	0.02 %	0.00 %	(0.18)%	(0.26)%
Total shareholders' equity to total assets	15.97%	16.26%	16.25%	16.05%	15.24%
Debt to shareholders' equity (:1)	5.26	5.15	5.16	5.23	5.56
Allowance for loan losses to loans	0.67%	0.68%	0.72%	0.81%	0.93%
<b>Net Income Distribution</b>					
Estimated patronage refunds and dividends:					
Cash	\$ 176,843	\$ 167,102	\$ 170,906	\$ 145,873	\$ 99,645
Qualified allocated retained earnings	10,005	9,819	17,309	20,103	15,232
Nonqualified allocated retained earnings	34,007	30,599	55,600	80,566	63,802
Nonqualified retained earnings	123,767	109,967	153,907	143,228	100,756
Dividends	3,318	2,449	1,972	1,565	1,299
Perpetual preferred stock dividend	1,548	1,743	1,729	6,347	17,978

\* A correction in the calculation of the average daily balance of District shareholders' equity resulted in a change in the return on average shareholders' equity ratio from previously reported amounts of 10.34%, 11.85%, 12.96%, and 13.30% for the years ended December 31, 2015, 2014, 2013, and 2012, respectively.

# Management's Discussion & Analysis of Financial Condition & Results of Operations

The following commentary reviews the Combined Financial Statements of condition and results of operations of AgFirst Farm Credit Bank (AgFirst or the Bank) and the District Agricultural Credit Associations (Associations or District Associations), collectively referred to as the AgFirst District (District), for the years ended December 31, 2016, 2015, and 2014. This information should be read in conjunction with the accompanying Combined Financial Statements, the Notes to the Combined Financial Statements, and other sections of this Annual Report. The accompanying Combined Financial Statements were prepared under the oversight of the Audit Committee of the Bank's Board of Directors. For a list of the Audit Committee members, refer to the "Report of the Audit Committee" included in this Annual Report. See Note 1, *Organization and Operations*, in the Notes to the Combined Financial Statements for a discussion of the operations of the District.

AgFirst and the District Associations are part of the Farm Credit System (the System), a federally chartered network of borrower-owned lending institutions comprised of cooperatives and related service organizations. Cooperatives are organizations that are owned and controlled by their members who use the cooperatives' products or services. The U.S. Congress authorized the creation of the first System institutions in 1916. The System was created to provide support for the agricultural sector because of its significance to the well-being of the U.S. economy and the U.S. consumer. The mission of the System is to provide sound and dependable credit to American farmers, ranchers, producers or harvesters of aquatic products, their cooperatives, and certain farm-related businesses. The System does this by making appropriately structured loans to qualified individuals and businesses at competitive rates and providing financial services and advice to those persons and businesses. AgFirst and each District Association are individually regulated by the Farm Credit Administration (FCA).

The Associations are structured as cooperatives, and each Association is owned by its borrowers. AgFirst also operates as a cooperative. The District Associations, certain Other Financing Institutions (OFIs), other System institutions, and preferred stockholders jointly own AgFirst. As such, the benefits of ownership flow to the same farmer/rancher-borrowers that the System was created to serve. Additional information related to the District's structure is discussed in Note 1, *Organization and Operations*, in the Notes to the Combined Financial Statements in this Annual Report to shareholders.

As of December 31, 2016, the District consisted of the Bank and nineteen District Associations. All nineteen were structured as Agricultural Credit Association (ACA) holding companies, with Federal Land Credit Association (FLCA) and Production Credit Association (PCA) subsidiaries. PCAs originate and service short- and intermediate-term loans; FLCAs originate and service long-term real estate mortgage loans; and ACAs originate both long-term and short- and intermediate-term loans.

AgFirst provides funding and related services to the District Associations, which, in turn, provide loans and related services to agricultural and rural borrowers. AgFirst has in place with each of the District Associations, a revolving line of credit, referred to as a "Direct Note." Each Association primarily funds its lending and general corporate activities by borrowing through its Direct Note. All assets of the Associations secure the Direct Notes. Lending terms are specified in a separate General Financing Agreement (GFA) between AgFirst and each Association, including the subsidiaries of the Associations.

AgFirst and the Associations are chartered to serve eligible borrowers in Alabama, Delaware, Florida, Georgia, Maryland, Mississippi, North Carolina, Pennsylvania, South Carolina, Virginia, West Virginia,

Puerto Rico, and portions of Kentucky, Louisiana, Ohio, and Tennessee. As of December 31, 2016, two other Farm Credit Banks (FCBs) and an Agricultural Credit Bank (ACB), through a number of associations, provided loans and related services to eligible borrowers in the remaining portion of the United States. While owned by its related associations, each FCB manages and controls its own business activities and operations. The ACB is owned by its related associations as well as other agricultural and rural institutions, including agricultural cooperatives. Associations are not commonly owned or controlled and each manages and controls its own business activities and operations. Nevertheless, each FCB and its related associations operate in such an interdependent manner that the financial results of each bank are generally viewed on a combined basis with its related associations.

While combined District statements reflect the financial and operational interdependence of AgFirst and its Associations, AgFirst does not own or control the Associations and has limited access to Association capital. Therefore, Bank-only financial information (e.g. not combined with the Associations) has been set forth in Note 13, *Additional Financial Information*, in the Notes to the Combined Financial Statements for the purposes of additional analysis. In addition, AgFirst publishes a Bank-only financial report (electronic version of which is available on AgFirst's website at [www.agfirst.com](http://www.agfirst.com)) that may be referred to for a more complete analysis of AgFirst's financial condition and results of operations.

## FORWARD-LOOKING INFORMATION

Certain sections of this Annual Report contain forward-looking statements concerning financial information and statements about future economic performance and events, plans and objectives and assumptions underlying these projections and statements. These projections and statements are not based on historical facts but instead represent the District's current assumptions and expectations regarding the District's business, the economy and other future conditions. However, actual results and developments may differ materially from the District's expectations and predictions due to a number of risks and uncertainties, many of which are beyond the District's control. Forward-looking statements can be identified by words such as "anticipates," "believes," "could," "estimates," "may," "should," "will," or other variations of these terms that are intended to reference future periods.

These statements are not guarantees of future performance and involve certain risks and uncertainties and actual results may differ from those in the forward-looking statements as a result of various factors. These risks and uncertainties include, but are not limited to:

- political (including trade policies), legal, regulatory, financial markets, and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural infrastructure, international, and farm-related business sectors, as well as in the general economy;
- weather-related, disease, and other adverse climatic or biological conditions that periodically occur that impact agricultural productivity and income of District borrowers;
- changes in United States (U.S.) government support of the agricultural industry and the System as a government-sponsored enterprise (GSE), as well as investor and rating agency reactions to

events involving the U.S. government, other GSEs and other financial institutions;

- actions taken by the Federal Reserve System in implementing monetary and fiscal policy, as well as other policies and actions of the federal government that impact the financial services industry and the debt markets;
- credit, interest rate and liquidity risk inherent in lending activities; and
- changes in assumptions for determining the allowance for loan losses, other than temporary impairment and fair value measurements.

## AGRICULTURAL OUTLOOK

The following United States Department of Agriculture (USDA) analysis provides a general understanding of the U.S. agricultural economic outlook. However, this outlook does not take into account all aspects of AgFirst's business. References to USDA information in this section refer to the U.S. agricultural market data and are not limited to information/data in the AgFirst District.

The February 2017 USDA forecast estimates 2016 farmers' net cash income, which is a measure of the cash income after payment of business expenses, at \$91.9 billion, down \$12.8 billion from 2015 and down \$11.3 billion from its 10-year average of \$103.2 billion. The decline in net cash income in 2016 was primarily due to decreases in livestock receipts of \$21.7 billion and cash farm-related income of \$3.7 billion, partially offset by a decrease in cash expenses of \$8.3 billion.

The February 2017 USDA forecast for the farm economy, as a whole, forecasts 2017 farmers' net cash income to increase to \$93.5 billion, a \$1.6 billion increase from 2016, but \$9.7 billion below the 10-year average. The forecasted increase in farmers' net cash income for 2017 is primarily due to an expected increase in cash farm-related income of \$3.7 billion, partially offset by a decrease in crop receipts of \$1.0 billion and an increase in cash expenses of \$700 million.

The following table sets forth the commodity prices per bushel for certain crops, by hundredweight for hogs, milk, and beef cattle, and by pound for broilers and turkeys from December 31, 2013 to December 31, 2016:

Commodity	12/31/16	12/31/15	12/31/14	12/31/13
Hogs	\$43.10	\$42.80	\$64.30	\$61.50
Milk	\$18.80	\$17.30	\$20.40	\$22.00
Broilers	\$0.48	\$0.47	\$0.58	\$0.56
Turkeys	\$0.74	\$0.89	\$0.73	\$0.69
Corn	\$3.33	\$3.65	\$3.79	\$4.41
Soybeans	\$9.64	\$8.76	\$10.30	\$13.00
Wheat	\$3.91	\$4.75	\$6.14	\$6.73
Beef Cattle	\$111.00	\$122.00	\$164.00	\$130.00

The USDA's income outlook varies depending on farm size and commodity specialties. The USDA classifies all farms into four primary categories: small family farms (gross cash farm income (GCFI) less than \$350 thousand), midsize family farms (GCFI between \$350 thousand and under \$1 million), large-scale family farms (GCFI of \$1 million or more), and nonfamily farms (principal operator or individuals related to the operator do not own a majority of the business). Approximately 99 percent of U.S. farms are family farms and the remaining 1 percent are nonfamily farms. The family farms produce 89 percent of the value of agricultural output and the nonfamily farms produce the remaining 11 percent of agricultural output. The small family farms represent about 90 percent of all U.S. farms, hold 57 percent of farm assets and account for 24 percent of the value of production. Approximately 65 percent of production occurs on 9 percent of family farms classified as midsize or large-scale.

According to the USDA February 2017 forecast, farm sector equity (assets minus debt) is expected to decline 2.1 percent in 2017 to \$2.44 trillion, the third consecutive year of declining equity after a record

\$2.60 trillion in 2014. Farm sector debt is expected to rise 5.2 percent to \$395 billion in 2017, while a 1.1 percent decline is anticipated in the market value of farm sector assets to \$2.84 trillion. Farm real estate accounts for about 84 percent of farm sector assets and the 2017 forecast anticipates a slight decline in real estate values. This reflects falling farm profit margins, increased interest rates, and more restrictive debt terms.

Two measures of the financial health of the agricultural sector used by the USDA are the farm sector's debt-to-asset and debt-to-equity ratios. As a result of the decline in farm assets and continued increase in farm debt, these ratios are forecast to rise in 2017 to 13.9 percent and 16.2 percent from 13.1 percent and 15.1 percent in 2016. The debt-to-asset ratio has increased for the fifth straight year but is still well below the all-time highs of over 20 percent in the 1980s.

As estimated by the USDA in February 2017, the System's market share of farm business debt (defined as debt incurred by those involved in on-farm agricultural production) increased to 40.6 percent at December 31, 2015 (the latest available data), as compared with 39.6 percent at December 31, 2014.

In general, agriculture, during the past several years, experienced favorable economic conditions driven by high commodity and livestock prices and increased farmland values during this period. To date, District's financial results have remained favorable as a result of these favorable agricultural conditions. Production agriculture; however, remains a cyclical business that is heavily influenced by commodity prices and various other factors. In an environment of less favorable economic conditions in agriculture, including extensive and extended drought conditions, and without sufficient government support programs, including USDA-sponsored crop insurance programs, District's financial performance and credit quality measures would likely be negatively impacted. Conditions in the general economy remain more volatile given the state of the global economy. Certain agriculture sectors, as described more fully in this *Management's Discussion and Analysis*, recently have experienced significant financial stress and could experience additional financial stress in the near future, which could have a negative financial impact on the District. Any negative impact from these less favorable conditions should be lessened by geographic and commodity diversification and the influence of off-farm income sources supporting agricultural-related debt. However, agricultural borrowers who are more reliant on off-farm income sources may be more adversely impacted by a weakened general economy.

## CRITICAL ACCOUNTING POLICIES

The District's financial statements are reported in conformity with accounting principles generally accepted in the United States of America. Consideration of the District's significant accounting policies is critical to the understanding of the District's results of operations and financial position because some accounting policies require complex or subjective judgments and estimates that may affect the reported amount of certain assets or liabilities as well as the recognition of certain income and expense items. In many instances, management has to make judgments about matters that are inherently uncertain. For a complete discussion of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, in the Notes to the Combined Financial Statements. The following is a summary of the District's most critical accounting policies:

- *Allowance for loan losses* — The allowance for loan losses is management's best estimate of the amount of probable losses existing in and inherent in the District's loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals.

Significant individual loans are evaluated based on the borrower's overall financial condition, resources, and payment record, the prospects for support from any financially responsible guarantor, and, if appropriate, the estimated net realizable value of any collateral. The allowance for loan losses attributable to these loans

is established by a process that estimates the probable loss inherent in the loans, taking into account various historical and current factors, internal risk ratings, regulatory oversight, and geographic, industry, and other factors.

In addition to the allowance for loan losses attributable to specific loans, the District may also establish a general allowance for loan losses based on management's assessment of risk inherent in the loans in the District's portfolio that were not specifically evaluated. In establishing general reserves, factors affecting certain commodity types or industries may be taken into consideration, as well as other factors previously discussed. Certain loan pools purchased by the Bank from various Associations are analyzed in accordance with the selling Associations' allowance methodologies for assigning general and specific allowances. Allowances are established on these pools based on that analysis after Bank management's determination that the methodologies employed are appropriate.

Assessing the appropriateness of the allowance for loan losses is a dynamic process. Changes in the factors considered by management in the evaluation of losses in the loan portfolios could result in a change in the level of the allowance for loan losses and have a direct impact on the provision for loan losses and the results of operations.

The overall adequacy of the allowance for loan losses is validated further through periodic evaluations of the loan portfolio, which generally consider historical charge-off experiences adjusted for relevant factors. These factors include types of loans, credit quality, specific industry conditions, collateral value, general economic and political conditions, and changes in the character, composition, and performance of the portfolio, among other factors.

- *Valuation methodologies* — Management applies various valuation methodologies to assets and liabilities that often involve a significant degree of judgment, particularly when active markets do

not exist for the particular items being valued. Quoted market prices are referred to when estimating fair values for certain assets for which an observable active market exists. Management utilizes third party valuation services to obtain fair value prices for the majority of the District's investment securities. Management also utilizes significant estimates and assumptions to value items for which an observable active market does not exist. Examples of these items include: impaired loans, other property owned, pension and other postretirement benefit obligations, certain derivatives, certain investment securities and other financial instruments. These valuations require the use of various assumptions, including, among others, discount rates, rates of return on assets, repayment rates, cash flows, default rates, costs of servicing, and liquidation values. The use of different assumptions could produce significantly different asset or liability values, which could have material positive or negative effects on the District's results of operations.

- *Pensions* — The Bank and its related Associations participate in defined benefit retirement plans. These plans are noncontributory and benefits are based on salary and years of service. The Bank and its related Associations also participate in defined contribution retirement savings plans. Pension expense for all plans is recorded as part of salaries and employee benefits. Pension expense for the defined benefit retirement plans is determined by actuarial valuations based on certain assumptions, including the expected long-term rate of return on plan assets and a discount rate. The expected return on plan assets for the year is calculated based on the composition of assets at the beginning of the year and the expected long-term rate of return on that portfolio of assets. The discount rate is used to determine the present value of future benefit obligations. The discount rate for 2016 was selected by reference to analysis and yield curves developed by the plans' actuary and industry norms. The yield curve selected follows the accounting guidance that the basis for discount rates should be higher-quality zero-coupon bonds with durations that match the expected cash flows of the plans that underlie the obligation.

## LOAN PORTFOLIO

The District's aggregate loan portfolio consists primarily of loans made by the Associations to eligible borrowers located within their chartered territories. Diversification of the loan volume by FCA loan type for each of the past three years at December 31 is illustrated in the following table:

Loan Types (dollars in thousands)	2016		2015		2014	
Real Estate Mortgage	\$ 13,238,788	48.21%	\$ 12,524,416	47.89%	\$ 11,979,028	49.06%
Production and Intermediate-term	7,248,346	26.40	6,947,773	26.57	6,410,523	26.26
Rural Residential Real Estate	3,228,215	11.76	3,076,692	11.76	2,909,747	11.92
Processing and Marketing	1,450,352	5.28	1,693,055	6.47	1,435,540	5.88
Loans to Cooperatives	625,642	2.28	256,774	0.98	215,768	0.88
Power and Water/Waste Disposal	581,249	2.12	504,714	1.93	468,555	1.92
Communication	473,352	1.72	451,028	1.73	356,950	1.46
Farm-Related Business	321,956	1.17	441,461	1.69	408,945	1.68
Loans to OFIs	122,573	0.45	108,020	0.41	95,512	0.39
International	100,860	0.37	70,317	0.27	59,705	0.24
Lease Receivables	13,595	0.05	3,189	0.01	4,945	0.02
Other (including Mission Related)	53,038	0.19	75,317	0.29	70,751	0.29
Total	\$ 27,457,966	100.00%	\$ 26,152,756	100.00%	\$ 24,415,969	100.00%

Total loans outstanding were \$27.458 billion at December 31, 2016, an increase of \$1.305 billion, or 4.99 percent, compared to total loans outstanding at December 31, 2015. Loans outstanding at the end of 2015 had increased \$1.737 billion, or 7.11 percent, compared to December 31, 2014.

District loan demand in 2016 and 2015 increased due to economic conditions positively impacting borrowers in economically sensitive segments such as forestry and borrowers dependent on non-farm income. Also, loan demand benefitted from capacity expansion in the poultry and swine sectors. Future District loan demand is difficult to predict; however, moderate growth is expected in 2017.

Each loan in the District's portfolio is classified according to a Uniform Classification System, which is used by all System institutions. Below are the classification definitions.

- *Acceptable* – Assets are expected to be fully collectible and represent the highest quality.
- *Other Assets Especially Mentioned (OAEM)* – Assets are currently collectible but exhibit some potential weakness.
- *Substandard* – Assets exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan.
- *Doubtful* – Assets exhibit similar weaknesses to substandard assets. However, doubtful assets have additional weaknesses in existing facts, conditions and values that make collection in full highly questionable.
- *Loss* – Assets are considered uncollectible.

The following table presents selected statistics related to the credit quality of District loans including accrued interest at December 31:

Credit Quality	2016	2015	2014
Acceptable	95.00%	94.99%	94.28%
OAEM	2.87	2.65	2.92
Adverse*	2.13	2.36	2.80
Total	100.00%	100.00%	100.00%

\* Adverse loans include substandard, doubtful, and loss loans.

Improved housing starts continue to positively impact certain housing-related segments such as forestry and nursery/greenhouse. District real estate values are stable. Credit quality is expected to slightly deteriorate in 2017 given the effect of low prices to borrowers in certain commodity segments.

Delinquencies (loans 90 days or more past due) were 0.40 percent of total loan assets at year-end 2016 compared to 0.37 percent and 0.54 percent at year-end 2015 and 2014, respectively.

Nonperforming assets for the District represented 1.47 percent of total loan assets or \$407.0 million, compared to 1.58 percent or \$416.4 million for 2015, and 2.00 percent or \$493.7 million for 2014. Nonperforming assets consist of nonaccrual loans, accruing restructured loans, accruing loans 90 days or more past due, and other property owned.

The District recognized net loan recoveries of \$4.2 million and \$3.8 million and net charge-offs of \$417 thousand in 2016, 2015 and 2014, respectively. As a percentage of total average loans, net recoveries for the District were 0.02 percent for both 2016 and 2015 compared to net charge-offs of 0.00 percent in 2014. The Bank as well as each Association maintains an allowance for loan losses, determined by its management based upon its unique situation.

The District employs a number of risk management techniques to limit credit exposures. The District has adopted underwriting standards, individual borrower exposure limits, commodity exposure limits, and other risk management techniques. AgFirst and the Associations actively purchase and sell loan participations to enhance the diversification of their portfolios. The District utilizes guarantees from U.S. government agencies/departments, including the Federal Agricultural Mortgage Corporation (Farmer Mac), the Farm Service Agency, and the Small Business Administration to further limit credit exposures. At December 31, 2016, the District collectively had \$3.245 billion (11.82 percent of the total loan portfolio) under such government or GSE guarantees, compared to \$3.479 billion (13.30 percent) and \$3.692 billion (15.12 percent) at December 31, 2015 and 2014, respectively.

The Associations serve primarily all or a portion of fifteen states and Puerto Rico. Additionally, AgFirst and the Associations actively purchase and sell loans and loan participations with non-District institutions. The resulting geographic diversity is a natural credit risk-reducing factor. The following table illustrates the geographic distribution of the District's loan volume outstanding by state for the past three years at December 31:

District Loan Volume by State			
State	2016	2015	2014
North Carolina	16%	16%	16%
Georgia	11	11	11
Virginia	10	10	10
Pennsylvania	8	8	8
Florida	8	8	8
Ohio	7	7	7
Maryland	6	6	6
South Carolina	5	5	5
Alabama	3	3	3
Kentucky	3	4	4
Mississippi	2	2	2
Texas	2	2	2
Louisiana	2	2	2
Delaware	2	2	1
West Virginia	1	1	2
Minnesota	1	1	1
New York	1	1	1
Illinois	1	1	1
California	1	1	1
Tennessee	1	1	1
Missouri	1	1	1
Connecticut	1	1	1
New Jersey	1	1	1
Colorado	1	1	1
Puerto Rico	1	1	1
Arkansas	1	-	1
Washington	1	1	1
Other	2	2	1
Total	100%	100%	100%

Only three states have loan volume representing 10.00 percent or more of the total. Commodity diversification, guarantees, and borrowers with significant reliance on non-farm income further mitigate the geographic concentration risk in these states.

The diversity of commodity types mitigates credit risk to the District. The District's credit portfolios are comprised of a number of segments having varying, and in some cases complementary, agricultural characteristics. Commodity and industry categories are based on the Standard Industrial Classification system published by the federal government. This system is used to assign commodity or industry categories based on the largest agricultural commodity of the customer. The following table illustrates the aggregate credit portfolio of the District by major commodity segments based on borrower eligibility at December 31:

Commodity Group	Percent of Portfolio		
	2016	2015	2014
Forestry	14%	14%	13%
Rural Home	12	12	12
Poultry	10	10	10
Field Crops	9	9	9
Cattle	7	7	7
Grain	6	7	7
Corn	5	5	5
Other Real Estate	5	5	5
Dairy	4	4	4
Processing	4	4	4
Utilities	4	4	3
Tree Fruits and Nuts	3	3	4
Swine	3	3	3
Nursery/Greenhouse	3	3	3
Cotton	2	2	3
Other	9	8	8
Total	100%	100%	100%



As illustrated in the above chart, the District had concentrations of 10.00 percent or greater in only three commodities: forestry, rural home, and poultry. All three commodities have geographic dispersion over the entire AgFirst footprint.

Forestry is divided principally into hardwood and softwood production and value-added processing. The timber from hardwood production is further processed into furniture, flooring, and high-grade paper and is generally located at the more northern latitudes and higher elevations of the District. Softwood timber production is typically located in the coastal plains of the AgFirst footprint and is used for building materials for the housing market and pulp to make paper and hygiene products. Timber producers at the Associations range in size from less than fifty acres to thousands of acres, with value-added processing being conducted at sawmills, planer mills, and paper mills.

The District’s rural home loans consist primarily of first lien residential mortgages purchased by the Bank’s Correspondent Lending Unit. At December 31, 2016, the majority of these loans were guaranteed by the Federal National Mortgage Association (Fannie Mae) and/or Farmer Mac, thereby limiting credit risk to AgFirst. The guarantees are in the form of Long-Term Standby Commitments to Purchase, which give AgFirst the right to deliver delinquent loans to the guarantor at par. The Fannie Mae guarantee program ended on July 31, 2013. Subsequent to this date, new loans in this portfolio purchased by the Bank are held without a Fannie Mae guarantee. The Bank has adjusted its methodology of establishing and maintaining the allowance for loan losses related to this portfolio to reflect the discontinuation of the Fannie Mae guarantee program.

Poultry concentrations within the District are further limited through the number of farm units producing poultry. Poultry concentration is further dispersed as production is segregated among chicken, turkey, and egg production.

The diversity of income sources supporting District loan repayments, including a prevalence of non-farm income among the borrowers, further mitigates credit risk to AgFirst as demonstrated by the following table as of December 31 of each year:

Commodity Group	Percent of Portfolio		
	2016	2015	2014
Non-Farm Income	34%	34%	35%
Grains	12	12	12
Poultry	10	9	9
Timber	7	7	6
Dairy	5	5	5
Fruit & Vegetables	4	4	4
Beef	4	4	4
Rural Utilities	4	4	3
Swine	3	2	2
Farm Related Business	2	3	3
Cotton	2	2	3
Processing and Marketing	2	2	2
Tobacco	2	2	2
Nursery	2	2	2
Other	7	8	8
Total	100%	100%	100%

### MISSION RELATED INVESTMENTS

The FCA initiated a program in 2004 to allow System institutions to make and hold investments that stimulate economic growth and development in rural areas. The investments are subject to approval by the FCA on a case-by-case basis.

The FCA approved the Rural Housing Mortgage-Backed Securities (RHMS) and Rural America Bonds pilot programs as described below. Effective December 31, 2014, the FCA ended these pilot programs approved as part of the Investment in Rural America program. Each institution participating in such programs may continue to hold its investment through the maturity dates for the investments, provided the institution continues to meet all approval conditions. The Bank has

subsequently received permission from the FCA to continue to acquire RHMS.

#### Rural Housing Mortgage-Backed Securities

RHMS must be fully guaranteed by a government agency or GSE. The rural housing loans backing the RHMS must be conforming first-lien residential mortgage loans originated by non-System lenders in “rural areas” as defined by the Farm Security and Rural Investment Act of 2002, or eligible rural housing loans originated by System lenders under FCA regulations. Investment securities at December 31, 2016 included \$460.2 million in RHMS classified as held-to-maturity and \$100.3 million classified as available-for-sale, compared to \$462.0 million held-to-maturity at December 31, 2015 and \$531.3 million held-to-maturity at December 31, 2014.

Rural home loans, combined with Rural Home Mortgage-backed Securities, are limited to 15 percent of total loans outstanding as defined by the FCA. At December 31, 2016, the Bank and District were under this limit.

#### Rural America Bonds

In recognition of the economic interdependence between agricultural and rural communities, AgFirst and the Associations seek to safely and soundly invest in debt obligations that support farmers, ranchers, agribusinesses, and their rural communities and businesses. In doing so, AgFirst and the Associations hope to increase the well-being and prosperity of American farmers, ranchers, and rural residents.

As of December 31, 2016, the District had \$155.0 million in the Rural America Bond program, compared to \$203.9 million at December 31, 2015. Of the \$155.0 million, the District had \$129.4 million reflected in investment securities and \$25.6 million reflected as loans on the Combined Balance Sheets at December 31, 2016.

### RISK MANAGEMENT

#### Overview

The District is in the business of making agricultural and other loans that requires accepting certain risks in exchange for compensation for the risks undertaken. Proper management of the risks inherent in the District’s business is essential for current and long-term financial performance. Prudent and disciplined risk management includes an enterprise risk management structure to identify emerging risks and evaluate risk implications of decisions and actions taken. The objectives of risk management are to identify and assess risks, and to properly and effectively mitigate, measure, price, monitor, and report risks in the District’s business activities. Stress testing represents a critical component of the District’s risk management process. Stress testing is primarily an analysis performed under a wide range of economic scenarios, including unlikely but plausible economic scenarios, and is designed to determine whether the District has enough capital to withstand the impact of adverse developments. District entities are required by regulation to perform stress tests with a level of sophistication appropriate to their size and complexity.

Types of risk to which the District has exposure include:

- *structural risk* — risk inherent in the business and related to the System structures comprised of interdependent networks of cooperative lending institutions,
- *credit risk* — risk of loss arising from an obligor’s failure to meet the terms of its contract or failure to perform as agreed,
- *interest rate risk* — risk that changes in interest rates may adversely affect the District’s operating results and financial condition,
- *liquidity risk* — risk arising from the inability to meet obligations when they come due without incurring unacceptable losses, including the ability to access the debt market,
- *operational risk* — risk of loss resulting from inadequate or failed internal processes or systems, errors by employees, fraud, or external events,

- *reputational risk* — risk of loss resulting from events, real or perceived, that shape the image of the District, the System, or any of its entities, including the impact of investors’ perceptions about agriculture and rural financing, the reliability of District or System financial information, or the actions of any System institution, and
- *political risk* — risk of loss of support for the System and agriculture by federal and state governments.

**Structural Risk Management**

Structural risk results from the fact that AgFirst, along with its related Associations, is part of the System, which is comprised of banks and associations that are cooperatively owned, directly or indirectly, by their borrowers. Because System institutions are financially and operationally interdependent, this structure at times requires action by consensus or contractual agreement. The Federal Farm Credit Banks Funding Corporation (Funding Corporation) provides for the issuance, marketing, and processing of Systemwide Debt Securities using a network of investment dealers and dealer banks. The System banks fund association loans with Systemwide debt. Refer to Note 6, *Debt*, in the Notes to the Combined Financial Statements for further discussion. The banks are jointly and severally liable for the repayment of Systemwide Debt Securities, exposing each bank to the risk of default of the others. Although capital at the association level reduces the banks’ credit exposures with respect to their related associations, that capital may not be available to support the payment of principal and interest on Systemwide Debt Securities.

In order to mitigate this risk, the System utilizes two integrated contractual agreements executed by and among the banks—the Amended and Restated Contractual Interbank Performance Agreement (CIPA) and the Second Amended and Restated Market Access Agreement (MAA). As a result of the changes to regulatory capital ratio requirements, the System banks and the Funding Corporation executed the Third Amended and Restated MAA, effective January 1, 2017. Under provisions of the CIPA, a score is calculated that measures the financial condition and performance of each district using various ratios that take into account each district’s and bank’s capital, asset quality, earnings, interest-rate risk, and liquidity. Based on these measures, the CIPA establishes an agreed-upon standard of financial condition and performance that each district must achieve and maintain. The CIPA also establishes monetary penalties if the performance standard is not met. These penalties will occur at the same point at which a bank would be required to provide additional monitoring information under the MAA.

The MAA establishes criteria and procedures for the banks that provide operational oversight and control over a bank’s access to System funding if the creditworthiness of the bank declines below certain agreed-upon levels. The MAA provides for the identification and resolution of individual bank financial problems in a timely manner and discharges the Funding Corporation’s statutory responsibility for determining conditions for each bank’s participation in each issuance of Systemwide Debt Securities.

**Credit Risk Management**

Credit risk arises from the potential inability of an obligor to meet its repayment obligation and exists in outstanding loans, letters of credit, unfunded loan commitments, the investment portfolio and derivative counterparty credit exposures. The District manages credit risk associated with lending activities through an assessment of the credit risk profile of individual obligors. The Associations set underwriting standards and lending policies consistent with FCA regulations and Bank underwriting standards, which provide direction to loan officers and are approved by the respective boards of directors.

The credit risk management process begins with an analysis of a potential obligor’s credit history, repayment capacity and financial position. Repayment capacity focuses on the obligor’s ability to repay the obligation based on cash flows from operations or other sources of income, including non-farm income. Real estate mortgage loans must be secured by first liens on the real estate collateral. As required by FCA

regulations, each institution that makes loans on a secured basis must have collateral evaluation policies and procedures.

The credit risk rating process for loans uses a two-dimensional loan rating structure, incorporating a 14-point risk-rating scale to identify and track a borrower’s probability of default and a separate scale addressing loss given default. The loan rating structure reflects estimates of loss through two components, borrower risk and transaction risk. Borrower risk is the risk of loss driven by factors intrinsic to the borrower. The transaction risk or facility risk is related to the structure of a credit (tenor, terms, and collateral).

Through their participation in loans or interests in loans to/from other institutions within the System and outside the System, the Bank and District Associations limit their exposure to both borrower and commodity concentrations. This also allows the Bank and District Associations to manage growth and capital, and to improve geographic diversification. Concentration risk is reviewed and measured by industry, product, geography and customer limits.

Although neither the Bank nor any other System institution receives any direct government support, credit quality is indirectly enhanced by government support in the form of program payments to borrowers, which improve their ability to honor their commitments. However, due to the geographic location of the District and the resulting types of agriculture, government programs account for a relatively small percentage of net farm income in the territory served by the District Associations.

As a result of the improved economy and the District’s efforts to resolve problem assets, the District’s high-risk assets have declined and continue to be a small percentage of the total loan volume and total assets. High-risk assets, including accrued interest, at December 31 are detailed in the following table:

<i>(dollars in thousands)</i>	2016	2015	2014
<b>High-risk Assets</b>			
Nonaccrual loans	\$ 250,582	\$ 252,508	\$ 310,974
Restructured loans	125,997	114,027	131,519
Accruing loans 90 days past due	113	1,372	5,224
Total high-risk loans	376,692	367,907	447,717
Other property owned	30,281	48,462	45,986
Total high-risk assets	\$ 406,973	\$ 416,369	\$ 493,703
<b>Ratios</b>			
Nonaccrual loans to total loans	0.91%	0.97%	1.27%
High-risk assets to total assets	1.11%	1.19%	1.48%

*Nonaccrual Loans*

Nonaccrual loans represent all loans for which there is a reasonable doubt as to the collection of principal and/or interest under the contractual terms of the loan. Nonaccrual loans for the combined District at December 31, 2016 were \$250.6 million compared to \$252.5 million at December 31, 2015. Nonaccrual loans decreased \$1.9 million during the year ended December 31, 2016 due primarily to repayments of \$92.4 million, reinstatements to accrual status of \$38.4 million, transfers to other property owned of \$14.4 million, and charge-offs of uncollectible balances of \$10.5 million. Offsetting these decreases were \$137.0 million of loan balances transferred to nonaccrual status, recoveries of charge-offs of \$14.7 million, and advances of \$9.5 million. At December 31, 2016, total nonaccrual loans were primarily in the field crops (13.05 percent of the total), forestry (12.61 percent), poultry (10.60 percent), cattle (8.69 percent), dairy (8.29 percent), grain (7.20 percent), and tree fruits and nuts (6.61 percent) segments. Nonaccrual loans were 0.91 percent of total loans outstanding at December 31, 2016 compared to 0.97 percent and 1.27 percent at December 31, 2015 and 2014, respectively.

*Troubled Debt Restructurings*

A troubled debt restructuring (TDR) occurs when a borrower is experiencing financial difficulties and a concession is granted to the borrower that the Bank and District Associations would not otherwise consider. Concessions are granted to borrowers based on either an assessment of the borrower’s ability to return to financial viability or a

court order. The concessions can be in the form of a modification of terms, rates, or amounts owed. Acceptance of other assets and/or equity as payment may also be considered a concession. The type of alternative financing granted is chosen in order to minimize the loss incurred by the Bank and District Associations. TDRs totaled \$197.8 million at December 31, 2016, compared to \$212.7 million at December 31, 2015. At December 31, 2016, TDRs were comprised of \$126.0 million of accruing restructured loans and \$71.8 million of nonaccrual restructured loans. Restructured loans were primarily in the forestry (19.41 percent of the total), field crops (13.10 percent), poultry (12.60 percent), and cattle (5.59 percent) segments.

*Other Property Owned*

Other property owned (OPO) consists primarily of assets once pledged as loan collateral that were acquired through foreclosure or deeded to the Bank and District Associations (or a lender group) in satisfaction of secured loans. OPO may be comprised of real estate, equipment, and equity interests in companies or partnerships. OPO decreased \$18.2 million during 2016 to \$30.3 million at December 31, 2016 due to disposals of \$31.1 million and write-downs of OPO of \$3.9 million, partially offset by property received in settlement of loans of \$16.8 million. At December 31, 2016, the largest OPO holding was in the forestry segment and totaled \$7.7 million (25.34 percent of the total). See discussion of OPO expense in the *Noninterest Expenses* section below.

**ALLOWANCE FOR LOAN LOSSES**

Each District institution maintains an allowance for loan losses at a level management considers adequate to provide for probable and estimable credit losses within its respective loan and finance lease portfolios as of each reported balance sheet date. The District increases the allowance by recording a provision for loan losses in the income statement. Loan losses are recorded against and serve to decrease the allowance when management determines that any portion of a loan or lease is uncollectible. Any subsequent recoveries are added to the allowance. Managements' evaluations consider factors which include, among other things, loan loss experience, portfolio quality, loan portfolio composition, current agricultural production conditions, and general economic conditions.

The following table presents the activity in the allowance for loan losses for the most recent three years at December 31:

Allowance for Loan Losses Activity <i>(dollars in thousands)</i>	Year Ended December 31,		
	2016	2015	2014
Balance at beginning of year	\$ 178,617	\$ 174,853	\$ 187,437
Charge-offs:			
Real Estate Mortgage	(3,520)	(5,220)	(7,579)
Production and Intermediate-term	(6,079)	(5,278)	(10,287)
Agribusiness	(348)	(2,226)	(408)
Power and Water/Waste Disposal	-	(414)	-
Rural Residential Real Estate	(539)	(952)	(947)
Total charge-offs	(10,486)	(14,090)	(19,221)
Recoveries:			
Real Estate Mortgage	9,012	11,957	11,014
Production and Intermediate-term	4,507	3,811	5,678
Agribusiness	686	1,826	1,619
Rural Residential Real Estate	433	233	185
Lease Receivables	3	-	-
Other (including Mission Related)	19	22	308
Total recoveries	14,660	17,849	18,804
Net (charge-offs) recoveries	4,174	3,759	(417)
Provision for (reversal of allowance for) loan losses	(191)	5	(12,167)
Balance at end of year	\$ 182,600	\$ 178,617	\$ 174,853

The allowance for loan losses was \$182.6 million at December 31, 2016, as compared with \$178.6 million and \$174.9 million at December 31, 2015 and 2014, respectively. Activity which increased the allowance during 2016 included loan recoveries of \$14.7 million. Offsetting these

increases were charge-offs of \$10.5 million, as loan collectability became more measurable and apparent, and net provision expense reversals of \$191 thousand. Recoveries during 2016 were related primarily to borrowers in the other real estate (35.33 percent of the total), forestry (14.29 percent), nursery/greenhouse (8.61 percent), and cattle (6.90 percent) segments. Charge-offs during 2016 were related primarily to borrowers in the field crops (20.47 percent of the total), poultry (17.09 percent), cattle (11.12 percent), dairy (7.18 percent), and grain (6.72 percent) segments. See *Provision for Loan Losses* section below for details regarding changes to the allowance from provision expense (reversal). The allowance at December 31, 2016 included specific reserves of \$17.2 million (9.40 percent of the total) and \$165.4 million (90.60 percent) of general reserves. The largest commodity segments included in the allowance at December 31, 2016 were the field crops (12.19 percent of the total), poultry (12.16 percent), forestry (11.24 percent), grain (8.64 percent), and cattle (7.66 percent) segments.

The allowance for loan losses by loan type for the most recent three years at December 31 is presented in the following table:

Allowance for Loan Losses by Loan Type <i>(dollars in thousands)</i>	December 31,		
	2016	2015	2014
Real Estate Mortgage	\$ 77,629	\$ 79,176	\$ 76,151
Production and Intermediate-term	81,548	80,611	76,431
Agribusiness	10,342	8,087	11,990
Communication	2,987	2,449	1,518
Power and Water/Waste Disposal	3,040	1,933	2,406
Rural Residential Real Estate	6,008	5,268	5,142
International	186	106	54
Lease Receivables	38	41	80
Other (including Mission Related)	822	946	1,081
Total	\$182,600	\$178,617	\$174,853

The allowance for loan losses as a percentage of loans outstanding and as a percentage of nonaccrual loans at December 31 is shown below:

	2016	2015	2014
Allowance for loan losses to loans	0.67%	0.68%	0.72%
Allowance for loan losses to nonaccrual loans	72.87%	70.74%	56.23%

The financial positions of the Bank and District Associations' borrowers have generally remained strong as farmers' net cash income has been at favorable levels. Due to these factors combined with management's emphasis on underwriting standards, the credit quality of the District loan portfolio has remained sound. Periods of uncertainty in the general economic environment create the potential for prospective risks in the loan portfolio. See Note 3, *Loans and Allowance for Loan Losses*, in the Notes to the Financial Statements and the *Critical Accounting Policies* section above for further information concerning the allowance for loan losses.

**Interest Rate Risk Management**

Interest rate risk is the risk of loss of future earnings or long-term market value of equity that may result from changes in interest rates. The objective of interest rate risk management is to generate a reliable level of net interest income in any interest rate environment. AgFirst uses a variety of analytical techniques to manage the complexities associated with offering numerous loan options. Interest rate sensitivity gap analysis is used to monitor the repricing characteristics of the District's interest-earning assets and interest-bearing liabilities. Simulation analysis is used to determine the potential change in net interest income and in the market value of equity under various possible future market interest rate environments.

The District adheres to a philosophy that loans should be priced competitively in the market and that loan rates and spreads should be contractually established at loan closing such that a borrower is not subject to rate changes at the discretion of management or boards of directors. Therefore, District Association variable rate and adjustable rate loans are generally indexed to market rates, and fixed rate loans are priced based on market rates. Loan products offered by the Associations include prime-indexed variable rate loans, LIBOR-indexed variable rate loans, one-, three-, and five-year Treasury-indexed adjustable rate loans, and fixed rate loans. Variable rate and adjustable rate loans are offered

with or without caps. Terms are available for up to 30 years. A variety of repayment options are offered, with the ability to pay on a monthly, quarterly, semi-annual or annual frequency. In addition, customized

repayment schedules may be negotiated to fit a borrower's unique circumstances.

The following tables represent the District's market value of equity and projected change over the next twelve months in net interest income for various rate movements as of December 31, 2016:

Net Interest Income (dollars in thousands)		
Scenarios	Net Interest Income	% Change
+4.0% Shock	\$1,038,747	2.52 %
+2.0% Shock	\$1,036,436	2.29 %
Base line **	\$1,013,257	- %
-50% of 3M Tbill ***	\$1,010,207	-0.30 %

Market Value of Equity (dollars in thousands)					
Scenarios	Assets		Liabilities*	Equity*	% Change
Book Value	\$ 36,821,119	\$ 30,989,312	\$ 5,831,807		- %
+4.0% Shock	\$ 33,818,824	\$ 29,022,676	\$ 4,796,148		-17.27 %
+2.0% Shock	\$ 35,305,475	\$ 29,999,241	\$ 5,306,234		-8.47 %
Base line **	\$ 36,862,129	\$ 31,064,832	\$ 5,797,297		- %
-50% of 3M Tbill ***	\$ 37,045,618	\$ 31,196,851	\$ 5,848,767		0.89 %

\* For interest rate risk management, the \$49.3 million perpetual preferred stock is included in liabilities rather than equity.

\*\* Base line uses rates as of the balance sheet date before application of any interest rate shocks.

\*\*\* When the three-month Treasury bill interest rate is less than 4 percent, both the minus 200 and minus 400 basis point shocks are replaced with a downward shock equal to one-half of the three-month Treasury bill rate which is 25 basis points.

The following table sets forth the repricing characteristics of interest-earning assets and interest-bearing liabilities outstanding at December 31, 2016. The amount of assets and liabilities shown in the table, which reprice or mature during a particular period, were determined in accordance with the earlier of term-to-repricing or contractual maturity, anticipated prepayments, and, in the case of liabilities, the exercise of call options.

(dollars in thousands)	Repricing/Maturity Gap Analysis				
	0 to 6 months	6 months to 1 Year	1 to 5 Years	Over 5 Years	Total
<b>Floating Rate Loans</b>					
Adjustable/Indexed Loans	\$ 6,389,532	\$ 3,497	\$ 720	\$ 82	\$ 6,393,831
<b>Fixed Rate Loans</b>					
Fixed Rate Loans	14,537	12,150	66,586	43,051	136,324
Fixed Rate Prepayable	4,511,664	2,258,934	8,907,010	5,250,203	20,927,811
<b>Total Loans</b>	<b>10,915,733</b>	<b>2,274,581</b>	<b>8,974,316</b>	<b>5,293,336</b>	<b>27,457,966</b>
<b>Total Investments *</b>	<b>4,736,213</b>	<b>1,199,592</b>	<b>1,867,004</b>	<b>571,338</b>	<b>8,374,147</b>
<b>Other Earning Assets</b>	<b>17,561</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>17,561</b>
<b>TOTAL INTEREST-EARNING ASSETS</b>	<b>\$ 15,669,507</b>	<b>\$ 3,474,173</b>	<b>\$ 10,841,320</b>	<b>\$ 5,864,674</b>	<b>\$ 35,849,674</b>
<b>Interest-Bearing Liabilities</b>					
Systemwide bonds and notes	\$ 13,014,483	\$ 4,045,000	\$ 10,488,009	\$ 1,860,991	\$ 29,408,483
Other interest-bearing liabilities	699,130	-	-	-	699,130
Interest rate swaps	-	-	-	-	-
<b>TOTAL INTEREST-BEARING LIABILITIES</b>	<b>\$ 13,713,613</b>	<b>\$ 4,045,000</b>	<b>\$ 10,488,009</b>	<b>\$ 1,860,991</b>	<b>\$ 30,107,613</b>
<b>Interest Rate Sensitivity Gap</b>	<b>\$ 1,955,894</b>	<b>\$ (570,827)</b>	<b>\$ 353,311</b>	<b>\$ 4,003,683</b>	
Sensitivity Gap as a % of Total Earning Assets	5.46%	-1.59%	0.99%	11.17%	
Cumulative Gap	\$ 1,955,894	\$ 1,385,067	\$ 1,738,378	\$ 5,742,061	
Cumulative Gap as a % of Total Earning Assets	5.46%	3.86%	4.85%	16.02%	
Rate Sensitive Assets/Rate Sensitive Liabilities	1.14	0.86	1.03	3.15	

\* includes cash equivalents

At December 31, 2016, the Cumulative Repricing/Maturity Gap position of the District was asset sensitive (interest rates earned by the District on interest-earning assets may change or be changed more quickly than interest rates on interest-bearing liabilities used to fund the assets) as repricing/maturing assets exceeded liabilities that mature or reprice. Asset sensitivity implies an increase in net interest income in rising

interest rate scenarios and lower net interest income in falling interest rate scenarios. However, the Repricing/Maturity Gap Analysis is a "point in time" view and is representative of the interest rate environment at December 31, 2016. The Repricing/Maturity Gap Analysis must be used with other analysis methods as the maturity and repricing attributes of balance sheet accounts react differently in changing interest rate

environments. During a period of rising interest rates, call options on fixed rate debt are not exercised and the debt terms extend to reflect the longer original maturity dates. Prepayment optionality on fixed rate assets also slows as the economic incentive for borrowers to refinance decreases and extends the asset's term.

To supplement the Repricing/Maturity Gap Analysis, the District utilizes financial simulation modeling. The results of simulation analyses on the District balance sheet reflected asset sensitivity for net interest income in rising interest rate scenarios. The asset sensitivity positioned the balance sheet to generate increased net interest income during periods of rising interest rates. The interest rate risk management strategies were executed in anticipation of future rising interest rates, but intended to maintain a low overall sensitivity position as reflected by the 2.29% increase in net interest income for a +200 basis point parallel shift in interest rates. Market value of equity declined in rising interest rate scenarios, primarily due to the Bank's strategy to use equity to fund longer-term assets. The range of negative market value of equity sensitivity was managed within operating parameters that provided targeted interest rate risk exposure positions. The District's sensitivity to falling interest rates was not significantly impacted due to the current low level of interest rates.

At December 31, 2016, AgFirst had outstanding interest rate swaps with notional amounts totaling \$50.0 million. These derivative transactions were executed to create synthetic floating-rate debt to achieve a lower cost of funding. The Bank may under certain conditions also use derivatives for asset/liability management purposes to reduce interest rate risk.

AgFirst policy prohibits the use of derivatives for speculative purposes. See Note 14, *Derivative Financial Instruments and Hedging Activities*, in the Notes to the Combined Financial Statements for additional information. The following table shows the activity in derivatives during the year ended December 31, 2016:

Notional amounts <i>(dollars in millions)</i>	Receive Fixed	Forward Contracts
<b>Balance at December 31, 2015</b>	\$ 150	\$ -
Additions	-	2
Maturities/amortizations	(100)	(1)
Terminations	-	-
<b>Balance at December 31, 2016</b>	<u>\$ 50</u>	<u>\$ 1</u>

AgFirst's derivative instruments outstanding at December 31, 2016, reflected in the table above, mature during 2017.

### Liquidity Risk Management

Liquidity risk management is necessary to ensure the District's ability to meet its financial obligations. AgFirst and the District Associations maintain adequate liquidity to satisfy the District's daily cash needs. Along with normal cash flows associated with lending operations, the District has two primary sources of liquidity: the capacity to issue Systemwide Debt Securities through the Federal Farm Credit Banks Funding Corporation; and cash and investments. The Bank also maintains several lines of credit with commercial banks as well as securities repurchase agreement facilities. Providing liquidity for the District's operations is primarily the responsibility of the Bank.

#### Cash, Cash Equivalents and Investments

As of December 31, 2016, AgFirst exceeded all applicable regulatory liquidity requirements. FCA regulations require that the Bank have a liquidity policy that establishes a minimum total "coverage" level of 90 days and that short-term liquidity requirements must be met by certain high quality investments or cash. "Coverage" is defined as the number of days that maturing debt could be funded with eligible cash, cash equivalents, and available-for-sale investments maintained by the Bank.

Eligible liquidity investments are classified according to three liquidity quality levels with level 1 being the highest. The first 15 days of minimum liquidity coverage are met using only level 1 instruments, which include cash and cash equivalents. Days 16 through 30 of minimum liquidity coverage are met using level 1 and level 2 instruments. Level 2 consists primarily of U.S. government guaranteed securities. Days 31 through 90 are met using level 1, level 2, and level 3 securities. Level 3 consists primarily of U.S. agency investments. Additionally, a supplemental liquidity buffer in excess of the 90-day minimum liquidity reserve is set to provide coverage to at least 120 days.

At December 31, 2016, AgFirst met all individual level criteria and had a total of 201 days of maturing debt coverage. The Bank's cash and cash equivalents position provided 22 days of the total liquidity coverage. Investment securities fully backed by the U.S. government provided an additional 161 days of liquidity. An additional 18 days of coverage were provided by a supplemental liquidity buffer. Cash provided by operating activities, primarily generated from net interest income in excess of operating expenses and maturities in the loan portfolio, is an additional source of liquidity that is not reflected in the coverage calculation.

Cash, cash equivalents and investment securities as of December 31, 2016 totaled \$8.966 billion compared to \$8.340 billion and \$8.440 billion at December 31, 2015 and 2014, respectively.

An agreement with a commercial bank requires AgFirst to maintain \$50.0 million as a compensating balance. In 2015, the Bank purchased \$42.4 million in U.S. Treasury securities which are held for that purpose. The remainder of the compensating balance is held in cash in a demand deposit account. These securities are excluded when calculating the amount of eligible liquidity investments.

The District's cash, cash equivalents and investment portfolio consisted of the following security types as of December 31:

(dollars in thousands)	Cash, Cash Equivalents and Investment Securities					
	2016		2015		2014	
<b>Investment Securities Available-for-Sale</b>						
U.S. Govt. Treasury Securities	\$ 341,948	4.22%	\$ 42,405	0.56%	\$ —	—%
U.S. Govt. Guaranteed	4,274,286	52.69	3,970,590	52.10	3,859,206	51.16
Rural Housing U.S. Govt. Agency Guaranteed	100,334	1.24	—	—	—	—
Other U.S. Govt. Agency Guaranteed	2,150,289	26.51	2,131,888	27.97	2,415,531	32.02
Non-Agency CMOs	—	—	126,860	1.66	153,011	2.03
Asset-Backed Securities	623,984	7.69	677,369	8.89	326,671	4.33
<b>Total Available-for-Sale</b>	<b>\$ 7,490,841</b>	<b>92.35%</b>	<b>\$ 6,949,112</b>	<b>91.18%</b>	<b>\$ 6,754,419</b>	<b>89.54%</b>
<b>Held to Maturity</b>						
Rural Housing U.S. Govt. Agency Guaranteed	\$ 460,222	5.67%	\$ 462,031	6.06%	\$ 531,284	7.04%
Farmer Mac Guaranteed	2,666	0.03	3,042	0.04	4,015	0.05
Other Asset-Backed Securities	23,521	0.29	31,739	0.42	41,897	0.56
Other Mission Related Investments	134,273	1.66	175,860	2.30	211,743	2.81
<b>Total Held to Maturity</b>	<b>620,682</b>	<b>7.65</b>	<b>672,672</b>	<b>8.82</b>	<b>788,939</b>	<b>10.46</b>
<b>Total Investment Securities</b>	<b>\$ 8,111,523</b>	<b>100.00%</b>	<b>\$ 7,621,784</b>	<b>100.00%</b>	<b>\$ 7,543,358</b>	<b>100.00%</b>
<b>Cash and Cash Equivalents</b>						
Cash	\$ 591,491	69.25%	\$ 506,456	70.54%	\$ 671,342	74.91%
Repurchase Agreements	262,624	30.75	211,554	29.46	224,847	25.09
<b>Total Cash and Cash Equivalents</b>	<b>\$ 854,115</b>	<b>100.00%</b>	<b>\$ 718,010</b>	<b>100.00%</b>	<b>\$ 896,189</b>	<b>100.00%</b>
<b>Total Investment Securities and Cash and Cash Equivalents</b>	<b>\$ 8,965,638</b>		<b>\$ 8,339,794</b>		<b>\$ 8,439,547</b>	

Cash and cash equivalents, which increased \$136.1 million from December 31, 2015 to a total of \$854.1 million at December 31, 2016, consist primarily of cash on deposit and money market securities that are short-term in nature (from overnight maturities to maturities that range up to 90 days). Money market securities must carry one of the two highest short-term ratings from a rating agency. Incremental movements in cash balances are due primarily to changes in liquidity needs in relation to upcoming debt maturities between reporting periods.

FCA regulations provide that a System bank may hold certain eligible available-for-sale investments in an amount not to exceed 35.00 percent of its total loans outstanding. Based upon FCA guidelines, at December 31, 2016, the Bank's eligible available-for-sale investments were 33.46 percent of the total loans outstanding. These investments serve to provide liquidity to the Bank's operations, to manage short-term funds, and to manage interest rate risk. AgFirst maintains an investment portfolio for these purposes comprised primarily of short-duration, high-quality investments.

Investment securities totaled \$8.112 billion, or 22.03 percent of total assets at December 31, 2016, compared to \$7.622 billion, or 21.85 percent, as of December 31, 2015. Investment securities increased \$489.7 million, or 6.43 percent, compared to December 31, 2015. Management maintains the available-for-sale liquidity investment portfolio size generally proportionate with that of the loan portfolio and within regulatory and policy guidelines. In August, 2016, the Bank sold all of its ineligible available-for-sale securities, primarily non-agency collateralized mortgage obligations (CMOs), which totaled \$129.4 million. Previously written down securities totaling \$8.6 million were sold at a price above the book value and resulted in gains on sale of \$23.2 million. Impairment expense was recorded in the amount of \$13.2 million. These transactions benefitted the Bank by eliminating future costs related to third party impairment modeling, and reducing FCSIC premium and safekeeping expenses. The sale of these securities also positively impacted the Bank's regulatory capital ratios because these ineligible investments were generally risk-weighted higher than the 20 percent applicable to eligible securities for purposes of calculating risk-adjusted assets used in the permanent capital, total surplus, and core surplus regulatory ratio calculations. See the *Regulatory Ratios* section below for further discussion of the regulatory ratios. In March, 2016, the Bank sold agency mortgage-backed securities totaling \$15.0 million which resulted in gains totaling \$620 thousand. These transactions benefitted the Bank by reducing carrying costs and improving liquidity.

Investment securities classified as being available-for-sale totaled \$7.491 billion at December 31, 2016. Available-for-sale investments included \$341.9 million in U.S. Treasury securities, \$4.274 billion in U.S. government guaranteed securities, \$100.3 million in rural housing U.S. government agency guaranteed securities, \$2.150 billion in other U.S. government agency guaranteed securities, and \$624.0 million in asset-backed securities. As of December 31, 2016, all of these asset-backed securities were rated in the top category (AAA/Aaa) by Nationally Recognized Statistical Rating Organizations (NRSROs). Since the majority of the portfolio is invested in agency securities, the portfolio is highly liquid and potential credit loss exposure is limited.

The District also maintains a portfolio of investments that are not held for liquidity purposes and are accounted for as a held-to-maturity portfolio. These investments are authorized by FCA regulations that allow investments in Farmer Mac securities and also in specific investments approved by the FCA as Mission Related Investments. The vast majority of this portfolio is comprised of Mission Related Investments for a program to purchase RHMS, which when combined with eligible rural home loans, must not exceed 15.00 percent of total outstanding loans. Investment securities classified as being held-to-maturity totaled \$620.7 million at December 31, 2016. As discussed previously, the FCA ended each Mission Related Investment pilot program effective December 31, 2014, but can consider future requests on a case-by-case basis. See *Mission Related Investments* section above.

Net unrealized gains related to investment securities were \$3.0 million at December 31, 2016, compared to \$65.9 million at December 31, 2015. These net unrealized gains are reflected in Accumulated Other Comprehensive Income (AOCI) in the Financial Statements. The net unrealized gains stem from normal market factors such as the current interest rate environment.

The District performs periodic credit reviews, including other-than-temporary impairment analyses, on its entire investment securities portfolio. Based on the results of all analyses, the District recognized other-than-temporary credit related impairment of \$14.9 million on asset-backed securities, non-agency CMOs, and other investments in its portfolio during the year ended December 31, 2016, which was included in Net Other-than-temporary Impairment Losses in the Combined Statements of Income. As mentioned above, \$13.2 million of the impairment recorded was related to the sale of all ineligible available-for-sale securities in August, 2016. See Note 2, *Summary of Significant Accounting Policies*, and Note 4, *Investments*, in the Notes to the Combined Financial Statements for further information.

*Systemwide Debt Securities*

The U.S. government does not guarantee, directly or indirectly, Systemwide Debt Securities. However, the Farm Credit System, as a GSE, has benefited from broad access to the domestic and global capital markets. This access has provided the System with a dependable source of competitively priced debt which is critical for supporting the System’s mission of providing credit to agriculture and rural America. The implied link between the credit rating of the System and the U.S. government, given the System’s status as a GSE and continued concerns regarding the government’s borrowing limit and budget imbalances, could pose risk to the System in the future.

AgFirst’s primary source of liquidity comes from its ability to issue Systemwide Debt Securities, which are the general unsecured joint and several obligations of the System banks. AgFirst continually raises funds in the debt markets to support its mission, to repay maturing Systemwide Debt Securities, and to meet other obligations.

The System does not have a guaranteed line of credit from the U.S. Treasury or the Federal Reserve. However, the Farm Credit System Insurance Corporation (FCSIC) has an agreement with the Federal Financing Bank (FFB), a federal instrumentality subject to the supervision and direction of the U.S. Treasury, pursuant to which the FFB could advance funds to the FCSIC. Under its existing statutory authority, the FCSIC may use these funds to provide assistance to the System banks in exigent market circumstances which threaten the banks’ ability to pay maturing debt obligations. The agreement provides for advances of up to \$10 billion and terminates on September 30, 2017, unless otherwise renewed. The decision whether to seek funds from the FFB is at the discretion of the FCSIC. Each funding obligation of the FFB is subject to various terms and conditions and, as a result, there can be no assurance that funding would be available if needed by AgFirst or the System.

Currently, Moody’s Investor Service and Fitch Ratings have assigned long-term debt ratings for the System of Aaa and AAA and short-term debt ratings of P-1 and F1, respectively. These are the highest ratings available from these rating agencies. Standard & Poor’s Ratings Services (S&P) maintains the long-term sovereign credit rating of the U.S. government at AA+, which directly corresponds to its AA+ long-term debt rating of the System. These rating agencies base their ratings on many quantitative and qualitative factors, including the System’s status as a GSE. Negative changes to the System’s credit ratings could reduce earnings by increasing debt funding costs, and could also have a material adverse effect on liquidity, the ability to conduct normal business operations, and the Bank’s overall financial condition and results of operations. However, AgFirst anticipates continued access to funding necessary to support the District’s and Bank’s needs.

On September 25, 2015, S&P affirmed the Bank’s AA-/A-1+ long- and short-term issuer credit ratings, the stand-alone credit profile of a+ and the BBB+ preferred stock rating. S&P also revised their outlook on the Bank to negative from stable, reflecting their assessment of the Bank’s capital position. On February 5, 2016, S&P revised their outlook on the Bank back to stable from negative based upon additional analysis of the strength of the Bank’s capital position. Ratings and outlook for AgFirst by Fitch Ratings remained unchanged in 2015 and 2016 at AA-/F1+ and stable.

AgFirst’s year-to-date average balance of Systemwide Debt Securities at December 31, 2016, was \$28.950 billion. At December 31, 2016, AgFirst had \$29.408 billion in total System debt outstanding compared to \$27.973 billion at December 31, 2015 and \$26.827 billion at December 31, 2014. Total interest-bearing liabilities increased primarily due to additional funding needs related to increases in loans and liquidity investments as discussed elsewhere in this report.

AgFirst’s recorded liability for outstanding Systemwide Debt Securities as of December 31, 2016 is shown in the following table:

Maturities	Bonds		Discount Notes		Total	
	Amortized Cost	Weighted Average Interest Rate	Amortized Cost	Weighted Average Interest Rate	Amortized Cost	Weighted Average Interest Rate
	<i>(dollars in thousands)</i>					
2017	\$ 5,598,174	0.78%	\$ 6,748,166	0.63%	\$ 12,346,340	0.70%
2018	6,469,934	0.89	–	–	6,469,934	0.89
2019	2,669,695	1.18	–	–	2,669,695	1.18
2020	1,907,964	1.43	–	–	1,907,964	1.43
2021	1,664,302	1.75	–	–	1,664,302	1.75
2022 and after	4,350,248	2.32	–	–	4,350,248	2.32
Total	\$ 22,660,317	1.28%	\$ 6,748,166	0.63%	\$ 29,408,483	1.13%

In the preceding table, weighted average interest rates include the effect of related derivative financial instruments.

Refer to Note 6, *Debt*, in the Notes to the Combined Financial Statements, for additional information related to debt.

**Operational Risk Management**

Operational risk is the risk of loss resulting from inadequate or failed processes or systems, human factors or external events, including the execution of unauthorized transactions by employees, errors relating to transaction processing and technology, breaches of the internal control system and the risk of fraud by employees or persons outside the System. AgFirst’s and the Associations’ boards of directors are required, by regulation, to adopt internal control policies that provide adequate direction to their respective institutions in establishing effective controls over and accountability for operations, programs, and resources. The policies must include, at a minimum, the following items:

- direction to management that assigns responsibility for the internal control function to an officer of the institution,

- adoption of internal audit and control procedures,
- direction for the operation of a program to review and assess an institution’s assets,
- adoption of loan, loan-related assets and appraisal review standards, including standards for scope of review selection and standards for work papers and supporting documentation,
- adoption of asset quality classification standards,
- adoption of standards for assessing credit administration, including the appraisal of collateral, and
- adoption of standards for the training required to initiate a program.

In addition, AgFirst has implemented a Risk Management Policy to ensure that business exposures to risk are identified, measured and controlled, using the most effective and efficient methods to mitigate such exposures. AgFirst’s risk management structure was designed to ensure that an effective enterprise-wide risk management program is in place. Exposure to operational risk is typically identified with the assistance of senior management, and internal audit plans are developed with higher risk areas receiving more attention. The District’s operations rely on the secure processing, transmission and storage of confidential information in its computer systems and networks.

Although the District believes that it has robust information security procedures and controls, its technologies, systems, networks and customers' devices may be the target of cyber-attacks or information security breaches. Failure in or breach of the District's operational or security systems or infrastructure, or those of its third party vendors and other service providers, including as a result of cyber-attacks, could disrupt the District's businesses or the businesses of its customers, result in the unintended disclosure or misuse of confidential or proprietary information, damage the District's reputation, increase costs, and cause losses.

No control system, no matter how well designed and operated, can provide absolute assurance that the objectives of the control systems are met. Also, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud or errors can be detected. These inherent limitations include, but are not limited to, the realities that judgments in decision-making can be faulty and breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by individual acts of some persons, collusion of two or more people, or management override of the control. The design of any system of controls also is based in part on certain assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, control may be inadequate because of changes in conditions, or compliance with policies or procedures may deteriorate.

### Reputational Risk Management

Reputation risk is defined as the negative impact resulting from events, real or perceived, that shape the image of any District or System entity. Such risks include impacts related to investors' perceptions about agriculture, the reliability of any District or System institution financial information or actions by any District or System institution. Entities that serve the System at the national level, including the Coordinating Committee, the Presidents' Planning Committee and The Farm Credit Council, will communicate guidance to the System for reputational issues that have broader consequences for the System as a whole. These entities support those business and other practices that are consistent with AgFirst's mission.

### Political Risk Management

Political risk to the System is the risk of loss of support for the System or agriculture by the U.S. government. System institutions are instrumentalities of the federal government and are intended to further governmental policy concerning the extension of credit to or for the benefit of agricultural and rural America. The System and its borrowers may be significantly affected by federal legislation that impacts the System directly, such as changes to the Farm Credit Act of 1971, as amended (the Farm Credit Act), or indirectly, such as agricultural appropriations bills. However, government programs account for a relatively small percentage of net farm income in the territory served by the District Associations.

The District addresses political risk by actively supporting the Farm Credit Council, which is a full-service, federal trade association representing the System before Congress, the Executive Branch, and others. The Council provides the mechanism for "grassroots" involvement in the development of System positions and policies with respect to federal legislation and government actions that impact the System. Additionally, the District takes an active role in representing the individual interests of System institutions and their borrowers before Congress. In addition to the Farm Credit Council, each district has its own Council, which is a member of the Farm Credit Council. The district Councils represent the interests of their members on a local and state level, as well as on a federal level.

## RESULTS OF OPERATIONS

### Net Income

District net income totaled \$561.2 million for the year ended December 31, 2016, an increase of \$11.6 million from 2015. Net income of \$549.6 million for the year ended December 31, 2015 was a decrease of \$78.1 million from 2014. Major components of the changes in net income for the referenced periods are outlined in the following table and discussion:

Change in Net Income (dollars in thousands)	Year Ended December 31,	
	2016	2015
<b>Net income (for prior year)</b>	\$ 549,579	\$ 627,639
<b>Increase (decrease) due to:</b>		
Total interest income	102,098	12,403
Total interest expense	(70,136)	(41,232)
Net interest income	31,962	(28,829)
Provision for loan losses	196	(12,172)
Noninterest income	(1,032)	(6,724)
Noninterest expense	(19,823)	(31,834)
Provision for income taxes	269	1,499
Total increase (decrease) in net income	11,572	(78,060)
<b>Net income</b>	<b>\$ 561,151</b>	<b>\$ 549,579</b>

### Key Results of Operations Comparisons

Key District results of operations comparisons for years ended December 31 are shown in the following table:

Key Results of Operations Comparisons	For the Year Ended December 31,		
	2016	2015	2014
Return on average assets	1.55%	1.63%	1.96%
Return on average shareholders' equity	9.44%	9.63%*	11.38%*
Net interest income as a percentage of average earning assets	2.96%	3.08%	3.32%
Operating expense as a percentage of net interest income and noninterest income	47.73%	47.05%	42.41%
Net (charge-offs) recoveries to average loans	0.02%	0.02%	0.00%

\* A correction in the calculation of the average daily balance of District shareholders' equity resulted in a change in the return on average shareholders' equity ratio from previously reported amounts of 10.34 percent and 11.85 percent for the years ended December 31, 2015 and 2014, respectively.

The first three ratios above have declined in 2016 primarily due to higher average balances of total assets, total shareholders' equity, and total interest-earning assets. For 2015, these ratios declined primarily due to a decrease in net interest income. For the operating expense as a percentage of net interest income and noninterest income ratio, operating expense consists primarily of noninterest expenses excluding losses (gains) from other property owned. This ratio was negatively impacted by an increase in operating expenses for both years and the decline in net interest income for 2015. The net (charge-offs) ratio remained constant from 2015 to 2016 and showed improvement from 2014 to 2015 as a result of net recoveries for both 2016 and 2015. See *Allowance for Loan Losses, Net Interest Income, Noninterest Income, and Noninterest Expenses* sections for further discussion.

### Interest Income

Total interest income for the year ended December 31, 2016 was \$1.359 billion, an increase of \$102.1 million, as compared to the same period of 2015. Total interest income for the year ended December 31, 2015 was \$1.257 billion, an increase of \$12.4 million, as compared to the same period of 2014. For 2016, interest income increased primarily as a result of higher average loan balances. For 2015, the increase was primarily due to higher average loan balances, partially offset by lower yields on earning assets. The average volume of interest earning assets increased \$2.355 billion in 2016 and \$1.465 billion in 2015. The average yield on interest earning assets increased 4 basis points from 2015 to 2016 and decreased 15 basis points from 2014 to 2015.



The following table illustrates the impact of volume and yield changes on interest income:

Net Change in Interest Income (dollars in thousands)	Year Ended December 31,	
	2016-2015	2015-2014
Current year increase (decrease) in average earning assets	\$ 2,354,832	\$ 1,465,426
Prior year average yield	3.85%	4.00%
Interest income variance attributed to change in volume	90,752	58,550
Current year average earning assets	34,959,993	32,605,161
Current year increase (decrease) in average yield	0.04%	(0.15)%
Interest income variance attributed to change in yield	11,346	(46,147)
<b>Net change in interest income</b>	<b>\$ 102,098</b>	<b>\$ 12,403</b>

*Interest Expense*

Total interest expense for the year ended December 31, 2016 was \$322.5 million, an increase of \$70.1 million, as compared to the same period of 2015. Total interest expense for the year ended December 31, 2015 was \$252.3 million, an increase of \$41.2 million, as compared to the same period of 2014. The increase in interest expense for both years was primarily attributed to higher average rates paid on System debt obligations.

The following table illustrates the impact of volume and rate changes on interest expense:

Net Change in Interest Expense (dollars in thousands)	Year Ended December 31,	
	2016-2015	2015-2014
Current year increase (decrease) in average interest-bearing liabilities	\$ 2,341,316	\$ 1,207,807
Prior year average rate	0.93%	0.81%
Interest expense variance attributed to change in volume	21,677	9,789
Current year average interest-bearing liabilities	29,596,415	27,255,099
Current year increase (decrease) in average rate	0.16%	0.12%
Interest expense variance attributed to change in rate	48,459	31,443
<b>Net change in interest expense</b>	<b>\$ 70,136</b>	<b>\$ 41,232</b>

*Net Interest Income*

Net interest income increased from 2015 to 2016 and decreased from 2014 to 2015, as illustrated by the following table:

	District Analysis of Net Interest Income								
	2016			2015			2014		
	Avg. Balance	Interest	Avg. Yield	Avg. Balance	Interest	Avg. Yield	Avg. Balance	Interest	Avg. Yield
Loans	\$ 26,753,055	\$ 1,228,558	4.59%	\$ 24,856,555	\$ 1,136,526	4.57%	\$ 23,680,525	\$ 1,110,037	4.69%
Cash & investments	8,195,994	130,102	1.59	7,748,606	120,036	1.55	7,459,210	134,122	1.80
Other interest-earning assets	10,944	-	-	-	-	-	-	-	-
Total earning assets	34,959,993	1,358,660	3.89	32,605,161	1,256,562	3.85	31,139,735	1,244,159	4.00
Interest-bearing liabilities	29,596,415	(322,473)	1.09	27,255,099	(252,337)	0.93	26,047,292	(211,105)	0.81
Spread			2.80			2.92			3.19
Impact of capital	\$ 5,363,578		0.16	\$ 5,350,062		0.16	\$ 5,092,443		0.13
Net Interest Income (NII) & NII to average earning assets		\$ 1,036,187	2.96%		\$ 1,004,225	3.08%		\$ 1,033,054	3.32%

Net interest income for the year ended December 31, 2016 was \$1.036 billion compared to \$1.004 billion for the same period of 2015, an increase of \$32.0 million, or 3.18 percent. For the year ended December 31, 2015, net interest income decreased \$28.8 million, or 2.79 percent, from \$1.033 billion in 2014. The net interest margin was 2.96 percent, 3.08 percent, and 3.32 percent for the years ended December 31, 2016, 2015, and 2014, respectively, decreases of 12 and 24 basis points. The decreases for both years resulted from higher average balances of interest-earning assets and higher rates paid on interest-bearing liabilities.

During 2016, 2015, and 2014, the Bank called debt totaling \$16.597 billion, \$8.565 billion, and \$7.017 billion, respectively, and was able to lower the cost of funds. Over time, as interest rates change and as assets prepay or reprice, the positive impact on the net interest margin that the Bank has experienced over the last several years from calling debt will continue to diminish.

*Provision for Loan Losses*

AgFirst and the Associations measure risks inherent in their individual portfolios on an ongoing basis and, as necessary, recognize provision for

loan loss expense so that appropriate reserves for loan losses are maintained. Loan loss provision was a net reversal of \$191 thousand for the year ended December 31, 2016 compared to net expense of \$5 thousand and a net reversal of \$12.2 million for the years ended December 31, 2015 and 2014, respectively. The \$191 thousand in net provision reversals for the year ended December 31, 2016 consisted of \$8.6 million of net general reserve expense and \$8.8 million of net provision reversals related to reserves for specific credits. For 2016, net provision reversals primarily related to borrowers in the other real estate (\$5.0 million reversal), forestry (\$3.4 million reversal), nursery/greenhouse (\$2.6 million reversal), tree fruits and nuts (\$2.0 million reversal), poultry (\$2.8 million expense), grain (\$2.6 million expense), field crops (\$2.0 million expense), dairy (\$1.5 million expense), and swine (\$1.3 million expense) segments.

A reduction in the overall level of problem assets in recent years resulted in net reversals or minimal net provision expense for 2016, 2015, and 2014. See the *Allowance for Loan Losses* section above and Note 3, *Loans and Allowance for Loan Losses*, in the Notes to the Combined Financial Statements for further information.

Noninterest Income

Noninterest income for each of the three years ended December 31 is shown in the following table:

Noninterest Income (dollars in thousands)	For the Year Ended December 31,			Increase (Decrease)	
	2016	2015	2014	2016/ 2015	2015/ 2014
Loan fees	\$ 30,105	\$ 29,273	\$ 29,309	\$ 832	\$ (36)
Fees for financially related services	10,685	10,828	10,532	(143)	296
Building lease income	3,623	3,604	3,548	19	56
Net impairment losses	(14,947)	(1,909)	(1,754)	(13,038)	(155)
Gains (losses) on investments, net	23,822	1,126	149	22,696	977
Gains (losses) on called debt	(29,900)	(12,330)	(7,724)	(17,570)	(4,606)
Gains (losses) on other transactions	6,201	2,822	5,768	3,379	(2,946)
Other noninterest income	10,471	7,678	7,988	2,793	(310)
Total noninterest income	\$ 40,060	\$ 41,092	\$ 47,816	\$ (1,032)	\$ (6,724)

Total noninterest income decreased \$1.0 million from 2015 to 2016 primarily as a result of higher called debt and impairment losses, partially offset by higher investment gains. The \$6.7 million decrease in noninterest income from 2014 to 2015 was due primarily to higher called debt losses and lower gains on other transactions. See below for further discussion of significant variances in total noninterest income.

Loan fees increased \$832 thousand for 2016 compared to 2015. This increase resulted primarily from higher fees on originated loans of \$1.8 million, mainly in commitment, new loan, and appraisal fees, reflecting an increase in loan originations. This increase was partially offset by decreases of \$519 thousand in fee income on loan participations, primarily in commitment and letter of credit fees, and \$420 thousand in fee income from the first lien residential mortgage portfolio, primarily in servicing fees.

The net impairment losses on investments for all three years were due to the recognition of credit related other-than-temporary impairment on primarily asset-backed and non-agency CMO securities in the Bank's investment portfolio. The \$13.0 million higher impairment losses for 2016 resulted from the Bank's sale of all of its ineligible available-for-sale investment securities in August, 2016. These securities totaled \$129.4 million and an additional \$13.2 million in impairment losses was recognized as a result of the sale. Also, \$1.7 million in impairment losses was recorded during the first quarter of 2016 on four non-agency CMO securities. See the *Cash, Cash Equivalents and Investments* section and Note 4, *Investments*, in the Notes to the Financial Statements for further information.

Gains on investments during 2016, 2015 and 2014 were the result of normal investment activities related to managing the composition and overall size of the investment portfolio. Gains on investments totaled \$23.8 million, \$1.1 million and \$149 thousand for the years ended December 31, 2016, 2015 and 2014, respectively. Gains of \$23.2 million were recognized in August, 2016 on the sale of the Bank's ineligible available-for-sale securities which totaled \$129.4 million as discussed above and elsewhere in this report. These transactions benefitted the Bank by eliminating future costs related to third party

impairment modeling, and reducing FCSIC premium and safekeeping expenses. In March, 2016, the Bank sold agency mortgage-backed securities totaling \$15.0 million which resulted in gains totaling \$620 thousand. These transactions benefitted the Bank by reducing carrying costs and improving liquidity. See the *Cash, Cash Equivalents and Investments* section above and Note 4, *Investments*, in the Notes to the Financial Statements for further information.

Losses on called debt increased \$17.6 million and \$4.6 million for the years ended December 31, 2016 and 2015, respectively. Debt issuance expense is amortized over the life of the underlying debt security. When debt securities are called prior to maturity, any unamortized issuance cost is expensed. Call options were exercised on bonds totaling \$16.597 billion in 2016, \$8.565 billion in 2015, and \$7.017 billion in 2014. Debt is called to take advantage of favorable market interest rate changes. The amount of debt issuance cost expensed is dependent upon both the volume and remaining maturity of the debt when called. Losses on called debt are more than offset by interest expense savings realized as called debt is replaced by new debt issued at a lower rate of interest.

For the twelve months ended December 31, 2016 and 2015, gains on other transactions increased \$3.4 million and decreased \$2.9 million, respectively. For 2016 compared to 2015, the increase in gains resulted primarily from a \$1.2 million decrease in reserve expense for unfunded commitments, a \$1.1 million increase in the market value of certain retirement plan trust assets, and higher gains on sales of rural home loans of \$685 thousand. For 2015 compared to 2014, the decrease in gains resulted primarily from a \$2.1 million increase in reserve expense for unfunded commitments and a \$1.3 million decrease in the market value of certain retirement plan trust assets. Changes in the reserve for unfunded commitments result from fluctuations in both the balance and composition of unfunded commitments between periods.

Other noninterest income increased by \$2.8 million in 2016 compared to 2015. This increase resulted primarily from an increase in patronage received from other Farm Credit institutions of \$2.1 million and \$467 thousand in forfeited earnest money on the sale of OPO properties.

Noninterest Expenses

Noninterest expenses for each of the three years ended December 31 are shown in the following table:

Noninterest Expenses (dollars in thousands)	For the Year Ended December 31,			Increase (Decrease)	
	2016	2015	2014	2016/ 2015	2015/ 2014
Salaries and employee benefits	\$ 319,115	\$ 307,017	\$ 279,134	\$ 12,098	\$ 27,883
Occupancy and equipment	42,711	40,754	40,345	1,957	409
Insurance Fund premiums	40,643	29,144	25,092	11,499	4,052
Other operating expenses	111,245	114,884	113,785	(3,639)	1,099
Losses (gains) from other property owned	1,247	3,339	4,948	(2,092)	(1,609)
Total noninterest expenses	\$ 514,961	\$ 495,138	\$ 463,304	\$ 19,823	\$ 31,834

Noninterest expenses increased \$19.8 million and \$31.8 million for the years ended December 31, 2016 and 2015, respectively. An increase in salaries and employee benefits and higher Insurance Fund premiums were the primary reasons for the increase for both periods.

Salaries and employee benefits increased \$12.1 million and \$27.9 million for years ended December 31, 2016 and 2015, respectively. The increase in 2016 resulted primarily from an \$11.2 million increase in salaries and incentives due to normal salary administration as well as a 3.12 percent increase in headcount resulting primarily from increased loan volume. The increase in 2015 resulted primarily from a \$20.3 million increase in pension and postretirement benefits expenses as well as a \$7.5 million increase in salaries. The higher salaries were due mainly to normal salary administration. The higher pension and other postretirement expenses in 2015 resulted primarily from a decrease in the discount rate in 2015 used to calculate net periodic pension and other postretirement benefit costs as well as from the adoption of updated mortality tables reflecting increases in life expectancy. A \$2.2 million curtailment gain recognized in 2014 on the termination of a postretirement benefits plan by an Association contributed to the increase in postretirement benefits expense in 2015. See further discussion in Note 9, *Employee Benefit Plans*, in the Notes to the Combined Financial Statements.

Occupancy and equipment expense increased \$2.0 million and \$409 thousand for the years ended December 31, 2016 and 2015, respectively, compared to the prior years. The increase for both years resulted primarily from increases in depreciation and software maintenance expenses. Accelerated amortization of \$642 thousand for a software license contract termination contributed to the increase for 2016. Building lease income offset a portion of these expenses for all three years. See *Noninterest Income* section for additional information.

Insurance Fund premiums increased \$11.5 million and \$4.1 million for the years ended December 31, 2016 and 2015, respectively, compared to the prior years. This increase resulted primarily from an increase in the base annual premium rate and a change in the composition of the Bank's investment portfolio. The base annual premium rate was increased to 16 basis points in the first half of 2016 and to 18 basis points in the second half of 2016 from 13 basis points in 2015 and 12 basis points in 2014. The FCSIC Board makes premium rate adjustments, as necessary, to maintain the secure base amount which is based upon insured debt outstanding at System banks. Beginning in 2015, the Bank's investment portfolio reflected a reduction in federally guaranteed investments and an increase in GSE guaranteed and other investments compared to 2014, resulting in less of the investment portfolio balance excluded from the insurance premium calculation. Insurance fund premiums decreased to 15 basis points effective January 1, 2017.

Other operating expenses decreased \$3.6 million and increased \$1.1 million for the years ended December 31, 2016 and 2015, respectively. The decrease in other operating expenses for 2016 resulted primarily from a \$2.3 million decrease in public and member relations expenses resulting from one Association's establishment of a \$3.0 million charitable foundation in 2015 and a \$2.0 million decrease in professional and service provider fees as a result of a delay in certain Bank projects. For 2015, the increase was due primarily to a \$3.4 million increase in public and member relations expenses resulting from one Association's establishment of a charitable foundation as discussed above, partially offset by a \$1.0 million reduction in servicing and guarantee fees related to the Bank's rural residential loan portfolio and a \$929 thousand decrease in periodic costs related to nonaccrual loans, primarily legal fees and property taxes. The remainder of the variance in other operating expenses was comprised of numerous and varied expenses, none of which individually had a significant change compared to the prior year period.

Losses from other property owned decreased \$2.1 million and \$1.6 million during 2016 and 2015, respectively. The decrease in 2016 was primarily a result of lower writedowns of \$1.8 million as District real estate values remain stable. The decrease in 2015 was primarily a result of lower writedowns of \$5.7 million and lower expenses of \$2.1 million which were substantially offset by lower gains on sales of \$6.2 million. See *Other Property Owned* section above for further discussion.

#### Provision for Income Taxes

Provision for income taxes decreased to \$326 thousand in 2016 from \$595 thousand in 2015. See Note 12, *Income Taxes*, in the Notes to the Combined Financial Statements for further details.

#### CAPITAL

Capital serves to support future asset growth, investment in new products and services, and to provide protection against credit, interest rate, and other risks, and operating losses. A sound capital position is critical to provide protection to investors in Systemwide Debt Securities and to ensure long-term financial success.

The AgFirst Capitalization Plan (the "Plan") approved by the Bank's board of directors establishes guidelines to ensure that adequate capital is maintained for continued financial viability, to provide for growth necessary to meet the needs of members/borrowers, and to ensure that all stockholders are treated equitably. The Bank's capital objectives are considered adequate to support inherent risk. There were no significant changes to the Plan for 2016. The 2017 Plan reflects changes for the new capital regulations which became effective January 1, 2017. See *Regulatory Matters* section below for further discussion.

Total District shareholders' equity at December 31, 2016 was \$5.881 billion, compared to \$5.671 billion and \$5.402 billion at December 31, 2015 and 2014, respectively. The \$210.0 million increase in 2016 resulted primarily from an increase in retained earnings from net income of \$561.2 million, increases of \$13.3 million in employee benefit plans adjustments, and net capital stock and participation certificates issued of \$11.3 million. These increases in shareholders' equity were offset by decreases from cash distributions declared of \$176.8 million, retained earnings retired of \$88.2 million, decreases in net unrealized gains on investments of \$63.0 million, and the redemption of perpetual preferred stock of \$46.9 million. The \$268.7 million increase in 2015 resulted primarily from an increase in retained earnings from net income of \$549.6 million and increases of \$15.8 million in employee benefit plans adjustments. These increases in shareholders' equity were offset by decreases from cash distributions declared of \$167.1 million, retained earnings retired of \$82.8 million, and decreases in net unrealized gains on investments of \$43.0 million.

During 2016 and 2015, the Bank repurchased, through privately negotiated transactions, and subsequently canceled Class B Perpetual Non-Cumulative Fixed-to-Floating Rate Subordinated Preferred Stock with par value totaling \$65.8 million and 10.3 million, respectively. The effect of the 2016 and 2015 repurchases on shareholders' equity was to reduce preferred stock outstanding by \$65.8 million and \$10.3 million, respectively, and to increase additional paid-in capital by \$18.9 million and \$3.4 million, respectively.

See Note 7, *Shareholders' Equity*, in the Notes to the Combined Financial Statements for further information.

#### Regulatory Ratios

The Bank's regulatory ratios at December 31 are shown in the following table:

	Regulatory Minimum	AgFirst Ratio as of December 31,		
		2016	2015	2014
Permanent Capital Ratio	7.00%	21.31%	20.71%	21.83%
Total Surplus Ratio	7.00%	21.21%	20.64%	21.80%
Core Surplus Ratio	3.50%	19.13%	18.48%	19.38%
Net Collateral Ratio	103.00%	106.69%	106.93%	106.79%

The FCA sets minimum regulatory capital adequacy requirements for System banks and associations. These requirements are based on regulatory ratios as defined by the FCA, which include permanent capital, total surplus, core surplus, and for System banks only, net collateral. The permanent capital ratio is calculated by dividing permanent capital by a risk-adjusted asset base. The total surplus ratio is calculated by dividing total surplus by a risk-adjusted asset base and the core surplus ratio is

calculated by dividing core surplus by a risk-adjusted asset base. Risk-adjusted assets refer to the total dollar amount of the institution's assets adjusted by an appropriate credit conversion factor as defined by regulation. Generally, higher credit conversion factors are applied to assets with more inherent risk. Unlike the permanent capital, total surplus and core surplus ratios, the net collateral ratio does not incorporate any risk-adjusted weighting of assets. The net collateral ratio is calculated by dividing the Bank's collateral, as defined by FCA regulations, by total liabilities. The permanent capital, total surplus, and core surplus ratios are calculated using three-month average daily balances and the net collateral ratio is calculated using period end balances.

For all periods presented, AgFirst exceeded minimum regulatory standards for all of the ratios. The Bank's permanent capital, total surplus, and core surplus ratios increased at December 31, 2016 and decreased at December 31, 2015 compared to the prior years. Higher average capital balances in 2016 and the sale in August, 2016 of the Bank's ineligible available-for-sale investment securities, which are deducted from capital in the ratio calculations, improved the December 31, 2016 ratios. The decrease in these ratios for 2015 compared to the prior year was due primarily to higher average risk-weighted asset balances which resulted from both higher average balances and a shift in the composition of loans and investments, reflecting higher balances of nonguaranteed loans and non-agency asset backed securities. The Bank's net collateral ratio remained relatively constant for all three years.

The following table illustrates the risk bearing capacity of the District Associations at December 31, 2016:

Association	Regulatory Permanent Capital Ratio	Regulatory Core Surplus Ratio	Regulatory Total Surplus Ratio	Allowance/ Loans
AgCarolina	23.22%	19.00%	19.00%	1.11%
AgChoice	18.02	17.17	17.17	0.65
Ag Credit	20.49	17.52	19.05	0.75
AgGeorgia	25.56	20.96	25.10	0.87
AgSouth	20.55	16.11	20.01	0.87
ArborOne	19.42	16.46	19.10	1.94
Cape Fear	22.23	21.93	21.93	0.90
Carolina	21.88	18.84	21.28	0.52
Central Florida	18.95	17.53	18.77	0.94
Central Kentucky	17.79	16.96	16.96	0.87
Colonial	25.93	25.29	25.29	0.47
First South	17.48	16.55	16.55	0.67
Florida	21.49	21.35	21.35	0.64
MidAtlantic	20.05	18.91	19.71	0.93
Northwest Florida	28.21	27.90	27.90	1.65
Puerto Rico	36.46	36.11	36.11	0.83
River Valley	19.38	17.37	18.61	1.20
Southwest Georgia	16.47	14.75	16.14	1.07
Virginias	20.75	20.08	20.08	0.81

All Associations met all of the regulatory minimum capital requirements at December 31, 2016. AgFirst and each Association maintain an allowance for loan losses determined by its management and are capitalized to serve their unique markets.

In March, 2016, the FCA adopted a final rule to modify the regulatory capital requirements for System banks and associations. The new capital requirements became effective January 1, 2017. See *Regulatory Matters* section below for further discussion.

See Note 7, *Shareholders' Equity*, in the Notes to the Combined Financial Statements for additional information regarding regulatory capitalization requirements and restrictions.

### THE DISTRICTWIDE YOUNG, BEGINNING, AND SMALL (YBS) FARMERS AND RANCHERS PROGRAM

The District is committed to providing sound and dependable credit to young, beginning, and small (YBS) farmers and ranchers. Because of the unique needs of these individuals, and their importance to the future growth of the Associations, the Associations have established annual marketing goals to increase market shares of loans to YBS farmers. Specific marketing plans have been developed to target these groups, and resources have been designated to help ensure YBS borrowers' access to a stable source of credit. AgFirst and the District Associations recognize that YBS farmers are vitally important to the future of agriculture and are committed to continue offering programs to help educate, assist, and provide quality financial services to YBS farmers.

The FCA regulatory definitions for YBS farmers and ranchers are as follows:

**Young Farmer** – A farmer, rancher, or producer or harvester of aquatic products who was age 35 or younger as of the date the loan was originally made.

**Beginning Farmer** – A farmer, rancher, or producer or harvester of aquatic products who had 10 years or less farming or ranching experience as of the date the loan was originally made.

**Small Farmer** – A farmer, rancher, or producer or harvester of aquatic products who normally generated less than \$250 thousand in annual gross sales of agricultural or aquatic products at the date the loan was originally made.

It is important to note that due to the regulatory definitions a farmer/rancher may be included in multiple categories as he/she would be included in each category in which the definition was met.

The following table summarizes information regarding the combined District's loans outstanding to Young and Beginning Farmers and Ranchers as of December 31, 2016:

#### Young and Beginning Farmers and Ranchers Number/Volume of Loans Outstanding (dollars in thousands)

Category	Number of Loans	Percent of Total	Volume Outstanding	Percent of Total
1. Total loans and commitments outstanding at year-end	150,595		\$ 34,202,349	
2. Young farmers and ranchers	25,343	16.83%	\$ 3,041,045	8.89%
3. Beginning farmers and ranchers	39,096	25.96%	\$ 4,679,384	13.68%

The following table summarizes information regarding the combined District's loans outstanding to Small Farmers and Ranchers as of December 31, 2016:

<b>Small Farmers and Ranchers</b>				
<b>Number/Volume of Loans Outstanding by Loan Size</b>				
<i>(dollars in thousands)</i>				
<b>Number/Volume Outstanding</b>	<b>\$0-\$50,000</b>	<b>\$50,001-\$100,000</b>	<b>\$100,001-\$250,000</b>	<b>\$250,001-and greater</b>
1. Total number of loans and commitments outstanding at year-end	73,274	26,185	27,156	23,980
2. Total number of loans to small farmers and ranchers	49,281	14,924	13,237	5,883
3. Number of loans to small farmers and ranchers as a % of total number of loans	67.26%	56.99%	48.74%	24.53%
4. Total loan volume outstanding at year-end	\$ 1,517,708	\$ 1,942,708	\$ 4,364,350	\$ 26,377,583
5. Total loan volume to small farmers and ranchers	\$ 979,339	\$ 1,097,416	\$ 2,070,535	\$ 2,933,913
6. Loan volume to small farmers and ranchers as a % of total loan volume	64.53%	56.49%	47.44%	11.12%

The following table summarizes information regarding the combined District's new loans made to Young, and Beginning Farmers and Ranchers for the year ended December 31, 2016:

<b>Young and Beginning Farmers and Ranchers</b>				
<b>Gross New Business During 2016, Number/Volume of Loans</b>				
<i>(dollars in thousands)</i>				
<b>Category</b>	<b>Number of Loans</b>	<b>Percent of Total</b>	<b>Volume Outstanding</b>	<b>Percent of Total</b>
1. Total gross new loans and commitments made during 2016	47,500		\$ 11,010,248	
2. Total loans and commitments made during 2016 to young farmers and ranchers	8,957	18.86%	\$ 1,352,524	12.28%
3. Total loans and commitments made during 2016 to beginning farmers and ranchers	12,990	27.35%	\$ 1,870,263	16.99%

The following table summarizes information regarding the combined District's new loans made to Small Farmers and Ranchers for the year ended December 31, 2016:

<b>Small Farmers and Ranchers</b>				
<b>Gross New Business by Loan Size, Number/Volume of Loans</b>				
<i>(dollars in thousands)</i>				
<b>Number/Volume</b>	<b>\$0-\$50,000</b>	<b>\$50,001-\$100,000</b>	<b>\$100,001-\$250,000</b>	<b>\$250,001-and greater</b>
1. Total number of new loans and commitments made during 2016	21,780	8,139	8,924	8,657
2. Total number of loans made to small farmers and ranchers during 2016	15,329	4,283	3,869	2,156
3. Number of loans to small farmers and ranchers as a % of total number of loans	70.38%	52.62%	43.35%	24.90%
4. Total gross loan volume of all new loans and commitments made during 2016	\$ 487,093	\$ 610,170	\$ 1,479,917	\$ 8,433,068
5. Total gross loan volume to small farmers and ranchers	\$ 321,567	\$ 314,109	\$ 620,040	\$ 1,131,197
6. Loan volume to small farmers and ranchers as a % of total gross new loan volume	66.02%	51.48%	41.90%	13.41%

#### COMMITMENTS AND CONTINGENCIES

On the basis of information presently available, management and legal counsel are of the opinion that the ultimate liability, if any, from legal actions pending against AgFirst would be immaterial in relation to the financial position of AgFirst. Refer to Note 11, *Commitments and Contingencies*, in the Notes to the Combined Financial Statements for additional information.

- ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- make System regulatory capital requirements more transparent, and
- meet the requirements of Section 939A of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act).

#### REGULATORY MATTERS

New regulatory capital requirements for System banks and associations became effective January 1, 2017 and were adopted to:

- modernize capital requirements while ensuring that institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,

These new requirements replace the core surplus and total surplus requirements with Common Equity Tier 1 (CET1), Tier 1 and Total Capital risk-based capital ratio requirements. The new requirements also replace the existing net collateral ratio with a Tier 1 Leverage ratio which is applicable to all banks and associations. The Permanent Capital Ratio remains in effect.

The following sets forth the new regulatory capital ratios:

<b>Ratio</b>	<b>Primary Components of Numerator</b>	<b>Denominator</b>	<b>Minimum Requirement</b>	<b>Minimum Requirement with Conservation Buffer</b>
CET1 Capital	Unallocated retained earnings/surplus (URE), Common Stock (subject to certain conditions)	Risk-weighted assets	4.5%	7.0%
Tier 1 Capital	CET1 Capital, Non-cumulative perpetual preferred stock	Risk-weighted assets	6.0%	8.5%
Total Capital	Tier 1 Capital, Allowance for Loan Losses, other equity securities not included in Tier 1 Capital	Risk-weighted assets	8.0%	10.5%
Tier 1 Leverage	Tier 1 Capital (1.5% must be URE or URE equivalents)	Total assets	4.0%	5.0%

The new capital requirements have a three-year phase-in of the capital conservation buffer applied to the risk-adjusted capital ratios. Based on analysis, all District entities are positioned to be in compliance with the new requirements.

On November 30, 2015, the FCA, along with four other federal agencies, published in the Federal Register a final rule to establish capital and margin requirements for covered swap entities as required by the Dodd-Frank Act. See below for further information regarding the Dodd-Frank Act. This rule is not expected to have a material impact for District institutions.

On July 25, 2014, the FCA published a proposed rule in the Federal Register to revise the requirements governing the eligibility of investments for System banks and associations. The public comment period ended on October 23, 2014. The FCA expects to issue a final regulation in 2017. The proposed investment regulations are expected to have a minimal impact for District institutions. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System banks and associations,
- To ensure that System banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption,
- To enhance the ability of the System banks to supply credit to agricultural and aquatic producers,
- To comply with the requirements of section 939A of the Dodd-Frank Act,
- To modernize the investment eligibility criteria for System banks, and
- To revise the investment regulation for System associations to improve their investment management practices so they are more resilient to risk.

#### FINANCIAL REGULATORY REFORM

The Dodd-Frank Act was signed into law on July 21, 2010. While the Dodd-Frank Act represents a significant overhaul of many aspects of the regulation of the financial services industry, many of the statutory provisions of the Dodd-Frank Act are not applicable to the Farm Credit System.

The provisions of the Dodd-Frank Act pertaining to the regulation of derivatives transactions require, among other things, more of these transactions to be cleared through a third-party central clearinghouse and traded on regulated exchanges or other multilateral platforms. Margin is required for these transactions. Derivative transactions that are not subject to mandatory trading and clearing requirements may be subject to minimum margin and capital requirements. The Commodity Futures Trading Commission and other federal banking regulators have exempted System institutions from certain, but not all, of these new requirements, including, for swaps with members, mandatory clearing and minimum margin for noncleared swaps.

Notwithstanding the above-mentioned exemptions from clearing and margin requirements for System institutions, counterparties of System institutions may require margin or other forms of credit support as a condition to entering into noncleared transactions because such transactions may subject these counterparties to more onerous capital, liquidity and other requirements absent such margin or credit support. Alternatively, these counterparties may pass on the capital and other costs associated with entering into transactions if insufficient margin or if other credit support is not provided.

The Dodd-Frank Act also created a new federal agency called the Consumer Financial Protection Bureau (CFPB). The CFPB is responsible for regulating the offering of consumer financial products or services under federal consumer financial laws. The Farm Credit Administration retains the responsibility to oversee and enforce compliance by System institutions with relevant rules adopted by the CFPB.

In light of the foregoing, it is difficult to predict at this time the extent to which the Dodd-Frank Act or the forthcoming implementing rules and regulations will have an impact on the System. However, it is possible they could affect funding and hedging strategies and increase funding and hedging costs.

#### MANAGEMENT RESTRUCTURING

On February 21, 2017, the Bank announced a restructuring of its management team. Benjamin F. Blakewood, Senior Vice President and Chief Information Officer, and Christopher L. Jones, Senior Vice President and Chief Credit Officer, confirmed their intentions to retire from the Bank effective December 31, 2017. A search is currently being conducted for their replacements.

Effective April 1, 2017, Charl L. Butler, currently Senior Vice President and Chief Financial Officer, will become Executive Vice President and Chief Operating Officer, and Stephen Gilbert, currently Vice President and Controller, will become Senior Vice President and Chief Financial Officer.

Also effective April 1, 2017, Isvara M.A. Wilson, currently Senior Vice President and General Counsel, will become Executive Vice President and Chief Administrative Officer, and Frances Griggs, currently Vice President and Assistant General Counsel, will become Senior Vice President and General Counsel.

#### RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Please refer to Note 2, *Summary of Significant Accounting Policies*, in the Notes to the Combined Financial Statements for recently issued accounting pronouncements.

## ***Additional Disclosure Required by Farm Credit Administration Regulations***

### **Description of Business**

Descriptions of the territory served, persons eligible to borrow, types of lending activities engaged in, financial services offered and related Farm Credit organizations are incorporated herein by reference to Note 1, *Organization and Operations*, to the Financial Statements included in this Annual Report to shareholders.

The description of significant developments that had or could have a material impact on earnings or interest rates to borrowers, acquisitions or dispositions of material assets, material changes in the manner of conducting the business, seasonal characteristics, and concentrations of assets, if any, is incorporated in *Management's Discussion & Analysis of Financial Condition & Results of Operations* included in this Annual Report to shareholders.

### *Unincorporated Business Entities*

The Bank holds an equity investment at December 31, 2016 in the following Unincorporated Business Entities (UBEs) as an equity interest holder of the limited liability company (LLC). The LLCs were organized for the stated purpose of holding and managing unusual or complex collateral associated with former loans, until such time as the assets may be sold or otherwise disposed of pursuant to the terms of Operating Agreements of the respective LLCs.

<u>Entity Name</u>	<u>Entity Type</u>	<u>Entity Purpose</u>
CBF Holdings, LLC	LLC	Manage Acquired Property
Sequoyah Marina & Resort, LLC	LLC	Manage Acquired Property
Hardee Peaceful Horse Acquisition, LLC	LLC	Manage Acquired Property
Desoto Peaceful Acquisition, LLC	LLC	Manage Acquired Property
Desoto County Land Holding Acquisition, LLC	LLC	Manage Acquired Property
Ethanol Holding Company, LLC	LLC	Manage Acquired Property
First Kentucky Land, LLC	LLC	Manage Acquired Property
RAAC Land, LLC	LLC	Manage Acquired Property

### **Description of Property**

The following table sets forth certain information regarding the properties owned by the Bank at December 31, 2016, all of which are located in Columbia, South Carolina:

<u>Location</u>	<u>Description</u>
1115 Calhoun Street	Bank operations facility
1901 Main Street	Bank office building and adjacent parking facility, partially leased to tenants

### **Legal Proceedings**

Information, if any, to be disclosed in this section is incorporated herein by reference to Note 11, *Commitments and Contingencies*, to the Financial Statements included in this Annual Report to shareholders.

### **Description of Capital Structure**

Information to be disclosed in this section is incorporated herein by reference to Note 7, *Shareholders' Equity*, to the Financial Statements included in this Annual Report to shareholders.

### **Description of Liabilities**

The description of liabilities and contingent liabilities to be disclosed in this section is incorporated herein by reference to Notes 2, 6, 9, 11, and 13 to the Financial Statements included in this Annual Report to shareholders.

### **Management's Discussion and Analysis of Financial Condition and Results of Operations**

*Management's Discussion & Analysis of Financial Condition & Results of Operations*, which appears in this Annual Report to shareholders and is to be disclosed in this section, is incorporated herein by reference.

**Senior Officers**

The following represents certain information regarding the directors and senior officers of the Bank.

The chief executive officer and all other senior officers of the Bank, together with their length of service at their present position, as well as positions held currently and during the last five years, are as follows:

Name and Title	Time in Position	Prior Experience	Other Business Interests
Leon T. Amerson, <i>President and Chief Executive Officer</i>	4.5 years	President from April 2010 to Present.	Chairman of the Presidents Planning Committee of the Farm Credit System and member of the Business Practices Committee; member of the Board of Directors of the Federal Farm Credit Banks Funding Corporation serving as vice chairman of the board and chairman of the Compensation Committee; member of the Farm Credit System Coordinating Committee; member of the Board of Trustees of the National 4-H Council; council member of the National Council of Farmer Cooperatives; member of the Midlands Business Leadership Group; member of the Board of Directors for Palmetto Agribusiness Council serving on the Executive Committee; member of the Finance Committee for United Way of the Midlands; member of the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee; member of the University of South Carolina Risk and Uncertainty Management Advisory Board.
Charl L. Butler, <i>Senior Vice President and Chief Financial Officer</i>	10 years		Chairman of the Board of the Farm Credit System Captive Insurance Company; Chairman of the AgFirst/FCBT Plan Fiduciary Committee; Board Member of Midlands Housing Alliance; Board Member of City Center Partnership; Board Member of the Columbia Chamber of Commerce.
Benjamin F. Blakewood, <i>Senior Vice President and Chief Information Officer</i>	18 years		
Christopher L. Jones, <i>Senior Vice President and Chief Credit Officer</i>	6 years		
Daniel E. LaFreniere, <i>Senior Vice President and Chief Audit Executive</i>	3.5 years	Director of Audit Services from 2007 to 2013 at SCANA Corporation.	
Isvara M. A. Wilson, <i>Senior Vice President and General Counsel</i>	4 years	Managing Director and Associate General Counsel at Bank of America from 2010 until December 2012.	Board Member of the Farm Credit System Captive Insurance Company; Board Member of the Columbia Urban League, Inc.; Board Member and Treasurer of the Columbia Museum of Art; Board Member of the Boys and Girls Club of the Midlands.

For information relating to certain changes in senior management that were announced in February, 2017, see *Management's Discussion & Analysis of Financial Condition & Results of Operations – Management Restructuring*.

The total amount of compensation earned by the Chief Executive Officer (CEO) and the senior officers and other highly compensated employees as a group during the years ended December 31, 2016, 2015 and 2014, is as follows:

Name of Individual or Number in Group	Year	Salary	Incentives	Deferred Comp.	Change in Pension Value(b)	Perq./ Other*	Total
Leon T. Amerson	2016	\$ 735,028	\$ 717,691	\$ 29,417	\$ 1,016,907	\$ 21,141	\$ 2,520,184
Leon T. Amerson	2015	\$ 700,027	\$ 704,920	\$ 25,280	\$ 575,111	\$ 21,091	\$ 2,026,429
Leon T. Amerson	2014	\$ 668,026	\$ 641,878	\$ 19,469	\$ 1,522,025	\$ 19,889	\$ 2,871,287
6 Officers (a)	2016	\$ 1,781,534	\$ 1,404,502	\$ 90,234	\$ 144,389	\$ 177,993	\$ 3,598,652
6 Officers	2015	\$ 1,692,345	\$ 1,422,239	\$ 65,955	\$ 47,282	\$ 176,608	\$ 3,404,429
6 Officers	2014	\$ 1,601,878	\$ 1,214,238	\$ 32,552	\$ 296,786	\$ 126,149	\$ 3,271,603

\* Includes company contributions to 401 (k) plan (see Note 9, Employee Benefit Plans, to the Financial Statements), group life insurance premiums, spousal travel and bank-provided automobile.  
 (a) Disclosure of information on the total compensation paid during 2016 to any senior officer, or to any other individual included in the aggregate, is available to shareholders upon request.  
 (b) The changes in pension values as reflected in the table above resulted primarily from an additional year of benefit accrual and changes in the actuarial assumptions for mortality and discount rate. See further discussion in Note 9, Employee Benefit Plans, of the Financial Statements.



**Pension Benefits Table  
As of December 31, 2016**

Name of Individual or Number in Group	Year	Plan Name	Number of Years Credited Service	Actuarial Present Value of Accumulated Benefits	Payments During 2016
<b>CEO:</b>					
Leon T. Amerson	2016	AgFirst Farm Credit Retirement Plan	30.42	\$ 2,245,572	\$ -
Leon T. Amerson	2016	AgFirst Farm Credit Bank Supplemental Retirement Plan	30.42	4,563,564	-
				<u>\$ 6,809,136</u>	<u>\$ -</u>
<b>Senior Officers and Highly Compensated Employees:</b>					
1 Officer, excluding the CEO	2016	AgFirst Farm Credit Retirement Plan AgFirst Farm Credit Cash Balance	19.42*	\$ 1,403,850	\$ -
5 Officers, excluding the CEO	2016	Retirement Plan	6.47*	165,322	-
6 Total				<u>\$ 1,569,172</u>	<u>\$ -</u>

\* Represents the average years of credited service for the group.

### Executive Incentive Compensation Plan

In addition to a base salary, certain named senior officers may earn additional compensation under the Bank's Executive Incentive Plan, which has a short-term and a long-term component. Participation in the plan is at the sole discretion of the CEO or in the case of the CEO at the sole discretion of the Board of Directors. The objectives of this plan are to provide a market-competitive financial rewards package to executives, provide incentive for the achievement of the AgFirst short- and long-term business objectives, and to provide the Bank the ability to attract and retain key executives. The plan's payments are based upon the Bank's achievement of minimum performance thresholds for net collateral ratio, net income sufficient to pay patronage and dividend distributions, achievement of a targeted threshold customer satisfaction score, and the senior officers' overall performance achievement as determined by an individual performance rating. Short-term incentive awards are shown in the year earned and payments are made in the first quarter of the following year.

Effective with the 2014 plan year, the long-term component of the plan is subject to forfeiture based upon AgFirst's performance during the three-year performance period immediately following the plan year. Specifically, the long-term award for a particular plan year will be reduced by an amount equal to one-third of the original award for each subsequent year during the three-year performance period in which any one of the performance thresholds are not achieved.

For the 2013 plan year, the long-term component of the plan was subject to forfeiture based upon AgFirst's performance during the two-year performance period immediately following the plan year. Specifically, the long-term award would be reduced by an amount equal to one-half of the original award for each subsequent year during the two-year performance period in which any one of the performance thresholds was not achieved.

A long-term incentive transition award, equal in calculation to the 2014 long-term component of the plan, was established for the 2014 plan year with a two-year performance period. The purpose of this transition award was to avoid an interruption in long-term award payments that would occur as a result of changing from a two-year performance period to a three-year performance period. The transition award is subject to the same forfeiture guidelines as described above for the 2013 plan year.

Long-term incentive award amounts are shown in the year accrued and are vested over a period of time composed of the plan year and the performance period subsequent to the end of the plan year. Incentive awards are forfeited if the participant fails to remain employed until the end of the performance period subsequent to the end of the plan year, unless the end of employment is due to the participant's death or

disability, or the Board of Directors, in its sole discretion, determines that the participant should be paid all or a portion of the incentive awards.

### Retirement and Deferred Compensation Plans

The Bank's compensation programs include retirement and deferred compensation plans designed to provide income following an employee's retirement. Although retirement benefits are paid following an employee's retirement, the benefits are earned while employed. The objective of the Bank is to offer benefit plans that are market competitive and aligned with the Bank's strategic objectives. The plans are designed to enable the Bank to proactively attract, retain, recognize and reward a highly skilled, motivated and diverse staff that supports the Bank's mission and that allows the Bank to align the human capital needs with the Bank's overall strategic plan.

Employees hired before November 4, 2014 participate in one of two qualified defined benefit retirement plans.

Employees hired prior to January 1, 2003 participate in the AgFirst Farm Credit Retirement Plan. Employees are eligible to retire and begin drawing unreduced pension benefits at age 65 or when years of credited service plus age equal "85" once age 55 is reached. Upon retirement, annual payout is equal to 2 percent of the highest three years average compensation times years of credited service, subject to the Internal Revenue Code limitations. For purposes of determining the payout, "average compensation" is defined as regular salary (i.e., does not include incentive awards compensation). At the election of the retiree, benefits are paid based upon various annuity terms or on a lump sum basis. Benefits under the plan are not subject to an offset for Social Security.

Employees hired on or after January 1, 2003, but prior to November 4, 2014, participate in the AgFirst Farm Credit Cash Balance Retirement Plan. Employees are eligible to retire and begin drawing unreduced pension benefits at age 65 with a minimum of 5 years of credited service or at age 55 with a minimum of 10 years of credited service. Upon retirement, payout is determined using a percent of eligible compensation formula, subject to the Internal Revenue Code limitation on compensation, and regular interest credits. For purposes of determining the payout, "compensation" is defined as regular salary (i.e., does not include incentive awards compensation). At the election of the retiree, benefits are paid based upon various annuity terms or on a lump sum basis. Benefits under the plan are not subject to an offset for Social Security. Benefit accruals in the plan were frozen as of December 31, 2014, at which time active participants were fully vested regardless of years of credited service. The plan was terminated effective as of December 31, 2015, was submitted to the Internal Revenue Service for review and received a favorable determination letter from the Internal

Revenue Service. Benefits in the plan will be distributed to plan participants during 2017.

Employees participate in the Farm Credit Benefits Alliance 401(k) Plan, a qualified 401(k) defined contribution plan which has an employer matching contribution determined by the employee's date of hire. Employees hired prior to January 1, 2003 receive a maximum employer matching contribution equal to \$0.50 for each \$1.00 of employee compensation contributed up to 6 percent, subject to the Internal Revenue Code limitation on compensation. Employees hired on or after January 1, 2003 receive a maximum employer matching contribution equal to \$1.00 for each \$1.00 of employee compensation contributed up to 6 percent, subject to the Internal Revenue Code limitation on compensation. Beginning January 1, 2015, employees hired on or after January 1, 2003 also receive an employer nonelective contribution equal to 3 percent of employee compensation, subject to the Internal Revenue Code limitation on compensation.

Senior officers and other highly compensated employees participate in the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan, a nonqualified deferred compensation plan that allows certain key employees to defer compensation and which restores the benefits limited in the qualified 401(k) plan as a result of restrictions in the Internal Revenue Code. The plan also includes a provision for discretionary contributions to be made by the Bank.

#### Chief Executive Officer

Mr. Amerson participates in the AgFirst Farm Credit Retirement Plan, as described above.

Mr. Amerson participates in the AgFirst Farm Credit Bank Supplemental Retirement Plan, a nonqualified supplemental executive retirement plan. Benefits that would have accrued in the qualified defined benefit retirement plan in the absence of Internal Revenue Code limitations are made up through the nonqualified supplemental executive retirement plan. At the election of the retiree, benefits are paid based upon various annuity terms.

Mr. Amerson participates in the Farm Credit Benefits Alliance 401(k) Plan and the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan, as described above.

Mr. Amerson was employed pursuant to an employment and retention agreement that expired on June 30, 2014. There is currently no employment agreement for Mr. Amerson.

#### Senior Officers

Senior officers participate in one of two qualified defined benefit retirement plans based upon date of hire, as described above.

Senior officers participate in the Farm Credit Benefits Alliance 401(k) Plan and the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan, as described above.

Additionally, senior officers as well as all employees are reimbursed for all direct travel expenses incurred when traveling on Bank business. A copy of the travel policy is available to shareholders upon written request.

Bank compensation plans are reviewed annually by the Board of Directors' Compensation Committee.

#### AgFirst Farm Credit Bank Board of Directors

Name	Position	Year Term Expires
Dale R. Hershey	Chairman	December 31, 2019
John S. Langford	Vice Chairman	December 31, 2019
Jack W. Bentley, Jr.	Director	December 31, 2017
James C. Carter, Jr.	Director	December 31, 2018
Bonnie V. Hancock	Director	December 31, 2017
Curtis R. Hancock, Jr.	Director	December 31, 2020*
Walter C. Hopkins, Sr.	Director	December 31, 2020*
William K. Jackson	Director	December 31, 2020*
S. Jerry Layman	Director	December 31, 2018
S. Alan Marsh	Director	December 31, 2017
James L. May	Director	December 31, 2017
Fred R. Moore, Jr.	Director	December 31, 2017
James M. Norsworthy, III	Director	December 31, 2019
Katherine A. Pace	Director	December 31, 2019
Thomas E. Porter, Jr.	Director	December 31, 2017
William T. Robinson	Director	December 31, 2019
Robert G. Sexton	Director	December 31, 2016
Robert H. Spiers, Jr.	Director	December 31, 2017
Michael T. Stone	Director	December 31, 2018
Ellis W. Taylor	Director	December 31, 2019

\* These directors were re-elected to a 4-year term commencing January 1, 2017.

**Dale R. Hershey**, 69, Chairman of the Board, is from Manheim, Pennsylvania, where he is a partner in Hershey Brothers Dairy Farms, and manages the operations' real estate and cropping enterprises. The operations include a dairy operation and corn, alfalfa, soybeans, barley, and rye and grass hay. He serves on the board of directors of MidAtlantic Farm Credit, ACA, and the national Farm Credit Council, a trade organization. Mr. Hershey has a Bachelor of Science in Community Development and a Master of Science in Ag Economics and Rural Sociology from Penn State University. As Chairman of the Board for 2016, Mr. Hershey served as an ex-officio member of all Board Committees and will serve as chair of the Board Governance Committee in 2017.

**John S. Langford**, 67, Vice Chairman of the Board, is from Lakeland, Florida and owns and operates John Langford, Inc., a citrus farming operation. Mr. Langford also owns and operates John Langford Realty, Inc., which specializes in the sale of agricultural lands. He currently serves as a director on the boards of Farm Credit of Central Florida, ACA, Lake Wales Citrus Growers Association, a citrus growers' cooperative. Mr. Langford obtained his Bachelor of Arts in History and Accounting from Emory University, his Master of Business Administration from Harvard Business School, and graduated from the Graduate School of Banking at Louisiana State University in 2014. He served on the Board Compensation Committee in 2016. Mr. Langford was elected Chairman of the Board for 2017 and will serve as an ex-officio member of all Board Committees in 2017.

**Jack W. Bentley, Jr.**, 59, from Tignall, Georgia, owns and operates A&J Dairy, a dairy, pasture, crop and timberland operation. Mr. Bentley is a director of AgGeorgia Farm Credit, ACA. Mr. Bentley also serves on the boards of the following agricultural and dairy trade and promotion organizations: Southeast United Dairy Industry Association, American Dairy Association, Lone Star Milk Producers and the Wilkes County Farm Bureau. Mr. Bentley has a Bachelor of Science in Ag Mechanics and Business from Clemson University. He served on the Board Governance Committee in 2016 and will serve on the Board Compensation Committee in 2017. Mr. Bentley is also the Board-appointed member of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee.

**James C. Carter, Jr.**, 70, from McDonough, Georgia, owns and operates Southern Belle Farm, Inc., a beef cattle and hay farm that includes fruit and vegetable crops and provides agriculturally related educational activities. Mr. Carter also operates a feed business from the farm and provides artificial insemination services and supplies for cattle. Mr. Carter is a director of AgSouth Farm Credit, ACA, and the national Farm Credit Council, a trade organization. He serves as chairman of the Henry County Water and Sewage Authority, a provider of water and sewer services, and he is a representative on the Ocmulgee River Basin Advisory Council, a water resource management council. Mr. Carter

serves as vice president of the Henry County Farm Bureau which focuses on the promotion of agriculture. He is a member of the board for the Henry County Cattleman's Association, a cattle industry trade association. Mr. Carter has a Bachelor of Science in Agriculture and Master of Science in Animal Nutrition from the University of Georgia. Mr. Carter served on the Board Compensation Committee in 2016 and will serve on the Board Governance Committee in 2017.

**Bonnie V. Hancock**, 55, outside director for the Board, is from Wake Forest, North Carolina. Ms. Hancock is Executive Director of the Enterprise Risk Management Initiative at North Carolina State University (NCU), and she teaches courses in financial management, enterprise risk management, and strategy and financial statement analysis. Prior to joining NCU, Ms. Hancock worked with Progress Energy as senior vice president of finance and information technology and later as president of Progress Fuels, a subsidiary that produced and marketed gas, coal and synthetic fuels. Ms. Hancock has a Bachelor of Business Administration with an accounting major from the College of William and Mary and a Master of Science in Taxation from Georgetown University. She is a member of the boards of Powell Industries, designer and manufacturer of electrical equipment systems for industrial facilities, where she serves on the compensation committee; the Office of Mortgage Settlement Oversight, which monitors servicers' obligations related to distressed borrowers, where she serves as chair of the audit committee; and the North Carolina Coastal Pines Girl Scout Council, a leadership development organization for girls, where she serves as chair of the audit committee. Ms. Hancock served as chair of the Board Risk Policy Committee in 2016 and will serve on the Board Governance Committee in 2017.

**Curtis R. Hancock, Jr.**, 69, from Fulton, Kentucky, is owner and operator of Hancock Farms. His operations consist of row crops including corn, wheat and soybeans. He serves on the board of River Valley ACA; the national Farm Credit Council, a trade organization; Farm Credit Council Services, a Farm Credit System service provider; and Kentucky Small Grain Growers, a grain cooperative. Mr. Hancock received a Bachelor of Science in Agriculture from the University of Tennessee-Martin and a Master of Science in Agricultural Economics from the University of Tennessee. Mr. Hancock served on the Board Governance Committee in 2016 and will serve on the Board Compensation Committee in 2017. He was elected Vice Chairman of the Board for 2017.

**Walter C. Hopkins, Sr.**, 69, from Lewes, Delaware, is the owner and operator of Green Acres Farm, a dairy and grain farming operation. He also manages Lyons LLC, a land holding company. He serves on the board of directors of MidAtlantic Farm Credit, ACA, and is chair of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee. Mr. Hopkins has a Bachelor of Science in Agricultural Engineering from the University of Delaware. Mr. Hopkins served as chair of the Board Compensation Committee in 2016 and will serve as a member of the committee in 2017.

**William K. Jackson**, 61, from New Salem, Pennsylvania, is a partner in Jackson Farms, a dairy operation with other farming interests, including corn and alfalfa. He is president of Jackson Farms 2, LLC, a small dairy processing facility that produces milk and makes ice cream marketed to area stores and sold via an on-site convenience store. Mr. Jackson is also president of Jackson Farms 3, LLC and Jackson Farms Limited Partnership, which are involved in the production of natural gas. He serves on the boards of AgChoice Farm Credit, ACA; the Fay Penn Economic Development Council, a local economic development committee; the Fayette County Fair Board, a county fair; and the Penn State Fayette, Eberly Campus Advisory Board, which oversees campus community involvement. Mr. Jackson has a Bachelor of Science in Agricultural Business Management from Penn State University. Mr. Jackson served as chair of the Board Governance Committee in 2016 and will serve as chair of the Board Risk Policy Committee in 2017.

**S. Jerry Layman**, 68, from Kenton, Ohio, assists with Layman Farms LLC, a no-till corn and soybean operation, and Layman Farm Drainage, an agricultural tile installation business. Mr. Layman currently serves as a board member of AgCredit, ACA. He represents AgCredit on the

Independent Associations' Retirement Plan Sponsor Committee and is a member of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee. Mr. Layman is a stockholder in the agricultural cooperative Heritage Farm Coop. Mr. Layman has a Bachelor of Science in Agriculture Education from the Ohio State University and a Master of Science of Education Leadership from the University of Dayton. Mr. Layman served on the Board Compensation Committee in 2016 and will serve on the Board Governance Committee in 2017.

**S. Alan Marsh**, 62, from Madison, Alabama, is a partner in Marsh Farms, an operation consisting of row crops including cotton, soybeans, wheat and corn. Mr. Marsh is a director of First South Farm Credit, ACA, and Limestone County Farmers Federation, an agricultural trade organization, and he is president and stockholder of South Limestone Co-op Gin, a cotton ginning operation and an association borrower. He is also an advisory board member for Staplcotn, a cotton cooperative association. Mr. Marsh received a Business Management Certification from Stratford Career Institute. Mr. Marsh serves on the Board Governance Committee.

**James L. May**, 67, from Waynesburg, Kentucky, is owner and operator of Mayhaven Farm. His cattle program consists of a beef cow herd and a back grounding program of feeder cattle. The farming operation also includes alfalfa hay, corn, soybeans and wheat. He also operates Mayhaven Seed Sales, an agricultural seed sales business. He currently serves on the boards of Central Kentucky Ag Credit, ACA, Lincoln County Extension Council, an education organization, and the Lincoln County Farm Bureau, an agricultural promotion organization. Mr. May has a Bachelor of Science in Agricultural Economics from the University of Kentucky. Mr. May serves on the Board Audit Committee.

**Fred R. Moore, Jr.**, 64, from Eden, Maryland is president of Fred R. Moore & Sons, Inc. d/b/a Collins Wharf Sod, a turf and grain operation, which grows sod (turf), corn, soybeans and wheat. He is also partner of F&E Properties, LLC, a rental business. He currently serves on the boards of MidAtlantic Farm Credit, ACA, Wicomico Soil Conservation District, an environmental and conservation entity, and Wicomico County Farm Bureau, an agricultural promotion organization. He currently serves as an active life member of the Allen Volunteer Fire Company. Mr. Moore has a Bachelor of Science in Agriculture Education from the University of Maryland Eastern Shore. Mr. Moore serves on the Board Audit Committee.

**James M. Norsworthy, III**, 66, from Jackson, Louisiana, runs 100 Cedars Cattle Farm, a cow-calf operation with other farming interests including a commercial hay operation and a pine and hardwood timber operation. He is a member of the board of directors of First South Farm Credit, ACA. Mr. Norsworthy is a member of the board of directors for Centreville Academy, an educational institution, and served as a former mayor of the town of Jackson, Louisiana. Mr. Norsworthy has a Bachelor of Science in Vocational Agriculture Education from Louisiana State University. He serves on the Board Risk Policy Committee.

**Katherine A. Pace**, 55, outside director for the Board, is from Orlando, Florida. Ms. Pace is a certified public accountant and principal of Family Business Consulting, LLC, which provides financial and strategic planning for closely-held businesses. Prior to forming her company, she was a tax partner with KPMG, LLP, from 1985-2005. While at KPMG, her practice included a variety of cooperative and agribusiness clients as well as participation in trade associations such as the National Society of Accountants for Cooperatives. Ms. Pace obtained her Bachelor of Science in Accounting from Furman University. She is a member of the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants, and she is a current and past member and director of numerous trade and charitable organizations. Ms. Pace is the board designated financial expert and serves on the Board Audit Committee.

**Thomas E. Porter, Jr.**, 62, from Concord, North Carolina, is president of Porter Farms, Inc., a farming operation consisting of a sow farrow unit and a wean swine operation, pullet houses, layer houses and a cow / calf

operation. He also manages The Farm at Brush Arbor, LLC, an agritourism business on his farm. He currently serves on the Carolina Farm Credit, ACA board of directors. Mr. Porter also holds board and leadership positions with the following agricultural trade and promotion organizations: board member on the Cabarrus County Ag advisory board, president of Cabarrus County Farm Bureau and as chairman of Cabarrus County Extension advisory board. He also serves on the Commissioners Circle for the North Carolina Commissioner of Agriculture. Mr. Porter served on the Board Governance Committee in 2016 and will serve on the Board Risk Policy Committee in 2017.

**William T. Robinson**, 49, from St. Matthews, South Carolina, is the owner/operator of Robinson Family Farm which consists of hay, cattle, and timber. Mr. Robinson is currently employed as Executive Director for the SEFA group, an engineering, construction, and transportation company, and he retired from the department of Treasury and Corporate Financial Planning at Santee Cooper, South Carolina’s state owned electric and water utility. He serves on the Parent Advisory Council for Wofford College, South Carolina Palmetto AgriBusiness Council, and the Lexington County Chamber of Commerce. Mr. Robinson obtained a Bachelor of Science and a Master of Science in Civil Engineering from Clemson University and a Master of Business Administration from Charleston Southern University. He currently serves as chairman of the board of AgSouth Farm Credit, ACA. Mr. Robinson is a member of both the AgFirst Plan Sponsor Committee and the AgFirst/FCBT Plan Sponsor Committee. Mr. Robinson served on the Board Audit Committee in 2016 and will serve as chair of the committee in 2017.

**Robert G. Sexton**, 57, from Vero Beach, Florida, is President of Oslo Citrus Growers Association, co-owner of Lost Legend, LLC, and owner of Orchid Island Juice Company. He serves as a director of Farm Credit of Florida, ACA, and the following citrus growers’ organizations: Oslo Citrus Growers Association; Lost Legend, LLC; Florida Citrus Packers; Indian River Citrus League. Mr. Sexton also serves on the following boards: Highland Exchange Service Co-op, a packinghouse supply cooperative; McArthur Management Company, a management company for a large dairy, cattle and citrus agribusiness, and an association borrower; Sexton Grove Holdings, a family citrus company; Sexton Properties, Oslo Packing Company and Sexton, Inc., family commercial real estate companies. In addition, he is treasurer of the Citizens Scholarship Foundation of Indian River County, a non-profit organization. He obtained both his Bachelor of Science in Business Administration and his Master of Business Administration in Finance from the University of Florida. Mr. Sexton served on the Board Risk Policy Committee. Mr. Sexton’s term expired December 31, 2016.

**Robert H. Spiers, Jr.**, 71, is from Stony Creek, Virginia. Mr. Spiers is the owner/operator of Spiers Farms, LLC, with a tobacco, corn, soybeans, milo, wheat and timber operation. He currently serves on the boards of Colonial Farm Credit, ACA; the national Farm Credit Council, a trade organization; Tobacco Associates, Inc., which promotes export of US tobacco; and Dinwiddie County Farm Bureau, which promotes agriculture. He is also a governor appointed director on the Virginia Flue-cured Tobacco Board, and the Virginia Tobacco Revitalization Commission. Mr. Spiers has a Bachelor of Science in Ag Economics from Virginia Tech University. He is Vice Chair of the AgFirst Plan Sponsor Committee and a member of the AgFirst/FCBT Plan Sponsor Committee. Mr. Spiers serves on the Board Risk Policy Committee.

**Michael T. Stone**, 45, from Rowland, North Carolina, owns and operates P & S Farms, Inc. and Bo Stone Farms, LLC. The row crop units produce corn, wheat, and soybeans and the operations include a swine finishing unit under contract with Murphy Brown, a cow/calf herd, timber management and small produce for a roadside stand. Mr. Stone is a director of Cape Fear Farm Credit, ACA, a director of Southeastern Health hospital, and a director of Dillon Christian School. Mr. Stone has a Bachelor of Science in Agricultural Business Management (with a minor in Animal Science) and a Master of Science in Agriculture from North Carolina State University. He served on the Board Compensation Committee in 2016 and will serve as chair of the committee in 2017.

**Ellis W. Taylor**, 47, from Roanoke Rapids, North Carolina, is the owner/operator of a row crop operation, Mush Island Farms, LLC, which

consists of cotton, soybeans, wheat, corn and timber. He is also part owner of Roanoke Cotton Company, LLC, which operates cotton gins and a warehouse. He is a director on the boards of AgCarolina Farm Credit, ACA, and Northampton County Farm Bureau, which promotes agriculture. Mr. Taylor has a Bachelor of Science in Agronomy, a Bachelor of Science in Agricultural Business Management and a Master of Economics from North Carolina State University. Mr. Taylor served as chair of the Board Audit Committee in 2016 and will serve as a member of the committee for 2017.

**Committees**

The Board has established an audit committee, compensation committee, risk policy committee, and governance committee. All members of the Board, other than the Chairman, serve on a committee. The Chairman of the Board serves as an ex officio member of all Board committees, and the Vice Chairman serves as a member of the Board compensation committee. The Board has one designated financial expert who serves on the audit committee. The responsibilities for each committee are set forth in its respective board approved charter.

**Compensation of Directors**

Directors were compensated in 2016 in cash at the rate of \$57,391 per year, payable at \$4,783 per month. This is compensation for attendance at Board meetings, Board committee meetings, certain other meetings pre-approved by the Board, and other duties as assigned. Farm Credit Administration (FCA) regulations also allow additional compensation to be paid to a director in exceptional circumstances where extraordinary time and effort are involved. In this regard, additional compensation was paid for certain leadership positions on the Board, including the Chairman of the Board, Vice Chairman of the Board, Chair of each Board standing committee as well as to members of the Board audit committee in recognition of greater than normal participation in Board activities. Total cash compensation paid to all directors as a group during 2016 was \$1,210,236. Directors received no non-cash compensation during 2016. Additional information for each director who served during 2016 is provided in the following table.

Name of Director	Number of Days Served			Total Comp. Paid During 2016
	Board Meetings	Other Official Activities*	Farm Credit Council Bd. Activities	
Jack W. Bentley, Jr.**	17.00	14.25	4.50	\$ 57,391
James C. Carter, Jr.	17.00	16.50	4.50	57,391
Bonnie V. Hancock	16.75	11.25	4.50	62,391
Curtis R. Hancock, Jr.	17.00	14.25	4.50	57,807
Dale R. Hershey	17.00	20.50	4.50	69,391
Walter C. Hopkins, Sr.	17.00	17.00	5.50	62,391
William K. Jackson	17.00	17.00	5.50	61,975
John S. Langford	17.00	17.00	4.50	62,391
S. Jerry Layman	15.50	10.75	4.50	57,391
S. Alan Marsh	17.00	14.25	4.50	57,391
James L. May	17.00	16.00	4.50	62,391
Fred R. Moore, Jr.	17.00	22.00	5.50	62,391
James M. Norsworthy, III	17.00	12.00	4.50	57,807
Katherine A. Pace	17.00	12.75	2.50	62,391
Thomas E. Porter, Jr.	16.00	14.25	4.00	57,391
William T. Robinson	17.00	19.00	4.50	62,391
Robert G. Sexton	17.00	19.00	4.50	57,391
Robert H. Spiers, Jr.	17.00	14.50	4.50	57,391
Michael T. Stone	17.00	11.00	4.50	57,391
Ellis W. Taylor	17.00	18.75	4.50	67,391
Total				\$ 1,210,236

\* Other official activities include Board committee meetings and Board training.  
 \*\* Does not include 4.5 days served as Board-appointed member of the AgFirst and AgFirst/FCBT Plan Sponsor Committees.

Directors are reimbursed on an actual cost basis for all expenses incurred in the performance of official duties. Such expenses may include transportation, lodging, meals, tips, tolls, parking of cars, laundry, registration fees, and other expenses associated with travel on official business. A copy of the policy is available to shareholders upon request.

The aggregate amount of reimbursement for travel, subsistence and other related expenses for all directors as a group was \$193,742 for 2016, \$197,154 for 2015 and \$211,519 for 2014.

**Transactions with Senior Officers and Directors**

The Bank’s disclosure on loans to and transactions with its officers and directors, to be disclosed in this section, is incorporated herein by reference to Note 10, *Related Party Transactions*, to the Financial Statements included in this Annual Report to shareholders. Such loans are subject to special approval requirements contained in the FCA regulations and were made on the same terms, including interest rate, amortization schedule, and collateral, as those prevailing at the time for comparable transactions with unaffiliated persons. No loan to a director, or to any organization affiliated with such person, or to any immediate family member who resides in the same household as such person or in whose loan or business operation such person has a material financial or legal interest, involved more than the normal risk of collectability.

There have been no transactions between the Bank and senior officers or directors which require reporting per FCA regulations.

**Involvement in Certain Legal Proceedings**

There were no matters which came to the attention of management or the Board of Directors regarding involvement of current directors or senior officers in specified legal proceedings which should be disclosed in this section. No directors or senior officers have been involved in any legal proceedings during the last five years which require reporting per FCA regulations.

**Relationship with Independent Certified Public Accountants**

There were no changes in or material disagreements with the Bank’s independent certified public accountants on any matter of accounting principles or financial statement disclosure during this period.

Aggregate fees expensed by the Bank for services rendered by its independent certified public accountants for the year ended December 31, 2016 were as follows:

	<u>2016</u>
<b>Independent Certified Public Accountants</b>	
PricewaterhouseCoopers LLP	
Audit services	\$ 780,415
Audit-related services	4,236
Non-audit services	<u>363,313</u>
Total	<u>\$ 1,147,964</u>

Audit fees of \$780,415 were for the annual audits of financial statements of the Bank and District, of which \$345,161 related to the 2015 audit. Audit-related fees were for benefit plan audits. Non-audit fees were for agreed upon procedures for Internal Control over Financial Reporting Readiness Assessments, Service Organization Control Readiness Assessments and Farmer Mac minimum servicing standards attestation. Out of pocket expenses are included in the fee amounts reported above.

All non-audit services provided by PwC require pre-approval by the Audit Committee.

**Financial Statements**

The Financial Statements, together with the report thereon of PricewaterhouseCoopers LLP, dated March 13, 2017, and the Report of Management, which appear in this Annual Report to shareholders are incorporated herein by reference.

**Borrower Information Regulations**

FCA regulations require that borrower information be held in strict confidence by Farm Credit institutions, their directors, officers, and employees. These regulations provide Farm Credit institutions clear

guidelines for protecting their borrowers’ nonpublic personal information.

On November 10, 1999, the FCA Board adopted a policy that requires Farm Credit institutions to formally inform new borrowers at loan closing of the FCA regulations on releasing borrower information and to address this information in the annual report to shareholders. The implementation of these measures ensures that new and existing borrowers are aware of the privacy protections afforded them through FCA regulations and Farm Credit System institution efforts.

**Shareholder Investment**

Shareholder investment in a District Association is materially affected by the financial condition and results of operations of AgFirst Farm Credit Bank. Copies of AgFirst’s Annual and Quarterly Reports and combined information concerning AgFirst Farm Credit Bank and District Associations are available upon request free of charge by calling 1-800-845-1745, ext. 2764, or writing Matthew Miller, Director of Financial Reporting, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202. This information can also be obtained at the Bank’s website, [www.agfirst.com](http://www.agfirst.com). The Bank prepares an electronic version of the Annual Report, which is available on the website, within 75 days after the end of the fiscal year. The Bank prepares an electronic version of each Quarterly Report within 40 days after the end of each fiscal quarter, except that no report is prepared for the fiscal quarter that coincides with the end of the fiscal year of the Bank.

## *Report of the Audit Committee*

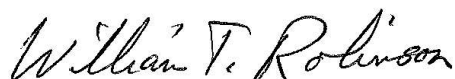
The Audit Committee of the Bank's Board of Directors (the Committee) is comprised of the directors named below. None of the directors who serve on the Committee is an employee of AgFirst Farm Credit Bank (the Bank) and in the opinion of the Board of Directors, each is free of any relationship with the Bank or management that would interfere with the director's independent judgment on the Committee.

The Committee has adopted a written charter that has been approved by the Board of Directors. The Committee has reviewed and discussed the audited financial statements with management, which has primary responsibility for the financial statements. The financial statements were prepared under the oversight of the Committee.

PricewaterhouseCoopers LLP (PwC), the Bank and District Associations combined independent certified public accountants for 2016, is responsible for expressing an opinion on the conformity of the Bank and District Associations combined audited financial statements with accounting principles generally accepted in the United States of America. The Committee has discussed with PwC the matters that are required to be discussed by Statement on Auditing Standards No. 114 (*The Auditor's Communication With Those Charged With Governance*). The Committee discussed with PwC its independence from the Bank and District Associations combined. The Committee also reviewed the non-audit services provided by PwC and concluded that these services were not incompatible with maintaining PwC's independence.

The Committee has also concluded that PwC's provision of non-audit services to the Bank is compatible with PwC's independence.

Based on the considerations referred to above, the Committee recommended to the Board of Directors that the audited financial statements be included in the Bank and District Associations combined Annual Report for 2016. The foregoing report is provided by the following independent directors, who constitute the Committee:



William T. Robinson  
Chairman of the Audit Committee

### **Members of Audit Committee**

James L. May  
Fred R. Moore, Jr.  
Katherine A. Pace  
Ellis W. Taylor

March 13, 2017



## ***Report of Independent Certified Public Accountants***

To the Board of Directors  
of AgFirst Farm Credit Bank and District Associations

We have audited the accompanying combined financial statements of AgFirst Farm Credit Bank and District Associations (together, the "District"), which comprise the combined balance sheets as of December 31, 2016, 2015, and 2014, and the related combined statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years then ended.

### ***Management's Responsibility for the Combined Financial Statements***

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

### ***Certified Public Accountants' Responsibility***

Our responsibility is to express an opinion on the combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the District's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of AgFirst Farm Credit Bank and District Associations as of December 31, 2016, 2015, and 2014, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*PricewaterhouseCoopers LLP*

March 13, 2017

# Combined Balance Sheets

<i>(dollars in thousands)</i>	As of December 31,		
	2016	2015	2014
<b>Assets</b>			
Cash	\$ 591,491	\$ 506,456	\$ 671,342
Cash equivalents	262,624	211,554	224,847
Investment securities:			
Available for sale (amortized cost of \$7,488,279, \$6,884,126, \$6,646,772, respectively)	7,490,841	6,949,112	6,754,419
Held to maturity (fair value of \$625,980, \$687,754, \$819,047, respectively)	620,682	672,672	788,939
Total investment securities	8,111,523	7,621,784	7,543,358
Loans held for sale	17,561	14,179	7,185
Loans	27,457,966	26,152,756	24,415,969
Allowance for loan losses	(182,600)	(178,617)	(174,853)
Net loans	27,275,366	25,974,139	24,241,116
Accrued interest receivable	205,487	192,618	184,705
Accounts receivable	57,102	46,822	64,218
Investments in other Farm Credit System institutions	34,610	31,252	28,885
Other investments	—	—	251
Premises and equipment, net	194,283	189,458	190,833
Other property owned	30,281	48,462	45,986
Other assets	40,791	42,800	48,965
Total assets	\$ 36,821,119	\$ 34,879,524	\$ 33,251,691
<b>Liabilities</b>			
Systemwide bonds payable	\$ 22,660,317	\$ 22,339,694	\$ 22,794,380
Systemwide and other notes payable	7,442,928	6,083,805	4,243,708
Accrued interest payable	59,273	56,690	47,528
Accounts payable	257,249	236,833	230,196
Advanced conditional payments	4,368	6,483	8,468
Other liabilities	515,927	484,959	525,052
Total liabilities	30,940,062	29,208,464	27,849,332
Commitments and contingencies (Note 11)			
<b>Shareholders' Equity</b>			
Perpetual preferred stock	49,250	115,000	125,250
Protected borrower equity	513	606	655
Capital stock and participation certificates	174,877	160,456	154,471
Additional paid-in-capital	82,573	63,678	60,270
Retained earnings			
Allocated	1,971,423	1,893,930	1,818,123
Unallocated	3,976,744	3,762,253	3,540,901
Accumulated other comprehensive income (loss)	(374,323)	(324,863)	(297,311)
Total shareholders' equity	5,881,057	5,671,060	5,402,359
Total liabilities and equity	\$ 36,821,119	\$ 34,879,524	\$ 33,251,691

The accompanying notes are an integral part of these combined financial statements.



# Combined Statements of Income

<i>(dollars in thousands)</i>	For the year ended December 31,		
	2016	2015	2014
<b>Interest Income</b>			
Investments	\$ 130,102	\$ 120,036	\$ 134,122
Loans	1,228,558	1,136,526	1,110,037
Total interest income	1,358,660	1,256,562	1,244,159
<b>Interest Expense</b>	322,473	252,337	211,105
Net interest income	1,036,187	1,004,225	1,033,054
Provision for (reversal of allowance for) loan losses	(191)	5	(12,167)
Net interest income after provision for loan losses	1,036,378	1,004,220	1,045,221
<b>Noninterest Income</b>			
Loan fees	30,105	29,273	29,309
Fees for financially related services	10,685	10,828	10,532
Building lease income	3,623	3,604	3,548
Total other-than-temporary impairment losses	(4,665)	(251)	(322)
Portion of loss recognized in other comprehensive income	(10,282)	(1,658)	(1,432)
Net other-than-temporary impairment losses	(14,947)	(1,909)	(1,754)
Gains (losses) on investments, net	23,822	1,126	149
Gains (losses) on called debt	(29,900)	(12,330)	(7,724)
Gains (losses) on other transactions	6,201	2,822	5,768
Other noninterest income	10,471	7,678	7,988
Total noninterest income	40,060	41,092	47,816
<b>Noninterest Expenses</b>			
Salaries and employee benefits	319,115	307,017	279,134
Occupancy and equipment	42,711	40,754	40,345
Insurance Fund premiums	40,643	29,144	25,092
Other operating expenses	111,245	114,884	113,785
Losses (gains) from other property owned	1,247	3,339	4,948
Total noninterest expenses	514,961	495,138	463,304
Income before income taxes	561,477	550,174	629,733
Provision (benefit) for income taxes	326	595	2,094
Net income	\$ 561,151	\$ 549,579	\$ 627,639

The accompanying notes are an integral part of these combined financial statements.

# Combined Statements of Comprehensive Income

<i>(dollars in thousands)</i>	For the year ended December 31,		
	2016	2015	2014
<b>Net income</b>	\$ 561,151	\$ 549,579	\$ 627,639
Other comprehensive income net of tax:			
Unrealized gains (losses) on investments:			
Other-than-temporarily impaired	(15,968)	2,526	14,891
Not other-than-temporarily impaired	(46,925)	(45,506)	(5,870)
Change in value of cash flow hedges	119	(409)	(837)
Employee benefit plans adjustments	13,314	15,837	(130,206)
Other comprehensive income (loss) (Note 7)	(49,460)	(27,552)	(122,022)
Comprehensive income	\$ 511,691	\$ 522,027	\$ 505,617

*The accompanying notes are an integral part of these combined financial statements.*

# Combined Statements of Changes in Shareholders' Equity

<i>(dollars in thousands)</i>	Perpetual Preferred Stock	Protected Borrower Equity	Capital Stock and Participation Certificates	Additional Paid-in-Capital	Retained Earnings		Accumulated Other Comprehensive Income	Total Shareholders' Equity
					Allocated	Unallocated		
Balance at December 31, 2013	\$ 125,250	\$ 901	\$ 156,382	\$ 60,270	\$ 1,693,689	\$ 3,313,471	\$ (175,289)	\$ 5,174,674
Comprehensive income						627,639	(122,022)	505,617
Protected borrower equity retired		(246)						(246)
Capital stock/participation certificates issued (retired), net			(3,682)					(3,682)
Dividends declared/paid			1,776			(1,972)		(196)
Dividends paid on perpetual preferred stock						(1,729)		(1,729)
Patronage distribution								
Cash						(170,906)		(170,906)
Qualified allocated retained earnings					17,309	(17,309)		—
Nonqualified allocated retained earnings					55,600	(55,600)		—
Nonqualified retained earnings					153,907	(153,907)		—
Retained earnings retired					(103,830)	160		(103,670)
Patronage distribution adjustment			(5)		1,448	1,054		2,497
Balance at December 31, 2014	\$ 125,250	\$ 655	\$ 154,471	\$ 60,270	\$ 1,818,123	\$ 3,540,901	\$ (297,311)	\$ 5,402,359
Comprehensive income						549,579	(27,552)	522,027
Protected borrower equity retired		(49)						(49)
Capital stock/participation certificates issued (retired), net			3,724					3,724
Dividends declared/paid			2,261			(2,449)		(188)
Redemption of perpetual preferred stock (Note 7)	(10,250)			3,408				(6,842)
Dividends paid on perpetual preferred stock						(1,743)		(1,743)
Patronage distribution								
Cash						(167,102)		(167,102)
Qualified allocated retained earnings					9,819	(9,819)		—
Nonqualified allocated retained earnings					30,599	(30,599)		—
Nonqualified retained earnings					109,967	(109,967)		—
Retained earnings retired					(82,879)	71		(82,808)
Patronage distribution adjustment					8,301	(6,619)		1,682
Balance at December 31, 2015	\$ 115,000	\$ 606	\$ 160,456	\$ 63,678	\$ 1,893,930	\$ 3,762,253	\$ (324,863)	\$ 5,671,060
<b>Comprehensive income</b>						<b>561,151</b>	<b>(49,460)</b>	<b>511,691</b>
<b>Protected borrower equity retired</b>		<b>(93)</b>						<b>(93)</b>
<b>Capital stock/participation certificates issued (retired), net</b>			<b>11,274</b>					<b>11,274</b>
<b>Dividends declared/paid</b>			<b>3,134</b>			<b>(3,318)</b>		<b>(184)</b>
<b>Redemption of perpetual preferred stock (Note 7)</b>	<b>(65,750)</b>			<b>18,895</b>				<b>(46,855)</b>
<b>Dividends paid on perpetual preferred stock</b>						<b>(1,548)</b>		<b>(1,548)</b>
<b>Patronage distribution</b>								
<b>Cash</b>						<b>(176,843)</b>		<b>(176,843)</b>
<b>Qualified allocated retained earnings</b>					<b>10,005</b>	<b>(10,005)</b>		<b>—</b>
<b>Nonqualified allocated retained earnings</b>					<b>34,007</b>	<b>(34,007)</b>		<b>—</b>
<b>Nonqualified retained earnings</b>					<b>123,767</b>	<b>(123,767)</b>		<b>—</b>
<b>Retained earnings retired</b>					<b>(88,300)</b>	<b>90</b>		<b>(88,210)</b>
<b>Patronage distribution adjustment</b>			<b>13</b>		<b>(1,986)</b>	<b>2,738</b>		<b>765</b>
<b>Balance at December 31, 2016</b>	<b>\$ 49,250</b>	<b>\$ 513</b>	<b>\$ 174,877</b>	<b>\$ 82,573</b>	<b>\$ 1,971,423</b>	<b>\$ 3,976,744</b>	<b>\$ (374,323)</b>	<b>\$ 5,881,057</b>

The accompanying notes are an integral part of these combined financial statements.

# Combined Statements of Cash Flows

For the years ended December 31,  
2016 2015 2014

(dollars in thousands)

## Cash flows from operating activities:

Net income	\$ 561,151	\$ 549,579	\$ 627,639
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation on premises and equipment	21,008	19,109	18,382
Amortization of net deferred loan (fees) costs and premium amortization (discount accretion)	(1,893)	(2,446)	(4,825)
Premium amortization (discount accretion) on investment securities	12,283	7,501	9,924
(Premium amortization) discount accretion on bonds and notes	45,619	15,502	9,768
Amortization (accretion) of yield mark resulting from merger	(2,095)	(2,151)	(2,973)
Provision for (reversal of allowance for) loan losses	(191)	5	(12,167)
(Gains) losses on other property owned	(432)	2,238	1,762
Net impairment losses on investments	14,947	1,909	1,754
(Gains) losses on investments, net	(23,822)	(1,126)	(149)
(Gains) losses on called debt	29,900	12,330	7,724
(Gains) losses on other transactions	(6,201)	(2,822)	(5,768)
Net change in loans held for sale	9,539	6,147	11,133
Changes in operating assets and liabilities:			
(Increase) decrease in accrued interest receivable	(12,869)	(7,913)	(7,719)
(Increase) decrease in accounts receivable	(10,280)	17,396	(26,022)
Increase (decrease) in accrued interest payable	2,583	9,162	(6,670)
Increase (decrease) in accounts payable	7,985	13,160	34
Change in other, net	42,561	(30,710)	14,068
Total adjustments	128,642	57,291	8,256
Net cash provided by (used in) operating activities	689,793	606,870	635,895

## Cash flows from investing activities:

Investment securities purchased	(3,004,521)	(1,960,812)	(1,747,643)
Proceeds from investment securities sold or matured	2,448,663	1,831,041	1,496,293
Net (increase) decrease in loans	(1,319,799)	(1,777,824)	(1,185,454)
(Increase) decrease in investments in other Farm Credit System institutions	(3,358)	(2,367)	(1,760)
Proceeds from payments received on other investments	—	—	83,954
Purchase of premises and equipment, net	(28,011)	(18,581)	(39,520)
Proceeds from sale of premises and equipment, net	3,337	2,299	1,719
Proceeds from sale of other property owned	31,710	34,129	58,586
Net cash provided by (used in) investing activities	(1,871,979)	(1,892,115)	(1,333,825)

## Cash flows from financing activities:

Bonds and notes issued	33,882,688	26,745,053	22,226,973
Bonds and notes retired	(32,273,019)	(25,376,153)	(21,607,524)
Net increase (decrease) in advanced conditional payments	(2,115)	(1,985)	(4,443)
Protected borrower equity retired	(93)	(49)	(246)
Capital stock and participation certificates issued/retired, net	11,274	3,724	(3,682)
Patronage refunds and dividends paid	(163,831)	(172,131)	(141,934)
Redemption of perpetual preferred stock	(46,855)	(6,842)	—
Dividends paid on perpetual preferred stock	(1,548)	(1,743)	(1,729)
Retained earnings retired	(88,210)	(82,808)	(103,670)
Net cash provided by (used in) financing activities	1,318,291	1,107,066	363,745
Net increase (decrease) in cash and cash equivalents	136,105	(178,179)	(334,185)
Cash and cash equivalents, beginning of period	718,010	896,189	1,230,374
Cash and cash equivalents, end of period	\$ 854,115	\$ 718,010	\$ 896,189

## Supplemental schedule of non-cash activities:

Financed sales of other property owned	\$ 3,698	\$ 3,122	\$ 4,139
Receipt of property in settlement of loans	16,795	42,074	41,672
Change in unrealized gains (losses) on investments, net	(62,893)	(42,980)	9,021
Employee benefit plans adjustments	(13,314)	(15,837)	130,206

## Non-cash changes related to interest rate hedging activities:

Increase (decrease) in bonds and notes	\$ (5,082)	\$ (11,093)	\$ (11,248)
Decrease (increase) in other assets	5,082	11,093	11,248

## Supplemental information:

Interest paid	\$ 274,631	\$ 227,901	\$ 208,273
Taxes paid, net	59	852	2,547

The accompanying notes are an integral part of these combined financial statements.

# Notes to the Combined Financial Statements

## Note 1 — Organization and Operations

- A. **Organization:** AgFirst Farm Credit Bank (the Bank or AgFirst) is a member-owned cooperative that provides credit and credit-related services to qualified borrowers. The Bank is chartered to serve the states of Pennsylvania, Delaware, Maryland, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida, Alabama, Mississippi, the Commonwealth of Puerto Rico and portions of Ohio, Tennessee, Kentucky and Louisiana.

AgFirst is a lending institution in the Farm Credit System (the System), a nationwide network of cooperatively owned banks, associations and related service organizations. It was established by Acts of Congress and is subject to the provisions of the Farm Credit Act of 1971, as amended (the Farm Credit Act). The System specializes in providing financing and related services to qualified borrowers for agricultural and rural purposes.

The nation is served by three Farm Credit Banks (FCBs) and one Agricultural Credit Bank (ACB) (collectively, the System Banks), each of which has specific lending authorities within its chartered territory. The ACB also has additional specific nationwide lending authorities. The System Banks obtain a substantial majority of the funds for their lending operations through the sale of consolidated Systemwide bonds and notes to the public, but also obtain a portion from internally generated earnings, the issuance of common and preferred stock and, to a lesser extent, the issuance of subordinated debt.

Each System Bank serves one or more Agricultural Credit Associations (ACAs) that originate long-term, short-term and intermediate-term loans, Production Credit Associations (PCAs) that originate and service short- and intermediate-term loans, and/or Federal Land Credit Associations (FLCAs) that originate and service long-term real estate mortgage loans. These associations borrow a majority of the funds for their lending activities from their related bank. System Banks are also responsible for supervising the activities of associations within their districts. AgFirst and its related associations (Associations or District Associations) are collectively referred to as the AgFirst District. The District Associations, certain Other Financing Institutions (OFIs), other System institutions, and preferred stockholders jointly own AgFirst. As of year end, the AgFirst District consisted of the Bank and nineteen District Associations. All nineteen were structured as ACA holding companies, with PCA and FLCA subsidiaries.

The Farm Credit Administration (FCA) is delegated authority by Congress to regulate the System banks and associations. The FCA examines the activities of System institutions to ensure their compliance with the Farm Credit Act, FCA regulations, and safe and sound banking practices.

The Farm Credit Act also established the Farm Credit System Insurance Corporation (FCSIC) to administer the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is required to be used: (1) to ensure the timely payment of principal and interest on Systemwide debt obligations (Insured Debt), (2) to ensure the retirement of protected borrower capital at par or stated value, and (3) for other specified purposes. The Insurance Fund is also available for discretionary uses by the FCSIC to provide assistance to certain troubled System institutions and to cover the operating expenses of the FCSIC. Each System bank has been required to pay premiums, which may be passed on to the Associations, into the Insurance Fund, based on its annual average adjusted outstanding Insured Debt until the assets in the Insurance Fund reach the "secure base amount." The secure base amount is defined in the Farm Credit Act as 2.0 percent of the aggregate

insured obligations (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or such other percentage of the aggregate obligations as the FCSIC at its sole discretion determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the FCSIC is required to reduce premiums and may return excess funds above the secure base amount to System institutions. However, it must still ensure that reduced premiums are sufficient to maintain the level of the Insurance Fund at the secure base amount.

Premiums are charged based upon each bank's pro rata share of outstanding Insured Debt. Premiums of up to 20 basis points on adjusted Insured Debt obligations can be assessed along with a risk surcharge of 10 basis points on nonaccrual loans and other-than-temporarily impaired investments. For 2016, the premium was 16 basis points from January 1, 2016 to June 30, 2016, and increased to 18 basis points from July 1, 2016 to December 31, 2016. For 2015 and 2014, the premium was 13 and 12 basis points, respectively. Effective January 1, 2017, the premium was reduced to 15 basis points.

AgFirst, in conjunction with other System Banks, jointly owns organizations that were created to provide a variety of services for the System:

- Federal Farm Credit Banks Funding Corporation (Funding Corporation) – provides for the issuance, marketing and processing of Systemwide Debt Securities using a network of investment dealers and dealer banks. The Funding Corporation also provides financial management and reporting services.
- FCS Building Association – leases premises and equipment to the FCA.
- Farm Credit System Association Captive Insurance Company – being a reciprocal insurer, provides insurance services to its member organizations.

In addition, the Farm Credit Council acts as a full-service federated trade association, which represents the System before Congress, the Executive Branch and others, and provides support services to System institutions on a fee basis.

- B. **Operations:** The Farm Credit Act sets forth the types of authorized lending activity and financial services that can be offered by the District, and the persons eligible to borrow.

The Associations borrow from the Bank and in turn may originate and service both long-term real estate mortgage and short- and intermediate-term loans to their members.

The Bank primarily lends to the District Associations in the form of a line of credit to fund the Associations' earning assets. These lines of credit (or Direct Notes) are collateralized by a pledge of substantially all of each Association's assets. The terms of the Direct Notes are governed by a lending agreement between the Bank and Association. Each advance is structured such that the principal cash flow, repricing characteristics, and underlying index (if any) of the advance match those of the assets being funded. By match-funding the Association loans, the Associations' exposure to interest rate risk is minimized.

In addition to providing loan funds, the Bank provides District Associations with banking and support services such as: accounting, human resources, information systems, and marketing. The costs of these support services are included in the interest

charges to the Associations, or in some cases billed directly to certain Associations that use a specific service.

The District is also authorized to provide, in participation with other lenders and the secondary market, credit, credit commitments, and related services to eligible borrowers. Eligible borrowers include farmers, ranchers, producers or harvesters of aquatic products, rural residents, and farm-related businesses. The Bank may also lend to other financial institutions qualified to engage in lending to eligible borrowers.

#### Note 2 — Summary of Significant Accounting Policies

The accounting and reporting policies of the District conform to accounting principles generally accepted in the United States of America (GAAP) and prevailing practices within the banking industry. The preparation of combined financial statements in conformity with GAAP requires the managements of AgFirst and District Associations to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Significant estimates are discussed in these footnotes, as applicable. Actual results may differ from these estimates.

The accompanying Combined Financial Statements include the accounts of AgFirst and the District Associations, and reflect the investments in and allocated earnings of the service organizations in which AgFirst and Associations have partial ownership interests. All significant transactions and balances between AgFirst and District Associations have been eliminated in combination.

Certain amounts in the prior year financial statements have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

- A. **Cash and Cash Equivalents:** Cash and Cash Equivalents include cash on hand and short-term investments with original maturities of three months or less.
- B. **Loans and Allowance for Loan Losses:** The loan portfolio includes originated loans, loan participations/syndications purchased, Correspondent Lending loans (primarily first lien rural residential mortgages), and loans to OFIs.

Long-term real estate mortgage loans generally have original maturities up to 40 years. Substantially all short- and intermediate-term loans for agricultural production or operating purposes have maturities of 10 years or less. Loans are carried at their principal amount outstanding adjusted for charge-offs, premiums, discounts, deferred loan fees or costs, and derivative instruments and hedging valuation adjustments, if any.

Interest on loans is accrued and credited to interest income based upon the daily principal amount outstanding. The difference in the total investment in a loan and its principal amount is deferred as part of the carrying amount of the loan and the net difference is amortized over the life of the related loan as an adjustment to interest income using the effective interest method.

Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan and are generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. Impaired loans include nonaccrual loans, restructured loans, and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan remains contractually past due until it is formally restructured or until the entire amount past due, including principal, accrued interest, and penalty interest incurred as the result of past due status, is collected or otherwise discharged in full.

Loans are generally classified as nonaccrual when principal or interest is delinquent for 90 days or more (unless adequately secured and in the process of collection) or circumstances indicate that collection of principal and/or interest is in doubt. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is reversed (if accrued in the current year) and/or charged against the allowance for loan losses (if accrued in prior years).

When loans are in nonaccrual status, if collection of the recorded investment in the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, the interest portion of payments received in cash is generally recognized as interest income. Otherwise, loan payments are applied against the recorded investment in the loan asset. Nonaccrual loans may be returned to accrual status when principal and interest are current, prior charge-offs have been recovered, the ability of the borrower to fulfill the contractual repayment terms is fully expected, and the loan is not classified “doubtful” or “loss.”

Loans are charged off at the time they are determined to be uncollectible.

In cases where a borrower experiences financial difficulties and the District makes certain monetary concessions to the borrower through modifications to the contractual terms of the loan, the loan is classified as a restructured loan. A restructured loan constitutes a troubled debt restructuring (TDR) if for economic or legal reasons related to the debtor’s financial difficulties the District grants a concession to the debtor that it would not otherwise consider. If the borrower’s ability to meet the revised payment schedule is uncertain, the loan is classified as a nonaccrual loan.

The allowance for loan losses is maintained at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals. A review of individual loans in each respective portfolio is performed periodically to determine the appropriateness of risk ratings and to ensure loss exposure to the District has been identified. The allowance for loan losses is a valuation account used to reasonably estimate loan losses as of the financial statement date. Determining the appropriate allowance for loan losses balance involves significant judgment about when a loss has been incurred and the amount of that loss.

Certain loan pools acquired from several of the District Associations are analyzed in accordance with the selling Association’s allowance methodologies for assigning general and specific allowances.

The District considers the following factors, among others, when determining the allowance for loan losses:

- Credit risk classifications,
- Collateral values,
- Risk concentrations,
- Weather related conditions,
- Current production and economic conditions, and
- Prior loan loss experience.

A specific allowance may be established for impaired loans under Financial Accounting Standards Board (FASB) guidance on accounting by creditors for impairment of a loan. Impairment of these loans is measured based on the present value of expected future cash flows discounted at the loan’s effective interest rate, the loan’s observable market price, or fair value of the collateral if the loan is collateral dependent.

A general allowance may also be established under FASB guidance on accounting for contingencies, to reflect estimated probable credit losses incurred in the remainder of the loan portfolio at the

financial statement date, which excludes loans included under the specific allowance discussed above. A general allowance can be evaluated on a pool basis for those loans with similar characteristics. The level of the general allowance may be based on management's best estimate of the likelihood of default adjusted for other relevant factors reflecting the current environment.

The credit risk rating methodology is a key component of the District's allowance for loan losses evaluation, and is generally incorporated into the institution's loan underwriting standards and internal lending limit. The District uses a two-dimensional loan rating model based on internally generated combined system risk rating guidance that incorporates a 14-point risk rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate as to the anticipated economic loss on a specific loan assuming default has occurred or is expected to occur within the next 12 months.

Each of the 14 categories carries a distinct percentage of default probability. The 14-point risk rating scale provides for granularity of the probability of default, especially in the acceptable ratings. There are nine acceptable categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default between 1 and 9 is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows more rapidly as a loan moves from a "9" to other assets especially mentioned and grows significantly as a loan moves to a substandard (viable) level. A substandard (non-viable) rating indicates that the probability of default is almost certain.

The District may acquire loans individually, in groups or portfolios. Acquired loans are recorded at estimated fair value on their purchase date with no carryover of any related allowance for loan losses. Acquired loans are segregated between those considered to be credit impaired and those deemed performing. To make this determination, management considers such factors as past due status, nonaccrual status and credit risk ratings. The fair value of acquired performing loans is determined by discounting expected cash flows, both principal and interest, for each loan at prevailing market interest rates. The difference between the fair value and principal balances due at acquisition date, the fair value discount, is accreted into income over the estimated life of each loan.

#### ***Purchased Credit Impaired (PCI) Loans***

For certain acquired loans that experienced deterioration in credit quality between origination and acquisition, the amount paid for the loan will reflect this fact. At acquisition, each loan is reviewed to determine whether there is evidence of deterioration of credit quality since origination and if it is probable that the Association would be unable to collect all amounts due according to the loan's contractual terms. If both conditions exist, the purchaser determines whether each such loan is to be accounted for individually or assembled into pools of loans based on common risk characteristics (credit score, loan type, and date of origination, for example). Considerations of value should include expected prepayments, the estimated amount and timing of undiscounted expected principal, interest, and other cash flows (expected at acquisition) for each loan and the subsequently aggregated pool of loans. Any excess of the loan's or pool's scheduled contractual principal and contractual interest payments over all of the cash flows expected at acquisition is an amount that should not be accreted to income (nonaccretable difference). The remaining amount, representing the excess of the loan's cash flows expected to be collected over the amount paid, is accreted into interest income over the remaining life of the loan or pool (accretable yield).

Accounting guidance requires that the purchaser continue to estimate cash flows expected to be collected over the life of the loan or pool. It then evaluates at the balance sheet date whether the present value of its loans, determined using the effective interest rate, has decreased and if so, recognizes a loss. For loans or pools that are not accounted for as debt securities, the present value of any subsequent increase in the loan's or pool's actual cash flows or cash flows expected to be collected is used first to reverse any existing valuation allowance for that loan or pool. For any remaining increases in cash flows expected to be collected, or for loans or pools accounted for as debt securities, a purchaser adjusts the amount of accretable yield recognized on a prospective basis over the loan's or pool's remaining life.

Valuation allowances for all PCI loans reflect only those losses incurred after acquisition, that is, the present value of cash flows expected at acquisition that are not expected to be collected. Valuation allowances are established only subsequent to acquisition of the loans.

- C. **Loans Held for Sale:** Loans are classified as held for sale when there is intent to sell the loans within a reasonable period of time. Loans intended for sale are carried at the lower of cost or fair value.

Generally, only home loans that are to be sold on the secondary mortgage market through various lenders or into a securitization are held for sale.

- D. **Other Property Owned:** Other property owned, consisting of real estate, personal property and other assets acquired through a collection action, is recorded upon acquisition at fair value less estimated selling costs. Any initial reduction in the carrying amount of a loan to the fair value of the collateral received is charged to the allowance for loan losses. Revised estimates to the fair value less cost to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess of the carrying amount at acquisition. Income, expenses and carrying value adjustments related to other property owned are included in Losses (Gains) from Other Property Owned in the Combined Statements of Income.

- E. **Premises and Equipment:** Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation. Depreciation is provided on the straight-line method over the estimated useful lives of the assets, which range from 3 to 40 years. Gains and losses on dispositions are reflected in current operations. Maintenance and repairs are charged to operating expense and improvements that extend the useful life of the asset are capitalized. Premises and equipment are evaluated for impairment whenever events or circumstances indicate that the carrying value of the asset may not be recoverable.

From time to time, assets classified as premises and equipment are transferred to held for sale for various reasons. These assets are carried in Other Assets at the lower of the recorded investment in the asset or fair value less estimated cost to sell based upon the property's appraised value at the date of transfer. Any write-downs of property held for sale are recorded as other noninterest expense.

- F. **Investments:** The District holds investments and investment securities as described below.

#### ***Investments in Other Farm Credit System Institutions***

Investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA. These investments are accounted for using the cost method and are analyzed for impairment similar to investment securities as discussed in the section below.

**Other Investments**

Several Associations are investors in a USDA approved Rural Business Investment Company (RBIC). This investment was made under the USDA's Rural Business Investment Program, which is authorized by the Farm Security and Rural Investment Act (FSRIA). FSRIA authorizes FCS institutions to establish and invest in RBICs. These investments are accounted for under the cost method.

As discussed in Note 8, certain investments, consisting primarily of mutual funds, are held in trust accounts and are reported at fair value. Holding period gains and losses are included within Gains (Losses) on Other Transactions on the Combined Statements of Income and the balance of these investments is included in Other Assets on the accompanying Combined Balance Sheets.

**Investment Securities**

The District holds certain investment securities, as permitted under the FCA regulations. These investments are classified based on management's intention on the date of purchase and are generally recorded in the Balance Sheets as securities on the trade date.

Securities for which the District has the intent and ability to hold to maturity are classified as held-to-maturity and carried at amortized cost. Investment securities classified as available-for-sale (AFS) are carried at fair value with net unrealized gains and losses included as a component of other comprehensive income (OCI). Purchase premiums and discounts are amortized or accreted ratably over the term of the respective security using the interest method.

The District reviews all investments that are in a loss position in order to determine whether the unrealized loss, which is considered an impairment, is temporary or other-than-temporary. As mentioned above, changes in the fair value of AFS investments are reflected in OCI, unless the investment is deemed to be other than temporarily impaired. Impairment is considered to be other-than-temporary if the present value of cash flows expected to be collected from the debt security is less than the amortized cost basis of the security (any such shortfall is referred to as a "credit loss"). If the District intends to sell an impaired debt security or is more likely than not to be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the impairment is other-than-temporary and recognized currently in earnings in an amount equal to the entire difference between fair value and amortized cost. If a credit loss exists, but the District does not intend to sell the impaired debt security and is not more likely than not to be required to sell before recovery, the impairment is other-than-temporary and is separated into (i) the estimated amount relating to credit loss, and (ii) the amount relating to all other factors. Only the estimated credit loss amount is charged to current earnings, with the remainder of the loss amount recognized in OCI.

In subsequent periods, if the present value of cash flows expected to be collected is less than the amortized cost basis, the District will record an additional other-than-temporary impairment (OTTI) and adjust the yield of the security prospectively. The amount of total OTTI for an AFS security that previously was impaired is determined as the difference between its carrying amount prior to the determination of OTTI and its fair value.

Interest on investment securities, including amortization of premiums and accretion of discounts, is included in Interest Income. Realized gains and losses from the sales of investment securities are recognized in current earnings using the specific identification method.

- G. **Debt Issuance Cost:** Direct expenses incurred in issuing debt and mandatorily redeemable preferred stock are deferred and amortized using the straight-line method (which approximates the interest method) over the term of the related indebtedness or term of the mandatorily redeemable preferred stock. Debt issuance costs are presented in the Combined Balance Sheets as a direct deduction from the carrying amount of the respective debt liability.

- H. **Employee Benefit Plans:** Employees participate in District and multi-District sponsored benefit plans. These plans may include defined benefit final average pay retirement, a defined benefit cash balance retirement, defined benefit other postretirement benefits, and defined contribution plans.

**Defined Contribution Plans**

Substantially all employees are eligible to participate in a defined contribution plan, which qualifies as a 401(k) plan as defined by the Internal Revenue Code. Employee deferrals are not to exceed the maximum deferral as determined and adjusted by the Internal Revenue Service. Company contributions to the plans are expensed as funded.

Additional information for the above may be found in Note 9.

**Multi-Employer Defined Benefit Plans**

Certain employees may participate in one or more defined benefit plans. The Plans are noncontributory and include eligible Bank and District employees. The "Projected Unit Credit" actuarial method is used for financial reporting purposes. The actuarially-determined costs of the Plans are allocated to each participating entity by multiplying the Plans' net pension expense by each institution's eligible service cost and accumulated benefit obligation as a percentage of the total eligible service cost and total accumulated benefit obligation for all Plan participants.

The District also provides certain health care and life insurance benefits for retired employees (Other Postretirement Benefits) through a retiree healthcare plan. Substantially all employees are eligible for those benefits when they reach early retirement age while working for the District. Authoritative accounting guidance requires the accrual of the expected cost of providing these benefits to an employee, their beneficiaries and covered dependents during the years the employee renders service necessary to become eligible for benefits. These Other Postretirement Benefits plans are unfunded with expenses paid as incurred. Certain costs related to this plan are an allocation of District charges based on the entity's proportional share of the plan liability.

Since the foregoing plans are multi-employer, the District entities do not apply the provisions of FASB guidance on employers' accounting for defined benefit pension and other postretirement plans in their stand-alone financial statements. Rather, the effects of this guidance are reflected in the Combined Financial Statements of AgFirst Farm Credit Bank and District Associations.

Additional information for the above may be found in Note 9.

**Single Employer Defined Benefit Plans**

Certain District entities also sponsor defined benefit postretirement plans for certain key employees. These plans are nonqualified; therefore, the associated liabilities are included in the Combined Balance Sheets in Other Liabilities.

The foregoing defined benefit plans are considered single employer, therefore each entity applies the provisions of FASB guidance on employers' accounting for defined benefit pension and other postretirement plans in its stand-alone financial statements.

See Note 9 for additional information.

- I. **Income Taxes:** The District evaluates tax positions taken in previous and current years according to FASB guidance. A tax position can result in a permanent reduction of income taxes payable, a deferral of income taxes otherwise currently payable to future years, or a change in the expected realizability of deferred tax assets. The term tax position also encompasses, but is not limited to, an entity's status, including its status as a pass-through or tax-exempt entity.

Income taxes are accounted for under the asset and liability method, recognizing deferred tax assets and liabilities for the expected future tax consequences of the temporary differences



between the carrying amounts and tax basis of assets and liabilities. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be realized or settled.

A valuation allowance is recorded at the balance sheet dates against the portion of deferred tax assets that, based on management's best estimates of future events and circumstances, more likely than not (a likelihood of more than 50 percent) will not be realized. The consideration of valuation allowances involves various estimates and assumptions as to future taxable earnings, including the effects of any expected patronage program, which reduces taxable earnings.

- J. **Derivative Instruments and Hedging Activity:** The Bank is party to derivative financial instruments, primarily interest rate swaps, which are principally used to reduce funding costs. The Bank may also enter into forward contracts to create a fixed purchase price. Derivatives are included in the Balance Sheets as assets and liabilities and reflected at fair value.

Changes in the fair value of a derivative are recorded in current period earnings or Accumulated Other Comprehensive Income (AOCI) depending on the risk being hedged. For fair-value hedge transactions, which hedge changes in the fair value of assets, liabilities, or firm commitments, changes in the fair value of the derivative will generally be offset by changes in the hedged item's fair value and changes reported in earnings. For cash-flow hedge transactions, which hedge the variability of future cash flows related to a variable-rate asset, liability, or a forecasted transaction, changes in the fair value of the derivative will generally be deferred and reported in AOCI. The gains and losses on the derivative that are deferred and reported in AOCI will be reclassified into earnings in the periods during which earnings are impacted by the variability of the cash flows of the hedged item. The ineffective portion of all hedges is recorded in current period earnings. For derivatives not designated as a hedging instrument, if any, the related change in fair value is recorded in current period earnings.

The Bank formally documents all relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as fair value or cash flow hedges to (1) specific assets or liabilities on the balance sheet or (2) firm commitments or forecasted transactions. The Bank also formally assesses at the hedge's inception whether the derivatives that are used in hedging transactions will be highly effective in offsetting changes in the fair value or cash flows of hedged items and whether those derivatives may be expected to remain highly effective in future periods. The Bank uses regression analysis (or other statistical analysis) to assess the effectiveness of its hedges on an ongoing basis. The Bank discontinues hedge accounting prospectively when the Bank determines that a derivative has not been or is not expected to be effective as a hedge. For cash flow hedges, any remaining AOCI would be amortized into earnings over the remaining life of the original hedged item. For fair value hedges, changes in the fair value of the derivative would be recorded in current period earnings. In all situations in which hedge accounting is discontinued and the derivative remains outstanding, the Bank will carry the derivative at its fair value on the balance sheet, recognizing changes in fair value in current period earnings.

The Bank may occasionally purchase a financial instrument in which a derivative instrument is "embedded." Upon purchasing the financial instrument, the Bank assesses whether the economic characteristics of the embedded derivative are clearly and closely related to the economic characteristics of the remaining component of the financial instrument and whether a separate, non-embedded instrument with the same terms as the embedded instrument would meet the definition of a derivative instrument. When it is determined that (1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the

economic characteristics of the host contract and (2) a separate, stand-alone instrument with the same terms would qualify as a derivative instrument, the embedded derivative is separated from the host contract, carried at fair value, and may be designated as either a fair value or cash flow hedge. However, if the entire contract were to be measured at fair value, with changes in fair value reported in current earnings, or if the Bank could not reliably identify and measure the embedded derivative for purposes of separating that derivative from its host contract, the entire contract would be carried on the balance sheet at fair value and not be designated as a hedging instrument.

- K. **Valuation Methodologies:** FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. This guidance also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. It prescribes three levels of inputs that may be used to measure fair value.

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets. Level 1 assets and liabilities could include investment securities and derivative contracts that are traded in an active exchange market, in addition to certain U.S. Treasury securities that are highly-liquid and are actively traded in over-the-counter markets.

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability. Level 2 assets and liabilities could include investment securities that are traded in active, non-exchange markets and derivative contracts that are traded in active, over-the-counter markets.

Level 3 inputs to the valuation methodology are unobservable and supported by little or no market activity. Level 3 assets and liabilities could include investments and derivative contracts whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, and other instruments for which the determination of fair value requires significant management judgment or estimation. Level 3 assets and liabilities could also include investments and derivative contracts whose price has been adjusted based on dealer quoted pricing that is different than a third-party valuation or internal model pricing.

The District may use internal resources or third parties to obtain fair value prices. Quoted market prices are generally used when estimating fair values of any assets or liabilities for which observable, active markets exist.

A number of methodologies may be employed to value items for which an observable active market does not exist. Examples of these items include: impaired loans, other property owned, and certain derivatives, investment securities and other financial instruments. Inputs to these valuations can involve estimates and assumptions that require a substantial degree of judgment. Some of the assumptions used include, among others, discount rates, rates of return on assets, repayment rates, cash flows, default rates, costs of servicing, and liquidation values. The use of different assumptions could produce significantly different asset or liability values, which could have material positive or negative effects on results of operations.

Any transfers between fair values occur at the end of the period.

Please see further discussion in Note 8.

- L. **Off-Balance-Sheet Credit Exposures:** The credit risk associated with commitments to extend credit and letters of credit is essentially the same as that involved with extending loans to

customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.

Unfunded commitments, and other commitments to extend credit, are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee.

Letters of credit are commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and third party.

**M. Advance Conditional Payments:** The District Associations are authorized under the Farm Credit Act to accept advance payments from borrowers. To the extent the borrower's access to such advance payments is restricted, those advance conditional payments (ACPs) are netted against the borrower's related loan balance. ACPs which are held by the District but cannot be used to reduce outstanding loan balances, except at the direction of the borrower, are classified as liabilities in the Combined Balance Sheets. ACPs are not insured, and interest is generally paid by the associations on such balances. The outstanding gross balances of advance conditional payments netted against loans at December 31, 2016, 2015 and 2014 were \$307.8 million, \$287.2 million, and \$222.2 million, respectively. The outstanding gross balances of advance conditional payments classified as liabilities at December 31, 2016, 2015 and 2014 were \$4.4 million, \$6.5 million, and \$8.5 million, respectively.

**N. Business Combinations:** Business Combinations are accounted for under the acquisition method. Purchased assets, including identifiable intangibles, and assumed liabilities are recorded at their respective acquisition date fair values. If the fair value of net assets purchased exceeds the consideration given, a "bargain purchase gain" is recognized. If the consideration given exceeds the fair value of the net assets received, goodwill is recognized. Fair values are subject to refinement for up to one year after the closing date of an acquisition as information relative to closing date fair values becomes available. Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date with no carryover of the related allowance for loan losses. See Loans and Allowance for Loan Losses section above for accounting policy regarding loans acquired in a business combination.

All identifiable intangible assets that are acquired in a business combination are recognized at fair value on the acquisition date. Identifiable intangible assets are recognized separately if they arise from contractual or other legal rights or if they are separable (i.e., capable of being sold, transferred, licensed, rented, or exchanged separately from the entity).

The acquisition method of accounting requires the financial statement presentation of combined balances as of the date of the merger, but of only the acquirer for previous periods.

**O. Revenue Recognition:** The largest source of revenue for the District is interest income. Interest income is recognized on an accrual basis driven by nondiscretionary formulas based on written contracts, such as loan agreements or securities contracts. Credit-related fees, including letter of credit fees, finance charges and other fees are recognized in noninterest income when earned. Other types of noninterest revenues, such as service charges, professional services and broker fees, are accrued and recognized into income as services are provided and the amount of fees earned is reasonably determinable.

**P. Accounting Standards Updates (ASUs):** In January, 2017, the FASB issued ASU 2017-01 Business Combinations (Topic 805): Clarifying the Definition of a Business. The amendments provide a more robust framework to use in determining when a set of assets

and activities is a business. They also support more consistency in applying the guidance, reduce the costs of application, and make the definition of a business more operable. For public business entities, the ASU is effective for annual periods beginning after December 15, 2017, including interim periods within those periods. The amendments should be applied prospectively. Application of this guidance is not expected to have a material impact on the District's financial condition or results of operations.

In November, 2016, the FASB issued ASU 2016-18 Statement of Cash Flows (Topic 230): Restricted Cash. The Update clarifies that amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted using a retrospective transition method to each period presented. Application of this guidance is not expected to have a material impact on the District's financial condition or results of operations.

In October, 2016, the FASB issued ASU 2016-17 Consolidation (Topic 810): Interests Held through Related Parties That Are under Common Control. If a reporting entity satisfies the first characteristic of a primary beneficiary of a variable interest entity (VIE), the amendments in this Update require that reporting entity, in determining whether it satisfies the second characteristic of a primary beneficiary, to include all of its direct variable interests in a VIE and, on a proportionate basis, its indirect variable interests in a VIE held through related parties, including related parties that are under common control with the reporting entity. That is, a single decision maker is not required to consider indirect interests held through related parties that are under common control with the single decision maker to be the equivalent of direct interests in their entirety. Instead, a single decision maker is required to include those interests on a proportionate basis consistent with indirect interests held through other related parties. The amendments are effective for public business entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Application of this guidance is not expected to have a material impact on the District's financial condition or results of operations.

In October, 2016, the FASB issued ASU 2016-16 Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory. The Update requires an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. Consequently, the amendments in this Update eliminate the exception for an intra-entity transfer of an asset other than inventory. The amendments in this Update align the recognition of income tax consequences for intra-entity transfers of assets other than inventory with International Financial Reporting Standards (IFRS). For public business entities, the amendments are effective, on a modified retrospective basis, for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. Application of this guidance is not expected to have a material impact on the District's financial condition or results of operations.

In August, 2016, the FASB issued ASU 2016-15 Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force). Stakeholders had indicated there was diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The Update addresses eight specific cash flow issues with the objective of reducing the existing diversity in practice. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The amendments are to be applied

using a retrospective transition method to each period presented. Application of this guidance is not expected to have a material impact on the District's financial condition or results of operations.

In June, 2016, the FASB issued ASU 2016-13 Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. The Update improves financial reporting by requiring timelier recording of credit losses on financial instruments. It requires an organization to measure all expected credit losses for financial assets held at the reporting date. Financial institutions and other organizations will use forward-looking information to better estimate their credit losses. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. Organizations will continue to use judgment to determine which loss estimation method is appropriate for their circumstances. The ASU requires enhanced disclosures to help investors and other financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. Additionally, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. The Update will take effect for U.S. Securities and Exchange Commission (SEC) filers for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. For public business entities that are not SEC filers, it will take effect for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. For all other organizations, the ASU will take effect for fiscal years beginning after December 15, 2020, and for interim periods within fiscal years beginning after December 15, 2021. Early application will be permitted for all organizations for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. The District will apply the ASU guidance as a public business entity that is not a SEC filer. The District is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

In March, 2016, the FASB issued ASU 2016-07 Investments - Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting. To simplify the accounting for equity method investments, the amendments in the Update eliminate the requirement that an entity retroactively adopt the equity method of accounting if an investment qualifies for use of the equity method as a result of an increase in the level of ownership or degree of influence. The amendments require that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. Earlier application is permitted. The amendments should be applied prospectively upon their effective date to increases in the level of ownership interest or degree of influence that result in the adoption of the equity method. Application of this guidance is not expected to have a material impact on the District's financial condition or results of operations.

In March, 2016, the FASB issued ASU 2016-06 Derivatives and Hedging (Topic 815): Contingent Put and Call Options in Debt Instruments. Topic 815 requires that embedded derivatives be separated from the host contract and accounted for separately as derivatives if certain criteria are met, including the "clearly and closely related" criterion. The amendments in this Update clarify the requirements for assessing whether contingent call (put) options that can accelerate the payment of principal on debt instruments are clearly and closely related to their debt hosts. An entity performing the assessment under the amendments is required to assess the embedded call (put) options solely in accordance with the four-step decision sequence. The amendments apply to all entities that are issuers of or investors in debt instruments (or hybrid financial instruments that are determined to have a debt host) with embedded

call (put) options. For public business entities, the amendments are effective for financial statements issued for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. The amendments are to be applied on a modified retrospective basis to existing debt instruments as of the beginning of the fiscal year for which the amendments are effective. Early adoption is permitted, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. Application of this guidance is not expected to have a material impact on the District's financial condition or results of operations.

In March, 2016, the FASB issued ASU 2016-05 Derivatives and Hedging (Topic 815): Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships. The term novation refers to replacing one counterparty to a derivative instrument with a new counterparty. That change occurs for a variety of reasons, including financial institution mergers, intercompany transactions, an entity exiting a particular derivatives business or relationship, an entity managing against internal credit limits, or in response to laws or regulatory requirements. The amendments clarify that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument under Topic 815, does not, in and of itself, require dedesignation of that hedging relationship provided that all other hedge accounting criteria continue to be met. For public business entities, the amendments are effective for financial statements issued for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. Entities have an option to apply the amendments on either a prospective basis or a modified retrospective basis. Early adoption is permitted, including adoption in an interim period. Application of this guidance is not expected to have an impact on the District's financial condition or results of operations.

In February, 2016, the FASB issued ASU 2016-02 Leases (Topic 842). The Update is intended to improve financial reporting about leasing transactions. The ASU affects all companies and other organizations that lease assets such as real estate, airplanes, and manufacturing equipment. The ASU will require organizations that lease assets—referred to as "lessees"—to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. A lessee will be required to recognize assets and liabilities for leases with lease terms of more than 12 months. Consistent with current guidance, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, the new ASU will require both types of leases to be recognized on the balance sheet. The Update also will require disclosures to help investors and other financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements, providing additional information about the amounts recorded in the financial statements. The accounting by organizations that own the assets leased by the lessee—also known as lessor accounting—will remain largely unchanged from current guidance. However, the ASU contains some targeted improvements that are intended to align, where necessary, lessor accounting with the lessee accounting model and with the updated revenue recognition guidance issued in 2014. The amendments are effective for public business entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early application will be permitted for all organizations. The District is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

In January, 2016, the FASB issued Accounting Standards Update (ASU) 2016-01 Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. The amendments are intended to improve the recognition and measurement of financial instruments. The Update affects public and private companies, not-for-profit organizations, and employee benefit plans that hold financial assets or owe

financial liabilities. The new guidance makes targeted improvements to existing GAAP by requiring equity investments (except those accounted for under the equity method of accounting, or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income, requiring public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, requiring separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements, eliminating the requirement to disclose the fair value of financial instruments measured at amortized cost for organizations that are not public business entities, eliminating the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, and requiring a reporting organization to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk (also referred to as “own credit”) when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. The ASU is effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The District is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

In September, 2015, the FASB issued ASU 2015-16 Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments. The amendments in this Update require that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined and to present separately on the face of the income statement or disclose in the notes the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. For public business entities, the amendments were effective for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. Adoption of this guidance was applied prospectively and did not have an impact on the District’s financial condition or results of operations.

In May, 2015, the FASB issued ASU 2015-07, Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent). Topic 820 permits a reporting entity, as a practical expedient, to measure the fair value of certain investments using the net asset value per share of the investment. Investments valued using the practical expedient were categorized within the fair value hierarchy on the basis of whether the investment was redeemable with the investee at net asset value on the measurement date, never redeemable with the investee at net asset value, or redeemable with the investee at net asset value at a future date. To address diversity in practice related to how certain investments measured at net asset value with future redemption dates were categorized, the amendments in this Update removed the requirement to categorize investments for which fair values are measured using the net asset value per share practical expedient. It also limited disclosures to investments for which the entity has elected to measure the fair value using the practical expedient. For public business entities, the guidance was effective for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Adoption of this guidance was applied retrospectively to all periods presented and did not have an impact on the District’s financial condition or results of operations.

In February, 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis. The amendments affect reporting entities that are required to evaluate whether they should consolidate certain legal entities. All legal

entities are subject to reevaluation under the revised consolidation model. Specifically, the amendments modify the evaluation of whether limited partnerships and similar legal entities are VIEs or voting interest entities, eliminate the presumption that a general partner should consolidate a limited partnership, affect the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships, and provide a scope exception from consolidation guidance for reporting entities with interests in legal entities that are required to comply with or operate in accordance with requirements that are similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds. The amendments in this Update were effective for public business entities for fiscal years, and for interim periods within those fiscal years, beginning after December 15, 2015. Adoption of this guidance was applied on a modified retrospective basis and did not have an impact on the District’s financial condition or results of operations.

In November, 2014, the FASB issued ASU 2014-16, Derivatives and Hedging (Topic 815): Determining Whether the Host Contract in a Hybrid Financial Instrument Issued in the Form of a Share Is More Akin to Debt or to Equity. Under GAAP, features such as conversion rights, redemption rights, dividend payment preferences, and others that are included in instruments issued in the form of shares may qualify as derivatives. If so, the shares issued are considered hybrid financial instruments. To determine the proper accounting for hybrid financial instruments, investors and issuers in the instruments must determine whether the nature of the host contract containing the feature is more akin to debt or equity as well as whether the economic characteristics and risks of the embedded derivative feature are clearly and closely related to the host contract. The purpose of the Update is to eliminate diversity in accounting for hybrid financial instruments by both issuers and investors. When evaluating the host contract to determine whether it is more akin to debt or equity, the reporting entity should consider all relevant terms and features of the contract, including the embedded derivative feature that is being evaluated for separation. The amendments in this Update were effective for public business entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Adoption of this guidance was applied on a modified retrospective basis and did not have a material impact on the District’s financial condition or results of operations.

In August, 2014, the FASB issued ASU 2014-15, Presentation of Financial Statements—Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern. The Update is intended to define management’s responsibility to evaluate whether there is substantial doubt about an organization’s ability to continue as a going concern and to provide related footnote disclosures. Under GAAP, financial statements are prepared under the presumption that the reporting organization will continue to operate as a going concern, except in limited circumstances. Financial reporting under this presumption is commonly referred to as the going concern basis of accounting. The going concern basis of accounting is critical to financial reporting because it establishes the fundamental basis for measuring and classifying assets and liabilities. GAAP lacked guidance about management’s responsibility to evaluate whether there is substantial doubt about the organization’s ability to continue as a going concern or to provide related footnote disclosures. The Update provides guidance to an organization’s management, with principles and definitions that are intended to reduce diversity in the timing and content of disclosures that are commonly provided by organizations today in the financial statement footnotes. The amendments in this Update apply to all companies and not-for-profit organizations and became effective in the annual period ended after December 15, 2016, with early application permitted. Adoption of this guidance was applied prospectively and did not have a material impact on the District’s financial condition or results of operations.

In May 2014, the FASB, responsible for U.S. Generally Accepted Accounting Principles (U.S. GAAP), and the International Accounting Standards Board (IASB), responsible for International Financial Reporting Standards (IFRS), jointly issued converged standards on the recognition of revenue from contracts with customers. ASU 2014-09, Revenue from Contracts with Customers (Topic 606) and IFRS 15 “Revenue from Contracts with Customers” are intended to improve the financial reporting of revenue and comparability of the top line in financial statements globally and supersede substantially all previous revenue recognition guidance. The core principle of the new standards is for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services. The new standards also will result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements. Because of the pervasive nature of the new guidance, the boards have established a joint transition resource group (TRG) in order to aid transition to the new standard. Based on input received from its stakeholders and Revenue Recognition TRG, the FASB has issued five Updates related to this ASU. The Updates generally provided clarifying guidance where there was the potential for diversity in practice, or to address the cost and complexity of applying Topic 606. Collectively, the Updates are not expected to have a significant effect on implementation of the guidance. For public business entities, the amendments in the Update are effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Early application is not permitted. The amendments are to be applied retrospectively. The District has identified ancillary revenues that will be affected by this Update. However, because financial instruments are not within the scope of the guidance, it is expected that adoption will not have a material impact on the District’s financial condition or results of operations, but may result in additional disclosures.

### Note 3 — Loans and Allowance for Loan Losses

For a description of the District’s accounting for loans, including impaired loans, and the allowance for loan losses, see Note 2, subsection B above.

Credit risk arises from the potential inability of an obligor to meet its repayment obligation which exists in outstanding loans. The District manages credit risk associated with lending activities through an assessment of the credit risk profile of an individual obligor. The District sets its own underwriting standards and lending policies that provide direction to loan officers and are approved by the board of directors.

The credit risk management process begins with an analysis of the obligor’s credit history, repayment capacity and financial position. Repayment capacity focuses on the obligor’s ability to repay the obligation based on cash flows from operations or other sources of income, including non-farm income. Real estate mortgage loans must be secured by first liens on the real estate collateral. As required by FCA regulations, each institution that makes loans on a secured basis must have collateral evaluation policies and procedures.

The credit risk rating process for loans uses a two-dimensional structure, incorporating a 14-point probability of default scale (see further discussion in Note 2, subsection B above) and a separate scale addressing estimated percentage loss in the event of default. The loan rating structure incorporates borrower risk and transaction risk. Borrower risk is the risk of loss driven by factors intrinsic to the borrower. The transaction risk or facility risk is related to the structure of a credit (tenor, terms, and collateral).

The District’s loan portfolio, which includes purchased interests in loans, has been segmented by the following loan types as defined by the FCA:

- Real estate mortgage loans — loans made to full-time or part-time farmers secured by first lien real estate mortgages with maturities from five to thirty years. These loans may be made only in amounts up to 85 percent of the appraised value of the property taken as security or up to 97 percent of the appraised value if guaranteed by a federal, state, or other governmental agency. The actual percentage of loan-to-appraised value when loans are made is generally lower than the statutory required percentage.
- Production and intermediate-term loans — loans to full-time or part-time farmers that are not real estate mortgage loans. These loans fund eligible financing needs including operating inputs (such as labor, feed, fertilizer, and repairs), livestock, living expenses, income taxes, machinery or equipment, farm buildings, and other business-related expenses. Production loans may be made on a secured or unsecured basis and are most often made for a period of time that matches the borrower’s normal production and marketing cycle, which is typically one year or less. Intermediate-term loans are made for a specific term, generally greater than one year and less than or equal to ten years.
- Loans to cooperatives — loans for any cooperative purpose other than for communication, power, and water and waste disposal.
- Processing and marketing loans — loans for operations to process or market the products produced by a farmer, rancher, or producer or harvester of aquatic products, or by a cooperative.
- Farm-related business loans — loans to eligible borrowers that furnish certain farm-related business services to farmers or ranchers that are directly related to their agricultural production.
- Rural residential real estate loans — loans made to individuals, who are not farmers, to purchase a single-family dwelling that will be the primary residence in open country, which may include a town or village that has a population of not more than 2,500 persons. In addition, the loan may be to remodel, improve, or repair a rural home, or to refinance existing debt. These loans are generally secured by a first lien on the property.
- Communication loans — loans primarily to finance rural communication providers.
- Power loans — loans primarily to finance electric generation, transmission and distribution systems serving rural areas.
- Water and waste disposal loans — loans primarily to finance water and waste disposal systems serving rural areas.
- International loans — primarily loans or credit enhancements to other banks to support the export of U.S. agricultural commodities or supplies. The federal government guarantees a substantial portion of these loans.
- Lease receivables — the net investment for all finance leases such as direct financing leases, leveraged leases, and sales-type leases.
- Other (including Mission Related) — additional investments in rural America approved by the FCA on a program or a case-by-case basis. Examples of such investments include partnerships with agricultural and rural community lenders, investments in rural economic development and infrastructure, and investments in obligations and mortgage securities that increase the availability of affordable housing in rural America.

A summary of loans outstanding follows:

<i>(dollars in thousands)</i>	December 31,		
	2016	2015	2014
Real estate mortgage	\$ 13,238,788	\$ 12,524,416	\$ 11,979,028
Production and intermediate-term	7,248,346	6,947,773	6,410,523
Loans to cooperatives	625,642	256,774	215,768
Processing and marketing	1,450,352	1,693,055	1,435,540
Farm-related business	321,956	441,461	408,945
Communication	473,352	451,028	356,950
Power and water/waste disposal	581,249	504,714	468,555
Rural residential real estate	3,228,215	3,076,692	2,909,747
International	100,860	70,317	59,705
Lease receivables	13,595	3,189	4,945
Loans to OFIs	122,573	108,020	95,512
Other (including Mission Related)	53,038	75,317	70,751
Total Loans	\$ 27,457,966	\$ 26,152,756	\$ 24,415,969

The District's concentration of credit risk is spread among various agricultural commodities. A substantial portion of the District's lending activities are collateralized, and, accordingly, the credit risk associated with lending activities is considerably less than the recorded loan principal and is considered in the allowance for loan losses.

The District may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with FCA regulations. The following tables present the principal balance of participation loans at periods ended:

<i>(dollars in thousands)</i>	December 31, 2016					
	Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 313,993	\$ 124,552	\$ 48,661	\$ 13,113	\$ 362,654	\$ 137,665
Production and intermediate-term	870,125	328,955	172,737	9,089	1,042,862	338,044
Loans to cooperatives	623,055	—	3,341	—	626,396	—
Processing and marketing	508,105	417,347	846,021	—	1,354,126	417,347
Farm-related business	26,847	4,215	33,593	26	60,440	4,241
Communication	474,676	—	—	—	474,676	—
Power and water/waste disposal	577,194	—	5,733	—	582,927	—
Rural residential real estate	—	—	2,003	—	2,003	—
International	—	—	23,911	—	23,911	—
Lease receivables	4,020	—	—	—	4,020	—
Other (including Mission Related)	101,069	—	1,010	—	102,079	—
Total	\$ 3,499,084	\$ 875,069	\$ 1,137,010	\$ 22,228	\$ 4,636,094	\$ 897,297

<i>(dollars in thousands)</i>	December 31, 2015					
	Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 283,023	\$ 105,671	\$ 69,681	\$ 16,506	\$ 352,704	\$ 122,177
Production and intermediate-term	677,974	229,517	163,179	14,876	841,153	244,393
Loans to cooperatives	242,394	—	6,902	—	249,296	—
Processing and marketing	766,058	298,552	965,568	8,700	1,731,626	307,252
Farm-related business	106,972	8,629	134,016	38	240,988	8,667
Communication	452,422	—	—	—	452,422	—
Power and water/waste disposal	500,369	—	6,137	—	506,506	—
Rural residential real estate	—	—	2,375	—	2,375	—
International	—	—	6,682	—	6,682	—
Lease receivables	1,494	—	—	—	1,494	—
Other (including Mission Related)	82,078	—	22,447	—	104,525	—
Total	\$ 3,112,784	\$ 642,369	\$ 1,376,987	\$ 40,120	\$ 4,489,771	\$ 682,489

<i>(dollars in thousands)</i>	December 31, 2014					
	Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 272,996	\$ 48,506	\$ 89,776	\$ 21,998	\$ 362,772	\$ 70,504
Production and intermediate-term	542,987	347,814	437,872	11,566	980,859	359,380
Loans to cooperatives	192,009	—	9,075	—	201,084	—
Processing and marketing	595,312	197,509	846,011	5,000	1,441,323	202,509
Farm-related business	122,228	1,743	87,427	—	209,655	1,743
Communication	357,623	—	—	—	357,623	—
Power and water/waste disposal	463,833	—	6,524	—	470,357	—
Rural residential real estate	—	—	2,518	—	2,518	—
International	12,000	—	—	—	12,000	—
Lease receivables	2,663	—	—	—	2,663	—
Other (including Mission Related)	59,839	—	19,670	—	79,509	—
Total	\$ 2,621,490	\$ 595,572	\$ 1,498,873	\$ 38,564	\$ 4,120,363	\$ 634,136

A significant source of liquidity for the District is the repayments of loans. The following table presents the contractual maturity distribution of loans by loan type at the latest period end:

December 31, 2016				
<i>(dollars in thousands)</i>	Due less than 1 year	Due 1 Through 5 years	Due after 5 years	Total
Real estate mortgage	\$ 408,697	\$ 2,483,012	\$ 10,347,079	\$ 13,238,788
Production and intermediate-term	2,311,827	3,295,729	1,640,790	7,248,346
Loans to cooperatives	28,611	329,072	267,959	625,642
Processing and marketing	135,233	874,222	440,897	1,450,352
Farm-related business	58,451	134,879	128,626	321,956
Communication	3,757	331,708	137,887	473,352
Power and water/waste disposal	11,449	208,397	361,403	581,249
Rural residential real estate	100,266	64,693	3,063,256	3,228,215
International	2,149	72,379	26,332	100,860
Lease receivables	651	5,540	7,404	13,595
Loans to OFIs	115,119	7,454	-	122,573
Other (including Mission Related)	1,719	5,194	46,125	53,038
<b>Total Loans</b>	<b>\$ 3,177,929</b>	<b>\$ 7,812,279</b>	<b>\$ 16,467,758</b>	<b>\$ 27,457,966</b>
<b>Percentage</b>	<b>11.57%</b>	<b>28.45%</b>	<b>59.98%</b>	<b>100.00%</b>

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

The following table shows loans and related accrued interest classified under the FCA Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of December 31:

	2016	2015	2014		2016	2015	2014
<b>Real estate mortgage:</b>				<b>Power and water/waste disposal:</b>			
Acceptable	94.95%	94.70%	93.24%	Acceptable	91.98%	89.87%	90.91%
OAEM	2.53	2.69	3.47	OAEM	8.02	10.13	8.79
Substandard/doubtful/loss	2.52	2.61	3.29	Substandard/doubtful/loss	-	-	0.30
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
<b>Production and intermediate-term:</b>				<b>Rural residential real estate:</b>			
Acceptable	92.31%	92.62%	92.94%	Acceptable	99.15%	99.00%	99.14%
OAEM	4.82	3.65	3.32	OAEM	0.44	0.55	0.35
Substandard/doubtful/loss	2.87	3.73	3.74	Substandard/doubtful/loss	0.41	0.45	0.51
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
<b>Loans to cooperatives:</b>				<b>International:</b>			
Acceptable	98.43%	99.00%	99.20%	Acceptable	100.00%	100.00%	100.00%
OAEM	1.39	-	0.80	OAEM	-	-	-
Substandard/doubtful/loss	0.18	1.00	-	Substandard/doubtful/loss	-	-	-
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
<b>Processing and marketing:</b>				<b>Lease receivables:</b>			
Acceptable	98.24%	98.12%	96.96%	Acceptable	98.50%	96.10%	96.72%
OAEM	1.39	1.20	1.09	OAEM	0.89	3.40	2.66
Substandard/doubtful/loss	0.37	0.68	1.95	Substandard/doubtful/loss	0.61	0.50	0.62
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
<b>Farm-related business:</b>				<b>Loans to OFIs:</b>			
Acceptable	91.89%	98.84%	98.61%	Acceptable	100.00%	100.00%	100.00%
OAEM	0.84	0.60	0.77	OAEM	-	-	-
Substandard/doubtful/loss	7.27	0.56	0.62	Substandard/doubtful/loss	-	-	-
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
<b>Communication:</b>				<b>Other (including Mission Related):</b>			
Acceptable	97.95%	97.84%	97.73%	Acceptable	100.00%	98.96%	90.81%
OAEM	2.05	2.16	2.27	OAEM	-	-	4.38
Substandard/doubtful/loss	-	-	-	Substandard/doubtful/loss	-	1.04	4.81
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
				<b>Total Loans:</b>			
				Acceptable	95.00%	94.99%	94.28%
				OAEM	2.87	2.65	2.92
				Substandard/doubtful/loss	2.13	2.36	2.80
					<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>

The following tables provide an aging analysis of the recorded investment in past due loans as of:

December 31, 2016						
<i>(dollars in thousands)</i>	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment 90 Days or More Past Due and Accruing Interest
Real estate mortgage	\$ 49,883	\$ 50,006	\$ 99,889	\$ 13,250,044	\$ 13,349,933	\$ 113
Production and intermediate-term	39,914	49,172	89,086	7,223,079	7,312,165	—
Loans to cooperatives	—	—	—	626,605	626,605	—
Processing and marketing	213	5,388	5,601	1,448,885	1,454,486	—
Farm-related business	866	429	1,295	322,323	323,618	—
Communication	—	—	—	473,579	473,579	—
Power and water/waste disposal	—	—	—	583,793	583,793	—
Rural residential real estate	46,018	5,280	51,298	3,185,697	3,236,995	—
International	—	—	—	101,844	101,844	—
Lease receivables	—	—	—	13,626	13,626	—
Loans to OFIs	—	—	—	122,772	122,772	—
Other (including Mission Related)	103	—	103	53,604	53,707	—
Total	\$ 136,997	\$ 110,275	\$ 247,272	\$ 27,405,851	\$ 27,653,123	\$ 113

December 31, 2015						
<i>(dollars in thousands)</i>	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment 90 Days or More Past Due and Accruing Interest
Real estate mortgage	\$ 63,847	\$ 45,682	\$ 109,529	\$ 12,520,873	\$ 12,630,402	\$ 223
Production and intermediate-term	26,330	43,769	70,099	6,938,339	7,008,438	205
Loans to cooperatives	5	—	5	257,253	257,258	—
Processing and marketing	1,500	—	1,500	1,695,649	1,697,149	—
Farm-related business	4	374	378	442,847	443,225	—
Communication	—	—	—	451,442	451,442	—
Power and water/waste disposal	—	—	—	505,704	505,704	—
Rural residential real estate	36,434	6,561	42,995	3,041,847	3,084,842	944
International	—	—	—	70,307	70,307	—
Lease receivables	—	6	6	3,189	3,195	—
Loans to OFIs	—	—	—	108,181	108,181	—
Other (including Mission Related)	—	—	—	76,081	76,081	—
Total	\$ 128,120	\$ 96,392	\$ 224,512	\$ 26,111,712	\$ 26,336,224	\$ 1,372

December 31, 2014						
<i>(dollars in thousands)</i>	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment 90 Days or More Past Due and Accruing Interest
Real estate mortgage	\$ 59,793	\$ 64,833	\$ 124,626	\$ 11,954,814	\$ 12,079,440	\$ 347
Production and intermediate-term	27,668	57,569	85,237	6,379,859	6,465,096	2,495
Loans to cooperatives	12	—	12	216,309	216,321	—
Processing and marketing	201	1,567	1,768	1,437,081	1,438,849	—
Farm-related business	255	630	885	409,523	410,408	—
Communication	—	—	—	357,208	357,208	—
Power and water/waste disposal	—	—	—	470,580	470,580	—
Rural residential real estate	41,235	5,321	46,556	2,873,586	2,920,142	2,382
International	—	—	—	59,631	59,631	—
Lease receivables	—	15	15	4,940	4,955	—
Loans to OFIs	—	—	—	95,646	95,646	—
Other (including Mission Related)	779	2,632	3,411	68,071	71,482	—
Total	\$ 129,943	\$ 132,567	\$ 262,510	\$ 24,327,248	\$ 24,589,758	\$ 5,224



Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

<i>(dollars in thousands)</i>	<b>December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Nonaccrual loans:</b>			
Real estate mortgage	\$ 125,359	\$ 133,339	\$ 169,815
Production and intermediate-term	105,026	104,034	121,091
Processing and marketing	5,389	1,508	5,693
Farm-related business	4,335	4,512	3,370
Power and water/waste disposal	-	-	1,400
Rural residential real estate	10,390	9,095	6,963
Lease receivables	83	6	15
Other (including Mission Related)	-	14	2,627
Total	<u>\$ 250,582</u>	<u>\$ 252,508</u>	<u>\$ 310,974</u>
<b>Accruing restructured loans:</b>			
Real estate mortgage	\$ 59,943	\$ 60,932	\$ 64,349
Production and intermediate-term	52,488	38,659	52,541
Farm-related business	1,596	1,794	2,026
Rural residential real estate	2,920	3,318	3,071
Other (including Mission Related)	9,050	9,324	9,532
Total	<u>\$ 125,997</u>	<u>\$ 114,027</u>	<u>\$ 131,519</u>
<b>Accruing loans 90 days or more past due:</b>			
Real estate mortgage	\$ 113	\$ 223	\$ 347
Production and intermediate-term	-	205	2,495
Rural residential real estate	-	944	2,382
Total	<u>\$ 113</u>	<u>\$ 1,372</u>	<u>\$ 5,224</u>
Total nonperforming loans	\$ 376,692	\$ 367,907	\$ 447,717
Other property owned	30,281	48,462	45,986
Total nonperforming assets	<u>\$ 406,973</u>	<u>\$ 416,369</u>	<u>\$ 493,703</u>
Nonaccrual loans as a percentage of total loans	0.91%	0.97%	1.27%
Nonperforming assets as a percentage of total loans and other property owned	1.48%	1.59%	2.02%
Nonperforming assets as a percentage of capital	<u>6.92%</u>	<u>7.34%</u>	<u>9.14%</u>

The following table presents information relating to impaired loans (including accrued interest) as defined in Note 2. Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan.

<i>(dollars in thousands)</i>	<b>December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Impaired nonaccrual loans:</b>			
Current as to principal and interest	\$ 106,037	\$ 127,764	\$ 155,112
Past due	144,545	124,744	155,862
Total impaired nonaccrual loans	<u>250,582</u>	<u>252,508</u>	<u>310,974</u>
<b>Impaired accrual loans:</b>			
Restructured	125,997	114,027	131,519
90 days or more past due	113	1,372	5,224
Total impaired accrual loans	<u>126,110</u>	<u>115,399</u>	<u>136,743</u>
Total impaired loans	<u>\$ 376,692</u>	<u>\$ 367,907</u>	<u>\$ 447,717</u>
Additional commitments to lend	\$ 663	\$ 7,878	\$ 8,608

Additional impaired loan information at period end is summarized as follows:

<i>(dollars in thousands)</i>		December 31, 2016			Year Ended December 31, 2016	
Impaired Loans	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans	
<b>With a related allowance for credit losses</b>						
Real estate mortgage	\$ 25,136	\$ 28,746	\$ 5,636	\$ 31,749	\$ 1,260	
Production and intermediate-term	40,892	45,734	10,326	47,033	2,132	
Processing and marketing	—	—	—	1,105	—	
Farm-related business	3,480	4,242	154	3,744	190	
Rural residential real estate	2,282	2,392	437	1,775	90	
Lease receivables	—	—	—	—	—	
Other (including Mission Related)	9,050	9,005	605	9,274	245	
Total	\$ 80,840	\$ 90,119	\$ 17,158	\$ 94,680	\$ 3,917	
<b>With no related allowance for credit losses</b>						
Real estate mortgage	\$ 160,279	\$ 195,427	\$ —	\$ 158,324	\$ 8,381	
Production and intermediate-term	116,622	162,400	—	106,808	7,730	
Processing and marketing	5,389	5,583	—	2,352	295	
Farm-related business	2,451	3,818	—	2,490	122	
Rural residential real estate	11,028	12,470	—	9,991	438	
Lease receivables	83	136	—	22	4	
Other (including Mission Related)	—	820	—	450	245	
Total	\$ 295,852	\$ 380,654	\$ —	\$ 280,437	\$ 17,215	
<b>Total</b>						
Real estate mortgage	\$ 185,415	\$ 224,173	\$ 5,636	\$ 190,073	\$ 9,641	
Production and intermediate-term	157,514	208,134	10,326	153,841	9,862	
Processing and marketing	5,389	5,583	—	3,457	295	
Farm-related business	5,931	8,060	154	6,234	312	
Rural residential real estate	13,310	14,862	437	11,766	528	
Lease receivables	83	136	—	22	4	
Other (including Mission Related)	9,050	9,825	605	9,724	490	
Total	\$ 376,692	\$ 470,773	\$ 17,158	\$ 375,117	\$ 21,132	

<i>(dollars in thousands)</i>		December 31, 2015			December 31, 2015	
Impaired Loans	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans	
<b>With a related allowance for credit losses</b>						
Real estate mortgage	\$ 42,006	\$ 46,344	\$ 8,094	\$ 51,679	\$ 1,869	
Production and intermediate-term	57,049	73,294	12,289	56,147	2,467	
Processing and marketing	1,500	1,500	—	379	75	
Farm-related business	3,920	4,583	367	7,683	190	
Power and water/waste disposal	—	—	—	347	—	
Rural residential real estate	2,068	2,460	470	2,664	92	
Lease receivables	—	—	—	—	—	
Other (including Mission Related)	9,249	9,179	592	8,555	491	
Total	\$ 115,792	\$ 137,360	\$ 21,812	\$ 127,454	\$ 5,184	
<b>With no related allowance for credit losses</b>						
Real estate mortgage	\$ 152,488	\$ 195,648	\$ —	\$ 143,514	\$ 8,514	
Production and intermediate-term	85,849	125,081	—	105,985	4,355	
Processing and marketing	8	2,152	—	1,468	1	
Farm-related business	2,386	2,405	—	2,578	116	
Power and water/waste disposal	—	—	—	—	—	
Rural residential real estate	11,289	13,490	—	7,574	407	
Lease receivables	6	61	—	10	—	
Other (including Mission Related)	89	880	—	1,910	3	
Total	\$ 252,115	\$ 339,717	\$ —	\$ 263,039	\$ 13,396	
<b>Total</b>						
Real estate mortgage	\$ 194,494	\$ 241,992	\$ 8,094	\$ 195,193	\$ 10,383	
Production and intermediate-term	142,898	198,375	12,289	162,132	6,822	
Processing and marketing	1,508	3,652	—	1,847	76	
Farm-related business	6,306	6,988	367	10,261	306	
Power and water/waste disposal	—	—	—	347	—	
Rural residential real estate	13,357	15,950	470	10,238	499	
Lease receivables	6	61	—	10	—	
Other (including Mission Related)	9,338	10,059	592	10,465	494	
Total	\$ 367,907	\$ 477,077	\$ 21,812	\$ 390,493	\$ 18,580	

(dollars in thousands)

Impaired Loans	December 31, 2014			December 31, 2014	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans
<b>With a related allowance for credit losses</b>					
Real estate mortgage	\$ 62,992	\$ 81,892	\$ 13,085	\$ 69,218	\$ 2,637
Production and intermediate-term	58,789	70,600	17,661	69,423	2,797
Processing and marketing	5,684	5,684	745	5,987	357
Farm-related business	4,211	4,724	378	3,746	210
Power and water/waste disposal	1,400	1,426	805	685	88
Rural residential real estate	2,333	2,607	675	3,418	115
Lease receivables	—	—	—	—	—
Other (including Mission Related)	8,069	8,070	574	9,357	425
Total	\$ 143,478	\$ 175,003	\$ 33,923	\$ 161,834	\$ 6,629
<b>With no related allowance for credit losses</b>					
Real estate mortgage	\$ 171,519	\$ 224,723	\$ —	\$ 179,101	\$ 7,459
Production and intermediate-term	117,338	173,567	—	123,934	6,512
Processing and marketing	9	5,531	—	237	—
Farm-related business	1,185	1,591	—	936	60
Power and water/waste disposal	—	—	—	—	—
Rural residential real estate	10,083	12,399	—	11,030	416
Lease receivables	15	69	—	19	1
Other (including Mission Related)	4,090	4,827	—	3,631	163
Total	\$ 304,239	\$ 422,707	\$ —	\$ 318,888	\$ 14,611
<b>Total</b>					
Real estate mortgage	\$ 234,511	\$ 306,615	\$ 13,085	\$ 248,319	\$ 10,096
Production and intermediate-term	176,127	244,167	17,661	193,357	9,309
Processing and marketing	5,693	11,215	745	6,224	357
Farm-related business	5,396	6,315	378	4,682	270
Power and water/waste disposal	1,400	1,426	805	685	88
Rural residential real estate	12,416	15,006	675	14,448	531
Lease receivables	15	69	—	19	1
Other (including Mission Related)	12,159	12,897	574	12,988	588
Total	\$ 447,717	\$ 597,710	\$ 33,923	\$ 480,722	\$ 21,240

Unpaid principal balance represents the contractual principal balance of the loan.

The following table summarizes interest income on nonaccrual and accruing restructured loans that would have been recognized under the original terms of the loans:

(dollars in thousands)

	Year Ended December 31,		
	2016	2015	2014
Interest income which would have been recognized under the original loan terms	\$ 34,791	\$ 37,235	\$ 44,792
Less: interest income recognized	21,028	18,421	21,055
Foregone interest income	\$ 13,763	\$ 18,814	\$ 23,737

In 2016, the District modified its calculation of foregone interest income which resulted in increases for 2015 and 2014 from previously reported amounts of \$7,473 and \$7,308, respectively, as reflected in the table above. This change did not have any impact to the District's combined financial statements.

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

<i>(dollars in thousands)</i>	Real Estate Mortgage	Production and Intermediate-term	Agribusiness*	Communication	Power and Water/Waste Disposal	Rural Residential Real Estate	International	Lease Receivables	Other Loans **	Total
<b>Activity related to allowance for credit losses:</b>										
Balance at December 31, 2015	\$ 79,176	\$ 80,611	\$ 8,087	\$ 2,449	\$ 1,933	\$ 5,268	\$ 106	\$ 41	\$ 946	\$ 178,617
Charge-offs	(3,520)	(6,079)	(348)	—	—	(539)	—	—	—	(10,486)
Recoveries	9,012	4,507	686	—	—	433	—	3	19	14,660
Provision for loan losses	(6,996)	2,611	1,902	538	1,107	846	80	(6)	(273)	(191)
Loan type reclassification	(43)	(102)	15	—	—	—	—	—	130	—
Balance at December 31, 2016	\$ 77,629	\$ 81,548	\$ 10,342	\$ 2,987	\$ 3,040	\$ 6,008	\$ 186	\$ 38	\$ 822	\$ 182,600
Balance at December 31, 2014	\$ 76,151	\$ 76,431	\$ 11,990	\$ 1,518	\$ 2,406	\$ 5,142	\$ 54	\$ 80	\$ 1,081	\$ 174,853
Charge-offs	(5,220)	(5,278)	(2,226)	—	(414)	(952)	—	—	—	(14,090)
Recoveries	11,957	3,811	1,826	—	—	233	—	—	22	17,849
Provision for loan losses	(1,981)	4,585	(4,172)	931	(59)	845	27	(39)	(132)	5
Loan type reclassification	(1,731)	1,062	669	—	—	—	25	—	(25)	—
Balance at December 31, 2015	\$ 79,176	\$ 80,611	\$ 8,087	\$ 2,449	\$ 1,933	\$ 5,268	\$ 106	\$ 41	\$ 946	\$ 178,617
Balance at December 31, 2013	\$ 84,848	\$ 82,849	\$ 9,784	\$ 1,072	\$ 1,427	\$ 5,968	\$ 90	\$ 204	\$ 1,195	\$ 187,437
Charge-offs	(7,579)	(10,287)	(408)	—	—	(947)	—	—	—	(19,221)
Recoveries	11,014	5,678	1,619	—	—	185	—	—	308	18,804
Provision for loan losses	(11,826)	(1,823)	995	446	979	(64)	(36)	(11)	(827)	(12,167)
Loan type reclassification	(306)	14	—	—	—	—	—	(113)	405	—
Balance at December 31, 2014	\$ 76,151	\$ 76,431	\$ 11,990	\$ 1,518	\$ 2,406	\$ 5,142	\$ 54	\$ 80	\$ 1,081	\$ 174,853
<b>Allowance on loans evaluated for impairment:</b>										
Individually	\$ 5,636	\$ 10,326	\$ 154	\$ —	\$ —	\$ 437	\$ —	\$ —	\$ 605	\$ 17,158
Collectively	71,993	71,222	10,188	2,987	3,040	5,571	186	38	217	165,442
PCI	—	—	—	—	—	—	—	—	—	—
Balance at December 31, 2016	\$ 77,629	\$ 81,548	\$ 10,342	\$ 2,987	\$ 3,040	\$ 6,008	\$ 186	\$ 38	\$ 822	\$ 182,600
Individually	\$ 8,094	\$ 12,289	\$ 367	\$ —	\$ —	\$ 470	\$ —	\$ —	\$ 592	\$ 21,812
Collectively	71,082	68,322	7,720	2,449	1,933	4,798	106	41	354	156,805
PCI	—	—	—	—	—	—	—	—	—	—
Balance at December 31, 2015	\$ 79,176	\$ 80,611	\$ 8,087	\$ 2,449	\$ 1,933	\$ 5,268	\$ 106	\$ 41	\$ 946	\$ 178,617
Individually	\$ 12,928	\$ 17,661	\$ 1,123	\$ —	\$ 805	\$ 675	\$ —	\$ —	\$ 574	\$ 33,766
Collectively	63,066	58,770	10,867	1,518	1,601	4,467	54	80	507	140,930
PCI	157	—	—	—	—	—	—	—	—	157
Balance at December 31, 2014	\$ 76,151	\$ 76,431	\$ 11,990	\$ 1,518	\$ 2,406	\$ 5,142	\$ 54	\$ 80	\$ 1,081	\$ 174,853
<b>Recorded investment in loans evaluated for impairment:</b>										
Individually	\$ 291,064	\$ 150,529	\$ 12,733	\$ —	\$ —	\$ 1,652,900	\$ —	\$ 305	\$ 9,050	\$ 2,116,581
Collectively	13,056,781	7,161,636	2,391,976	473,579	583,793	1,584,054	101,844	13,321	167,429	25,534,413
PCI	2,088	—	—	—	—	41	—	—	—	2,129
Ending balance at December 31, 2016	\$ 13,349,933	\$ 7,312,165	\$ 2,404,709	\$ 473,579	\$ 583,793	\$ 3,236,995	\$ 101,844	\$ 13,626	\$ 176,479	\$ 27,653,123
Individually	\$ 269,840	\$ 129,699	\$ 12,133	\$ —	\$ —	\$ 1,771,871	\$ —	\$ —	\$ 9,304	\$ 2,192,847
Collectively	12,358,355	6,878,739	2,385,499	451,442	505,704	1,312,847	70,307	3,195	174,958	24,141,046
PCI	2,207	—	—	—	—	124	—	—	—	2,331
Ending balance at December 31, 2015	\$ 12,630,402	\$ 7,008,438	\$ 2,397,632	\$ 451,442	\$ 505,704	\$ 3,084,842	\$ 70,307	\$ 3,195	\$ 184,262	\$ 26,336,224
Individually	\$ 279,524	\$ 159,568	\$ 10,659	\$ —	\$ 1,400	\$ 1,960,300	\$ —	\$ —	\$ 7,221	\$ 2,418,672
Collectively	11,795,854	6,304,501	2,054,919	357,208	469,180	959,686	59,631	4,955	159,907	22,165,841
PCI	4,062	1,027	—	—	—	156	—	—	—	5,245
Ending balance at December 31, 2014	\$ 12,079,440	\$ 6,465,096	\$ 2,065,578	\$ 357,208	\$ 470,580	\$ 2,920,142	\$ 59,631	\$ 4,955	\$ 167,128	\$ 24,589,758

\* Includes the loan types: Loans to cooperatives, Processing and marketing, and Farm-related business.

\*\* Includes Loans to OFIs and Mission Related loans.

To mitigate risk of loan losses, the Bank and Associations may enter into guarantee arrangements with certain government-sponsored enterprises (GSEs), including the Federal Agricultural Mortgage Corporation (Farmer Mac), and state or federal agencies. These guarantees generally remain in place until the loans are paid in full or expire and give the Bank or the Association the right to be reimbursed for losses incurred or to sell designated loans to the guarantor in the event of default (typically four months past due), subject to certain conditions. The guaranteed balance of designated loans under these agreements was \$3.245 billion, \$3.479 billion, and \$3.692 billion at December 31, 2016, 2015, and 2014, respectively. Fees paid for such guarantee commitments totaled \$5.9 million, \$6.6 million, and \$7.3 million for 2016, 2015, and 2014, respectively. These amounts are classified as noninterest expense.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. The following tables present additional information about pre-modification and post-modification outstanding recorded investment and the effects of modifications that occurred during the periods presented. The tables do not include any purchased credit impaired loans.

<i>(dollars in thousands)</i>					
<b>Year Ended December 31, 2016</b>					
<b>Outstanding Recorded Investment</b>	<b>Interest Concessions</b>	<b>Principal Concessions</b>	<b>Other Concessions</b>	<b>Total</b>	<b>Charge-offs</b>
<b>Pre-modification:</b>					
Real estate mortgage	\$ 5,421	\$ 18,122	\$ 252	\$ 23,795	
Production and intermediate-term	2,730	27,397	-	30,127	
Farm-related business	-	82	-	82	
Rural residential real estate	643	769	29	1,441+	
Total	<u>\$ 8,794</u>	<u>\$ 46,370</u>	<u>\$ 281</u>	<u>\$ 55,445</u>	
<b>Post-modification:</b>					
Real estate mortgage	\$ 5,347	\$ 17,189	\$ 253	\$ 22,789	\$ (20)
Production and intermediate-term	2,722	27,731	-	30,453	(1)
Farm-related business	-	72	-	72	-
Rural residential real estate	653	778	31	1,462	-
Total	<u>\$ 8,722</u>	<u>\$ 45,770</u>	<u>\$ 284</u>	<u>\$ 54,776</u>	<u>\$ (21)</u>

<i>(dollars in thousands)</i>					
<b>Year Ended December 31, 2015</b>					
<b>Outstanding Recorded Investment</b>	<b>Interest Concessions</b>	<b>Principal Concessions</b>	<b>Other Concessions</b>	<b>Total</b>	<b>Charge-offs</b>
<b>Pre-modification:</b>					
Real estate mortgage	\$ 1,963	\$ 17,107	\$ -	\$ 19,070	
Production and intermediate-term	4,482	33,851	106	38,439	
Processing and marketing	-	489	-	489	
Rural residential real estate	226	820	80	1,126	
Other (including Mission Related)	-	-	1,000	1,000	
Total	<u>\$ 6,671</u>	<u>\$ 52,267</u>	<u>\$ 1,186</u>	<u>\$ 60,124</u>	
<b>Post-modification:</b>					
Real estate mortgage	\$ 2,007	\$ 16,900	\$ -	\$ 18,907	\$ (43)
Production and intermediate-term	4,508	33,494	106	38,108	(82)
Processing and marketing	-	489	-	489	-
Rural residential real estate	230	845	126	1,201	-
Other (including Mission Related)	-	-	1,000	1,000	-
Total	<u>\$ 6,745</u>	<u>\$ 51,728</u>	<u>\$ 1,232</u>	<u>\$ 59,705</u>	<u>\$ (125)</u>

<i>(dollars in thousands)</i>					
<b>Year Ended December 31, 2014</b>					
<b>Outstanding Recorded Investment</b>	<b>Interest Concessions</b>	<b>Principal Concessions</b>	<b>Other Concessions</b>	<b>Total</b>	<b>Charge-offs</b>
<b>Pre-modification:</b>					
Real estate mortgage	\$ 4,789	\$ 16,830	\$ 93	\$ 21,712	
Production and intermediate-term	1,174	42,375	7,128	50,677	
Rural residential real estate	255	281	-	536	
Total	<u>\$ 6,218</u>	<u>\$ 59,486</u>	<u>\$ 7,221</u>	<u>\$ 72,925</u>	
<b>Post-modification:</b>					
Real estate mortgage	\$ 5,446	\$ 15,087	\$ 93	\$ 20,626	\$ (15)
Production and intermediate-term	1,175	40,850	7,129	49,154	(3)
Rural residential real estate	254	269	-	523	-
Total	<u>\$ 6,875</u>	<u>\$ 56,206</u>	<u>\$ 7,222</u>	<u>\$ 70,303</u>	<u>\$ (18)</u>

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

The following table presents outstanding recorded investment for TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during the period. Payment default is defined as a payment that was thirty days or more past due.

<b>Defaulted troubled debt restructurings</b>			
<i>(dollars in thousands)</i>			
	<b>Year Ended December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Real estate mortgage	\$ 1,491	\$ 2,782	\$ 3,897
Production and intermediate-term	4,772	4,546	2,957
Farm-related business	45	-	-
Rural residential real estate	209	904	118
Total	<u>\$ 6,517</u>	<u>\$ 8,232</u>	<u>\$ 6,972</u>

The following table provides information at each period end on outstanding loans restructured in troubled debt restructurings. These loans are included as impaired loans in the impaired loan table:

<i>(dollars in thousands)</i>	Total TDRs			Nonaccrual TDRs		
	December 31,			December 31,		
	2016	2015	2014	2016	2015	2014
Real estate mortgage	\$ 95,557	\$ 102,280	\$ 125,737	\$ 35,614	\$ 41,348	\$ 61,388
Production and intermediate-term	84,126	91,329	111,949	31,638	52,670	59,408
Processing and marketing	—	1	—	—	1	—
Farm-related business	4,355	4,559	5,072	2,759	2,765	3,046
Rural residential real estate	4,703	5,217	4,610	1,783	1,899	1,539
Other (including Mission Related)	9,050	9,338	9,532	—	14	—
Total	\$ 197,791	\$ 212,724	\$ 256,900	\$ 71,794	\$ 98,697	\$ 125,381
Additional commitments to lend	\$ 321	\$ 6,948	\$ 7,338			

The following table presents foreclosure information as of period end:

<i>(dollars in thousands)</i>	December 31, 2016
Carrying amount of foreclosed residential real estate properties held as a result of obtaining physical possession	\$ 1,734
Recorded investment of consumer mortgage loans secured by residential real estate for which formal foreclosure proceedings are in process	\$ 907

### PCI Loans

For further discussion of the District's accounting for PCI loans, see Note 2, *Summary of Significant Accounting Policies*.

In connection with past mergers, certain Associations purchased impaired loans that are not accounted for as debt securities. The carrying amounts of those loans included in the balance sheet amounts of loans receivable at December 31, 2016, were as follows.

<i>(dollars in thousands)</i>	
Real estate mortgage	\$ 2,088
Rural residential real estate	41
Total Loans	\$ 2,129

There was no allowance related to these loans at December 31, 2016 or 2015. The allowance for loan losses related to these loans was \$157 thousand at December 31, 2014. During the periods ended December 31, 2016, 2015, and 2014, provision expense on these loans was a net expense reversal of \$480 thousand, a net expense reversal of \$888 thousand, and a net expense reversal of \$1.2 million, respectively. See above for a summary of changes in the total allowance for loan losses for the periods ended December 31, 2016, 2015, and 2014. There were no loans acquired for 2016, 2015 or 2014 for which it was probable at acquisition that all contractually required payments would not be collected.

Certain loans that are within the scope of purchased impaired loan guidance are accounted for using a cash basis method of income recognition because the acquiring Associations could not reasonably estimate cash flows expected to be collected. Substantially all of the loans acquired were real estate collateral dependent loans. At the time of purchase, the real estate markets were very unpredictable, making estimation of the amount and timing of a sale of loan collateral in essentially the same condition as received upon foreclosure indeterminate. As such, the acquiring Associations did not have the information necessary to reasonably estimate cash flows expected to be collected to compute their yield. Management determined a nonaccrual classification would be the most appropriate and that no income would be recognized on these loans as is allowed under accounting guidance.

### Note 4 — Investments

#### Investments in Other Farm Credit System Institutions

Investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA.

#### Other Investments

In 2006, certain Associations agreed to become one of several investors in a USDA approved RBIC. This investment was made under the USDA's Rural Business Investment Program, which is authorized by the FSRIA. It permits the USDA to license RBICs and provide guarantees and grants to promote rural economic development and job opportunities and meet equity capital investment needs of small rural enterprises. FSRIA authorizes FCS institutions to establish and invest in RBICs, provided that such investments are not greater than 5 percent of the capital and surplus of the FCS institution.

Over the years, the Associations purchased total equity investments in the RBIC of \$1.6 million. There are no outstanding commitments to make additional equity purchases beyond this amount.

Beginning in 2013, analyses indicated that decreases in value of the investment had occurred that were other than temporary, due to a series of losses and other factors. As a result, the Associations recognized other-than-temporary impairment of \$251 thousand and \$188 thousand for the years ended December 31, 2015, and 2014, respectively, which is included in Impairment Losses in the Statements of Income. At December 31, 2015, the Associations had no investment remaining in the RBIC.

#### Investment Securities

District investments consist primarily of mortgage-backed securities (MBSs) collateralized by U.S. government or U.S. agency guaranteed residential and commercial mortgages. They are held to maintain a liquidity reserve, manage short-term surplus funds, and manage interest rate risk. These securities meet the applicable FCA regulatory guidelines related to government agency guaranteed investments.

Included in the available-for-sale investments are non-agency collateralized mortgage obligations (CMOs) and asset backed securities (ABSs). These securities must meet the applicable FCA regulatory guidelines, which require them to be high quality, senior class, and rated in the top category (AAA/Aaa) by Nationally Recognized Statistical Rating Organizations (NRSROs) at the time of purchase. To achieve these ratings, the securities may have a guarantee of timely payment of principal and interest, credit enhancements achieved through over-collateralization or other means, priority of payments for senior classes over junior classes, or bond insurance. All of the non-agency securities owned have one or more credit enhancement features.

The FCA considers a non-agency security ineligible if it falls below the AAA/Aaa credit rating criteria and requires System institutions to provide notification to the FCA when a security becomes ineligible. In August, 2016, the Bank disposed of its non-agency CMO and ABS securities not rated in the top category by at least one of the NRSROs.

Held-to-maturity investments consist of Mission Related Investments acquired primarily under the Rural Housing Mortgage-Backed Securities (RHMS) and Rural America Bond (RAB) pilot programs. RHMS must be fully guaranteed by a government agency or government sponsored enterprise. RABs are private placement securities which generally have some form of credit enhancement.

Held-to-maturity securities also include ABSs issued through the Small Business Administration and guaranteed by the full faith and credit of the United States government. They are held for managing short-term surplus funds and reducing interest rate risk. These securities meet the applicable FCA regulatory guidelines related to government agency guaranteed investments.

In its Conditions of Approval for the program, the FCA considers an RAB ineligible if its investment rating, based on the internal 14-point risk rating scale used to also grade loans, falls below 9. The FCA requires System

institutions to provide notification when a security becomes ineligible. At December 31, 2016, the District held two RABs whose credit quality had deteriorated beyond the program limits.

Effective December 31, 2014, the FCA ended each pilot program approved after 2004 as part of the Investment in Rural America initiative. Each institution participating in such programs may continue to hold its investment through the maturity dates for the investments, provided the institution continues to meet all approval conditions. The FCA can consider future participation in these programs on a case-by-case basis.

An agreement with a commercial bank requires AgFirst to maintain \$50.0 million as a compensating balance. In 2015, the Bank purchased \$42.4 million in U.S. Treasury securities which are held for that purpose. The remainder of the compensating balance is held in cash in a demand deposit account. These securities are excluded when calculating the amount of eligible liquidity investments.

#### Available-for-sale

At December 31, 2016, the Bank held 100 percent of the District's available-for-sale investments.

A summary of the amortized cost and fair value of District debt securities held as available-for-sale investments at each period end follows:

December 31, 2016					
<i>(dollars in thousands)</i>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
U.S. Govt. Treasury Securities	\$ 342,171	\$ 12	\$ (235)	\$ 341,948	0.56%
U.S. Govt. Guaranteed	4,255,293	41,462	(22,469)	4,274,286	1.61
U.S. Govt. Agency Guaranteed	2,265,945	10,763	(26,085)	2,250,623	1.37
ABSs	624,870	163	(1,049)	623,984	1.20
Total	\$ 7,488,279	\$ 52,400	\$ (49,838)	\$ 7,490,841	1.46%

December 31, 2015					
<i>(dollars in thousands)</i>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
U.S. Govt. Treasury Securities	\$ 42,405	\$ -	\$ -	\$ 42,405	0.68%
U.S. Govt. Guaranteed	3,924,073	55,715	(9,198)	3,970,590	1.69
U.S. Govt. Agency Guaranteed	2,123,526	16,050	(7,688)	2,131,888	0.98
Non-Agency CMOs (a)	140,516	51	(13,707)	126,860	0.75
ABSs	653,606	25,084	(1,321)	677,369	1.24
Total	\$ 6,884,126	\$ 96,900	\$ (31,914)	\$ 6,949,112	1.40%

December 31, 2014					
<i>(dollars in thousands)</i>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
U.S. Govt. Guaranteed	\$ 3,774,428	\$ 91,316	\$ (6,538)	\$ 3,859,206	1.85%
U.S. Govt. Agency Guaranteed	2,400,460	21,608	(6,537)	2,415,531	0.84
Non-Agency CMOs (b)	171,290	23	(18,302)	153,011	0.64
ABSs	300,594	26,523	(446)	326,671	0.87
Total	\$ 6,646,772	\$ 139,470	\$ (31,823)	\$ 6,754,419	1.41%

(a) Gross unrealized losses included non-credit related other-than-temporary impairment included in AOCI of \$9.2 million for Non-Agency CMOs.

(b) Gross unrealized losses included non-credit related other-than temporary impairment included in AOCI of \$13.1 million for Non-Agency CMOs.

#### Held-to-maturity

At December 31, 2016, the amortized cost and fair value of debt securities held by the Bank as held-to-maturity investments were \$541.4 million (87.22 percent) and \$545.9 million (87.21 percent), respectively, of the District total amounts.

A summary of the amortized cost and fair value of District debt securities held as held-to-maturity investments at each period end follows:

December 31, 2016					
<i>(dollars in thousands)</i>	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
U.S. Govt. Agency Guaranteed	\$ 462,888	\$ 10,553	\$ (8,505)	\$ 464,936	2.98%
ABSs	23,521	366	(94)	23,793	1.90
RABs and Other (a)	134,273	5,537	(2,559)	137,251	5.87
Total	\$ 620,682	\$ 16,456	\$ (11,158)	\$ 625,980	3.56%

	December 31, 2015				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
<i>(dollars in thousands)</i>					
U.S. Govt. Agency Guaranteed	\$ 465,073	\$ 14,891	\$ (5,978)	\$ 473,986	3.50%
ABSs	31,739	523	(119)	32,143	1.45
RABs and Other (b)	175,860	8,027	(2,262)	181,625	5.83
Total	\$ 672,672	\$ 23,441	\$ (8,359)	\$ 687,754	4.01%

	December 31, 2014				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
<i>(dollars in thousands)</i>					
U.S. Govt. Agency Guaranteed	\$ 535,299	\$ 22,151	\$ (4,164)	\$ 553,286	3.63%
ABSs	41,897	802	(107)	42,592	1.83
RABs and Other (c)	211,743	12,557	(1,131)	223,169	5.69
Total	\$ 788,939	\$ 35,510	\$ (5,402)	\$ 819,047	4.09%

- (a) Gross unrealized losses included non-credit related other-than-temporary impairment included in AOCI of \$95 thousand for RABs and Other.  
 (b) Gross unrealized losses included non-credit related other-than-temporary impairment included in AOCI of \$101 thousand for RABs and Other.  
 (c) Gross unrealized losses included non-credit related other-than-temporary impairment included in AOCI of \$107 thousand for RABs and Other.

Proceeds from sales and realized gains and losses on all sales of investment securities are as follows:

	Year Ended December 31,		
	2016	2015	2014
<i>(dollars in thousands)</i>			
Proceeds from sales	\$ 155,342	\$ 29,084	\$ 7,599
Realized gains	23,822	1,126	149
Realized losses	-	-	-

A summary of the contractual maturity, estimated fair value, and amortized cost of investment securities at December 31, 2016 follows:

**Available-for-sale**

	Due in 1 year or less		Due after 1 year through 5 years		Due after 5 years through 10 years		Due after 10 years		Total	
	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield
<i>(dollars in thousands)</i>										
U.S. Govt. Treasury Securities	\$ 314,684	0.53 %	\$ 27,264	0.95 %	\$ -	- %	\$ -	- %	\$ 341,948	0.56 %
U.S. Govt. Guaranteed	-	-	6	1.00	99,589	1.45	4,174,691	1.62	4,274,286	1.61
U.S. Govt. Agency Guaranteed	7,355	0.95	183,156	1.26	118,723	1.39	1,941,389	1.38	2,250,623	1.37
ABSs	2,244	0.81	599,984	1.19	21,756	1.34	-	-	623,984	1.20
Total fair value	\$ 324,283	0.54 %	\$ 810,410	1.20 %	\$ 240,068	1.41 %	\$ 6,116,080	1.54 %	\$ 7,490,841	1.46 %
Total amortized cost	\$ 324,309		\$ 811,425		\$ 240,111		\$ 6,112,434		\$ 7,488,279	

**Held-to-maturity**

	Due in 1 year or less		Due after 1 year through 5 years		Due after 5 years through 10 years		Due after 10 years		Total	
	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield	Amount	Weighted Average Yield
<i>(dollars in thousands)</i>										
U.S. Govt. Agency Guaranteed	\$ -	- %	\$ 101	4.42 %	\$ -	- %	\$ 462,787	2.98 %	\$ 462,888	2.98 %
ABSs	904	1.91	13,204	1.99	6,078	2.05	3,335	1.24	23,521	1.90
RABs and Other	9,538	5.58	22,755	6.27	20,494	5.96	81,486	5.77	134,273	5.87
Total amortized cost	\$ 10,442	5.26 %	\$ 36,060	4.70 %	\$ 26,572	5.06 %	\$ 547,608	3.38 %	\$ 620,682	3.56 %
Total fair value	\$ 11,421		\$ 36,083		\$ 27,711		\$ 550,765		\$ 625,980	

A substantial portion of these investments has contractual maturities in excess of ten years. However, expected maturities for these types of securities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. This also applies to those securities other-than-temporarily impaired for which a credit loss has been recognized but noncredit-related losses continue to remain unrealized. The following tables show the fair value and gross unrealized losses for investments that have been in a continuous unrealized loss position aggregated by investment category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified.

	December 31, 2016					
	Less than 12 Months		12 Months Or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(dollars in thousands)</i>						
U.S. Govt. Treasury Securities	\$ 142,097	\$ (235)	\$ -	\$ -	\$ 142,097	\$ (235)
U.S. Govt. Guaranteed	2,069,868	(18,855)	446,237	(3,614)	2,516,105	(22,469)
U.S. Govt. Agency Guaranteed	1,273,491	(26,423)	694,614	(8,167)	1,968,105	(34,590)
ABSs	376,376	(1,055)	3,451	(88)	379,827	(1,143)
RABs and Other	14,565	(665)	18,119	(1,894)	32,684	(2,559)
Total	\$ 3,876,397	\$ (47,233)	\$ 1,162,421	\$ (13,763)	\$ 5,038,818	\$ (60,996)



	December 31, 2015					
	Less than 12 Months		12 Months Or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(dollars in thousands)</i>						
U.S. Govt. Guaranteed	\$ 1,110,754	\$ (5,606)	\$ 449,637	\$ (3,592)	\$ 1,560,391	\$ (9,198)
U.S. Govt. Agency Guaranteed	925,228	(6,849)	478,018	(6,817)	1,403,246	(13,666)
Non-Agency CMOs	753	(2)	121,417	(13,705)	122,170	(13,707)
ABSs	601,682	(962)	7,121	(478)	608,803	(1,440)
RABs and Other	49,318	(1,658)	10,761	(604)	60,079	(2,262)
Total	\$ 2,687,735	\$ (15,077)	\$ 1,066,954	\$ (25,196)	\$ 3,754,689	\$ (40,273)

	December 31, 2014					
	Less than 12 Months		12 Months Or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(dollars in thousands)</i>						
U.S. Govt. Guaranteed	\$ 679,802	\$ (2,094)	\$ 504,943	\$ (4,444)	\$ 1,184,745	\$ (6,538)
U.S. Govt. Agency Guaranteed	504,898	(1,306)	816,972	(9,395)	1,321,870	(10,701)
Non-Agency CMOs	14,324	(647)	137,670	(17,655)	151,994	(18,302)
ABSs	185,727	(206)	7,168	(347)	192,895	(553)
RABs and Other	17,173	(147)	33,068	(984)	50,241	(1,131)
Total	\$ 1,401,924	\$ (4,400)	\$ 1,499,821	\$ (32,825)	\$ 2,901,745	\$ (37,225)

The recording of an impairment loss is predicated on: (1) whether or not management intends to sell the security, (2) whether it is more likely than not that management would be required to sell the security before recovering its costs, and (3) whether management expects to recover the security's entire amortized cost basis (even if there is no intention to sell). If the District intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss recognized equals the full difference between amortized cost and fair value of the security. When the District does not intend to sell securities in an unrealized loss position and it is not more likely than not that it would be required to sell the securities, other-than-temporary impairment loss is separated into credit loss and non-credit loss. Credit loss is defined as the shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis.

The District performs periodic credit reviews, including other-than-temporary impairment (OTTI) analyses, on its investment securities portfolio. Factors considered in determining whether an impairment is other-than-temporary include among others: (1) the length of time and the extent to which the fair value is less than cost, (2) adverse conditions specifically related to the industry, (3) geographic area and the condition of the underlying collateral, (4) payment structure of the security, (5) ratings by rating agencies, (6) the credit worthiness of bond insurers, and (7) volatility of the fair value changes.

The District uses the present value of cash flows expected to be collected from each debt security to determine the amount of credit loss. This technique requires assumptions related to the underlying collateral, including default rates, amount and timing of prepayments, and loss severity. Assumptions can vary widely from security to security and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics, and collateral type.

Significant inputs used to estimate the amount of credit loss include, but are not limited to, performance indicators of the underlying assets in the security (including default rates, delinquency rates, and percentage of nonperforming assets), loan-to-collateral value ratios, third-party guarantees, current levels of subordination, vintage, geographic concentration, and credit ratings. The District obtains assumptions for the default rate, prepayment rate, and loss severity rate from an independent third party.

Following are the assumptions used for December 31, 2015 and 2014. Based on the credit reviews discussed above, none of the securities currently in the District's portfolio were determined to be other-than-temporarily impaired at December 31, 2016.

Assumptions Used	MBSs	ABSs
<b>December 31, 2015</b>		
Default rate by range	1.24% to 25.28%	24.03% to 39.76%
Prepayment rate by range	3.11% to 15.56%	2.35% to 10.41%
Loss severity by range	4.37% to 59.66%	86.04% to 100.65%
<b>December 31, 2014</b>		
Default rate by range	0.83% to 31.49%	6.72% to 52.16%
Prepayment rate by range	6.17% to 16.72%	5.36% to 12.04%
Loss severity by range	4.37% to 68.03%	64.72% to 100.00%

When the District does not intend to sell other-than-temporarily impaired debt securities and is not more likely than not to be required to sell before recovery, the total OTTI is reflected in the Statements of Income with: (1) a net other-than-temporary impairment amount related to estimated credit loss, and (2) an amount relating to all other factors, recognized as a reclassification to or from Other Comprehensive Income.

Because the District changed its intention to sell its ineligible available-for-sale securities, \$14.9 million of credit-related OTTI was recognized for 2016, and is included in Net Other-than-temporary Impairment Losses in the Statements of Income.

For 2016, net unrealized losses of \$46.9 million were recognized in other comprehensive income on available-for-sale investments that are not other-than-temporarily impaired.

The following schedule details the activity related to cumulative credit losses on investments recognized in earnings for which a portion of an other-than temporary impairment was recognized in other comprehensive income:

<i>(dollars in thousands)</i>	<b>For the Year Ended December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Amount related to credit loss-beginning balance</b>	\$ 59,226	\$ 60,217	\$ 60,071
Additions for initial credit impairments	4,665	-	-
Additions for subsequent credit impairments	10,282	1,658	1,566
Reductions for increases in expected cash flows	(2,324)	(2,649)	(786)
Reductions for securities sold/settled/matured	(69,825)	-	(634)
<b>Amount related to credit loss-ending balance</b>	<b>2,024</b>	<b>59,226</b>	<b>60,217</b>
Life to date incurred credit losses	-	(21,026)	(19,217)
<b>Remaining unrealized credit losses</b>	<b>\$ 2,024</b>	<b>\$ 38,200</b>	<b>\$ 41,000</b>

For all other impaired investments, the District has not recognized any credit losses as the impairments are deemed temporary and result from non-credit related factors. The District has the ability and intent to hold these investments until a recovery of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities. Substantially all of these investments were in U.S. government agency securities and the District expects these securities would not be settled at a price less than their amortized cost.

**Note 5 — Real Estate and Other Property**

**Premises and Equipment**

Premises and equipment consisted of the following:

<i>(dollars in thousands)</i>	<b>December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Land	\$ 45,968	\$ 43,316	\$ 41,791
Buildings and improvements	181,773	171,729	167,717
Furniture and equipment	113,736	125,670	122,793
Work in progress	2,799	3,173	2,247
	<u>344,276</u>	<u>343,888</u>	<u>334,548</u>
Less: accumulated depreciation	149,993	154,430	143,715
Total	<b>\$ 194,283</b>	<b>\$ 189,458</b>	<b>\$ 190,833</b>

**Other Property Owned**

Net losses (gains) from other property owned and held for sale consisted of the following:

<i>(dollars in thousands)</i>	<b>December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Losses (gains) on sale, net	\$ (2,721)	\$ (1,809)	\$ (8,040)
Carrying value adjustments	2,289	4,047	9,802
Operating (income) expense, net	1,679	1,101	3,186
Total	<b>\$ 1,247</b>	<b>\$ 3,339</b>	<b>\$ 4,948</b>

Deferred gains on sales of other property owned totaled \$410 thousand, \$756 thousand, and \$866 thousand at December 31, 2016, 2015, and 2014, respectively. Gains were deferred as the sales involved financing from the Bank and/or District Associations and did not meet the criteria for immediate recognition. At December 31, 2016, total deferred gains are included in Other Liabilities in the Combined Balance Sheets.

**Note 6 — Debt**

**Bonds and Notes**

AgFirst, unlike commercial banks and other depository institutions, obtains funds for its lending operations primarily from the sale of Systemwide Debt Securities issued jointly by the System banks through the Funding Corporation. Certain conditions must be met before AgFirst can participate in the issuance of Systemwide Debt Securities. As one condition of participation, AgFirst is required by the Farm Credit Act and FCA regulations to maintain specified eligible assets, at least equal in value to the total amount of debt obligations outstanding for which it is primarily liable. This requirement does not provide holders of Systemwide Debt Securities with a security interest in any assets of the banks. The System banks and the Funding Corporation have entered into the Second Amended and Restated Market Access Agreement (MAA), which establishes criteria and procedures for the banks to provide certain information and, under certain circumstances, for restricting or prohibiting an individual bank's participation in Systemwide debt issuances, thereby reducing other System banks' exposure to statutory joint and several liabilities. At December 31, 2016, AgFirst was in compliance with the conditions of participation for the issuances of Systemwide Debt Securities.

In accordance with FCA regulations, each issuance of Systemwide Debt Securities ranks equally with other unsecured Systemwide Debt Securities. Systemwide Debt Securities are not issued under an indenture and no trustee is provided with respect to these securities. Systemwide Debt Securities are not subject to acceleration prior to maturity upon the occurrence of any default or similar event.

The System may issue the following types of Systemwide Debt Securities:

- Federal Farm Credit Banks Consolidated Systemwide Bonds,
- Federal Farm Credit Banks Consolidated Systemwide Discount Notes,
- Federal Farm Credit Banks Consolidated Systemwide Master Notes,
- Federal Farm Credit Banks Global Debt Securities, and
- Federal Farm Credit Banks Consolidated Systemwide Medium-Term Notes.

Additional information regarding Systemwide Debt Securities can be found in their respective offering circulars.

The following table provides a summary of AgFirst's recorded liability for outstanding Systemwide Debt Securities by maturity. Weighted average interest rates include the effect of related derivative financial instruments. The table does not include \$694.8 million of intra-system obligations.

Maturities	December 31, 2016					
	Bonds		Discount Notes		Total	
	Amortized Cost	Weighted Average Interest Rate	Amortized Cost	Weighted Average Interest Rate	Amortized Cost	Weighted Average Interest Rate
	<i>(dollars in thousands)</i>					
2017	\$ 5,598,174	0.78%	\$ 6,748,166	0.63%	\$ 12,346,340	0.70%
2018	6,469,934	0.89	—	—	6,469,934	0.89
2019	2,669,695	1.18	—	—	2,669,695	1.18
2020	1,907,964	1.43	—	—	1,907,964	1.43
2021	1,664,302	1.75	—	—	1,664,302	1.75
2022 and after	4,350,248	2.32	—	—	4,350,248	2.32
Total	\$ 22,660,317	1.28%	\$ 6,748,166	0.63%	\$ 29,408,483	1.13%

Discount notes are issued with maturities of one year or less. The average maturity of discount notes at December 31, 2016 was 112 days.

Systemwide debt includes callable bonds consisting of the following:

Amortized Cost	First Call Date	Year of Maturity
<i>(dollars in thousands)</i>		
\$ 13,078,658	2017	2017 – 2031
\$ 13,078,658	Total	

Most callable debt may be called on the first call date and any time thereafter.

As described in Note 1, the Insurance Fund is available to ensure the timely payment of principal and interest on Systemwide Debt Securities (Insured Debt) of System banks to the extent net assets are available in the Insurance Fund and not designated for specific use. All other liabilities on the financial statements are uninsured. At December 31, 2016 the assets of the Insurance Fund aggregated \$4.453 billion; however, due to the other authorized uses of the Insurance Fund there is no assurance that any available amount in the Insurance Fund will be sufficient to fund the timely payment of principal or interest on an Insured Debt obligation in the event of a default by any System bank having primary liability thereon.

The Bank has sold a participating pro-rata interest in a District Association Direct Note to another System bank. The transaction is accounted for as a secured borrowing. At December 31, 2016, 2015, and 2014, the balance of this secured borrowing was \$694.4 million, \$449.7 million, and \$210.2 million, respectively. The note payable is included in Bonds and Notes in the Combined Balance Sheets and bears interest at an annual variable rate of one month LIBOR plus 47 basis points with maturity on December 31, 2017.

**Note 7 — Shareholders' Equity**

Descriptions of the District's capitalization requirements, protection mechanisms, regulatory capitalization requirements and restrictions, and equities are provided below.

- A. **Protected Stock:** Protection of certain borrower equity is provided under the Farm Credit Act which requires AgFirst and District Associations to retire such capital at par or stated value regardless of its book value. Protected borrower equity includes capital stock, participation certificates, and allocated equities which were outstanding as of January 6, 1988, or were issued or allocated prior to October 6, 1988. If a Bank or an Association is unable to retire protected borrower stock at par value or stated value, amounts required to retire this stock would be obtained from the Insurance Fund.
- B. **Perpetual Preferred Stock:** On June 8, 2007, AgFirst issued \$250.0 million of Class B Perpetual Non-Cumulative Fixed-to-Floating Rate Subordinated Preferred Stock, Series 1. Dividends on the stock are non-cumulative and are payable semi-annually in

arrears on the 15th day of June and December in each year, commencing December 15, 2007, and ending on June 15, 2012, at an annual rate equal to 6.585 percent of the par value of \$1 thousand per share, and will thereafter, commencing September 15, 2012, be payable quarterly in arrears on the 15th day of March, June, September, and December in each year, at an annual rate equal to 3-Month USD LIBOR plus 1.13 percent. In the event dividends are not declared on the Class B, Series 1 Preferred Stock for payment on any dividend payment date, then such dividends shall not accumulate and shall cease to accrue and be payable. The stock may be redeemed on June 15th on any five-year anniversary of its year of issuance at a price of \$1 thousand per share plus accrued and unpaid dividends for the then current dividend period to the date of redemption.

During 2015 and 2016, the Bank repurchased, through privately negotiated transactions, and subsequently cancelled Class B Perpetual Non-Cumulative Fixed-to-Floating Rate Subordinated Preferred Stock with par value totaling \$10.3 million and \$65.8 million, respectively. The effect of the 2015 and 2016 repurchases on shareholders' equity was to reduce preferred stock outstanding by \$10.3 million and \$65.8 million, respectively, and to increase additional paid-in-capital by \$3.4 million and \$18.9 million, respectively.

Payment of dividends or redemption price on the Preferred Stock may be restricted if the Bank fails to satisfy applicable minimum capital adequacy, surplus, and collateral requirements.

C. **Capital Stock, Participation Certificates and Retained Earnings:**

In accordance with the Farm Credit Act, borrowers are generally required to invest in their respective associations as a condition of borrowing. The District Associations' capital stock requirements are generally the lesser of 2.00 percent of the amount of the loan or \$1 thousand. Some District Associations have dollar maximums, which range from \$1 thousand to \$5 thousand. Loans designated for sale or sold into the Secondary Market have no voting stock or participation certificate purchase requirement if sold within 180 days following the date of designation. Association capitalization plans presently establish stock requirements in accordance with the Farm Credit Act and their respective bylaws.

The borrower acquires ownership of the capital stock or participation certificates at the time the loan is made; the aggregate par value is generally added to the principal amount of the related loan obligation and the borrower usually does not make a cash investment. AgFirst and the Association have a first lien on the stock or participation certificates owned by their respective borrowers. Retirement of such equities will generally be at the lower of par or book value and repayment of a loan cannot automatically result in retirement of the corresponding stock or participation certificates.

**District Associations**

The District Associations are generally authorized to issue or have outstanding Preferred stock, Common stock, Participation Certificates, and such other classes of equity as may be provided for in the bylaws. All classes of stock and participation certificates have a par or face value of five dollars (\$5.00) per share.

The District Associations had the following shares outstanding at December 31, 2016:

Class	Protected Status	Shares Outstanding (dollars in thousands)	
		Number	Aggregate Par Value
Common Nonvoting	Yes	102,398	\$ 512
Common Voting	No	16,482,162	82,411
Common Nonvoting	No	243,321	1,217
Participation Certificates	Yes	176	1
Participation Certificates	No	1,518,292	7,591
Preferred	No	11,749,510	58,748
Total Association Capital Stock, Participation Certificates and Protected Borrower Equity		30,095,859	\$ 150,480

Protected common stock and participation certificates are retired at par or face value in the normal course of business. At-risk common stock and participation certificates are retired at the sole discretion of the respective boards of directors (Boards) at book value not to exceed par or face amounts, provided the minimum capital adequacy standards established by the Boards are met.

Participation Certificates are nonvoting and may be issued as a condition for obtaining a loan to rural home borrowers, to persons or organizations furnishing farm-related services, to persons or organizations who are eligible to borrow or participate in loans, but who are not eligible to hold voting stock, and to persons or organizations eligible to borrow for the purpose of qualifying them for technical assistance, financially related services, and/or leasing services offered by the Association.

Preferred Stock may be issued to such persons or investors as may be permitted under a plan adopted by each Board. Retirement will be at the sole discretion of each Board provided that the minimum capital adequacy standards established by the Board are met. If retired, Preferred Stock will be retired at its book value, not to exceed its par value. Preferred Stock is nonvoting and generally has preference over common stock and participation certificates as to dividends, and priority in the event of liquidation of an Association.

*Retained Earnings*

The Associations maintain unallocated retained earnings accounts and allocated retained earnings accounts. The minimum aggregate amounts of these two accounts are determined by each Board. At the end of any fiscal year, if the retained earnings accounts otherwise would be less than the minimum amount determined by the Board as necessary to maintain adequate capital reserves to meet the commitments of an Association, the Association shall apply earnings for the year to the unallocated retained earnings account in such amounts as may be determined necessary by the Board.

The Associations maintain allocated retained earnings accounts consisting of earnings held and allocated to borrowers on a patronage basis. In the event of a net loss by an Association for any fiscal year, such allocated retained earnings account will be subject to full impairment in the order specified in the bylaws beginning with the most recent allocation.

The Associations have a first lien and security interest on all retained earnings account allocations owned by any borrowers, and all distributions thereof, as additional collateral for their indebtedness to the Association. When the debt of a borrower is in default or is in the process of final liquidation by payment or otherwise, an Association, upon approval of its Board, may order any and all

retained earnings account allocations owned by such borrower to be applied on the indebtedness.

Allocated equities shall be retired solely at the discretion of the Board; provided, however, that minimum capital standards established by FCA and the Board are met. All nonqualified distributions are tax deductible only when redeemed.

At December 31, 2016, combined allocated retained earnings consisted of \$132.7 million of qualified surplus, \$481.7 million of nonqualified allocated surplus and \$1.357 billion of nonqualified retained surplus.

*Dividends*

An Association may declare dividends on its capital stock and participation certificates. Such dividends generally may be paid solely on Preferred Stock, or on all classes of stock and participation certificates.

*Patronage Distributions*

Prior to the beginning of any fiscal year, each Board, by adoption of a resolution, may obligate its Association to distribute to borrowers on a patronage basis all or any portion of available net earnings for such fiscal year or for that and subsequent fiscal years. Patronage distributions, if made by that Association, are based on the proportion of the borrower's interest to the amount of interest earned by that Association on its total loans unless another proportionate patronage basis is approved by the Board.

If an Association will meet its capital adequacy standards after making the patronage distributions, the patronage distributions may be in cash, authorized stock of the Association, allocations of earnings retained in an allocated retained earnings account, or combinations of such forms of distribution. Patronage distributions of the Association's earnings may be paid on either a qualified or nonqualified basis, or a combination of both, as determined by the Board.

Amounts not distributed are retained as unallocated retained earnings.

*Transfer*

Equities may generally be transferred to persons or entities eligible to purchase or hold such equities under an Association's bylaws.

*Impairment*

Any net losses recorded by an Association shall first be applied against unallocated retained earnings. To the extent that such losses would exceed unallocated retained earnings, resulting in impairment of the Association's allocated retained earnings or capital stock, such losses would be applied pro rata to each share and/or unit outstanding, provided applications shall be made to allocated retained earnings by annual series, with the most recent allocations applied first.

*Liquidation*

In the event of the liquidation or dissolution of an Association, any assets of the Association remaining after payment or retirement of all liabilities may be distributed either to the holders of the outstanding stock and participation certificates or on a patronage basis, dependent upon the bylaws of the Association.

**AgFirst**

*Capital Stock and Allocated Retained Earnings* — District Associations are required to invest in the capital stock of AgFirst. These intercompany balances and transactions are eliminated in combination. Additionally, AgFirst has issued and has outstanding \$17.9 million in Class D Common stock, which is a nonvoting class of stock with a \$5.00 par value.

*Other Equity* — OFIs are required to capitalize their loans at the same level as the District Associations. At December 31, 2016, AgFirst had \$7.0 million of participation certificates outstanding to OFIs at a face value of \$5.00 per share.

**Regulatory Capitalization Requirements and Restrictions:**

FCA’s capital adequacy regulations require AgFirst and District Associations to achieve permanent capital of seven percent of risk-adjusted assets and off-balance-sheet commitments. Failure to meet the seven percent permanent capital requirement can lead to the initiation of certain mandatory and possibly additional discretionary actions by the FCA that, if undertaken, could have a direct material effect on AgFirst’s or District Associations’ operations and financial statements. AgFirst and District Associations are prohibited from reducing permanent capital by retiring stock or making certain other distributions to shareholders unless the prescribed capital standard is met. FCA regulations also require all System institutions to achieve and maintain additional capital adequacy ratios as defined by FCA regulations. These required ratios are total surplus as a percentage of risk-adjusted assets of seven percent and core surplus as a percentage of risk-adjusted assets of three and one-half percent.

AgFirst’s permanent capital, total surplus and core surplus ratios at December 31, 2016 were 21.31 percent, 21.21 percent and 19.13 percent, respectively. The FCA notified AgFirst that the June 2007

issuance of \$250.0 million of Perpetual Non-Cumulative Subordinated Preferred Stock could be included in core surplus only up to an amount not to exceed 25.00 percent of total core surplus, inclusive of the preferred stock component. At December 31, 2016, 2015, and 2014, the remaining amount of this preferred stock issuance was included in core surplus.

AgFirst’s capital adequacy is also evaluated using a ratio of net collateral to total liabilities. FCA requires a minimum net collateral ratio of 103.00 percent. At December 31, 2016, the Bank’s net collateral ratio was 106.69 percent. For purposes of calculating this ratio, net collateral is not risk adjusted.

All nineteen District Associations are organized as ACAs with FLCA and PCA subsidiaries. These subsidiaries and the ACA operate under a common board of directors and joint management. As a result, these District Associations are jointly obligated on each other’s liabilities and are evaluated on a consolidated basis for capital adequacy and other regulatory purposes.

An FCA regulation empowers it to direct a transfer of funds or equities by one or more System institutions to another System institution under specified circumstances. AgFirst and District Associations have not been called upon to initiate any transfers and are not aware of any proposed action under this regulation.

**D. Accumulated Other Comprehensive Income:** The following presents activity related to AOCI for the periods presented:

<i>(dollars in thousands)</i>	<b>Changes in Accumulated Other Comprehensive Income by Component (a)</b>		
	<b>For the Years Ended December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Investment Securities:</b>			
Balance at beginning of period	\$ 65,906	\$ 108,886	\$ 99,865
OCI before reclassifications	(53,549)	(43,194)	7,553
Amounts reclassified from AOCI	(9,344)	214	1,468
Net current period OCI	(62,893)	(42,980)	9,021
Balance at end of period	\$ 3,013	\$ 65,906	\$ 108,886
<b>Cash Flow Hedges:</b>			
Balance at beginning of period	\$ (957)	\$ (548)	\$ 289
OCI before reclassifications	34	103	214
Amounts reclassified from AOCI	85	(512)	(1,051)
Net current period OCI	119	(409)	(837)
Balance at end of period	\$ (838)	\$ (957)	\$ (548)
<b>Employee Benefit Plans:</b>			
Balance at beginning of period	\$ (389,812)	\$ (405,649)	\$ (275,443)
OCI before reclassifications	(21,687)	(21,037)	(148,296)
Amounts reclassified from AOCI	35,001	36,874	18,090
Net current period OCI	13,314	15,837	(130,206)
Balance at end of period	\$ (376,498)	\$ (389,812)	\$ (405,649)
<b>Total AOCI:</b>			
Balance at beginning of period	\$ (324,863)	\$ (297,311)	\$ (175,289)
OCI before reclassifications	(75,202)	(64,128)	(140,529)
Amounts reclassified from AOCI	25,742	36,576	18,507
Net current period OCI	(49,460)	(27,552)	(122,022)
Balance at end of period	\$ (374,323)	\$ (324,863)	\$ (297,311)

(dollars in thousands)	Reclassifications Out of Accumulated Other Comprehensive Income (b)			
	2016	2015	2014	Income Statement Line Item
<b>Investment Securities:</b>				
Sales gains & losses	\$ 23,822	\$ 1,126	\$ 149	Gains (losses) on investments, net
Holding gains & losses	(14,947)	(1,658)	(1,566)	Net other-than-temporary impairment
Amortization	469	318	(51)	Interest income on investments
Amounts reclassified	9,344	(214)	(1,468)	
<b>Cash Flow Hedges:</b>				
Interest income	(119)	409	837	See Note 14.
Gains (losses) on other transactions	34	103	214	See Note 14.
Amounts reclassified	(85)	512	1,051	
<b>Employee Benefit Plans:</b>				
Periodic pension costs	(35,001)	(36,874)	(18,090)	See Note 9.
Amounts reclassified	(35,001)	(36,874)	(18,090)	
Reclassifications for the period	\$ (25,742)	\$ (36,576)	\$ (18,507)	

(a) Amounts in parentheses indicate debits to AOCI.

(b) Amounts in parentheses indicate debits to profit/loss.

### Note 8 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement. See Note 2, *Summary of Significant Accounting Policies*, Section K, *Valuation Methodologies*, for further information.

Estimating the fair value of Investments in Other Farm Credit Institutions is not practicable because the stock is not traded. The net investment is carried at cost plus allocated equities.

The classifications within the fair value hierarchy are as follows:

#### Level 1

Level 1 assets consist of assets held in trust funds related to deferred compensation and supplemental retirement plans. The trust funds include investments in securities that are actively traded and have quoted net asset value prices that are directly observable in the marketplace.

For cash and cash equivalents, the carrying value is primarily utilized as a reasonable estimate of fair value.

#### Level 2

The fair value of substantially all investment securities is determined from third-party valuation services that estimate current market prices. Inputs and assumptions related to third-party market valuation services are typically observable in the marketplace. Such services incorporate prepayment assumptions and underlying mortgage- or asset-backed collateral information to generate cash flows that are discounted using appropriate benchmark interest rate curves and volatilities. Third-party valuations also incorporate information regarding broker/dealer quotes, available trade information, historical cash flows, credit ratings, and other market information. Such valuations represent an estimated exit price, or price to be received by a seller in active markets to sell the investment securities to a willing participant.

Level 2 assets include investments in U.S. government and agency mortgage-backed securities and U.S. agency debt securities, all of which use unadjusted values from third parties or internal pricing models. The underlying loans for these investment securities are residential mortgages. Also included are federal funds sold, securities purchased under resale agreements, and other highly-liquid funds, all of which are

non-exchange-traded instruments. The market value of these federal funds sold and other instruments is generally their face value, plus accrued interest, as these instruments are highly-liquid, readily convertible to cash, and short-term in nature.

The fair value of derivative financial instruments is the estimated amount to be received to sell a derivative asset or paid to transfer a derivative liability in active markets among willing participants at the reporting date. Estimated fair values are determined through internal market valuation models which use an income approach. These models incorporate benchmark interest rate curves (primarily the LIBOR swap curve), potential volatilities of future interest rate movements, and other inputs which are observable directly or indirectly in the marketplace. The District compares internally calculated derivative valuations to broker/dealer quotes to substantiate the results.

Collateral liabilities are also considered Level 2. The majority of derivative contracts are supported by bilateral collateral agreements with counterparties requiring the posting of collateral in the event certain dollar thresholds of credit exposure are reached. Face value approximates the fair value of collateral liabilities.

#### Level 3

Because no active market exists for the District's loans, fair value is estimated by discounting the expected future cash flows using interest rates at which similar loans would currently be made to borrowers with similar credit risk. For purposes of determining fair value of accruing loans, the portfolio is segregated into pools of loans with homogeneous characteristics based upon repricing and credit risk. Expected future cash flows and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

Fair values of loans in a nonaccrual status are estimated to be the carrying amount of the loan less specific reserves. Certain loans evaluated for impairment under FASB guidance have fair values based upon the underlying collateral, as the loans were collateral-dependent. Specific reserves were established for these loans when the value of the collateral, less estimated cost to sell, was less than the principal balance of the loan. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters.

In 2009, the Bank began adjusting the pricing it received for the Non-Agency ABS and CMO securities from the third party pricing service with that obtained from an investment analysis consultant due to the inherent illiquidity and dislocation in the market for these bonds. At that time, these securities were also reclassified and reported as Level 3 fair value measurements because of this market unobservable pricing input. Over time, this valuation input was discontinued because of a reduction in volatilities and risk, as measured by the pricing differences and changes over time, for these bonds. Documentation from the third party pricing

service indicated market observable inputs, which would be considered Level 2, were used in their valuations of these securities. On June 30, 2015, the Non-Agency ABS and CMO bonds were transferred to Level 2 of the fair value hierarchy.

On December 31, 2016, U.S. government and U.S. government agency guaranteed investment securities, with a par value of \$28.2 million, were transferred into Level 3 to reflect a change in valuation technique. The modeling technique previously used to value them was no longer available, the bonds were nearing end of life, and third-party valuation services generally would not provide prices for them. The Bank began employing a valuation technique based on multiple factors including information obtained from broker-dealers using Level 3 inputs.

For other investments, fair value is estimated by discounting expected future cash flows using prevailing rates for similar instruments at the measurement date. There are no observable market values for the District's RBIC investments. Management must estimate the fair value based on an assessment of the operating performance of the company and available capital to operate the venture. This analysis requires significant judgment and actual sales values could differ materially from those estimated.

Other property owned is classified as a Level 3 asset. The fair value is generally determined using formal appraisals of each individual property. These assets are held for sale. Costs to sell represent transaction costs

and are not included as a component of the fair value of other property owned. Other property owned consists primarily of real and personal property acquired through foreclosure or deed in lieu of foreclosure and is carried as an asset held for sale, which is generally not its highest and best use. These properties are part of the District's credit risk mitigation efforts, not its ongoing business. In addition, FCA regulations require that these types of property be disposed of within a reasonable period of time.

Systemwide Debt Securities are not all traded in the secondary market and those that are traded may not have readily available quoted market prices. Therefore, the fair value of the instruments is estimated by calculating the discounted value of the expected future cash flows. The discount rates used are based on the sum of quoted market yields for the Treasury yield curve and an estimated yield-spread relationship between Systemwide Debt Securities and Treasury securities. An appropriate yield-spread is estimated, taking into consideration selling group member (banks and securities dealers) yield indications, observed new GSE debt security pricing, and pricing levels in the related U.S. Dollar (USD) interest rate swap market.

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the periods presented. Except as described above, the District had no other transfers of assets or liabilities measured on a recurring basis into or out of Level 1 or Level 2 during the reporting period.

<i>(dollars in thousands)</i>	<b>U.S. Govt. Guaranteed</b>		<b>U.S. Govt. Agency Guaranteed</b>	
Balance at December 31, 2015	\$	-	\$	-
Gains/(Losses) included in earnings		-		-
Gains/(Losses) included in OCI		-		-
Purchases		-		-
Sales		-		-
Settlements		-		-
Transfers in and/or out of Level 3		25,047		2,535
Balance at December 31, 2016	\$	25,047	\$	2,535

<i>(dollars in thousands)</i>	<b>ABSs</b>		<b>Non- Agency CMOs</b>	
Balance at December 31, 2014	\$	34,783	\$	153,011
Gains (Losses) included in earnings		-		(213)
Gains (Losses) included in OCI		(153)		1,910
Purchases		-		-
Sales		-		-
Settlements		(1,088)		(13,909)
Transfers in and/or out of Level 3		(33,542)		(140,799)
Balance at December 31, 2015	\$	-	\$	-

<i>(dollars in thousands)</i>	<b>ABSs</b>		<b>Non- Agency CMOs</b>		<b>RABs and Other</b>	
Balance at December 31, 2013	\$	38,798	\$	173,486	\$	41,286
Gains (Losses) included in earnings		-		(1,321)		(18)
Gains (Losses) included in OCI		8,405		8,481		2,020
Purchases		-		-		-
Sales		-		-		(4,886)
Settlements		(12,420)		(27,635)		(5,395)
Transfers to HTM investments		-		-		(33,007)
Transfers in and/or out of Level 3		-		-		-
Balance at December 31, 2014	\$	34,783	\$	153,011	\$	-

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. Fair values are estimated at least annually, or when information suggests a significant change in value, for assets measured at fair value on a nonrecurring basis. Other Financial Instruments are not measured at fair value in the statement of financial position, but their fair values are estimated as of each period end date. The following tables summarize the carrying amounts of these assets and liabilities at period end, and their related fair values.

At or for the Year Ended December 31, 2016

<i>(dollars in thousands)</i>	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	Fair Value Effects On Earnings
<b>Recurring Measurements</b>						
<b>Assets:</b>						
Investments available-for-sale:						
U.S. Govt. Treasury Securities	\$ 341,948	\$ –	\$ 341,948	\$ –	\$ 341,948	
U.S. Govt. Guaranteed	4,274,286	–	4,249,239	25,047	4,274,286	
U.S. Govt. Agency Guaranteed	2,250,623	–	2,248,088	2,535	2,250,623	
ABSs	623,984	–	623,984	–	623,984	
Total investments available-for-sale	7,490,841	–	7,463,259	27,582	7,490,841	
Federal funds sold, securities purchased under resale agreements, and other	262,624	–	262,624	–	262,624	
Interest rate swaps and other derivative instruments	92	–	92	–	92	
Assets held in trust funds	24,435	24,435	–	–	24,435	
Recurring Assets	<u>\$ 7,777,992</u>	<u>\$ 24,435</u>	<u>\$ 7,725,975</u>	<u>\$ 27,582</u>	<u>\$ 7,777,992</u>	
<b>Liabilities:</b>						
Interest rate swaps and other derivative instruments	\$ –	\$ –	\$ –	\$ –	\$ –	
Collateral liabilities	–	–	–	–	–	
Recurring Liabilities	<u>\$ –</u>	<u>\$ –</u>	<u>\$ –</u>	<u>\$ –</u>	<u>\$ –</u>	
<b>Nonrecurring Measurements</b>						
<b>Assets:</b>						
Impaired loans	\$ 359,534	\$ –	\$ –	\$ 359,534	\$ 359,534	\$ 8,827
Other property owned	30,281	–	–	33,283	33,283	432
Nonrecurring Assets	<u>\$ 389,815</u>	<u>\$ –</u>	<u>\$ –</u>	<u>\$ 392,817</u>	<u>\$ 392,817</u>	<u>\$ 9,259</u>
<b>Other Financial Instruments</b>						
<b>Assets:</b>						
Cash	\$ 591,491	\$ 591,491	\$ –	\$ –	\$ 591,491	
Investments held to maturity	620,682	–	488,729	137,251	625,980	
Loans	26,933,393	–	–	26,746,647	26,746,647	
Other Financial Assets	<u>\$ 28,145,566</u>	<u>\$ 591,491</u>	<u>\$ 488,729</u>	<u>\$ 26,883,898</u>	<u>\$ 27,964,118</u>	
<b>Liabilities:</b>						
Systemwide debt securities	\$ 30,103,245	\$ –	\$ –	\$ 29,980,436	\$ 29,980,436	
Other Financial Liabilities	<u>\$ 30,103,245</u>	<u>\$ –</u>	<u>\$ –</u>	<u>\$ 29,980,436</u>	<u>\$ 29,980,436</u>	



At or for the Year Ended December 31, 2015

<i>(dollars in thousands)</i>	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	Fair Value Effects On Earnings
<b>Recurring Measurements</b>						
<b>Assets:</b>						
Investments available-for-sale:						
U.S. Govt. Treasury Securities	\$ 42,405	\$ –	\$ 42,405	\$ –	\$ 42,405	
U.S. Govt. Guaranteed	3,970,590	–	3,970,590	–	3,970,590	
U.S. Govt. Agency Guaranteed	2,131,888	–	2,131,888	–	2,131,888	
Non-Agency CMOs	126,860	–	126,860	–	126,860	
ABSS	677,369	–	677,369	–	677,369	
Total investments available-for-sale	6,949,112	–	6,949,112	–	6,949,112	
Federal funds sold, securities purchased under resale agreements, and other	211,554	–	211,554	–	211,554	
Interest rate swaps and other derivative instruments	5,174	–	5,174	–	5,174	
Assets held in trust funds	21,730	21,730	–	–	21,730	
Recurring Assets	\$ 7,187,570	\$ 21,730	\$ 7,165,840	\$ –	\$ 7,187,570	
<b>Liabilities:</b>						
Interest rate swaps and other derivative instruments	\$ –	\$ –	\$ –	\$ –	\$ –	
Collateral liabilities	–	–	–	–	–	
Recurring Liabilities	\$ –	\$ –	\$ –	\$ –	\$ –	
<b>Nonrecurring Measurements</b>						
<b>Assets:</b>						
Impaired loans	\$ 346,095	\$ –	\$ –	\$ 346,095	\$ 346,095	\$ 15,870
Other property owned	48,462	–	–	53,850	53,850	(2,238)
Other investments	–	–	–	–	–	(251)
Nonrecurring Assets	\$ 394,557	\$ –	\$ –	\$ 399,945	\$ 399,945	\$ 13,381
<b>Other Financial Instruments</b>						
<b>Assets:</b>						
Cash	\$ 506,456	\$ 506,456	\$ –	\$ –	\$ 506,456	
Investments held to maturity	672,672	–	506,129	181,625	687,754	
Loans	25,642,223	–	–	25,546,564	25,546,564	
Other Financial Assets	\$ 26,821,351	\$ 506,456	\$ 506,129	\$ 25,728,189	\$ 26,740,774	
<b>Liabilities:</b>						
Systemwide debt securities	\$ 28,423,499	\$ –	\$ –	\$ 28,406,558	\$ 28,406,558	
Other Financial Liabilities	\$ 28,423,499	\$ –	\$ –	\$ 28,406,558	\$ 28,406,558	

At or for the Year Ended December 31, 2014

<i>(dollars in thousands)</i>	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	Fair Value Effects On Earnings
<b>Recurring Measurements</b>						
<b>Assets:</b>						
Investments available-for-sale:						
U.S. Govt. Guaranteed	\$ 3,859,206	\$ —	\$ 3,859,206	\$ —	\$ 3,859,206	
U.S. Govt. Agency Guaranteed	2,415,531	—	2,415,531	—	2,415,531	
Non-Agency CMOs	153,011	—	—	153,011	153,011	
ABSs	326,671	—	291,888	34,783	326,671	
Total investments available-for-sale	6,754,419	—	6,566,625	187,794	6,754,419	
Federal funds sold, securities purchased under resale agreements, and other	224,847	—	224,847	—	224,847	
Interest rate swaps and other derivative instruments	16,267	—	16,267	—	16,267	
Assets held in trust funds	20,239	20,239	—	—	20,239	
Recurring Assets	<u>\$ 7,015,772</u>	<u>\$ 20,239</u>	<u>\$ 6,807,739</u>	<u>\$ 187,794</u>	<u>\$ 7,015,772</u>	
<b>Liabilities:</b>						
Interest rate swaps and other derivative instruments	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Collateral liabilities	—	—	—	—	—	—
Recurring Liabilities	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>
<b>Nonrecurring Measurements</b>						
<b>Assets:</b>						
Impaired loans	\$ 413,794	\$ —	\$ —	\$ 413,794	\$ 413,794	\$ 13,115
Other property owned	45,986	—	—	50,536	50,536	(1,762)
Other investments	251	—	—	251	251	(188)
Nonrecurring Assets	<u>\$ 460,031</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 464,581</u>	<u>\$ 464,581</u>	<u>\$ 11,165</u>
<b>Other Financial Instruments</b>						
<b>Assets:</b>						
Cash	\$ 671,342	\$ 671,342	\$ —	\$ —	\$ 671,342	
Investments held to maturity	788,939	—	595,878	223,169	819,047	
Loans	23,834,507	—	—	23,866,235	23,866,235	
Other Financial Assets	<u>\$ 25,294,788</u>	<u>\$ 671,342</u>	<u>\$ 595,878</u>	<u>\$ 24,089,404</u>	<u>\$ 25,356,624</u>	
<b>Liabilities:</b>						
Systemwide debt securities	\$ 27,038,088	\$ —	\$ —	\$ 27,009,191	\$ 27,009,191	
Other Financial Liabilities	<u>\$ 27,038,088</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 27,009,191</u>	<u>\$ 27,009,191</u>	

**SENSITIVITY TO CHANGES IN SIGNIFICANT UNOBSERVABLE INPUTS**

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated with one another), which may counteract or magnify the fair value impact.

**Investment Securities**

The fair values of predominantly all Level 3 investment securities have consistent inputs, valuation techniques and correlation to changes in underlying inputs. The models used to determine fair value for these instruments use certain significant unobservable inputs within a discounted cash flow or market comparable pricing valuation technique. Such inputs generally include discount rate components including risk premiums, prepayment estimates, default estimates and loss severities.

These Level 3 assets would decrease (increase) in value based upon an increase (decrease) in discount rates, defaults, or loss severities. Conversely, the fair value of these assets would generally increase (decrease) in value if the prepayment input were to increase (decrease).

Generally, a change in the assumption used for defaults is accompanied by a directionally similar change in the risk premium component of the discount rate (specifically, the portion related to credit risk) and a directionally opposite change in the assumption used for prepayments. Unobservable inputs for loss severities do not normally increase or decrease based on movements in the other significant unobservable inputs for these Level 3 assets.

**Derivative Instruments**

Level 3 derivative instruments consist of forward contracts that represent a hedge of an unrecognized firm commitment to purchase agency securities at a future date. The value of the forward is the difference between the fair value of the security at inception of the forward and the measurement date. Significant inputs for these valuations would be discount rate and volatility. These Level 3 derivatives would decrease (increase) in value based upon an increase (decrease) in the discount rate.

Generally, for derivative instruments which are subject to changes in the value of the underlying referenced instrument, change in the assumption used for default rate is accompanied by directionally similar change in the risk premium component of the discount rate (specifically, the portion related to credit risk) and a directionally opposite change in the assumption used for prepayment rates.

Unobservable inputs for discount rate and volatility do not increase or decrease based on movements in other significant unobservable inputs for these Level 3 instruments.

**Inputs to Valuation Techniques**

Management determines the District’s valuation policies and procedures. Internal valuation processes are calibrated annually by an independent consultant. Fair value measurements are analyzed on a periodic basis. Documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing.

Quoted market prices are generally not available for the instruments presented below. Accordingly, fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

**Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements**

<i>(dollars in thousands)</i>	Fair Value	Valuation Technique(s)	Unobservable Input	Range
Investments available-for-sale	\$ 27,582	Broker/Consensus pricing	Offered quotes	97.000-98.875
Impaired loans and other property owned	\$ 392,817	Appraisal	Income and expense Comparable sales Replacement cost Comparability adjustments	* * * *
Other investments - RBIC	\$ -	Third party evaluation	Income, expense, capital	Not applicable
Forward contracts-when issued securities	\$ -	Broker/Consensus pricing	Offered quotes	None outstanding

\* Ranges for this type of input are not useful because each collateral property is unique.

**Information about Recurring and Nonrecurring Level 2 Fair Value Measurements**

	Valuation Technique(s)	Input
Investments available-for-sale	Discounted cash flow	Constant prepayment rate Probability of default Loss severity
	Quoted prices Vendor priced	Price for similar security **
Federal funds sold, securities purchased under resale agreements and other	Carrying value	Par/principal and appropriate interest yield
Interest rate swaps	Discounted cash flow	Annualized volatility Counterparty credit risk Own credit risk

\*\* The inputs used to estimate fair value for assets and liabilities that are obtained from third party vendors are not included in the table as the specific inputs applied are not provided by the vendor.

**Information about Other Financial Instrument Fair Value Measurements**

	Valuation Technique(s)	Input
Loans	Discounted cash flow	Prepayment forecasts Probability of default Loss severity
Cash and cash equivalents	Carrying value	Par/principal and appropriate interest yield
RABs and Other	Discounted cash flow	Risk adjusted spread Prepayment rates Probability of default Loss severity
Assets held in trust funds	Quoted prices	Price for identical security
Bonds and notes	Discounted cash flow	Benchmark yield curve Derived yield spread Own credit risk
Cash collateral	Carrying value	Par/principal and appropriate interest yield

**Note 9 — Employee Benefit Plans**

The Bank and certain District Associations participate in three District sponsored multiemployer defined benefit plans. These multiemployer plans include the AgFirst Farm Credit Retirement Plan which is a final average pay plan (FAP Plan), the AgFirst Farm Credit Cash Balance Retirement Plan which is a cash balance plan (CB Plan) and the Independent Associations’ Retirement Plan (IAR Plan), which is a final average pay plan. In addition, the Bank and 18 District Associations participate in a multiemployer defined benefit other postretirement benefits plan (OPEB Plan), the Farm Credit Benefits Alliance Retiree and Disabled Medical and Dental Plan, and the Bank and all 19 District Associations participate in a multiemployer defined contribution 401(k) plan. In addition to the multiemployer defined benefit plans above, one Association also sponsors a single employer defined benefit plan, the First South Farm Credit, ACA Retirement Plan (FS Plan).

The risks of participating in these multiemployer plans are different from single-employer plans in the following aspects:

1. Assets contributed to multiemployer plans by one employer may be used to provide benefits to employees of other participating employers.

2. If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
3. If a participating employer chooses to stop participating in some of its multiemployer plans, that employer may be required to contribute to eliminate the underfunded status of the plan related to its participants.

In November 2014, the AgFirst Plan Sponsor Committee approved and executed amendments to the CB Plan that included the following changes:

1. The CB Plan was closed to new participants effective as of December 31, 2014. Based on the plan’s eligibility provisions, this change affected employees hired on or after November 4, 2014.
2. Employer contributions were discontinued effective as of January 1, 2015.
3. All participants who were not already fully vested in the CB Plan became fully vested as of December 31, 2014.
4. The CB Plan was terminated effective as of December 31, 2015.

A favorable determination letter was received from the Internal Revenue Service, and as a result of the termination of the CB Plan, vested benefits will be distributed to participants in 2017. Participants will continue to receive interest credits to their hypothetical cash balance accounts following the termination of the plan through the month immediately preceding the month in which the vested benefits are distributed from the plan.

and did not have a material impact on the Association’s financial condition or results of operations.

Beginning on January 1, 2015, for participants in the CB Plan and eligible employees hired on or after November 4, 2014, additional employer contributions are made to the 401(k) Plan equal to 3.00 percent of the participants’ eligible compensation.

Curtailed accounting, as prescribed in ASC 715 “Compensation – Retirement Benefits”, was initiated upon execution of the plan amendments

The District’s participation in the multiemployer defined benefit plans for the annual periods ended December 31, 2016, 2015 and 2014 is outlined in the table below. The “Percentage Funded to Projected Benefit Obligation” or “Percentage Funded to Accumulated Postretirement Benefit Obligation” represents the funded amount for the entire plan and the “Contributions” column represents the District’s amounts.

Pension Plan (dollars in thousands)	Percentage Funded to Projected Benefit Obligation			Contributions		
	2016	2015	2014	2016	2015	2014
AgFirst Farm Credit Retirement Plan	86.96%	85.73%	84.56%	\$28,521	\$57,779	\$37,966
AgFirst Farm Credit Cash Balance Retirement Plan	100.21%	102.72%	100.07%	\$ –	\$ –	\$4,977
Independent Associations’ Retirement Plan	83.70%	83.07%	77.50%	\$2,895	\$8,658	\$3,078

Other Postretirement Benefit Plan (dollars in thousands)	Percentage Funded to Accumulated Postretirement Benefit Obligation			Contributions		
	2016	2015	2014	2016	2015	2014
Farm Credit Benefits Alliance Retiree and Disabled Medical and Dental Plans	0.00%	0.00%	0.00%	\$7,194	\$6,807	\$7,733

The District’s multiemployer plans are not subject to ERISA and no Form 5500 is required to be filed. As such, the following information is neither available for nor applicable to the plans:

1. The Employee Identification Number (EIN) and three-digit Pension Plan Number.
2. The most recent Pension Protection Act (PPA) zone status. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are less than 80 percent funded, and plans in the green zone are at least 80 percent funded.
3. The "FIP/RP Status" indicating whether a financial improvement plan (FIP) or a rehabilitation plan (RP) is either pending or has been implemented.
4. The expiration date(s) of collective-bargaining agreement(s).

Substantially all employees of the District hired before November 4, 2014 are eligible to participate in one of the four defined benefit plans. The FAP Plan covers eligible employees of 15 Associations and AgFirst hired prior to January 1, 2003. The IAR Plan covers eligible employees of three ACAs whose employment date is prior to January 1, 2009. The FS Plan covers eligible employees of a single ACA whose employment date is prior to January 1, 2009. The CB Plan covers eligible employees who were either hired on or after January 1, 2003 (for institutions in the FAP Plan) or hired on or after January 1, 2009 for institutions in the IAR Plan or FS Plan through November 3, 2014 (for all plans). See above for a discussion of changes in the CB Plan. Each plan is noncontributory and collectively the plans cover substantially all employees of the participating entities hired before November 4, 2014. The “Projected Unit Credit” actuarial method is used for financial reporting purposes. Pension benefits are primarily based on eligible compensation and years of service. The District entities funded \$33.8 million, \$68.9 million, and \$49.0 million into these retirement plans for each of the three years ended December 31, 2016, 2015, and 2014, respectively. The expenses of these retirement plans included in salaries and employee benefits were \$46.1 million for 2016, \$42.4 million for 2015, and \$34.1 million for 2014. The plans’ respective prepaid retirement expenses or liabilities are reflected in Other Assets or Other Liabilities in the District’s Combined Balance Sheets.

In addition to providing pension benefits, the District provides certain medical and dental benefits for eligible retired employees through the OPEB Plan. Substantially all of the District employees may become eligible for the benefits if they reach early retirement age while working for the Bank or District Associations. Early retirement age is defined as a minimum of age 55 and 10 years of service. Employees hired after December 31, 2002, and employees who separate from service between age 50 and age 55, are required to pay the full cost of their retiree health insurance coverage. Additionally, employees who retire subsequent to December 1, 2007 are no longer provided retiree life insurance benefits. This plan is unfunded with expenses paid as incurred. Postretirement benefits other than pensions included in employee benefit costs were \$13.1 million for 2016, \$17.0 million for 2015, and \$10.5 million for 2014. Effective December 31, 2014, one Association terminated their single employer OPEB Plan and recognized a curtailment and settlement gain of \$2.2 million. The plans’ respective liabilities are reflected in Other Liabilities in the District’s Combined Balance Sheets.

The District also participates in the defined contribution 401(k) Plan, as described in Note 2, which qualifies as a 401(k) plan as defined by the Internal Revenue Code. The District contributes \$0.50 or \$1.00 for each \$1.00 of the employee’s first 6.00 percent of contribution (based on total compensation) up to the maximum employer contribution of 3.00 or 6.00 percent of total compensation, dependent upon each District entity’s policy. See above for a discussion of changes in the 401(k) Plan. Employee deferrals are not to exceed the maximum deferral as determined and adjusted by the Internal Revenue Service. The 401(k) Plan costs are expensed as funded. Employer contributions to this plan included in salaries and employee benefit costs were \$12.3 million, \$11.3 million, and \$8.3 million for the years ended December 31, 2016, 2015, and 2014, respectively. Beginning in 2015, contributions include additional amounts related to the discontinuation of the CB Plan as discussed above.

In addition to the multi-employer plans above, AgFirst and certain District Associations individually sponsor defined benefit and defined contribution retirement plans and offer a FCBA supplemental 401(k) plan for certain key employees. These plans are nonqualified; therefore, the associated liabilities are included in the District’s Combined Balance Sheets in Other Liabilities. The District entities contributed \$1.1 million for the year ended December 31, 2016, and \$1.0 million and \$1.0 million for the years ended

December 31, 2015 and 2014, respectively, into these supplemental retirement plans. The supplemental retirement plans are unfunded and had a projected benefit obligation of \$24.5 million and a net under-funded status of \$24.5 million at December 31, 2016. Assumptions used to determine the projected benefit obligation as of December 31, 2016 included a discount rate of 4.35 percent and a rate of compensation increase of 4.67 percent. The expenses of these nonqualified plans included in the District's employee benefit costs were \$2.5 million, \$2.0 million, and \$1.9 million for the years ended December 31, 2016, 2015, and 2014, respectively.

FASB guidance further requires the determination of the fair value of plan assets and recognition of actuarial gains and losses, prior service costs or credits, and transition assets or obligations as a component of AOCI. Under the guidance, these amounts are subsequently recognized as components of net periodic benefit costs over time. For 2016, 2015, and 2014, \$13.3 million, \$15.8 million and \$(130.2) million, respectively, has been recognized as net credits, and a net debit to AOCI to reflect these elements.

Actuarial assumptions are updated periodically. The change in discount rates in 2014 resulted in an increase of \$102.9 million to the District's pension plans' projected benefit obligations and \$21.5 million to the District's retiree welfare plans' projected benefit obligations at December 31, 2014. In October 2014, the Society of Actuaries issued revised mortality tables and a mortality improvement scale for use by actuaries, insurance companies, governments, benefit plan sponsors and others in setting assumptions regarding life expectancy in the United States for purposes of estimating pension and other postemployment benefit obligations, costs and required contribution amounts. The new mortality tables indicated substantial life expectancy improvements since the last study published in 2000. The adoption of these new tables resulted in an increase of \$43.9 million to the District's pension plans' projected benefit obligations and \$15.4 million to the District's retiree welfare plans' projected benefit obligations at December 31, 2014.

There was an increase in the discount rate assumption from December 31, 2014 to December 31, 2015. This change in discount rates resulted in a decrease of \$56.5 million to the District's pension plans' projected benefit obligations and \$12.4 million to the District's retiree welfare plans' projected benefit obligations at December 31, 2015. At December 31, 2015, the mortality improvement assumption was updated to reflect recent mortality studies indicating a lower degree of mortality improvement and thus shorter life expectancies. This change resulted in a decrease of \$7.0 million to the District's pension plans' projected benefit obligations and \$2.0 million to the District's retiree welfare plans' projected benefit obligations at December 31, 2015.

There was a decrease in the discount rate assumption from December 31, 2015 to December 31, 2016. This change in discount rates resulted in an increase of \$40.4 million to the District's pension plans' projected benefit obligations and \$6.7 million to the District's retiree welfare plans' projected benefit obligations at December 31, 2016. At December 31, 2016, the mortality improvement assumption was updated to reflect recent mortality studies indicating a lower degree of mortality improvement and thus shorter life expectancies. This change resulted in a decrease of \$7.1 million to the District's pension plans' projected benefit obligations and \$2.5 million to the District's retiree welfare plans' projected benefit obligations at December 31, 2016.

The funding status and the amounts recognized in the District's Combined Balance Sheets for all defined benefit retirement plans follows:

<i>(dollars in thousands)</i>	Pension Benefits		
	2016	2015	2014
<b>Change in projected benefit obligation</b>			
Projected benefit obligation at beginning of year	\$ 1,061,317	\$ 1,058,110	\$ 878,471
Service cost	17,669	19,460	18,982
Interest cost	47,356	43,173	43,005
Plan amendments	—	—	801
Actuarial loss (gain)	41,436	(19,749)	155,819
Benefits paid	(47,112)	(39,542)	(37,243)
Liability (gain)/loss due to curtailment	—	—	(1,590)
Other	(139)	(135)	(135)
Projected benefit obligation at end of year	\$ 1,120,527	\$ 1,061,317	\$ 1,058,110
<b>Change in plan assets</b>			
Fair value of plan assets at beginning of year	\$ 878,635	\$ 860,798	\$ 759,481
Actual return on plan assets	71,856	(11,832)	89,338
Employer contributions	34,923	69,976	50,014
Transfers	—	—	—
Benefits and premiums paid	(47,112)	(39,542)	(37,243)
Expenses paid	(866)	(765)	(792)
Fair value of plan assets at end of year	937,436	878,635	860,798
Funded status	\$ (183,091)	\$ (182,682)	\$ (197,312)
<b>Amounts recognized in the balance sheet consist of:</b>			
Pension assets	\$ 26	\$ 352	\$ —
Pension liabilities	(183,117)	(183,034)	(197,312)
Net amount recognized	\$ (183,091)	\$ (182,682)	\$ (197,312)

The following represents the amounts included in accumulated other comprehensive income (pre-tax) at December 31:

<i>(dollars in thousands)</i>	Pension Benefits		
	2016	2015	2014
Net actuarial loss (gain)	\$ 335,777	\$ 347,362	\$ 334,906
Prior service costs (credit)	1,505	2,894	4,273
Net transition obligation (asset)	—	—	—
Total amount recognized in AOCI	\$ 337,282	\$ 350,256	\$ 339,179

The accumulated benefit obligation for all defined benefit pension plans was \$1,020,116 at December 31, 2016 and \$962,036 and \$950,368 at December 31, 2015 and 2014, respectively.

Information for pension plans with benefit obligation in excess of plan assets follows:

<i>(dollars in thousands)</i>	Pension Benefits		
	2016	2015	2014
<b>Aggregate PBO &gt; FV plan assets</b>			
Projected benefit obligation	\$ 1,120,527	\$ 1,061,317	\$ 1,058,110
Fair value of plan assets	937,436	878,635	860,798
<b>Aggregate ABO &gt; FV plan assets</b>			
Accumulated benefit obligation	\$ 1,007,268	\$ 949,105	\$ 936,504
Fair value of plan assets	924,548	865,242	846,924

Components of net periodic benefit cost and other amounts for all defined benefit pension plans recognized in the District's other comprehensive income as of December 31 are as follows:

<i>(dollars in thousands)</i>	Pension Benefits		
	2016	2015	2014
<b>Net periodic benefit cost</b>			
Service cost	\$ 17,669	\$ 19,460	\$ 18,982
Interest cost	47,356	43,173	43,005
Expected return on plan assets	(49,835)	(49,740)	(46,985)
Amortization of net (gain) loss	-	-	-
Amortization of prior service cost	1,389	1,380	1,556
Recognized net actuarial (gain) loss	31,073	29,592	18,851
Other	655	403	395
Net periodic benefit cost	<u>\$ 48,307</u>	<u>\$ 44,268</u>	<u>\$ 35,804</u>
<b>Other changes in plan assets and projected benefit obligation recognized in OCI</b>			
Net actuarial loss (gain)	\$ 19,488	\$ 42,049	\$ 113,729
Prior service cost (credit)	-	-	801
Amortization of net actuarial loss (gain)	(31,073)	(29,592)	(18,851)
Amortization of prior service cost	(1,389)	(1,380)	(1,556)
Amortization of transition obligation (asset)	-	-	-
Net actuarial (gain)/loss due to curtailment	-	-	(1,590)
Recognition of net actuarial gain/(loss) due to curtailment	-	-	236
Recognition of prior service (cost)/credit due to curtailment	-	-	(145)
Total recognized in OCI	<u>\$ (12,974)</u>	<u>\$ 11,077</u>	<u>\$ 92,624</u>
Total recognized in net periodic pension cost and OCI	<u>\$ 35,333</u>	<u>\$ 55,345</u>	<u>\$ 128,428</u>

The estimated net actuarial loss and prior service cost for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost during 2016 are \$30.5 million and \$421 thousand, respectively.

Weighted average assumptions used to determine benefit obligations at December 31:

	Pension Benefits		
	2016	2015	2014
Discount rate	4.27%	4.57%	4.17%
Rate of compensation increase	4.06%	4.04%	4.03%

Weighted average assumptions used to determine net periodic benefit cost for the years ended December 31:

	Pension Benefits		
	2016	2015	2014
Discount rate	4.57%	4.17%	5.01%
Expected long-term return on plan assets	5.84%	5.92%	6.34%
Rate of compensation increase	4.02%	4.01%	4.08%

The overall expected long-term rate of return on assets assumption is based on the target asset allocation for plan assets, capital markets forecasts for asset classes employed which are estimated based on analysis of current economic and market conditions and historical market trends, and active management excess return expectations.

#### Plan Assets

Plan assets are invested in a number of different asset classes, with each asset class further diversified through the engagement of a number of independent investment managers. This approach lowers the likelihood of a significant credit concentration. To further ensure that excessive risk concentrations are avoided, holdings of fund managers are monitored. There were no significant concentrations of credit risk in plan assets as of December 31, 2016. The target asset allocation for the FAP Plan is 40.00 percent growth assets and 60.00 percent liability hedging assets. The target asset allocation for the CB Plan is 100.00 percent fixed income assets. The target asset allocation for the IAR Plan is 30.00 percent growth assets and 70.00 percent liability hedging assets. The plans' strategic asset allocation was determined by the Plan Fiduciary Committee (PFC) after review and evaluation of an asset/liability study. Performance is monitored quarterly by both the Plan Fiduciary Committee and an outside investment consulting firm.

The target asset allocation for the FS Plan is 60.00 to 70.00 percent equities and 30.00 to 40.00 percent fixed income assets. The PFC does not determine the FS Plan's allocation nor do they monitor or have responsibility for it.

The weighted average allowable asset allocations by category as of December 31 are as follows:

Plan Assets	2016	2015	2014
<u>Allowable Asset Category</u>			
Equity securities	40.12%	40.52%	40.35%
Debt securities	59.29	59.00	59.29
Real Estate	0.00	0.00	0.00
Other	0.59	0.48	0.36
Total	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>

Target allocation for allowable asset categories for 2016 are as follows:

<u>Allowable Asset Category</u>	
Equity securities	40.40%-43.00%
Debt securities	58.93%-61.52%
Real Estate	0.00%

The following tables present the fair values of the District's pension plan assets for the periods presented by asset category. See Note 2, *Summary of Significant Accounting Policies*, Section K, *Valuation Methodologies*, and Note 8, *Fair Value Measurement*, regarding a description of the three levels of inputs and the classification within the fair value hierarchy.

Fair Value Measurements at December 31, 2016				
<i>(dollars in thousands)</i>	Level 1	Level 2	Level 3	Total Fair Value
<b>Asset Category</b>				
Cash and cash equivalents	\$ 5,532	\$ —	\$ —	\$ 5,532
Mutual funds:				
Domestic funds	—	—	—	—
International funds	—	—	—	—
Bond funds	—	—	—	—
Real estate equity funds	—	—	—	—
Fixed income funds	—	—	—	—
Equity securities funds	25,271	—	—	25,271
Fixed income securities:				
U.S. Treasuries	—	—	—	—
Corporate bonds	—	—	—	—
Mortgage-backed securities	—	—	—	—
Collateralized mortgage obligations	—	—	—	—
Foreign bonds	—	—	—	—
Total assets in the fair value hierarchy	\$ 30,803	\$ —	\$ —	\$ 30,803
Investments measured at net asset value				906,633
Total assets at fair value				\$ 937,436

Fair Value Measurements at December 31, 2015				
<i>(dollars in thousands)</i>	Level 1	Level 2	Level 3	Total Fair Value
<b>Asset Category</b>				
Cash and cash equivalents	\$ 5,173	\$ —	\$ —	\$ 5,173
Mutual funds:				
Domestic funds	—	—	—	—
International funds	—	—	—	—
Bond funds	—	—	—	—
Real estate equity funds	—	—	—	—
Fixed income funds	—	—	—	—
Equity securities funds	23,794	—	—	23,794
Fixed income securities:				
U.S. Treasuries	—	—	—	—
Corporate bonds	—	—	—	—
Mortgage-backed securities	—	—	—	—
Collateralized mortgage obligations	—	—	—	—
Foreign bonds	—	—	—	—
Total assets in the fair value hierarchy	\$ 28,967	\$ —	\$ —	\$ 28,967
Investments measured at net asset value				849,668
Total assets at fair value				\$ 878,635

Fair Value Measurements at December 31, 2014				
<i>(dollars in thousands)</i>	Level 1	Level 2	Level 3	Total Fair Value
<b>Asset Category</b>				
Cash and cash equivalents	\$ 3,822	\$ —	\$ —	\$ 3,822
Mutual funds:				
Domestic funds	—	—	—	—
International funds	—	—	—	—
Bond funds	—	—	—	—
Real estate equity funds	—	—	—	—
Fixed income funds	—	—	—	—
Equity securities funds	25,083	—	—	25,083
Fixed income securities:				
U.S. Treasuries	—	—	—	—
Corporate bonds	—	—	—	—
Mortgage-backed securities	—	—	—	—
Collateralized mortgage obligations	—	—	—	—
Foreign bonds	—	—	—	—
Total assets in the fair value hierarchy	\$ 28,905	\$ —	\$ —	\$ 28,905
Investments measured at net asset value				831,893
Total assets at fair value				\$ 860,798

Plan assets also include a receivable for investments of \$5.5 million, \$5.2 million and \$3.8 million for 2016, 2015 and 2014, respectively.

**Contributions**

The District expects to contribute \$40.9 million to the various pension plans in 2017.

**Estimated Future Benefit Payments**

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

<i>(dollars in thousands)</i>	<b>Pension Benefits</b>
2017	\$ 66,188
2018	55,732
2019	59,174
2020	61,605
2021	63,642
Years 2022 — 2026	340,583

The funding status and the amounts recognized in the District's Combined Balance Sheets for all other postretirement benefit plans follows:

<i>(dollars in thousands)</i>	<b>Other Postretirement Benefits</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Change in benefit obligation</b>			
Benefit obligation at beginning of year	\$ 181,297	\$ 197,983	\$ 159,880
Service cost	2,253	2,879	2,592
Interest cost	8,350	8,254	7,889
Plan participants' contributions	2,060	1,390	1,279
Actuarial loss (gain)	2,199	(15,282)	37,268
Liability (gain)/loss due to curtailment and settlement	-	-	(1,913)
Settlement payments to participants	-	-	(74)
Benefits paid	(9,254)	(8,198)	(8,938)
Plan amendments/other	-	(5,729)	-
Benefit obligation at end of year	<u>\$ 186,905</u>	<u>\$ 181,297</u>	<u>\$ 197,983</u>
<b>Change in plan assets</b>			
Fair value of plan assets at beginning of year	\$ -	\$ -	\$ -
Actual return on plan assets	-	-	-
Employer contributions	7,194	6,808	7,733
Plan participants' contributions	2,060	1,390	1,279
Benefits and premiums paid	(9,254)	(8,198)	(8,938)
Settlement payments to participants	-	-	(74)
Fair value of plan assets at end of year	-	-	-
Funded status	<u>\$ (186,905)</u>	<u>\$ (181,297)</u>	<u>\$ (197,983)</u>

**Amounts recognized in the balance sheet consist of:**

Pension assets	\$ -	\$ -	\$ -
Pension liabilities	(186,905)	(181,297)	(197,983)
Net amount recognized	<u>\$ (186,905)</u>	<u>\$ (181,297)</u>	<u>\$ (197,983)</u>

The following represent the amounts included in accumulated other comprehensive income (pre-tax) at December 31:

<i>(dollars in thousands)</i>	<b>Other Postretirement Benefits</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Net actuarial loss (gain)	\$ 43,759	\$ 45,062	\$ 66,423
Prior service costs (credit)	(4,540)	(5,504)	49
Net transition obligation (asset)	-	-	-
Total amount recognized in AOCI	<u>\$ 39,219</u>	<u>\$ 39,558</u>	<u>\$ 66,472</u>

Components of net periodic benefit cost and other amounts for all other postretirement benefits plans recognized in the District's other comprehensive income as of December 31 are as follows:

<i>(dollars in thousands)</i>	<b>Other Postretirement Benefits</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Service cost	\$ 2,253	\$ 2,879	\$ 2,592
Interest cost	8,350	8,254	7,889
Amortization of prior service cost	(964)	(177)	(1,831)
Amortization of transition obligation (asset)	-	-	-
Amortization of net (gain)/loss	3,502	6,079	1,810
Settlement/curtailment expense/(income)	-	-	(2,296)
Net periodic benefit (income) cost	<u>\$ 13,141</u>	<u>\$ 17,035</u>	<u>\$ 8,164</u>

**Other changes in plan assets and projected benefit obligation recognized in OCI**

Net actuarial loss (gain)	\$ 2,199	\$ (15,282)	\$ 37,268
Prior service cost (credit)	-	(5,730)	-
Amortization of net actuarial loss (gain)	(3,502)	(6,079)	(1,810)
Amortization of prior service cost	964	177	1,831
Amortization of transition obligation (asset)	-	-	-
Liability (gain)/loss due to curtailment and settlement	-	-	(1,912)
Recognition of gain/(loss) due to curtailment and settlement	-	-	2,205
Total recognized in OCI	<u>\$ (339)</u>	<u>\$ (26,914)</u>	<u>\$ 37,582</u>
Total recognized in expenses and OCI	<u>\$ 12,802</u>	<u>\$ (9,879)</u>	<u>\$ 45,746</u>

The estimated net actuarial loss and prior service credit for the other postretirement benefit plans that will be amortized from accumulated other comprehensive income into periodic benefit cost during 2017 are \$3.4 million and \$810 thousand, respectively.

Weighted average assumptions used to determine benefit obligations at December 31:

	<b>Other Postretirement Benefits</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Discount rate	4.45%	4.70%	4.25%

Weighted average assumptions used to determine net periodic benefit cost for the years ended December 31:

	<b>Other Postretirement Benefits</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Discount rate	4.70%	4.25%	5.05%

For measurement purposes, annual rates of increase of 6.50 percent through 6.75 percent in the per capita cost of covered health benefits were assumed for 2016. The rates were assumed to step down to 4.50 percent in 2024, and remain at that level thereafter.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one-percentage-point change in assumed health care cost trend rates would have the following effects:

<i>(dollars in thousands)</i>	<b>1 Percentage Point Increase</b>	<b>1 Percentage Point Decrease</b>
Effect on total of service and interest cost	\$ 1,972	\$ (1,552)
Effect on postretirement benefit obligation	32,294	(25,891)

**Contributions**

The District expects to contribute \$7.4 million to other postretirement benefit plans in 2017.



**Estimated Future Benefit Payments**

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

<i>(dollars in thousands)</i>	<b>Other Postretirement Benefits</b>
2017	\$ 7,403
2018	7,908
2019	8,315
2020	8,800
2021	9,314
Years 2022 — 2026	51,254

**Note 10 — Related Party Transactions**

In the ordinary course of business, District entities enter into loan transactions with related parties, including but not limited to officers and directors of AgFirst and Associations, their immediate families and other organizations with which such persons may be affiliated. Total loans to such persons at December 31, 2016, amounted to \$303.2 million. These loans totaled \$268.2 million and \$282.1 million at December 31, 2015 and 2014, respectively. During 2016, 2015, and 2014, \$337.6 million, \$304.7 million, and \$343.9 million of new loans were made and repayments totaled \$324.1 million, \$330.2 million, and \$323.4 million, respectively.

**Note 11 — Commitments and Contingencies**

From time to time, legal actions are pending against the District in which claims for money damages are asserted. On at least a quarterly basis, the District assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management and legal counsel are of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the District. Because it is not probable that the District will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

In the normal course of business, the District may participate in credit related financial instruments with off-balance-sheet risk to satisfy the financing needs of its borrowers or the borrowers of the District Associations. These financial instruments may include commitments to extend credit, letters of credit, or various guarantees. The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commercial letters of credit are agreements to pay a beneficiary under conditions specified in the letter of credit. Commitments and letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee.

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these financial instruments have off-balance-sheet credit risk because their amounts could be drawn upon at the option of the borrower. The credit risk associated with issuing commitments and letters of credit is substantially the same as that involved in extending loans to borrowers and the same credit policies are applied by management. Upon fully funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the loan collateral is of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management’s credit evaluation of the borrower. At December 31, 2016, \$6.294 billion of commitments to extend credit were outstanding with a related reserve for unfunded commitments of \$4.2 million included in Other Liabilities in the Balance Sheets. In addition, the Bank had outstanding commitments on

Association Direct Notes of \$3.317 billion which are eliminated in combination.

The District also participates in standby letters of credit to satisfy the financing needs of its borrowers. These letters of credit are irrevocable agreements to guarantee payments of specified financial obligations. At December 31, 2016, standby letters of credit outstanding totaled \$94.1 million, with expiration dates ranging from January 2017 to May 2023. The maximum potential amount of future payments the District may be required to make under these existing guarantees is \$94.1 million.

Under the Farm Credit Act, each System bank is primarily liable for its portion of Systemwide bond and discount note obligations. Additionally, the four banks are jointly and severally liable for the bonds and notes of the other System banks under the terms of the Joint and Several Liability Allocation Agreement. Published in the Federal Register, the agreement prescribes the payment mechanisms to be employed in the event one of the banks is unable to meet its debt obligations.

In the event a bank is unable to timely pay principal or interest on an insured debt obligation for which the bank is primarily liable, the FCSIC must expend amounts in the Insurance Fund to the extent available to ensure the timely payment of principal and interest on the insured debt obligation. The provisions of the Farm Credit Act providing for joint and several liability of the banks on the obligation cannot be invoked until the amounts in the Insurance Fund have been exhausted. However, because of other mandatory and discretionary uses of the Insurance Fund, there is no assurance that there will be sufficient funds to pay the principal or interest on the insured debt obligation.

Once the joint and several liability provisions are initiated, the FCA is required to make “calls” to satisfy the liability first on all non-defaulting banks in the proportion that each non-defaulting bank’s available collateral (collateral in excess of the aggregate of the banks’ collateralized obligations) bears to the aggregate available collateral of all non-defaulting banks. If these calls do not satisfy the liability, then a further call would be made in proportion to each non-defaulting bank’s remaining assets. Upon making a call on non-defaulting banks with respect to a Systemwide Debt Security issued on behalf of a defaulting bank, the FCA is required to appoint the FCSIC as the receiver for the defaulting bank. The receiver would be required to expeditiously liquidate the bank.

AgFirst did not anticipate making any payments on behalf of its co-obligors under the Joint and Several Liability Allocation Agreement for any of the periods presented. The total amount outstanding and the carrying amount of the Bank’s liability under the agreement are as follows:

<i>(dollars in billions)</i>	<b>December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Total System bonds and notes	\$ 257.782	\$ 243.335	\$ 225.331
AgFirst bonds and notes	29.408	27.973	26.827

**Note 12 — Income Taxes**

The Associations are generally subject to Federal and certain other income taxes. As previously described, the ACA holding company has two wholly-owned subsidiaries, a PCA and a FLCA. The FLCA subsidiary is exempt from federal and state income taxes as provided in the Farm Credit Act. The ACA holding company and the PCA subsidiary are subject to federal, state and certain other income taxes.

The Associations are eligible to operate as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, the Association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or allocated surplus. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage refunds. The Association distributes patronage on the basis of either book income or taxable income.

The Bank is exempt from federal and other income taxes as provided in the Farm Credit Act. No deferred taxes have been provided on AgFirst's unallocated earnings. AgFirst currently has no plans to distribute unallocated earnings and does not contemplate circumstances in which it would.

The provision (benefit) for income taxes follows for the year ended December 31:

<i>(dollars in thousands)</i>	Year Ended December 31,		
	2016	2015	2014
Current:			
Federal	\$ 272	\$ 760	\$ 2,139
State	54	(165)	(7)
	<u>326</u>	<u>595</u>	<u>2,132</u>
Deferred:			
Federal	-	-	(38)
State	-	-	-
	<u>-</u>	<u>-</u>	<u>(38)</u>
Total provision (benefit) for income taxes	\$ 326	\$ 595	\$ 2,094

The provision for income tax differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income as follows:

<i>(dollars in thousands)</i>	Year Ended December 31,		
	2016	2015	2014
Federal tax at statutory rate	\$ 196,517	\$ 192,561	\$ 220,407
State tax, net	24	(115)	96
Tax-exempt FLCA earnings	(101,077)	(94,404)	(111,149)
Association patronage distributions	(60,439)	(60,733)	(73,285)
Nontaxable Bank income	(34,028)	(35,379)	(24,635)
Change in valuation allowance	3,845	3,391	871
Change in FASB guidance	(530)	117	(2,085)
Other	(3,986)	(4,843)	(8,126)
Provision for income taxes	\$ 326	\$ 595	\$ 2,094

The District recognizes interest and penalties related to unrecognized tax benefits as a component of income tax expense.

Deferred tax assets and liabilities are comprised of the following at:

<i>(dollars in thousands)</i>	December 31,		
	2016	2015	2014
Allowance for loan losses	\$ 31,866	\$ 30,925	\$ 31,071
Nonaccrual loan interest	10,397	10,726	11,130
Postretirement benefits other than pensions	27,440	25,554	24,293
Loss carryforwards	30,570	30,504	26,354
Other	3,685	3,969	4,701
Gross deferred tax asset	<u>103,958</u>	<u>101,678</u>	<u>97,549</u>
Less: valuation allowance	(83,559)	(79,712)	(76,320)
Gross deferred tax assets, net of valuation allowance	<u>20,399</u>	<u>21,966</u>	<u>21,229</u>
Bank patronage	(6,700)	(6,517)	(8,719)
Pensions	(9,775)	(12,411)	(10,100)
Depreciation	(403)	(836)	(648)
Other	(3,440)	(2,121)	(1,681)
Gross deferred tax liability	<u>(20,318)</u>	<u>(21,885)</u>	<u>(21,148)</u>
Net deferred tax asset (liability)	\$ 81	\$ 81	\$ 81

In evaluating the ability to recover its deferred income tax asset, an Association considers all available positive and negative evidence, including operating results, ongoing tax planning and forecasts of future taxable income on a jurisdiction-by-jurisdiction basis. The valuation allowance has been provided due to the uncertainty regarding the realizability of certain deferred assets in excess of deferred liabilities.

At December 31, 2016, deferred income taxes have not been provided by District Associations on approximately \$125.1 million of patronage refunds received from the Bank prior to January 1, 1993. Such refunds, distributed in the form of stock, are subject to tax only upon conversion to cash. The tax liability related to future conversions is not expected to be material.

The tax years that remain open for federal and major state income tax jurisdictions are 2013 and forward. There were no uncertain tax positions identified related to the current year, and the District has no unrecognized tax benefits at December 31, 2016 for which liabilities have been established.

**Note 13 — Additional Financial Information**

**Quarterly Financial Information (Unaudited)**

<i>(dollars in thousands)</i>	2016				
	First	Second	Third	Fourth	Total
Net interest income	\$ 248,498	\$ 253,863	\$ 264,478	\$ 269,348	\$ 1,036,187
Provision for (reversal of allowance for) loan losses	1,293	2,728	(5,306)	1,094	(191)
Noninterest income (expense), net	(118,856)	(125,068)	(111,944)	(119,033)	(474,901)
Provision (benefit) for income taxes	261	5	62	(2)	326
Net income	\$ 128,088	\$ 126,062	\$ 157,778	\$ 149,223	\$ 561,151

<i>(dollars in thousands)</i>	2015				
	First	Second	Third	Fourth	Total
Net interest income	\$ 247,981	\$ 250,244	\$ 253,956	\$ 252,044	\$ 1,004,225
Provision for (reversal of allowance for) loan losses	1,713	3,392	(3,136)	(1,964)	5
Noninterest income (expense), net	(110,712)	(110,167)	(111,637)	(121,530)	(454,046)
Provision (benefit) for income taxes	432	505	(88)	(254)	595
Net income	\$ 135,124	\$ 136,180	\$ 145,543	\$ 132,732	\$ 549,579

<i>(dollars in thousands)</i>	2014				
	First	Second	Third	Fourth	Total
Net interest income	\$ 251,634	\$ 255,885	\$ 261,322	\$ 264,213	\$ 1,033,054
Provision for (reversal of allowance for) loan losses	(2,344)	(316)	(4,678)	(4,829)	(12,167)
Noninterest income (expense), net	(104,843)	(101,943)	(96,337)	(112,365)	(415,488)
Provision (benefit) for income taxes	540	370	565	619	2,094
Net income	\$ 148,595	\$ 153,888	\$ 169,098	\$ 156,058	\$ 627,639

**Other Assets and Other Liabilities**

A summary of other assets and other liabilities follows:

<i>(dollars in thousands)</i>	December 31,		
	2016	2015	2014
<b>Other assets:</b>			
Assets held in trust funds	\$ 24,435	\$ 21,730	\$ 20,239
Derivative assets	92	5,174	16,267
Prepaid expenses	7,548	6,872	7,804
Other	8,716	9,024	4,655
Total	<u>\$ 40,791</u>	<u>\$ 42,800</u>	<u>\$ 48,965</u>
<b>Other liabilities:</b>			
Pension and other postretirement benefits liability	\$ 345,571	\$ 341,338	\$ 372,022
Bank drafts payable	75,188	51,279	66,957
Payroll	34,004	32,353	33,560
Other	61,164	59,989	52,513
Total	<u>\$ 515,927</u>	<u>\$ 484,959</u>	<u>\$ 525,052</u>

**Offsetting of Financial and Derivative Assets**

<i>(dollars in thousands)</i>	December 31, 2016						
	Gross Amounts Not Offset in the Balance Sheets						
	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Balance Sheets	Net Amounts of Assets Presented in the Balance Sheets	Financial Instruments	Cash Collateral Received	Net Amount	
Derivatives	\$ 92	\$ -	\$ 92	\$ -	\$ -	\$	92
Reverse repurchase and similar arrangements	262,624	-	262,624	(262,624)	-	-	-
Total	<u>\$ 262,716</u>	<u>\$ -</u>	<u>\$ 262,716</u>	<u>\$ (262,624)</u>	<u>\$ -</u>	<u>\$</u>	<u>92</u>

<i>(dollars in thousands)</i>	December 31, 2015						
	Gross Amounts Not Offset in the Balance Sheets						
	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Balance Sheets	Net Amounts of Assets Presented in the Balance Sheets	Financial Instruments	Cash Collateral Received	Net Amount	
Derivatives	\$ 5,174	\$ -	\$ 5,174	\$ -	\$ -	\$	5,174
Reverse repurchase and similar arrangements	211,554	-	211,554	(211,554)	-	-	-
Total	<u>\$ 216,728</u>	<u>\$ -</u>	<u>\$ 216,728</u>	<u>\$ (211,554)</u>	<u>\$ -</u>	<u>\$</u>	<u>5,174</u>

<i>(dollars in thousands)</i>	December 31, 2014						
	Gross Amounts Not Offset in the Balance Sheets						
	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Balance Sheets	Net Amounts of Assets Presented in the Balance Sheets	Financial Instruments	Cash Collateral Received	Net Amount	
Derivatives	\$ 16,267	\$ -	\$ 16,267	\$ -	\$ -	\$	16,267
Reverse repurchase and similar arrangements	224,847	-	224,847	(224,847)	-	-	-
Total	<u>\$ 241,114</u>	<u>\$ -</u>	<u>\$ 241,114</u>	<u>\$ (224,847)</u>	<u>\$ -</u>	<u>\$</u>	<u>16,267</u>

There were no liabilities subject to master netting arrangements or similar agreements during the reporting periods.

A description of the rights of setoff associated with recognized derivative assets and liabilities subject to enforceable master netting arrangements is located in Note 14, *Derivative Financial Instruments and Hedging Activities*.

The reverse repurchase agreements are accounted for as collateralized lending.

**Bank Only Financial Data**

Condensed financial information of the Bank follows:

<b>Balance Sheets</b> <i>(dollars in thousands)</i>	<b>As of December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Cash, cash equivalents and investment securities	\$ 8,843,943	\$ 8,184,432	\$ 8,261,289
Loans			
To District Associations	15,480,715	14,890,580	14,280,193
To others	7,433,967	7,250,178	6,613,426
Total loans	22,914,682	22,140,758	20,893,619
Allowance for loan losses	(14,783)	(15,113)	(15,535)
Net loans	22,899,899	22,125,645	20,878,084
Other assets	313,755	310,523	343,572
Total assets	\$ 32,057,597	\$ 30,620,600	\$ 29,482,945
Bonds and notes	\$ 29,408,483	\$ 27,973,107	\$ 26,826,969
Other liabilities	423,866	392,472	448,569
Total liabilities	29,832,349	28,365,579	27,275,538
Perpetual preferred stock	49,250	115,000	125,250
Capital stock and participation certificates	301,905	307,483	303,180
Additional paid-in-capital	58,883	39,988	36,580
Retained earnings	1,817,563	1,732,628	1,640,449
Accumulated other comprehensive income (loss)	(2,353)	59,922	101,948
Total shareholders' equity	2,225,248	2,255,021	2,207,407
Total liabilities and shareholders' equity	\$ 32,057,597	\$ 30,620,600	\$ 29,482,945

<b>Statements of Income</b> <i>(dollars in thousands)</i>	<b>Year Ended December 31,</b>		
	<b>2016</b>	<b>2015</b>	<b>2014</b>
Interest income	\$ 780,202	\$ 703,141	\$ 693,822
Interest expense	315,198	249,080	209,630
Net interest income	465,004	454,061	484,192
Provision for (reversal of allowance for) loan losses	(5,283)	(3,157)	(8,451)
Net interest income after provision for (reversal of allowance for) loan losses	470,287	457,218	492,643
Noninterest income	3,396	6,639	10,544
Noninterest expenses			
Salaries and employee benefits	59,232	56,616	54,947
Occupancy and equipment	22,098	20,633	20,360
Insurance Fund premiums	16,229	11,677	9,484
Other operating expenses	36,212	37,788	38,455
Losses (gains) from other property owned	(2,051)	335	(408)
Total noninterest expenses	131,720	127,049	122,838
Net income	\$ 341,963	\$ 336,808	\$ 380,349

**Note 14 — Derivative Financial Instruments and Hedging Activities**

One of the District's goals is to minimize interest rate sensitivity by managing the repricing characteristics of assets and liabilities so that the net interest margin is not adversely affected by movements in interest rates. The District maintains an overall interest rate risk management strategy that may incorporate the use of derivative instruments to achieve that goal. Currently, the primary derivative type used by the District is interest rate swaps, which convert fixed interest rate debt to a lower floating interest rate than was achievable from issuing floating rate debt with identical repricing characteristics. They may allow the District to lower funding costs, diversify sources of funding, or alter interest rate exposures arising from mismatches between assets and liabilities. Under these arrangements, the District agrees with other parties to exchange, at specified intervals, payment streams calculated on a specified notional principal amount, with at least one stream based on a specified floating rate index.

The District may also purchase interest rate derivatives such as caps, in order to reduce the impact of rising interest rates on its floating-rate debt, and floors, in order to reduce the impact of falling interest rates on its floating-rate assets. In addition, the District may also fix a price to be paid in the future which qualifies as a derivative forward contract.

As a result of interest rate fluctuations, interest income and interest expense related to hedged variable-rate assets and liabilities, respectively, will increase or decrease. Another result of interest rate fluctuations is that hedged fixed-rate assets and liabilities will appreciate or depreciate in market value. The effects of any earnings variability or unrealized changes in market value are expected to be substantially offset by the District's gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. The District considers its strategic use of derivatives to be a prudent method of managing interest rate sensitivity, as it prevents earnings from being exposed to undue risk posed by changes in interest rates.

The primary type of derivative instrument used and the amount of activity for each year ended is summarized in the following table:

<b>Notional Amounts</b> <i>(dollars in millions)</i>	<b>2016</b>		<b>2015</b>		<b>2014</b>	
	<b>Receive-Fixed Swaps</b>	<b>Forward Contracts</b>	<b>Receive-Fixed Swaps</b>	<b>Forward Contracts</b>	<b>Receive-Fixed Swaps</b>	<b>Forward Contracts</b>
Balance at beginning of period	\$ 150	\$ —	\$ 250	\$ 1	\$ 250	\$ —
Additions	—	2	—	4	—	13
Maturities/amortization	(100)	(1)	(100)	(5)	—	(12)
Terminations	—	—	—	—	—	—
Balance at end of period	\$ 50	\$ 1	\$ 150	\$ —	\$ 250	\$ 1

By using derivative instruments, the District exposes itself to credit and market risk. If a counterparty fails to fulfill its performance obligations under a derivative contract, the District's credit risk will equal the fair value gain in the derivative. Generally, when the fair value of a derivative contract is positive, this indicates that the counterparty owes the District, thus creating a repayment risk for the District. When the fair value of the derivative contract is negative, the District owes the counterparty and, therefore, assumes no repayment risk.

To minimize the risk of credit losses, the District transacts with counterparties that have an investment grade credit rating from a major rating agency and also monitors the credit standing of, and levels of exposure to, individual counterparties. The District typically enters into master agreements that contain netting provisions. These provisions allow the District to require the net settlement of covered contracts with the same counterparty in the event of default by the counterparty on one or more contracts. A number of swaps are supported by collateral arrangements with counterparties.

Counterparty exposure related to derivatives at:

<i>(dollars in millions)</i>	December 31,		
	2016	2015	2014
Estimated Gross Credit Risk	\$0.1	\$5.2	\$16.3
Percent of Notional	0.18%	3.45%	6.51%
Cash Collateral Held <i>(on balance sheet)</i>	\$-	\$-	\$-
Securities Collateral Held <i>(off balance sheet)</i>	\$-	\$-	\$-
Cash Collateral Posted <i>(off balance sheet)</i>	\$-	\$-	\$-
Securities Collateral Posted <i>(on balance sheet)</i>	\$-	\$-	\$-

The District's derivative activities, which are performed by the Bank, are monitored by the Asset/Liability Management Committee (ALCO) as part of its oversight of the District's asset/liability and treasury functions. The Bank's ALCO is responsible for approving hedging strategies that are developed within parameters established by the Bank's Board of Directors through the analysis of data derived from financial simulation models and other internal and industry sources. The resulting hedging strategies are then incorporated into the overall interest rate risk-management strategies.

#### Fair-Value Hedges

For derivative instruments designated as fair value hedges, the gains or losses on the derivative, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in current earnings. The District includes the gain or loss on the hedged items in the same line item (interest expense) as the offsetting loss or gain on the related interest rate swaps. The amount of the loss on interest rate swaps recognized in interest expense for the year ended December 31, 2016 was \$5.1 million, while the amount of the gain on the Systemwide Debt Securities was \$5.1 million. Gains and losses on each derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

#### Cash Flow Hedges

From time to time, the District may acquire when-issued securities, generally government agency guaranteed bonds. The when-issued transactions are contracts to purchase securities that will not be delivered until 30, or more, days in the future. These purchase commitments are considered derivatives (cash flow hedges) in the form of forward contracts. Any difference in market value of the contracted securities, between the purchase and reporting or settlement date, represent the value of the forward contracts. These amounts are included in OCI, and Other Liabilities or Other Assets as appropriate, as firm commitments in the District's Balance Sheet for each period end. At December 31, 2016, 2015, and 2014, the District had no commitments to purchase any when-issued bonds.

For derivative instruments that are designated and qualify as a cash flow hedge, such as the District's forward contracts, the effective portion of the gain or loss on the derivative is reported as a component of OCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

The following tables represent the fair value of derivatives designated as hedging instruments at periods ended:

<i>(dollars in thousands)</i>	Balance Sheet Classification	12/31/16	Balance Sheet Classification	12/31/16
	Assets	Fair Value	Liabilities	Fair Value
Receive-fixed swaps	Other Assets	\$ 92	Other Liabilities	\$ -
Forward contracts	Other Assets	-	Other Liabilities	-
Total		\$ 92		\$ -

<i>(dollars in thousands)</i>	Balance Sheet Classification	12/31/15	Balance Sheet Classification	12/31/15
	Assets	Fair Value	Liabilities	Fair Value
Receive-fixed swaps	Other Assets	\$ 5,174	Other Liabilities	\$ -
Forward contracts	Other Assets	-	Other Liabilities	-
Total		\$ 5,174		\$ -

<i>(dollars in thousands)</i>	Balance Sheet Classification	12/31/14	Balance Sheet Classification	12/31/14
	Assets	Fair Value	Liabilities	Fair Value
Receive-fixed swaps	Other Assets	\$ 16,267	Other Liabilities	\$ -
Forward contracts	Other Assets	-	Other Liabilities	-
Total		\$ 16,267		\$ -

The following table sets forth the amount of net gain (loss) on derivatives recognized in earnings and, for cash flow hedges, the amount of net gain (loss) recognized in AOCI for the periods presented. See Note 7, *Shareholders' Equity*.

<i>(dollars in thousands)</i>	Location of Gain or (Loss) Recognized in, or Reclassified from AOCI into, Income	Amount of Gain or (Loss) Recognized in, or Reclassified from AOCI into, Income *			Amount of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)			Amount of Gain or (Loss) Recognized in OCI on Derivative (Effective Portion)		
		2016	2015	2014	2016	2015	2014	2016	2015	2014
<b>Fair Value Hedges:</b>										
Receive-fixed swaps	Noninterest income	\$ -	\$ -	\$ -						
<b>Cash Flow Hedges:</b>										
Firm Commitments	Interest Income	\$ (119)	\$ 409	\$ 837	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Forward Contracts	Gains (Losses) on Other Transactions	34	103	214	-	-	-	34	103	214

\*Represents total gain or loss for fair value hedges and effective portion for cash flow hedges.

**Note 15 — Subsequent Events**

The District evaluated subsequent events and determined that there were none requiring disclosure through March 13, 2017, which was the date the financial statements were issued.

## *Glossary of Certain Acronyms*

ABO	Accumulated benefit obligation
ABS	Asset backed security
ACA	Agricultural Credit Association
ACB	Agricultural Credit Bank
ACP	Advance conditional payment
AFS	Available- for- sale
ALCO	Asset/Liability Management Committee
ALM	Asset and liability management
AOCI	Accumulated Other Comprehensive Income
ARM	Adjustable rate mortgage
ASU	Accounting Standards Update
CEO	Chief Executive Officer
CFPB	Consumer Financial Protection Bureau
CFTC	Commodity Futures Trading Commission
CIPA	Contractual Interbank Performance Agreement
CMO	Collateralized Mortgage Obligation
EIN	Employee Identification Number
FAMC	Federal Agricultural Mortgage Corporation (Farmer Mac)
FASB	Financial Accounting Standards Board
FCA	Farm Credit Administration
FCB	Farm Credit Bank
FCBA	Farm Credit Benefits Alliance
FCSIC	Farm Credit System Insurance Corporation
FHA	Federal Housing Administration
FHLMC	Federal Home Loan Mortgage Corporation (Freddie Mac)
FIP	Financial improvement plan
FLCA	Federal Land Credit Association
FNMA	Federal National Mortgage Association (Fannie Mae)
FSRIA	Farm Security and Rural Investment Act
FSA	Farm Service Agency
GAAP	Generally Accepted Accounting Principles
GCFI	Gross cash farm income
GFA	General Financing Agreement
GNMA	Government National Mortgage Association (Ginnie Mae)
GSE	Government-sponsored enterprise
HTM	Held to maturity
IASB	International Accounting Standards Board
IFRS	International Financial Reporting Standards
LIBOR	London Inter-Bank Offered Rate
LLC	Limited liability company
MAA	Market Access Agreement
MBS	Mortgage-backed security
MD&A	Management's Discussion and Analysis
NII	Net interest income
NRSRO	Nationally Recognized Statistical Rating Organization
OAEM	Other Assets Especially Mentioned
OCI	Other Comprehensive Income
OFI	Other financing institution
OPO	Other property owned
OTTI	Other-than-temporary impairment
PBO	Projected benefit obligation
PCA	Production Credit Association
PCI	Purchased credit impaired
PFC	Plan Fiduciary Committee
PPA	Pension Protection Act
RAB	Rural America Bond
RBIC	Rural Business Investment Company
RHMS	Rural Housing Mortgage-Backed Securities
RP	Rehabilitation plan
SEC	Securities and Exchange Commission
SIIC	Successor-in-Interest Contract
TDR	Troubled debt restructuring
UBE	Unincorporated business entity
USD	U.S. dollar
USDA	United States Department of Agriculture
YBS	Young, beginning, and small