

# AGFIRST FARM CREDIT BANK & DISTRICT ASSOCIATIONS 2021 FIRST QUARTER FINANCIAL INFORMATION

### AgFirst Farm Credit Bank and District Associations March 31, 2021 Financial Information

### (unaudited)

#### INTRODUCTION AND DISTRICT OVERVIEW

The following commentary reviews the Combined Financial Statements of condition and results of operations of AgFirst Farm Credit Bank (AgFirst or the Bank) and the District Agricultural Credit Associations (Associations or District Associations), collectively referred to as the AgFirst District (District), for the quarter ended March 31, 2021. AgFirst and the District Associations are part of the Farm Credit System (the System), a federally chartered network of borrower-owned lending institutions comprised of cooperatives and related service organizations. Cooperatives are organizations that are owned and controlled by their members who use the cooperatives' products or services. The U.S. Congress authorized the creation of the first System institutions in 1916. The System was created to provide support for the agricultural sector because of its significance to the well-being of the U.S. economy and the U.S. consumer. The mission of the System is to support rural communities and agriculture with reliable, consistent credit and financial services, today and tomorrow. The System does this by making appropriately structured loans to qualified individuals and businesses at competitive rates and providing financial services and advice to those persons and businesses. AgFirst and each District Association are individually regulated by the Farm Credit Administration (FCA).

The Associations are structured as cooperatives, and each Association is owned by its borrowers. AgFirst also operates as a cooperative. The District Associations, certain Other Financing Institutions (OFIs), other System institutions, and preferred stockholders jointly own AgFirst. As such, the benefits of ownership flow to the same farmer/rancher-borrowers that the System was created to serve.

As of March 31, 2021, the District consisted of the Bank and nineteen District Associations. All nineteen were structured as Agricultural Credit Association (ACA) holding companies, with Federal Land Credit Association (FLCA) and Production Credit Association (PCA) subsidiaries. PCAs originate and service short- and intermediate-term loans; FLCAs originate and service long-term real estate mortgage loans; and ACAs originate and service both long-term real estate mortgage loans and short- and intermediate-term loans.

Farm Credit's funds are raised by the Federal Farm Credit Banks Funding Corporation (the Funding Corporation) and insured by the Farm Credit System Insurance Corporation (FCSIC). The Funding Corporation issues a variety of Federal Farm Credit Banks Consolidated Systemwide Debt Securities with broad ranges of maturities and structures on behalf of the System banks. Each System bank has exposure to Systemwide credit risk because each bank is jointly and severally liable for all Systemwide debt issued.

AgFirst provides funding and related services to the District Associations, which, in turn, provide loans and related services to agricultural and rural borrowers. AgFirst has in place with each of the District Associations, a revolving line of credit, referred to as a "Direct Note", which is eliminated in this combined District report. Each Association primarily funds its lending and general corporate activities by borrowing through its Direct Note. Virtually all assets of the Associations secure the Direct Notes. Lending terms are specified in a separate General Financing Agreement (GFA) between AgFirst and each Association, including the subsidiaries of the Associations.

AgFirst and the Associations are chartered to serve eligible borrowers in Alabama, Delaware, Florida, Georgia, Maryland, Mississippi, North Carolina, Pennsylvania, South Carolina, Virginia, West Virginia, Puerto Rico, and portions of Kentucky, Louisiana, Ohio, and Tennessee. As of March 31, 2021, two other Farm Credit Banks (FCBs) and an Agricultural Credit Bank (ACB), through a number of associations, provided loans and related services to eligible borrowers in the remaining portion of the United States. While owned by its related associations, each FCB manages and controls its own business activities and operations. The ACB is owned by its related associations as well as other agricultural and rural institutions, including agricultural cooperatives. Associations are not commonly owned or controlled and each manages and controls its own business activities and operations.

While combined District statements reflect the financial and operational interdependence of AgFirst and its Associations, AgFirst does not own or control the Associations. AgFirst publishes Bank-only audited financial statements (electronic version of which is available on AgFirst's website at **www.agfirst.com**) that may be referred to for a more complete analysis of AgFirst's financial condition and results of operations.

### Financial Highlights

	March 31,	December 31,					
(dollars in thousands)	2021		2020				
Total loans	\$ 32,406,351	\$	32,170,077				
Allowance for loan losses	 (218,901)		(220,261)				
Net loans	 32,187,450		31,949,816				
Total assets	42,438,014		42,447,462				
Total shareholders' equity	 7,202,335		7,107,520				
	For the Tl Ended 1						
	2021		2020				
Net interest income	\$ 328,836	\$	276,624				
Provision for (reversal of allowance for) loan losses	(911)		3,452				
Noninterest income (expense), net	 (124,889)		(125,697)				
Net income	\$ 204,858	\$	147,475				
Net interest income as a percentage of average earning assets	3.22 %	)	2.80 %				
Net (chargeoffs) recoveries to average loans	(0.01)%	)	(0.01)%				
Return on average assets	1.96 %	)	1.46 %				
Return on average shareholders' equity	11.48 %	)	8.66 %				
Operating expense as a percentage of net interest income and							
noninterest income	42.10 %	)	46.94 %				
Average loans	\$ 32,187,087	\$	30,693,535				
Average earning assets	41,429,176		39,697,297				
Average assets	42,444,186		40,548,661				

### Management's Discussion & Analysis of Financial Condition & Results of Operations

#### **COVID-19 OVERVIEW**

In response to the COVID-19 pandemic, and without disruption to operations, AgFirst and the Associations transitioned the vast majority of their employees to working remotely in mid-March 2020. The priority was, and continues to be, to ensure the health and safety of employees, while continuing to serve the mission of providing support for rural America and agriculture. The Bank continues to operate primarily in a remote work environment, with a limited number of employees working at the Bank's headquarters. Associations' remote work environments and pandemic mitigation strategies have varied over the last several months to address their unique local conditions. Several Associations have returned to pre-pandemic working conditions while others have some contingent of staff working remotely and continue to allow customer branch visits by appointment only.

During the first quarter of 2021, significant progress has been made in the fight against COVID-19 with the distribution of vaccines. However, it remains unclear how quickly the vaccines will be distributed nationwide and globally or when the restrictions that were imposed to slow the spread of the pandemic will be lifted entirely. In this regard, AgFirst and the Associations will adjust business continuity plans to maintain the most effective and efficient business operations while safeguarding the health and safety of employees. In addition, AgFirst and the Associations continue to work with borrowers to offer appropriate solutions to meet their operating and liquidity needs.

See further discussion of business risks associated with COVID-19 in the 2020 District Annual Financial Information.

#### **COVID-19 Support Programs**

Since the onset of the COVID-19 pandemic, the U.S. government has taken a number of actions to help businesses, individuals, state/local governments, and educational institutions that have been adversely impacted by the economic disruption caused by the pandemic.

The previously enacted Coronavirus Aid, Relief, and Economic Security (CARES) Act, which was amended by subsequent legislation, included the Paycheck Protection Program (PPP). The PPP provides support to small businesses to cover payroll and certain other expenses. Loans made under the PPP are fully guaranteed by the Small Business Administration (SBA), whose guarantee is backed by the full faith and credit of the United States. As of March 31, 2021, the District had \$198.7 million of loans outstanding to approximately 8,000 borrowers. In addition, through March 31, 2021, the volume of loans that have received forgiveness from the SBA since the start of the program was \$40.4 million.

For a detailed discussion of programs enacted in 2020, see pages 3 and 4 of the 2020 District Annual Financial Information.

#### **RESULTS OF OPERATIONS**

Net income for the three months ended March 31, 2021 was \$204.9 million compared to \$147.5 million for the three months ended March 31, 2020, an increase of \$57.4 million, or 38.91 percent. See below for further discussion of the change in net income by major components.

#### Net Interest Income

Net interest income for the three months ended March 31, 2021 was \$328.8 million compared to \$276.6 million for the same period of 2020, an increase of \$52.2 million, or 18.87 percent. The net interest margin, which is net interest income as a percentage of average earning assets, was 3.22 percent, an increase of 42 basis points for the three months ended March 31, 2021 compared to the same period in the prior year. The increase in net interest income primarily resulted from lower rates paid on interest-bearing liabilities, which was achieved by calling debt in response to declining interest rates, partially offset by refinancing of interest-earning assets at lower interest rates.

The COVID-19 impact on interest rates provided the Bank opportunities to call and replace \$2.691 billion of debt for the first three months of 2021, compared to \$14.254 billion for the first three months of 2020. The average rate reduction for the debt called during the first quarter of 2021 (the difference between the rates on the called bonds and the rates on the replacement bonds) was 21 basis points, resulting in interest expense savings of \$10.9 million, net of debt extinguishment expense of \$2.2 million, over the remaining life of the bonds of 1.96 years. Replacement bonds generally have terms similar to those of the bonds being replaced. For the year ended December 31, 2020, \$43.043 billion of debt was called and replaced. The average rate reduction was 63 basis points resulting in interest expense savings of \$954.8 million, net of debt extinguishment expense of \$65.5 million, over the remaining life of the bonds called.

The effects of changes in volume and interest rates on net interest income for the three months ended March 31, 2021, as compared with the corresponding period in 2020, are presented in the following table. The table distinguishes between the changes in interest income and interest expense related to average outstanding balances and to the levels of average interest rates. Accordingly, the benefit derived from funding earning assets with interest-free funds (principally capital) is reflected solely as a volume increase.

	For the Three Months Ended											
	March 31, 2021 vs. March 31, 2020											
		Increase (decrease) due to changes in:										
(dollars in thousands)		Volume		Rate	Total							
Interest Income:												
Loans	\$	15,572	\$	(59,085) \$	(43,513)							
Investments & Cash Equivalents		1,244		(19,303)	(18,059)							
Other		(41)		(729)	(770)							
Total Interest Income		16,775		(79,117)	(62,342)							
Interest Expense:												
Interest-Bearing Liabilities		2,310		(116,864)	(114,554)							
Changes in Net Interest Income	\$	14,465	\$	37,747 \$	52,212							

#### **Provision for Loan Losses**

AgFirst and the Associations measure risks inherent in their individual portfolios on an ongoing basis and, as necessary, recognize provision for loan loss expense so that appropriate reserves for loan losses are maintained. Provision for loan losses was a net provision reversal of \$911 thousand for the three months ended March 31, 2021 compared to a net provision expense of \$3.5 million for the corresponding period in 2020.

For the three months ended March 31, 2021, the provision for loan losses included net provision reversals for specific reserves of \$2.1 million and net provision expense for general reserves of \$1.2 million. Total net provision expense for the three months ended March 31, 2021 primarily related to borrowers in the poultry (\$2.4 million reversal), swine (\$957 thousand reversal), utilities (\$886 thousand expense), and field crops (\$776 thousand expense) segments.

For the 2020 period, the provision for loan losses included net provision expense for specific reserves of \$381 thousand and net provision expense for general reserves of \$3.1 million. Total net provision expense for the three months ended March 31, 2020 primarily related to borrowers in the forestry (\$1.7 million expense), other (\$1.4 million expense), poultry (\$739 thousand expense), cattle (\$534 thousand expense), field crops (\$1.2 million reversal), other real estate (\$735 thousand reversal), and cotton (\$642 thousand reversal) segments.

See the Loan Portfolio section below for further information.

#### Noninterest Income

The following table illustrates the changes in noninterest income:

Change in Noninterest Income	For the Three Months Ended March 31,									
				Inc	rease/					
(dollars in thousands)	2021		2020	Decrease						
Loan fees	\$ 15,	,007 \$	9,532	\$	5,475					
Fees for financially related services	2,	,442	1,661		781					
Lease income		945	919		26					
Gains (losses) on investments, net		_	7,215		(7,215)					
Gains (losses) on debt extinguishment	(2,	,220)	(20,744)		18,524					
Gains (losses) on other transactions	3,	,055	(1,031)		4,086					
Insurance premium refund		_	6,829		(6,829)					
Other noninterest income	4,	,307	4,804		(497)					
Total noninterest income	\$ 23	,536 \$	9,185	\$	14,351					

Noninterest income increased \$14.4 million for the three months ended March 31, 2021 compared to the corresponding period in 2020. Significant line item dollar variances are discussed below.

Loan fees increased \$5.5 million for the three months ended March 31, 2021 compared to the corresponding period in 2020. The increase was primarily due to \$4.5 million higher fee income on loans made under the PPP during the first quarter of 2021 compared to the same period in the prior year. See the *COVID-19 Support Programs* section above for further discussion.

As part of its normal portfolio management activities, the Bank periodically packages and sells amortizing securities that have relatively small remaining balances and correspondingly high administrative costs. During the first quarter of 2020, the Bank sold securities with a par value of approximately \$55.9 million, resulting in net gains of \$7.2 million. No sales occurred in first quarter 2021.

Debt issuance expense is amortized into interest expense over the contractual life of the underlying debt security. Debt is called to take advantage of favorable market interest rate changes. When debt securities are called prior to maturity, any unamortized issuance cost is expensed through gains (losses) on debt extinguishment. The amount of issuance cost expensed when a bond is called is dependent upon both the size and remaining maturity of the bond when called. Losses on called debt are more than offset by interest expense savings realized over the life of the replacement debt. Call options were exercised on bonds totaling \$2.691 billion during the first quarter of 2021 as compared to \$14.254 billion for the corresponding period in 2020. Accordingly, losses on debt extinguishment decreased \$18.5 million for the three months ended March 31, 2021 compared to the same period in 2020. See *Net Interest Income* section above for further discussion.

For the three months ended March 31, 2021, gains on other transactions increased \$4.1 million compared to the same period in the prior year. The increase was primarily due to a \$3.4 million increase in market value gains on certain retirement plan trust assets due to favorable market returns.

In the first quarter of 2020, the District received an insurance premium refund of \$6.8 million from the FCSIC which insures the System's debt obligations. This refund is nonrecurring and resulted from the assets of the FCSIC exceeding the secure base amount, as defined by the Farm Credit Act, at the end of the preceding year. No refund was received in 2021.

#### Noninterest Expenses

The following table illustrates the changes in noninterest expenses:

Change in Noninterest Expenses	For the Three Months Ended March 31,									
_			Increase/							
(dollars in thousands)	2021	2020	Decrease							
Salaries and employee benefits	\$ 88,438	\$ 80,506	\$ 7,932							
Occupancy and equipment	6,942	6,909	33							
Insurance Fund premiums	11,248	5,465	5,783							
Other operating expenses	41,705	41,285	420							
Losses (gains) from other property owned	(77)	580	(657)							
Total noninterest expenses	\$ 148,256	\$ 134,745	\$ 13,511							

Noninterest expenses increased \$13.5 million for the three months ended March 31, 2021, compared to the corresponding period in 2020. Significant line item dollar variances are discussed below.

Salaries and employee benefits expenses increased \$7.9 million for the three months ended March 31, 2021. The increase resulted primarily from higher salaries and incentives due to normal salary administration, increased performance-based incentives at District Associations, and an increase in headcount.

Insurance Fund premiums increased \$5.8 million for the three months ended March 31, 2021 compared to the same period in 2020. The increase resulted primarily from an increase in the base annual premium rate to 16 basis points in the first half of 2021 from 8 basis points in the first half of 2020. The FCSIC Board makes premium rate adjustments, as necessary, to maintain the secure base amount which is based upon insured debt outstanding at System banks.

#### LOAN PORTFOLIO

Loan Types

The District's aggregate loan portfolio consists primarily of loans made by the Associations to eligible borrowers located within their chartered territories. Diversification of the loan volume by FCA loan type at December 31 is shown in the following table:

(dollars in thousands)	March 31,	1, 2021		December 3	1, 2020	March 31, 2020			
Real Estate Mortgage	\$ 17,202,518	53.08 %	\$	16,849,843	52.38 %	\$ 15,774,087	50.36 %		
Production and Intermediate-Term	6,388,867	19.71		6,758,318	21.01	6,716,912	21.44		
Rural Residential Real Estate	3,421,452	10.56		3,480,143	10.82	3,836,608	12.25		
Processing and Marketing	2,265,320	6.99		2,209,669	6.87	2,118,995	6.77		
Loans to Cooperatives	836,924	2.58		750,943	2.33	787,449	2.51		
Communication	751,906	2.32		734,958	2.28	694,274	2.22		
Power and Water/Waste Disposal	684,879	2.12		606,739	1.89	660,575	2.11		
Farm-Related Business	406,163	1.25		380,011	1.18	364,283	1.16		
International	214,685	0.66		168,952	0.52	157,588	0.50		
Loans to Other Financing Institutions (OFIs)	137,785	0.43		137,098	0.43	137,706	0.44		
Other (including Mission Related)	86,198	0.27		83,094	0.26	62,310	0.20		
Lease Receivables	9,654	0.03		10,309	0.03	11,067	0.04		
Total	\$ 32,406,351	100.00 %	\$	32,170,077	100.00 %	\$ 31,321,854	100.00 %		

Total loans outstanding were \$32.406 billion at March 31, 2021, an increase of \$236.3 million, or 0.73 percent, compared to total loans outstanding at December 31, 2020 and an increase of \$1.084 billion, or 3.46 percent, since March 31, 2020.

Compared to year-end 2020, the increase in loan growth was primarily in the processing, nursery/greenhouse, utilities, and cattle segments, partially offset by declines in cotton, corn and rural home loans. Compared to March 31, 2020, the year-over-year increase in loan growth was primarily in the processing, forestry, grains, and cattle segments, partially offset by declines

6

in the rural home loans and dairy segments. Growth came from a combination of factors including new client acquisition, customers restructuring their balance sheets to take advantage of the current rate environment, liquidity needs due to commodity price escalation, and merger and acquisition activity.

#### Credit Quality

Credit quality of the District's loans is show below:

	Total Loa	Total Loan Portfolio Credit Quality as of:							
Classification	March 31, 2021	December 31, 2020	March 31, 2020						
Acceptable	95.49 %	95.29 %	95.04 %						
OAEM	2.53 %	2.67 %	2.82 %						
Substandard/doubtful/loss	1.98 %	2.04 %	2.14 %						
Total	100.00 %	100.00 %	100.00 %						

District credit quality has remained relatively stable, but it may deteriorate in future quarters given potential changes in government support for agricultural sectors and unemployment benefits, and unforeseen impacts from trade, weather, or agriculture-related events.

As a result of stable credit quality and the District's efforts to resolve problem assets, the District's high-risk assets continue to be a small percentage of the total loan volume and total assets. Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

(dollars in thousands)	Ma	rch 31, 2021	December 31, 2020				
Nonaccrual loans:							
Real estate mortgage	\$	109,667	\$	114,349			
Production and intermediate-term		86,642		92,212			
Processing and marketing		4,317		3,374			
Farm-related business		2,878		2,008			
Rural residential real estate		18,984		18,897			
Lease receivables		95		126			
Total	\$	222,583	\$	230,966			
Accruing restructured loans:							
Real estate mortgage	\$	82,408	\$	80,068			
Production and intermediate-term		34,230		33,681			
Processing and marketing		10,085		10,228			
Farm-related business		201		512			
Rural residential real estate		5,804		4,165			
Lease receivables		18		24			
Other (including Mission Related)		3,887		3,830			
Total	\$	136,633	\$	132,508			
Accruing loans 90 days or more past due:							
Real estate mortgage	\$	—	\$	596			
Production and intermediate-term		350		20			
Rural residential real estate		282		535			
Total	\$	632	\$	1,151			
Total nonperforming loans	\$	359,848	\$	364,625			
Other property owned		10,550		10,751			
Total nonperforming assets	\$	370,398	\$	375,376			
Nonaccrual loans as a percentage of total loans		0.69 %		0.72 %			
Nonperforming assets as a percentage of total loans and							
other property owned		1.14 %		1.17 %			
Nonperforming assets as a percentage of capital		5.14 %		5.28 %			

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment. The following tables provide an aging analysis of the recorded investment in past due loans as of:

	March 31, 2021												
(dollars in thousands)		Through Days Past Due		) Days or lore Past Due	Т	otal Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans					
Real estate mortgage	\$	43,097	\$	52,157	\$	95,254	\$ 17,230,073	\$ 17,325,327					
Production and intermediate-term		23,511		42,426		65,937	6,374,383	6,440,320					
Loans to cooperatives		_		—		—	837,770	837,770					
Processing and marketing		806		3,286		4,092	2,266,818	2,270,910					
Farm-related business		1,020		2,362		3,382	404,896	408,278					
Communication		_		_		_	752,093	752,093					
Power and water/waste disposal		_		_		_	687,138	687,138					
Rural residential real estate		34,429		10,351		44,780	3,386,524	3,431,304					
International		_		—		—	215,081	215,081					
Lease receivables		94		_		94	9,597	9,691					
Loans to OFIs		_		_		_	138,043	138,043					
Other (including Mission Related)		1,104		_		1,104	85,672	86,776					
Total	\$	104,061	\$	110,582	\$	214,643	\$ 32,388,088	\$ 32,602,731					

	December 31, 2020												
(dollars in thousands)		Through Days Past Due		) Days or Iore Past Due	Т	otal Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans					
Real estate mortgage	\$	55,907	\$	55,206	\$	111,113	\$ 16,867,836	\$ 16,978,949					
Production and intermediate-term		27,779		44,927		72,706	6,746,670	6,819,376					
Loans to cooperatives		_		_		—	751,810	751,810					
Processing and marketing		975		2,981		3,956	2,211,971	2,215,927					
Farm-related business		2,901		1,070		3,971	377,986	381,957					
Communication		—		—		—	735,084	735,084					
Power and water/waste disposal		—		—		—	608,380	608,380					
Rural residential real estate		52,724		11,580		64,304	3,425,490	3,489,794					
International		_		_		_	169,551	169,551					
Lease receivables		303		_		303	10,060	10,363					
Loans to OFIs		_		_		_	137,379	137,379					
Other (including Mission Related)		4,411		_		4,411	79,283	83,694					
Total	\$	145,000	\$	115,764	\$	260,764	\$ 32,121,500	\$ 32,382,264					

#### Nonaccrual Loans

Nonaccrual loans represent all loans for which there is a reasonable doubt as to the collection of principal and/or interest under the contractual terms of the loan. Nonaccrual loans for the combined District at March 31, 2021 were \$222.6 million compared to \$231.0 million at December 31, 2020. Nonaccrual loans decreased \$8.4 million during the three months ended March 31, 2021 due primarily to repayments of \$24.1 million, reinstatements to accrual status of \$3.5 million, transfers to other property owned of \$2.1 million and charge-offs of uncollectible balances of \$1.5 million. Partially offsetting these decreases were loan balances transferred to nonaccrual status of \$18.2 million, advances on nonaccrual loans of \$7.9 million and recoveries of charge-offs of \$1.4 million. At March 31, 2021, total nonaccrual loans were primarily in the field crops (18.80 percent of the total), poultry (10.67 percent), tree fruits and nuts (8.25 percent), rural home loan (8.58 percent), cattle (7.36 percent), swine (6.87 percent), grains (6.76 percent), and forestry (5.53 percent) segments. Nonaccrual loans were 0.69 percent of total loans outstanding at March 31, 2021 compared to 0.72 percent at December 31, 2020.

#### Troubled Debt Restructurings

A troubled debt restructuring (TDR) occurs when a borrower is experiencing financial difficulties and a concession is granted to the borrower that the Bank and District Associations would not otherwise consider. Concessions are granted to borrowers based on either an assessment of the borrower's ability to return to financial viability or a court order. The concessions can be in the form of a modification of terms, rates, or amounts owed. Acceptance of other assets and/or equity as payment may also be considered a concession. The type of alternative financing granted is chosen in order to minimize the loss incurred by the Bank and District Associations. TDRs totaled \$198.2 million at March 31, 2021, compared to \$193.9 million at December 31, 2020. At March 31, 2021, TDRs were comprised of \$136.6 million of accruing restructured loans and \$61.5 million of nonaccrual restructured loans. Restructured loans were primarily in the poultry (18.01 percent of the total), field crops (13.62 percent), forestry (10.31 percent), cattle (8.03 percent), tree fruits and nuts (7.00 percent), dairy (6.12 percent), other real estate (5.60 percent), and nursery/greenhouse (5.25 percent) segments.

In March 2020, the CARES Act, which provides relief from certain requirements under GAAP, was signed into law. Section 4013 of the CARES Act grants entities temporary relief from the accounting and disclosure requirements for TDRs and if certain criteria are met, these loan modifications may not need to be classified as TDRs. In response to the CARES Act, the FCA issued guidance allowing for temporary relief from accounting and disclosure requirements for TDRs. The District adopted this relief for qualifying loan modifications. This TDR guidance applied to modifications made beginning March 1, 2020 and terminated on December 31, 2020.

At March 31, 2021, the outstanding balance of District loans modified under COVID-related programs was \$787.1 million, or 2.41 percent of combined District loans.

#### **Other Property Owned**

Other property owned (OPO) consists primarily of assets once pledged as loan collateral that were acquired through foreclosure or deeded to the Bank and District Associations (or a lender group) in satisfaction of secured loans. OPO may be comprised of real estate, equipment, and equity interests in companies or partnerships. OPO decreased \$201 thousand during 2021 to \$10.6 million at March 31, 2021. The decrease was due to sales of \$2.3 million and writedowns of OPO of \$186 thousand, partially offset by property received in settlement of loans of \$2.3 million. At March 31, 2021, the largest OPO holding was in the grains segment and totaled \$1.8 million (16.96 percent of the total OPO balance).

#### Allowance for Loan Losses

Each District institution maintains an allowance for loan losses at a level management considers adequate to provide for probable and estimable credit losses within its respective loan and finance lease portfolios as of each reported balance sheet date. The District increases the allowance by recording a provision for loan losses in the income statement. Loan losses are recorded against and serve to decrease the allowance when management determines that any portion of a loan or lease is uncollectible. Any subsequent recoveries are added to the allowance. Management's evaluations consider factors which include, among other things, loan loss experience, portfolio quality, loan portfolio composition, current agricultural production conditions, and general economic conditions. Although aggregated in the District's combined financial statements, the allowance for loan losses for each District entity is particular to that institution and is not available to absorb losses realized by other District entities.

(dollars in thousands)		Real Estate Mortgage		roduction and termediate- term A	Agribusiness*	с	ommunication	W	Power and ater/Waste Disposal	Rural Residential Real Estate	Ь	nternational	F	Lease Receivables	Other Loans**		Total
Activity related to allowance f		redit losses:															
Balance at December 31. 2020	\$	100,824	\$	85,000 \$	5 19,011	\$	2,378	\$	1,305	\$ 10,563	\$	461	\$	330 \$	389	\$	220,261
Charge-offs		(116)		(707)	(661)		—		_	(368)		—		—	_		(1,852)
Recoveries		700		524	158		_		—	21		—		—	—		1,403
Provision for loan losses		1,321		(3,860)	1,339		(69)		657	(63)		31		(238)	(29)	)	(911)
Balance at March 31, 2021	\$	102,729	\$	80,957 \$	5 19,847	\$	2,309	\$	1,962	\$ 10,153	\$	492	\$	92 \$	360	\$	218,901
Balance at December 31, 2019	\$	88,474	\$	91,557 \$	6 16,465	\$	2,348	\$	2,663	\$ 8,316	\$	461	\$	388 \$	405	\$	211,077
Charge-offs		(516)		(1,017)	(2)	)	_		_	(29)		_		_	_		(1,564)
Recoveries		270		336	14		_		_	8		_		_	_		628
Provision for loan losses		1,782		(49)	1,135		231		20	374		(1)		(37)	(3)	)	3,452
Loan type reclassification		(16)		16	_		_		_	_		_		_	_		_
Balance at March 31, 2020	\$	89,994	\$	90,843 \$	5 17,612	\$	2,579	\$	2,683	\$ 8,669	\$	460	\$	351 \$	402	\$	213,593
Allowance on loans evaluated	for	impairment:															
Individually	\$	5,781	\$	10,854 \$	5 116	\$	_	\$	_	\$ 534	\$	_	\$	— \$	92	\$	17,377
Collectively		96,948		70,103	19,731		2,309		1,962	9,619		492		92	268		201,524
PCI***		—		—	_		_		—	_		_		—	_		_
Balance at March 31, 2021	\$	102,729	\$	80,957 \$	5 19,847	\$	2,309	\$	1,962	\$ 10,153	\$	492	\$	92 \$	360	\$	218,901
Individually	\$	6,318	\$	12,769 \$	5 128	\$	_	\$	_	\$ 568	\$	_	\$	57 \$	92	\$	19,932
Collectively		94,506		72,231	18,883		2,378		1,305	9,995		461		273	297		200,329
PCI***		_		_	_		_		_	_		_		_	_		_
Balance at December 31, 2020	\$	100,824	\$	85,000 \$	5 19,011	\$	2,378	\$	1,305	\$ 10,563	\$	461	\$	330 \$	389	\$	220,261
Recorded investment in loans	eva	luated for im	pai	rment:													
Individually	\$	314,368	\$	111,738 \$	5 17,330	\$	_	\$	_	\$ 752,125	\$	_	\$	112 \$	3,887	\$	1,199,560
Collectively		17,010,411		6,328,582	3,499,628		752,093		687,138	2,679,179		215,081		9,579	220,932		31,402,623
PCI***		548		_	_		_		_	_		_		_	_		548
Balance at March 31, 2021	\$	17,325,327	\$	6,440,320 \$	3,516,958	\$	752,093	\$	687,138	\$ 3,431,304	\$	215,081	\$	9,691 \$	224,819	\$	32,602,731
Individually	\$	316,166	\$	122,213 \$	5 15,755	\$	_	\$	_	\$ 810,686	\$	_	\$	243 \$	3,829	\$	1,268,892
Collectively		16,662,215		6,697,163	3,333,939		735,084		608,380	2,679,108		169,551		10,120	217,244		31,112,804
PCI***		568		_	_		_		_	_		_		_			568
Balance at December 31, 2020	\$	16,978,949	\$	6,819,376 \$	3,349,694	\$	735,084	\$	608,380	\$ 3,489,794	\$	169,551	\$	10,363 \$	221,073	\$	32,382,264

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

\* Includes the loan types: Loans to cooperatives, Processing and marketing, and Farm-related business.

Production

\*\* Includes the loan types: Mission Related Loans and Loans to OFIs.

\*\*\* Purchased credit impaired loans.

The allowance for loan losses was \$218.9 million at March 31, 2021, as compared with \$220.3 million at December 31, 2020, a decrease of \$1.4 million. Provision reversals of \$911 thousand and charge-offs of \$1.9 million decreased the allowance during the three months ended March 31, 2021, and were partially offset by loan recoveries of \$1.4 million. Charge-offs (28.21 percent), rural home loan (19.51 percent), and cattle (6.88 percent) segments. Recoveries during the three months ended primarily to borrowers in the other (37.27 percent of the total), field crops (28.21 percent), rural home loan (19.51 percent), and cattle (6.88 percent) segments. Recoveries during the three months ended March 31, 2021 were related primarily to borrowers in the field crops (20.49 percent of the total), forestry (20.37 percent), poultry (16.48 percent), other (14.66 percent), and nursery/greenhouse (7.64 percent) segments. See *Provision for Loan Losses* section above for additional details regarding loan loss provision expense and reversals. The allowance at March 31, 2021 included specific reserves of \$17.4 million (7.94 percent of the total) and \$201.5 million (92.06 percent) of general reserves. The largest commodity segments included in the allowance at March 31, 2021 were the poultry (16.37 percent of the total), other (12.11 percent), field crops (11.89 percent), forestry (10.74 percent), cattle (8.10 percent), and grains (6.83 percent) segments. The allowance for loan losses was 0.68 percent of total loans outstanding at March 31, 2021, December 31, 2020 and March 31,2020.

#### INVESTMENTS

The Bank is responsible for meeting the District's funding, liquidity and asset/liability management needs. Along with normal cash flows associated with lending operations, the District has two primary sources of liquidity: the capacity to issue Systemwide Debt Securities through the Federal Farm Credit Banks Funding Corporation, and cash and investments. The Bank also maintains several repurchase agreement facilities. In addition, the System has established a line of credit in the event contingency funding is needed to meet obligations of System banks.

The Bank's investments are primarily classified as available-for-sale investments. At March 31, 2021, the Bank had not recorded any impairments or experienced any changes in fair value leveling disclosures as a result of the COVID-19 market disruptions. Refer to the Bank's First Quarter 2021 Report for additional information related to investments. District Associations also have regulatory authority to enter into certain government guaranteed investments, generally mortgage-backed or asset-backed securities. There were no impairment losses recorded by District Associations during the three months ended March 31, 2021 or 2020. As of March 31, 2021, one Association had recorded cumulative impairment losses of \$184 thousand on one investment security. The following tables summarize the District's investments:

	March 31, 2021										
	Amortized	Unrealized									
(dollars in thousands)	Cost	Gains	Losses	Fair Value							
District Bank investments	\$ 8,698,312	\$ 137,886	\$ (37,892)	\$ 8,798,306							
District Association investments	35,039	3,730	(121)	38,648							
Total District investments	\$ 8,733,351	\$ 141,616	\$ (38,013)	\$ 8,836,954							

	December 31, 2020									
	Amortized	U	nrealized	Un	realized					
(dollars in thousands)	Cost		Gains	]	Losses	Fair Value				
District Bank investments	\$ 8,324,899	\$	199,536	\$	(3,850)	\$ 8,520,585				
District Association investments	35,549		5,224		(186)	40,587				
Total District investments	\$ 8,360,448	\$	204,760	\$	(4,036)	\$ 8,561,172				

#### CAPITAL

Capital serves to support future asset growth, investment in new products and services, and to provide protection against credit, interest rate, and other risks, as well as operating losses. A sound capital position is critical to provide protection to investors in Systemwide Debt Securities and to ensure long-term financial success.

Total shareholders' equity increased \$94.8 million, or 1.33 percent, from December 31, 2020 to \$7.202 billion at March 31, 2021. This increase is primarily attributed to first quarter 2021 unallocated retained earnings from net income of \$204.9 million and net issuance of \$12.3 million in capital stock and participation certificates, partially offset by a decrease in net unrealized gains on investments of \$94.5 million primarily due to an increase in interest rates lowering the fair value of existing available-for-sale fixed-rate investment securities, and \$18.4 million of retained earnings retired.

In addition, during the first quarter of 2021, the Bank repurchased, through privately negotiated transactions, and subsequently cancelled, Class B Perpetual Non-Cumulative Fixed-to-Floating Rate Subordinated Preferred Stock with par value totaling \$9.8 million. The effect of the repurchases on shareholders' equity was to reduce preferred stock outstanding by \$9.8 million and to increase additional paid-in capital by \$3.0 million.

The following table summarizes accumulated other comprehensive income (AOCI) balances at period end:

(dollars in thousands)	Mai	rch 31, 2021	December 31, 2020			
Accumulated Other Comprehensive Income (Loss)						
Unrealized gain (loss) on investment securities	\$	96,335	\$	190,792		
Derivatives and hedging activity		270		287		
Employee benefit plans activity		(347,902)		(356,429)		
Total accumulated other comprehensive income (loss)	\$	(251,297)	\$	(165,350)		

The Farm Credit Administration sets minimum regulatory capital requirements for Banks and Associations. The Bank and all Associations exceeded regulatory capital requirements, as demonstrated in the following table. These ratios are calculated using a three-month average daily balance.

As of December 31, 2020	Primary Components of Numerator	Regulatory Minimums	Minimum with Buffer	Bank	District Associations	
Risk adjusted:						
Common equity tier 1 capital ratio	Unallocated retained earnings (URE), common cooperative equities (qualifying capital stock and allocated equity) <sup>1</sup>	4.50 %	7.00 %	16.95 %	14.99 % - 35.27 %	
Tier 1 capital ratio	CET1 capital, non-cumulative perpetual preferred stock	6.00 %	8.50 %	17.32 %	14.99 % - 35.27 %	
Total capital ratio	Tier 1 capital, allowance for loan losses <sup>2</sup> , common cooperative equities <sup>3</sup> and term preferred stock and subordinated debt <sup>4</sup>	8.00 %	10.50 %	17.46 %	17.32 % - 36.29 %	
Permanent capital ratio	Retained earnings, common stock, non-cumulative perpetual preferred stock and subordinated debt, subject to certain limits	7.00 %	7.00 %	17.34 %	16.80 % - 35.61 %	
Non-risk adjusted:						
Tier 1 leverage ratio*	Tier 1 capital	4.00 %	5.00 %	6.37 %	14.49 % - 33.43 %	
URE and UREE component	URE and URE equivalents	1.50 %	1.50 %	5.49 %	9.88 % - 33.92 %	

<sup>3</sup> Outstanding 5 or more years, but less than 7 years

<sup>4</sup> Outstanding 5 or more years

\* At least 1.50% must be URE and URE equivalents

#### **REGULATORY MATTERS**

On September 23, 2019, the Farm Credit Administration issued a proposed rule that would ensure the System's capital requirements, including certain regulatory disclosures, reflect the current expected credit losses methodology, which revises the accounting for credit losses under U.S. generally accepted accounting principles. The proposed rule identifies which credit loss allowances under the Current Expected Credit Losses (CECL) methodology in the Financial Accounting Standards Board's "Measurement of Credit Losses on Financial Instruments" are eligible for inclusion in a System institution's regulatory capital. Credit loss allowances related to loans, lessor's net investments in leases, and held-to-maturity debt securities would be included in a System institution's Tier 2 capital up to 1.25 percent of the System institution's total risk weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets would not be eligible for inclusion in a System institution's Tier 2 capital. In addition, the proposed regulation does not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution's regulatory capital ratios. The public comment period ended on November 22, 2019.

#### **OTHER MATTERS**

#### **Direct** Notes

See the *Direct Notes* section of *Management's Discussion & Analysis of Financial Condition & Results of Operations* in the AgFirst Farm Credit Bank First Quarter 2021 Report for a discussion of the Bank's funding to District Associations.

#### Future of LIBOR

In 2017, the United Kingdom's Financial Conduct Authority (UK FCA), which regulates LIBOR, announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021.

On March 5, 2021, ICE Benchmark Administration (IBA) (the entity that is responsible for calculating LIBOR) announced its intention to cease the publication of the one-week and two-month US dollar LIBOR settings immediately following the LIBOR publication on December 31, 2021, and the remaining US dollar LIBOR settings immediately following the LIBOR publication on June 30, 2023. On the same day, the UK FCA announced that the IBA had notified the UK FCA of its intent, among other things, to cease providing certain US dollar LIBOR settings as of June 30, 2023. In its announcement, the UK FCA confirmed that all 35 LIBOR tenors (including with respect to US dollar LIBOR) will be discontinued or declared nonrepresentative as of either: (a) immediately after December 31, 2021 or (b) immediately after June 30, 2023.

The District has exposure to LIBOR arising from loans made to customers, investment securities purchased, Systemwide Debt Securities that are issued by the Funding Corporation on the Bank's behalf, and preferred stock issued by the Bank. Alternative reference rates that replace LIBOR may not yield the same or similar economic results over the lives of the financial instruments, which could adversely affect the value of, and return on, instruments held. The LIBOR transition could result in paying higher interest rates on current LIBOR-indexed Systemwide Debt Securities, adversely affect the yield on, and fair value of, loans and investments held that reference LIBOR, and increase the costs of or affect the ability to effectively use derivative instruments to manage interest rate risk. In addition, there could be other ramifications including those that may arise as a result of the need to redeem or terminate such instruments.

The FCA has issued guidelines for System institutions to follow as they prepare for the expected phase-out of LIBOR. The guidelines direct each System institution to develop a LIBOR transition plan designed to provide an orderly roadmap of actions that will reduce LIBOR exposure over time. The FCA identified the following as important considerations in the development of each entity's transition plan:

- a governance structure to manage the transition;
- an assessment of exposures to LIBOR;
- an assessment of the fallback provisions in contracts and the impact of a LIBOR phase-out under those provisions;
- the establishment of strategies for reducing each type of LIBOR exposure;
- an assessment of the operational processes that need to be changed;
- a communication strategy for customers and shareholders;
- the establishment of a process to stay abreast of industry developments and best practices;
- the establishment of a process to ensure a coordinated approach, to the extent possible, across the District; and
- a timeframe and action steps for completing key objectives.

The Bank and Associations have established and are in the process of implementing LIBOR transition plans and continue to analyze potential risks associated with the LIBOR transition, including, but not limited to, financial, market, accounting, operational, legal, tax, reputational, and compliance risks.

At this time, it is not known when LIBOR will cease to be available or will become unrepresentative, or which benchmark will replace LIBOR. Because the Bank and Associations engage in transactions involving financial instruments that reference LIBOR, these developments could have a material impact on financial results, borrowers, investors, and counterparties.

For example, on April 6, 2021, the New York Governor signed into law the New York State Legislature's Senate Bill 297B/ Assembly Bill 164B (the New York LIBOR Legislation). The New York LIBOR Legislation amends the New York General Obligations Law by adding new Article 18-c and mirrors a legislative proposal drafted by the Alternative Reference Rates Committee (the ARRC) aimed at ensuring legal clarity for legacy instruments governed by New York law during the US dollar LIBOR transition. The ARRC is an industry-working group convened by the Federal Reserve Board and the New York Fed to lead the LIBOR transition, which, among other work, has developed industry-specific fallback language that may be used by market participants to address the cessation of US dollar LIBOR. The New York LIBOR Legislation applies to US dollar LIBOR-based contracts, securities, and instruments governed under New York law that (i) do not have any US dollar LIBOR fallback provisions in place, (ii) have US dollar LIBOR fallback provisions that result in replacement rates that are in some way based on US dollar LIBOR, or (iii) have US dollar LIBOR fallback provisions that allow or require one of the parties or an outsider to select a replacement rate for US dollar LIBOR. The New York LIBOR Legislation (a) provides in respect of (i) and (ii) above, upon the occurrence of a "LIBOR Discontinuance Event" and the related "LIBOR Replacement Date" (each as defined in the New York LIBOR Legislation), that the then-current US dollar LIBOR based benchmark, by operation of law, be replaced by a "Recommended Benchmark Replacement" (as defined in the New York LIBOR Legislation) based on the Secured Overnight Financing Rate (SOFR), or, (b) in respect of (iii), encourages the replacement of LIBOR with the "Recommended Benchmark Replacement" by providing a safe harbor from legal challenges under New York law.

The New York LIBOR Legislation may apply to certain of the System institutions' LIBOR-based instruments. For example, to the extent there is an absence of controlling federal law or unless otherwise provided under the terms and conditions of a particular issue of Systemwide Debt Securities, the Systemwide Debt Securities are governed by and construed in accordance with the laws of the State of New York, including the New York General Obligations Law.

At present, there is no specific federal law akin to the New York LIBOR Legislation addressing the US dollar LIBOR transition. However, United States Congress began working on a draft version of federal legislation in October of 2020 that would provide a statutory substitute benchmark rate for contracts that use US dollar LIBOR as a benchmark and that do not have any sufficient fallback clauses in place. While similar to the New York LIBOR Legislation, there are differences in the current draft of the federal legislation, which was discussed at the House of Representative Subcommittee on Investor Protection, Entrepreneurship and Capital Markets on April 15, 2021. These include, perhaps most significantly, that the draft bill specifically provides for the preemption of state law, which would include the New York LIBOR Legislation. At this time, it is uncertain as to whether, when and in what form such federal legislation would be adopted.

The following is a summary of District variable-rate financial instruments outstanding with LIBOR exposure at March 31, 2021:

(dollars in millions)	Due in 2021	Due in 2022	oue in 2023 n or before June 30	Due after June 30, 2023	Total
Investments	\$ 15	\$ 1	\$ 50	\$ 1,433	\$ 1,499
Loans	609	415	154	4,178	5,356
Total	\$ 624	\$ 416	\$ 204	\$ 5,611	\$ 6,855
Systemwide debt securities	\$ 1,050	\$ 275	\$ 35	\$ _	\$ 1,360
Preferred stock				40	40
Total	\$ 1,050	\$ 275	\$ 35	\$ 40	\$ 1,400

The LIBOR transition plan includes implementing fallback language into variable-rate financial instruments maturing after December 31, 2021 which provides the ability to move these instruments to another index if the LIBOR market is no longer viable. As of March 31, 2021, approximately 2 percent of total District investments, 3 percent of total District loans, and 1 percent of Systemwide debt securities maturing after December 31, 2021 do not contain fallback provisions. The Bank's preferred stock may be redeemed on any five-year anniversary of its issuance. The next redemption date for the preferred stock is June, 2022.

### **Balance Sheets**

(unaudited)

(dollars in thousands)	]	March 31, 2021	December 31, 2020		
Assets					
Cash	\$	511,059	\$	698,542	
Cash equivalents		195,000		520,000	
Investments in debt securities:					
Available-for-sale (amortized cost of \$8,669,481 and \$8,294,821, respectively)		8,765,557		8,485,350	
Held-to-maturity (fair value of \$71,397 and \$75,822, respectively)		63,870		65,627	
Total investments in debt securities		8,829,427		8,550,977	
Loans		32,406,351		32,170,077	
Allowance for loan losses		(218,901)		(220,261)	
Net loans		32,187,450		31,949,816	
Loans held for sale		14,665		19,063	
Accrued interest receivable		216,206		233,375	
Accounts receivable		114,763		119,391	
Equity investments in other Farm Credit institutions		53,689		52,717	
Other investments		1,794		1,794	
Premises and equipment, net		231,169		224,578	
Other property owned		10,550		10,751	
Other assets		72,242		66,458	
Total assets	\$	42,438,014	\$	42,447,462	
Liabilities					
Systemwide bonds payable	\$	27,052,549	\$	25,693,876	
Systemwide and other notes payable		7,494,915		8,803,180	
Accrued interest payable		29,656		27,891	
Accounts payable		58,608		430,504	
Advanced conditional payments		19,203		10,601	
Other liabilities		580,748		373,890	
Total liabilities		35,235,679		35,339,942	
Shareholders' Equity					
Perpetual preferred stock		39,500		49,250	
Protected borrower equity		446		446	
Capital stock and participation certificates		190,725		178,388	
Additional paid-in-capital		85,596		82,573	
Retained earnings					
Allocated		2,253,818		2,264,776	
Unallocated		4,883,547		4,697,437	
Accumulated other comprehensive income (loss)		(251,297)		(165,350)	
Total shareholders' equity		7,202,335		7,107,520	
Total liabilities and equity	\$	42,438,014	\$	42,447,462	

## Statements of Comprehensive Income

(unaudited)

(unuuulea)	)		
	For the Th	ree Month	18
	Ended N	larch 31,	
(dollars in thousands)	2021		2020
Interest Income			
Investments	\$ 32,001	\$	50,060
Loans	338,230		381,743
Other	40		810
Total interest income	370,271		432,613
Interest Expense	41,435		155,989
Net interest income	328,836		276,624
Provision for loan losses	(911)		3,452
Net interest income after provision for loan losses	329,747		273,172
Noninterest Income			
Loan fees	15,007		9,532
Fees for financially related services	2,442		1,661
Lease income	945		919
Gains (losses) on investments, net	_		7,215
Gains (losses) on debt extinguishment	(2,220)		(20,744)
Gains (losses) on other transactions	3,055		(1,031)
Insurance premium refund	—		6,829
Other noninterest income	4,307		4,804
Total noninterest income	23,536		9,185
Noninterest Expenses			
Salaries and employee benefits	88,438		80,506
Occupancy and equipment	6,942		6,909
Insurance Fund premiums	11,248		5,465
Other operating expenses	41,705		41,285
Losses (gains) from other property owned	(77)		580
Total noninterest expenses	148,256		134,745
Income before income taxes	205,027		147,612
Provision for income taxes	169		137
Net income	\$ 204,858	\$	147,475
Other comprehensive income net of tax:			
Unrealized gains (losses) on investments	(94,457)		54,437
Change in value of cash flow hedges	(17)		(68)
Employee benefit plans adjustments	8,527		9,048
Other comprehensive income	(85,947)		63,417
Comprehensive income	\$ 118,911	\$	210,892

### DISTRICT ASSOCIATIONS As of March 31, 2021

Associations		% of Direct Direct Note Notes Total		Total Assets		Total Allowance and Capital		Total Regulatory Capital Ratio	Nonperforming Loans as a % of Total Loans	ROA	
(dollars in thousands)											
AgCarolina	\$	863,391	4.58 %	\$	1,185,831	\$	309,179	21.83 %	2.18 %	1.53 %	
AgChoice		1,931,692	10.24		2,444,601		472,294	17.32	0.39	1.81	
AgCredit		1,823,472	9.67		2,279,261		414,077	21.19	0.47	2.01	
AgGeorgia		780,605	4.14		1,058,566		267,193	25.03	3.54	1.94	
AgSouth		1,498,893	7.95		1,975,926		447,711	23.03	1.12	2.50	
ArborOne		448,265	2.38		557,072		107,638	19.27	3.50	1.71	
Cape Fear		779,223	4.13		1,035,615		237,334	21.24	1.29	2.55	
Carolina		1,357,106	7.20		1,756,783		360,478	20.72	0.89	2.24	
Central Florida		529,339	2.81		672,501		124,954	18.24	1.30	1.87	
Central Kentucky		496,936	2.63		617,217		114,984	19.17	0.64	3.08	
Colonial		501,679	2.66		722,477		196,817	24.84	0.24	2.06	
First South		1,972,213	10.46		2,537,883		509,477	18.73	0.16	1.61	
Florida		1,048,589	5.56		1,380,942		313,650	19.81	0.56	2.10	
MidAtlantic		2,193,581	11.63		2,944,339		703,335	22.06	2.83	1.68	
Northwest Florida		210,748	1.12		305,001		90,817	27.75	0.97	1.49	
Puerto Rico		106,322	0.56		165,869		56,604	36.29	6.07	0.87	
River Valley		434,615	2.30		555,922		113,211	20.29	1.80	1.65	
Southwest Georgia		465,543	2.47		578,207		105,992	17.65	0.73	2.02	
Virginias		1,419,359	7.53		1,930,850		474,871	23.18	2.16	1.64	

#### **AgFirst Farm Credit Bank**

AgFirst District Associations

AgFirst Farm Credit Bank 1901 Main Street Columbia, SC 29201 800-845-1745 www.agfirst.com

AgCarolina Farm Credit, ACA 4000 Poole Road Raleigh, NC 27610 919-250-9500 http://www.agcarolina.com

AgChoice Farm Credit, ACA 300 Winding Creek Blvd. Mechanicsburg, PA 17050 717-796-9372 http://www.agchoice.com

AgCredit Agricultural Credit Association 610 W. Lytle Street Fostoria, OH 44830-3422 419-435-7758 http://www.agcredit.net

AgGeorgia Farm Credit, ACA 468 Perry Parkway Perry, GA 31069 478-987-8300 http://www.aggeorgia.com

AgSouth Farm Credit, ACA 26 South Main Street Statesboro, GA 30458 912-764-9091 http://www.agsouthfc.com

ArborOne, ACA 800 Woody Jones Blvd. Florence, SC 29501 843-662-1527 http://www.arborone.com

Cape Fear Farm Credit, ACA 333 East Russell Street Fayetteville, NC 28302 910-323-9188 https://www.capefearfc.com

Carolina Farm Credit, ACA 146 Victory Lane Statesville, NC 28625 704-873-0276 http://www.carolinafarmcredit.com

Central Kentucky Agricultural Credit Association 640 S. Broadway Lexington, KY 40508 859-253-3249 http://www.agcreditonline.com

Colonial Farm Credit, ACA 7104 Mechanicsville Turnpike Mechanicsville, VA 23111 804-746-1252 http://www.colonialfarmcredit.com Farm Credit of Central Florida, ACA 204 East Orange Street, Suite 200 Lakeland, FL 33801 863-682-4117 http://www.farmcreditcfl.com

Farm Credit of Florida, ACA 11903 Southern Boulevard Suite 200 West Palm Beach, FL 33411 561-965-9001 http://farmcreditfl.com

Farm Credit of Northwest Florida, ACA 5052 Highway 90 East Marianna, FL 32446 850-526-4910 http://farmcredit-fl.com

Farm Credit of the Virginias, ACA 106 Sangers Lane Staunton, VA 24401 540-886-3435 http://www.farmcreditofvirginias.com

First South Farm Credit, ACA 574 Highland Colony Parkway, Suite 100 Ridgeland, MS 39157 601-977-8381 http://www.firstsouthfarmcredit.com

MidAtlantic Farm Credit, ACA 45 Aileron Court Westminster, MD 21157 410-848-1033 http://www.mafc.com

Puerto Rico Farm Credit, ACA 213 Domenech Ave. San Juan, PR 00918 787-753-0579 http://www.prfarmcredit.com

River Valley AgCredit, ACA 408 East Broadway Mayfield, KY 42066 270-247-5613 http://www.rivervalleyagcredit.com

Southwest Georgia Farm Credit, ACA 305 Colquitt Highway Bainbridge, GA 39817 229-246-0384 http://www.swgafarmcredit.com