

## AgFirst Farm Credit Bank and District Associations September 30, 2022 Financial Information

(unaudited)

#### INTRODUCTION AND DISTRICT OVERVIEW

The following commentary reviews the Combined Financial Statements of condition and results of operations of AgFirst Farm Credit Bank (AgFirst or the Bank) and the District Agricultural Credit Associations (Associations or District Associations), collectively referred to as the AgFirst District (District), for the three and nine months ended September 30, 2022. AgFirst and the District Associations are part of the Farm Credit System (the System), a federally chartered network of borrower-owned lending institutions comprised of cooperatives and related service organizations. Cooperatives are organizations that are owned and controlled by their members who use the cooperatives' products or services. The U.S. Congress authorized the creation of the first System institutions in 1916. The System was created to provide support for the agricultural sector because of its significance to the well-being of the U.S. economy and the U.S. consumer. The mission of the System is to support rural communities and agriculture with reliable, consistent credit and financial services, today and tomorrow. The System does this by making appropriately structured loans to qualified individuals and businesses at competitive rates and providing financial services and advice to those persons and businesses. AgFirst and each District Association are individually regulated by the Farm Credit Administration (FCA).

The Associations are structured as cooperatives, and each Association is owned by its borrowers. AgFirst also operates as a cooperative. The District Associations, certain Other Financing Institutions (OFIs), and other System institutions. As such, the benefits of ownership flow to the same farmer/rancher-borrowers that the System was created to serve.

As of September 30, 2022, the District consisted of the Bank and eighteen District Associations. See *Other Matters* section below for details of merger activity among Associations in the District. All eighteen were structured as Agricultural Credit Association (ACA) holding companies, with Federal Land Credit Association (FLCA) and Production Credit Association (PCA) subsidiaries. PCAs originate and service short- and intermediate-term loans; FLCAs originate and service long-term real estate mortgage loans; and ACAs originate and service both long-term real estate mortgage loans and short- and intermediate-term loans.

Farm Credit's funds are raised by the Federal Farm Credit Banks Funding Corporation (the Funding Corporation) and insured by the Farm Credit System Insurance Corporation (FCSIC). The Funding Corporation issues a variety of Federal Farm Credit Banks Consolidated Systemwide Debt Securities with broad ranges of maturities and structures on behalf of the System banks. Each System bank has exposure to Systemwide credit risk because each bank is jointly and severally liable for all Systemwide debt issued.

AgFirst provides funding and related services to the District Associations, which, in turn, provide loans and related services to agricultural and rural borrowers. AgFirst has in place with each of the District Associations, a revolving line of credit, referred to as a "Direct Note", which eliminates in this combined District report. Each Association primarily funds its lending and general corporate activities by borrowing through its Direct Note. Virtually all assets of the Associations secure the Direct Notes. Lending terms are specified in a separate General Financing Agreement (GFA) between AgFirst and each Association, including the subsidiaries of the Associations.

AgFirst and the Associations are chartered to serve eligible borrowers in Alabama, Delaware, Florida, Georgia, Maryland, Mississippi, North Carolina, Pennsylvania, South Carolina, Virginia, West Virginia, Puerto Rico, and portions of Kentucky, Louisiana, Ohio, and Tennessee. As of September 30, 2022, two other Farm Credit Banks (FCBs) and an Agricultural Credit Bank (ACB), through a number of associations, provided loans and related services to eligible borrowers primarily in the remaining portion of the United States. While owned by its related associations, each FCB manages and controls its own business activities and operations. The ACB is owned by its related associations as well as other agricultural and rural institutions, including agricultural cooperatives. Associations are not commonly owned or controlled and each manages and controls its own business activities and operations.

While combined District statements reflect the financial and operational interdependence of AgFirst and its Associations, AgFirst does not own or control the Associations. AgFirst publishes Bank-only audited financial statements (electronic version of which is available on AgFirst's website at **www.agfirst.com**) that may be referred to for a more complete analysis of AgFirst's financial condition and results of operations.

## Financial Highlights

(dollars in thousands)	S	September 30, 2022	Ι	December 31, 2021
Total loans	\$	37,493,352	\$	34,861,495
Allowance for loan losses		(184,057)		(212,216)
Net loans		37,309,295		34,649,279
Total assets		48,449,889		45,743,761
Total shareholders' equity		6,736,241		7,329,678
		For the N Ended Se		
		2022		2021
Net interest income	\$	1,004,614	\$	1,004,168
(Reversal) provision of allowance for loan losses		(13,182)		4,094
Noninterest expense, net		(456,877)		(384,619)
Net income	\$	560,919	\$	615,455
Net interest income as a percentage of average earning assets		2.93 %	,	3.18 %
Net (charge-offs) recoveries to average loans		0.00 %	,	(0.01)%
Return on average assets		1.60 %	,	1.91 %
Return on average shareholders' equity		10.42 %	,	11.11 %
Operating expense as a percentage of net interest income and				
noninterest income		48.20 %	)	41.97 %
Average loans	\$	36,046,406	\$	32,815,225
Average earning assets		45,769,334		42,186,084
Average assets		46,728,087		43,093,535

# Management's Discussion & Analysis of Financial Condition & Results of Operations

#### RESULTS OF OPERATIONS

Net income for the nine months ended September 30, 2022, was \$560.9 million compared to \$615.5 million for the corresponding period in 2021, a decrease of \$54.5 million or 8.86 percent. Net income for the three months ended September 30, 2022, was \$193.9 million compared to \$200.4 million for the three months ended September 30, 2021, a decrease of \$6.5 million, or 3.26 percent. See below for further discussion of the change in net income by major components.

#### Net Interest Income

Net interest income increased \$601 thousand, or 0.18 percent, to \$342.5 million, for the three months ended September 30, 2022, compared to the same period in the prior year. For the nine months ended September 30, 2022, net interest income increased \$446 thousand, or 0.04 percent to \$1.005 billion compared to the same period in the prior year. The net interest margin, which is net interest income as a percentage of average earning assets, was 2.90 percent and 2.93 percent, a decrease of 26 basis points and 25 basis points for the three and nine months ended September 30, 2022, respectively, compared to the same period in the same periods in the prior year.

The COVID-19 impact on interest rates provided the Bank opportunities to call and replace a significant volume of debt during 2020 and, to a lesser extent, during 2021. Exercising the call options and replacing the called debt with bonds generally having a similar maturity, resulted in a significant decrease in the cost of interest-bearing liabilities as compared to the yield on the assets funded by those liabilities. Over time, the inflated spread between the yield on earning assets and the cost of interest-bearing liabilities return to a more normal level. The decrease in net interest income as compared to prior periods primarily resulted from this return toward a more normalized relationship between the yield on earning assets and the spread on bearing liabilities, partially offset by an increase in interest-earning asset volume.

The effects of changes in volume and interest rates on net interest income for the three and nine months ended September 30, 2022, as compared with the corresponding periods in 2021, are presented in the following table. The table distinguishes between the changes in interest income and interest expense related to average outstanding balances and to the levels of average interest rates. Accordingly, the benefit derived from funding earning assets with interest-free funds (principally capital) is reflected solely as a volume increase.

		For the	Thre	ee Months E	nded			For the	Ni	ne Months E	nde	ed
		Sep	September 30, 2022 vs. September 30, 202									
	Increase (decrease) due to changes in:									ase) due to cl	han	ges in:
(dollars in thousands)	•	Volume		Rate	Total		Volume			Rate	,	Total
Interest Income:												
Loans	\$	43,326	\$	50,210 \$	93,536		\$	107,303	\$	48,300 \$	3	155,603
Investments & Cash Equivalents		1,412		19,227	20,639			4,620		30,696		35,316
Other		383		687	1,070			201		1,060		1,261
Total Interest Income		45,121		70,124	115,245			112,124		80,056		192,180
Interest Expense:												
Interest-Bearing Liabilities		18,429		96,215	114,644			32,446		159,288		191,734
Changes in Net Interest Income	\$	26,692	\$	(26,091) \$	601		\$	79,678	\$	(79,232) \$	3	446

#### **Provision for Loan Losses**

AgFirst and the District Associations measure risks inherent in their individual loan portfolios on an ongoing basis and, as necessary, recognize provision for loan loss expense so that appropriate allowances for loan losses are maintained. Provision for loan losses was a provision reversal of \$5.0 million and \$13.2 million for the three and nine months ended September 30, 2022, respectively, compared to a provision expense of \$5.0 million and \$4.1 million for the corresponding periods in 2021.

For the three and nine months ended September 30, 2022, the provision for loan losses included provision reversal for specific reserves of \$1.7 million and \$3.1 million, respectively, and net provision reversal for general reserves of \$3.3 million and \$10.1 million, respectively. Total provision reversal for the three months ended September 30, 2022, primarily related to borrowers in the poultry (\$3.3 million reversal), forestry (\$1.4 million reversal), tree fruits and nuts (\$1.1 million reversal), and processing (\$2.0 million expense) segments. Total provision reversal for the nine months ended September 30, 2022, primarily related to borrowers in the poultry (\$6.9 million reversal), forestry (\$2.1 million reversal), field crops (\$2.0 million reversal), corn (\$1.9 million reversal), processing (\$2.4 million expense), and rural home loan (\$1.3 million expense) segments.

For the three and nine months ended September 30, 2021, the provision for loan losses included net provision expense for specific reserves of \$1.2 million and \$2.0 million, respectively, and net provision expense for general reserves of \$3.8 million and \$2.1 million, respectively. Total net provision expense for the three months ended September 30, 2021 primarily related to borrowers in the tree fruits and nuts (\$3.0 million expense), field crops (\$1.3 million expense), fruits/vegetables other (\$1.2 million expense), grains (\$1.3 million reversal), and dairy (\$1.1 million reversal) segments. Total net provision expense for the nine months ended September 30, 2021 primarily related to borrowers in the field crops (\$4.0 million expense), tree fruits and nuts (\$2.5 million expense), utilities (\$1.8 million expense), forestry (\$1.4 million expense), fruits/vegetables other (\$1.2 million expense), and swine (\$2.1 million reversal) segments.

See the Loan Portfolio section below for further information.

#### Noninterest Income

The following table illustrates the changes in noninterest income:

Loan fees Fees for financially related services Gains on investments, net Gains (losses) on debt extinguishment	For the Three M	Ionths Ended S	September 30,	For the Nine Months Ended September 30,								
			Increase/			Increase/						
(dollars in thousands)	2022	2021	Decrease	2022	2021	Decrease						
Loan fees	\$ 10,030	\$ 10,010	\$ 20	\$ 31,409	\$ 41,788	\$ (10,379)						
Fees for financially related services	4,655	4,381	274	11,851	11,232	619						
Gains on investments, net	_	_	_	_	330	(330)						
Gains (losses) on debt extinguishment	_	(4,370)	4,370	56	(9,204)	9,260						
(Losses) gains on other transactions	(189)	2,289	(2,478)	(593)	9,639	(10,232)						
Patronage refunds from other Farm Credit institutions	495	1,006	(511)	6,869	6,316	553						
Other noninterest income	2,368	1,888	480	6,003	5,370	633						
Total noninterest income	\$ 17,359	\$ 15,204	\$ 2,155	\$ 55,595	\$ 65,471	\$ (9,876)						

Noninterest income increased \$2.2 million and decreased \$9.9 million for the three and nine months ended September 30, 2022, respectively, compared to the corresponding periods in 2021. Significant line-item dollar variances are discussed below.

Loan fees decreased \$10.4 million for the nine months ended September 30, 2022 compared to the corresponding period in 2021 primarily due to lower fee income from loans made under the SBA Paycheck Protection Program (PPP) of \$8.3 million as the program stopped accepting new loans in 2021.

Debt issuance expense is amortized into interest expense over the contractual life of the underlying debt security. Debt is called to take advantage of favorable market interest rate changes. When debt securities are called prior to maturity, any unamortized issuance cost is expensed through gains (losses) on debt extinguishment. The amount of issuance cost expensed when a bond is called is dependent upon both the size and remaining maturity of the bond when called. Losses on called debt are more than offset by interest expense savings realized over the life of the replacement debt. There were no call options exercised on bonds for the three and nine months ended September 30, 2022, compared to \$1.890 billion and \$7.251 billion for the three and nine months ended September 30, 2021. Despite not exercising any call options on bonds during 2022, the Bank repurchased and subsequently cancelled one discount note that resulted in \$56 thousand in gains during 2022. Accordingly, losses on debt extinguishment decreased \$4.4 million and \$9.3 million for the three and nine months ended September 30, 2022, compared to the same periods in 2021.

Gains (losses) on other transactions decreased \$2.5 million and \$10.2 million for the three and nine months ended September 30, 2022, respectively, compared to the corresponding period in 2021 primarily due to \$2.4 million and \$9.9 million decreases in the market value of certain nonqualified retirement plan assets.

#### Noninterest Expenses

The following table illustrates the changes in noninterest expenses:

Change in Noninterest Expenses	For the Three N	Months Ended Se	eptember 30,	For the Nine Months Ended September 30,							
_			Increase/			Increase/					
(dollars in thousands)	2022	2021	Decrease	2022	2021	Decrease					
Salaries and employee benefits	\$ 91,641	\$ 85,884	\$ 5,757	\$ 278,985	\$ 260,803	\$ 18,182					
Occupancy and equipment	7,595	7,050	545	21,367	20,661	706					
Insurance fund premiums	17,201	11,965	5,236	49,426	34,901	14,525					
Purchased services	18,029	14,868	3,161	53,858	39,183	14,675					
Data processing	10,009	7,797	2,212	27,628	22,580	5,048					
Other operating expenses	26,065	23,577	2,488	79,761	70,830	8,931					
Losses (gains) from other property owned	20	(91)	111	(59)	_	(59)					
Total noninterest expenses	\$ 170,560	\$ 151,050	\$ 19,510	\$ 510,966	\$ 448,958	\$ 62,008					

Noninterest expenses increased \$19.5 million and \$62.0 million for the three and nine months ended September 30, 2022, respectively, compared to the corresponding periods in 2021. Significant line item dollar variances are discussed below.

Salaries and employee benefits expenses increased \$5.8 million and \$18.2 million for the three and nine months ended September 30, 2022. The increase resulted primarily due to normal salary administration, an increase in group health insurance, and increased performance-based incentives.

Insurance fund premiums increased \$5.2 million and \$14.5 million for the three and nine months ended September 30, 2022. The increases resulted primarily due to an increase in the premium assessment rate from 16 basis points in 2021 to 20 basis points in 2022.

As a result of significant technology initiatives (primarily loan accounting and loan origination systems, and data management enhancements), purchased services increased by \$3.2 million and \$14.7 million for the three and nine months ended September 30, 2022, respectively, when compared to the same periods in the prior year. In addition, data processing expenses increased \$2.2 million and \$5.0 million for the three and nine months ended September 30, 2022, respectively, compared to the same periods in 2021. The increase in data processing resulted primarily from higher software amortization and maintenance costs associated with the technology initiatives.

Other operating expenses increased \$2.5 million and \$8.9 million for the three and nine months ended September 30, 2022, primarily due to an increase in travel expenses of \$2.5 million and \$5.5 million for the three and nine months ended September 30, 2022, when compared to the prior year when pandemic restrictions were in place. Additionally, an Association made a \$3.0 million donation during the second quarter of 2022 that further contributed to the increase for the nine months ended September 30, 2022, when compared to the prior year.

#### LOAN PORTFOLIO

The District's aggregate loan portfolio consists primarily of loans made by the Associations to eligible borrowers located within their chartered territories. Diversification of the loan volume by FCA loan type is shown in the following table:

Loan Types

(dollars in thousands)	Sept	<b>September 30, 2022</b>			December 3	1, 2021	September 3	0, 2021
Real Estate Mortgage	\$ 19,	347,789	51.60 %	\$	18,585,303	53.31 %	\$ 18,088,447	53.49 %
Production and Intermediate-Term	6,	367,297	18.32		6,804,869	19.52	6,636,550	19.63
Rural Residential Real Estate	3,	661,938	9.77		3,437,224	9.86	3,395,867	10.04
Processing and Marketing	3,	378,679	9.01		2,808,239	8.06	2,510,595	7.42
Loans to Cooperatives	;	325,536	2.21		698,651	2.00	711,715	2.11
Power and Water/Waste Disposal	1,	170,226	3.12		796,698	2.29	816,268	2.41
Communication	1,	013,713	2.70		786,992	2.26	732,015	2.17
Farm-Related Business		539,824	1.44		453,413	1.30	440,197	1.30
Other (including Mission Related)	:	210,703	0.56		159,177	0.46	130,746	0.39
Loans to Other Financing Institutions (OFIs)		174,037	0.46		159,061	0.45	155,549	0.46
International	:	289,474	0.77		157,547	0.45	183,665	0.54
Lease Receivables		14,136	0.04		14,321	0.04	13,514	0.04
Total	\$ 37,	193,352	100.00 %	\$	34,861,495	100.00 %	\$ 33,815,128	100.00 %

Total loans outstanding were \$37.493 billion at September 30, 2022, an increase of \$2.632 billion, or 7.55 percent, compared to total loans outstanding at December 31, 2021 and an increase of \$3.678 billion, or 10.88%, since September 30, 2021.

Compared to year-end 2021, the increase in loans was primarily in the processing, utilities, grains, forestry and rural home loan segments. Compared to September 30, 2021, the year-over-year increase in loan volume was primarily in the processing, utilities, forestry, grains, and rural home loan segments. Growth in both periods came from a combination of factors including new client acquisition, an increase in transactions due to government initiatives to expand broadband across the United States, expansion activities within the protein complex, borrower liquidity needs due to commodity price escalation, and merger and acquisition activity.

#### Credit Quality

Credit quality of the District's loans is show below:

Total I con	Dartfalia	Cradit	Quality as of:

Classification	<b>September 30, 2022</b>	December 31, 2021	September 30, 2021
Acceptable	97.32 %	96.51 %	96.11 %
OAEM	1.46 %	1.94 %	2.17 %
Substandard/doubtful/loss	1.22 %	1.55 %	1.72 %
Total	100.00 %	100.00 %	100.00 %

District credit quality has remained stable, but it may be impacted in future quarters in response to potential changes in government support for agricultural sectors and unemployment benefits, inflationary pressures, and unforeseen impacts from trade, weather, or animal or human related health events.

As a result of stable credit quality and the District's efforts to resolve problem assets, the District's high-risk assets continue to be a small percentage of the total loan volume and total assets. Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

Nonaccrual loans:		December 31, 2021				
Real estate mortgage	\$ 84,558	\$ 90,654				
Production and intermediate-term	64,613	61,663				
Processing and marketing	2,366	10,390				
Farm-related business	5,161	4,032				
Power and water/waste disposal	10,980	10,980				
Rural residential real estate	17,499	19,757				
Lease receivables	279	94				
Total	\$ 185,456	\$ 197,570				
Accruing restructured loans:						
Real estate mortgage	\$ 61,131	\$ 74,377				
Production and intermediate-term	26,281	26,657				
Processing and marketing	9,150	8,969				
Farm-related business	465	169				
Rural residential real estate	28,015	20,017				
Other (including mission related)	3,604	3,687				
Total	\$ 128,646	\$ 133,876				
Accruing loans 90 days or more past due:						
Real estate mortgage	\$ 2,036	\$ 405				
Production and intermediate-term	72	220				
Rural residential real estate	711	5,781				
Other (including mission related)	 519	458				
Total	\$ 3,338	\$ 6,864				
Total nonperforming loans	\$ 317,440	\$ 338,310				
Other property owned	5,325	6,285				
Total nonperforming assets	\$ 322,765	\$ 344,595				
Nonaccrual loans as a percentage of total loans	0.49 %	0.57 %				
Nonperforming assets as a percentage of total loans and						
other property owned	0.86 %	0.99 %				
Nonperforming assets as a percentage of capital	4.79 %	4.70 %				

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment. The following tables provide an aging analysis of the recorded investment in past due loans as of:

September	20	2022
September	ou.	2022

(dollars in thousands)	Through Days Past Due	ys Past More Past			otal Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans
Real estate mortgage	\$ 52,942	\$	37,828	\$	90,770	\$ 19,424,838	\$ 19,515,608
Production and intermediate-term	29,190		22,724		51,914	6,895,045	6,946,959
Loans to cooperatives	_		_		_	827,901	827,901
Processing and marketing	10,953		2,027		12,980	3,377,493	3,390,473
Farm-related business	480		1,656		2,136	540,725	542,861
Communication	_		_		_	1,014,520	1,014,520
Power and water/waste disposal	_		10,980		10,980	1,163,880	1,174,860
Rural residential real estate	11,728		8,802		20,530	3,650,784	3,671,314
International	_		_		_	290,186	290,186
Lease receivables	_		279		279	13,903	14,182
Loans to OFIs	_		_	_		174,398	174,398
Other (including Mission Related)	_		519		519	211,200	211,719
Total	\$ 105,293	\$	84,815	\$	190,108	\$ 37,584,873	\$ 37,774,981

#### December 31, 2021

(dollars in thousands)		30 Through 89 Days Past Due		89 Days Past More Past			Т	otal Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans
Real estate mortgage	\$	58,269	\$	38,576	\$	96,845	\$ 18,616,845	\$ 18,713,690		
Production and intermediate-term		18,686		27,058		45,744	6,815,090	6,860,834		
Loans to cooperatives		_		_		_	699,511	699,511		
Processing and marketing		181		2,125		2,306	2,812,733	2,815,039		
Farm-related business		1,367		3,060		4,427	451,184	455,611		
Communication		_		_		_	787,137	787,137		
Power and water/waste disposal		55,251		10,980		66,231	732,474	798,705		
Rural residential real estate		29,956		12,593		42,549	3,402,798	3,445,347		
International		_		_		_	158,146	158,146		
Lease receivables		317		_		317	14,162	14,479		
Loans to OFIs		_		_		_	159,327	159,327		
Other (including Mission Related)		3,986		458		4,444	155,540	159,984		
Total	\$	168,013	\$	94,850	\$	262,863	\$ 34,804,947	\$ 35,067,810		

#### Nonaccrual Loans

Nonaccrual loans represent all loans for which there is a reasonable doubt as to the collection of principal and/or interest under the contractual terms of the loan. Nonaccrual loans for the combined District at September 30, 2022 were \$185.5 million compared to \$197.6 million at December 31, 2021. Nonaccrual loans decreased \$12.1 million during the nine months ended September 30, 2022, due primarily to \$69.1 million of repayments and \$10.0 million in reinstatements to accrual status, and \$3.1 million in charge-offs of uncollectible balances. Partially offsetting these decreases were \$55.4 million in loans transferred into nonaccrual status, \$6.1 million of advances on nonaccrual loans, and \$4.9 million in recoveries. At September 30, 2022, total nonaccrual loans consisted primarily of the following industries: field crops (21.63 percent of the total), poultry (9.92 percent), rural home loans (9.49 percent), grains (9.00 percent), tree fruits and nuts (7.88 percent), forestry (6.98 percent), cattle (6.41 percent), and utilities (5.93 percent). Nonaccrual loans were 0.49 percent of total loans outstanding at September 30, 2022, compared to 0.57 percent at December 31, 2021.

#### Troubled Debt Restructurings

A troubled debt restructuring (TDR) occurs when a borrower is experiencing financial difficulties and a concession is granted to the borrower that the Bank and District Associations would not otherwise consider. Concessions are granted to borrowers based on either an assessment of the borrower's ability to return to financial viability or a court order. The concessions can be in the form of a modification of terms, rates, or amounts owed. Acceptance of other assets and/or equity as payment may also be considered a concession. The type of alternative financing granted is chosen in order to minimize the loss incurred by the Bank and District Associations. TDRs totaled \$194.7 million at September 30, 2022, compared to \$196.2 million at December 31, 2021. At September 30, 2022, TDRs were comprised of \$128.6 million of accruing restructured loans and \$66.1 million of nonaccrual restructured loans. Restructured loans were primarily in the rural home loan (16.51 percent of the total), field crops (13.84 percent), poultry (13.79 percent), forestry (8.54 percent), cattle (7.37 percent), grains (7.35 percent), dairy (7.05 percent), other (6.75 percent), tree fruits and nuts (6.25 percent), and other real estate (3.49 percent) segments.

#### Other Property Owned

Other property owned (OPO) consists primarily of assets once pledged as loan collateral that were acquired through foreclosure or deeded to the Bank and District Associations (or a lender group) in satisfaction of secured loans. OPO may be comprised of real estate, equipment, and equity interests in companies or partnerships. OPO decreased \$1.0 million during 2022 to \$5.3 million at September 30, 2022.

#### Allowance for Loan Losses

Each District institution maintains an allowance for loan losses at a level management considers adequate to provide for probable and estimable credit losses within its respective loan and finance lease portfolios as of each reported balance sheet date. The District increases the allowance by recording a provision for loan losses in the income statement. Loan losses are recorded against and serve to decrease the allowance when management determines that any portion of a loan or lease is uncollectible. Any subsequent recoveries are added to the allowance. Management's evaluations consider factors which include, among other things, loan loss experience, portfolio quality, loan portfolio composition, current agricultural production conditions, and general economic conditions. Although aggregated in the District's combined financial statements, the allowance for loan losses for each District entity is particular to that institution and is not available to absorb losses realized by other District entities.

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

		Real Estate		Production and termediate-					,	Power and Water/Waste		Rural Residential				Lease		Other		
(dollars in thousands)		Mortgage		term	Αę	gribusiness*	С	ommunication	_	Disposal		Real Estate	I	nternational	]	Receivables		Loans**		Total
Activity related to allowance fo	r cre S		6	71 707	6	21.040	•	2.522	e	2 172	•	0.07	e	220	•	124	e	420	6	204 200
Balance at June 30, 2022	3	96,085		71,707	3	21,040	3	2,533	3	3,173	3		\$	329	3	134	\$	430	5	204,298
Charge-offs		(110)		(666)		4		_		_		(331)		_		_		_		(1,107)
Recoveries		1,056		817				284		16		56 249		— 161		— 176		34		1,933
Reversal of loan losses		(5,608)		(2,458)		2,175												34		(4,971)
Merger adjustment	_	(4,479)		(5,648)	6	(4,793)	•	(806)		(151)	•	(76)	6	(110)	6	(33)	6	464	6	(16,096)
Balance at September 30, 2022	\$	86,944	3	63,752	3	18,426	3	2,011	3	3,038	3	8,765	3	380	3	277	3	464	3	184,057
Balance at December 31, 2021	\$	98,823		79,314	\$	19,662	\$	2,102	\$	3,068	\$	8,341	\$	377	\$	107	\$	422	\$	212,216
Charge-offs		(1,151)		(1,618)		(121)		_		_		(1,260)		_		_		_		(4,150)
Recoveries		2,583		2,071		202		_		_		413		_		_		_		5,269
Reversal of loan losses		(8,832)		(10,367)		3,476		715		121		1,347		113		203		42		(13,182)
Merger adjustment		(4,479)		(5,648)		(4,793)		(806)	_	(151)		(76)		(110)		(33)				(16,096)
Balance at September 30, 2022	\$	86,944	\$	63,752	\$	18,426	\$	2,011	\$	3,038	\$	8,765	\$	380	\$	277	\$	464	\$	184,057
Balance at June 30, 2021	\$	101,571	\$	81,867	\$	19,978	\$	2,325	\$	3,351	\$	9,125	\$	482	\$	80	\$	392	\$	219,171
Charge-offs		(476)		(1,049)		(169)		_		_		(755)		_		_		_		(2,449)
Recoveries		229		693		48		_		_		72		_		_		_		1,042
Reversal of loan losses		1,903		3,864		(652)		(136)		(330)		355		(19)		22		29		5,036
Balance at September 30, 2021	\$	103,227	\$	85,375	\$	19,205	\$	2,189	\$	3,021	\$	8,797	\$	463	\$	102	\$	421	\$	222,800
Balance at December 31, 2020	\$	100,824	\$	85,000	\$	19,011	\$	2,378	\$	1,305	\$	10,563	\$	461	\$	330	\$	389	\$	220,261
Charge-offs		(1,158)		(2,903)		(832)		_		_		(1,337)		_		_		_		(6,230)
Recoveries		1,426		1,933		1,182		_		_		134		_		_		_		4,675
Reversal of loan losses		2,135		1,345		(156)		(189)		1,716		(563)		2		(228)		32		4,094
Balance at September 30, 2021	\$	103,227	\$	85,375	\$	19,205	\$	2,189	\$	3,021	\$	8,797	\$	463	\$	102	\$	421	\$	222,800
Allowance on loans evaluated for	or in	npairment:																		
Individually	\$	3,756	\$	8,868	\$	490	\$	_	\$	1,760	\$	1,016	\$	_	\$	194	\$	92	\$	16,176
Collectively		83,188		54,884		17,936		2,011		1,278		7,749		380		83		372		167,881
PCI***		_		_		_		_		_		_		_		_		_		_
Balance at September 30, 2022	\$	86,944	\$	63,752	\$	18,426	\$	2,011	\$	3,038	\$	8,765	\$	380	\$	277	\$	464	\$	184,057
Individually	\$	4,570	\$	10,704	\$	435	\$	_	\$	1,760	\$	627	\$	_	\$	_	\$	92	\$	18,188
Collectively		94,253		68,610		19,227		2,102		1,308		7,714		377		107		330		194,028
PCI***		_		_		_		_		_		_		_		_		_		_
Balance at December 31, 2021	\$	98,823	\$	79,314	\$	19,662	\$	2,102	\$	3,068	\$	8,341	\$	377	\$	107	\$	422	\$	212,216
Recorded investment in loans e	valu	ated for imp	airn	nent:																
Individually	\$	239,198	\$	90,221	\$	16,994	\$	_	\$	10,999	\$	565,547	\$	_	\$	279	\$	4,122	\$	927,360
Collectively		19,276,061		6,856,738		4,744,241		1,014,520		1,163,861		3,105,767		290,186		13,903		381,995		36,847,272
PCI***		349		_		_		_		_		_		_		_		_		349
Balance at September 30, 2022	\$	19,515,608	\$	6,946,959	\$	4,761,235	\$	1,014,520	\$	1,174,860	\$	3,671,314	\$	290,186	\$	14,182	\$	386,117	\$	37,774,981
Individually	\$	272,655	\$	84,809	\$	20,939	\$	_	\$	10,980	\$	633,918	\$	_	\$	94	\$	4,145	\$	1,027,540
Collectively		18,440,589		6,776,025		3,949,222		787,137		787,725		2,811,429		158,146		14,385		315,166		34,039,824
PCI***		446		_		_		_		_		_		_		_		_		446
Balance at December 31, 2021	\$	18,713,690	\$	6,860,834	\$	3,970,161	\$	787,137	\$	798,705	\$	3,445,347	\$	158,146	\$	14,479	\$	319,311	\$	35,067,810
	_																			

<sup>\*</sup> Includes the loan types: Loans to cooperatives, Processing and marketing, and Farm-related business.

The allowance for loan losses was \$184.1 million at September 30, 2022, as compared with \$212.2 million at December 31, 2021, a decrease of \$28.2 million. Provision reversal of \$13.2 million and charge-offs of \$4.2 million reduced the allowance during the nine months ended September 30, 2022, and were partially offset by recoveries of \$5.3 million. Charge-offs during the first nine months of 2022 were related primarily to borrowers in the cattle (34.62 percent of the total), rural home loan (29.88 percent), nursery/greenhouse (13.94 percent), and cotton (5.55 percent) segments. Recoveries during the nine months ended September 30, 2022 were related primarily to borrowers in the tree fruits and nuts (37.05 percent of the total), dairy (23.85 percent), forestry (12.00 percent), cattle (8.17 percent), and poultry (5.51 percent) segments. See *Provision for Loan Losses* section above for additional details regarding loan loss provision expense and reversals. The allowance at September 30, 2022, included specific reserves of \$16.2 million (8.79 percent of the total) and \$167.9 million (91.21 percent)

<sup>\*\*</sup> Includes the loan types: Mission Related Loans and Loans to OFIs.

<sup>\*\*\*</sup> Purchased credit impaired loans.

of general reserves. The largest commodity segments included in the allowance at September 30, 2022 were the poultry (13.76 percent of the total), field crops (11.90 percent), forestry (11.23 percent), cattle (7.68 percent), other real estate (6.71 percent) and grain (5.93 percent) segments. The allowance for loan losses was 0.49 percent, 0.61 percent, and 0.66 percent of total loans outstanding at September 30, 2022, December 31, 2021, and September 30, 2021, respectively.

#### **INVESTMENTS**

The Bank is responsible for meeting the District's funding, liquidity and asset/liability management needs. Along with normal cash flows associated with lending operations, the District has two primary sources of liquidity: the capacity to issue Systemwide Debt Securities through the Federal Farm Credit Banks Funding Corporation, and cash and investments. The Bank also maintains several repurchase agreement facilities. In addition, the System has established a line of credit in the event contingency funding is needed to meet obligations of System banks.

The Bank's investments are primarily classified as available-for-sale investments. Refer to the Bank's Third Quarter 2022 Report for additional information related to investments. District Associations also have regulatory authority to enter into certain government guaranteed investments, generally mortgage-backed or asset-backed securities. There were no impairment losses recorded by the District during the nine months ended September 30, 2022 or 2021. As of September 30, 2022, one Association had recorded cumulative impairment losses of \$184 thousand on one investment security. The following tables summarize the District's investments:

	September 30, 2022									
(dollars in thousands)	Amortized Cost		realized Gains	U	nrealized Losses	Fair Value				
District Bank investments	\$10,133,692	\$	679	\$	(967,630)	\$ 9,166,741				
District Association investments	26,132		225		(1,559)	24,798				
Total District investments	\$10,159,824	\$	904	\$	(969,189)	\$ 9,191,539				

	December 31, 2021										
	Amortized	Unrealized			nrealized						
(dollars in thousands)	Cost		Gains		Losses	Fair Value					
District Bank investments	\$ 9,314,698	\$	92,012	\$	(67,506)	\$ 9,339,204					
District Association investments	30,905		3,235		(123)	34,017					
Total District investments	\$ 9,345,603	\$	95,247	\$	(67,629)	\$ 9,373,221					

At September 30, 2022, there were \$969.2 million in unrealized losses in investments. This is a result of an increase in interest rates which decreased the fair value of existing available-for-sale fixed-rate investment securities.

#### **CAPITAL**

Capital serves to support future asset growth, investment in new products and services, and to provide protection against credit, interest rate, and other risks, as well as operating losses. A sound capital position is critical to provide protection to investors in Systemwide Debt Securities and to ensure long-term financial success.

Total shareholders' equity decreased \$593.4 million, or 8.10 percent, from December 31, 2021, to \$6.736 billion at September 30, 2022. This decrease is primarily attributed to \$988.6 million in unrealized losses (see discussion in the *Investments* section above), patronage distributions of \$65.8 million, \$30.6 million in revolvement of allocated stock, and \$31.2 million of retained earnings retired. This decrease is partially offset by net income of \$560.9 million, and capital stock issued of \$38.8 million.

On June 15, 2022, the Bank's remaining perpetual preferred stock of \$32.5 million was redeemed at par. See further discussion of the perpetual preferred stock in the 2021 Annual Report of AgFirst Farm Credit Bank.

The Farm Credit Administration sets minimum regulatory capital requirements for Banks and Associations. The Bank and all Associations exceeded regulatory capital requirements, as demonstrated in the following table. These ratios are calculated using a three-month average daily balance.

Regulatory Capital Requirements and Ratios

As of September 30, 2022	Primary Components of Numerator	Regulatory Minimums	Minimum with Buffer	Bank	District Associations		
Risk adjusted:							
Common equity tier 1 capital ratio	Unallocated retained earnings (URE), common cooperative equities (qualifying capital stock and allocated equity) <sup>1</sup>	4.50 %	7.00 %	15.36%	15.98% - 30.88%		
Tier 1 capital ratio	CET1 capital, non-cumulative perpetual preferred stock	6.00 %	8.50 %	15.36%	15.98% - 30.88%		
Total capital ratio	Tier 1 capital, allowance for loan losses <sup>2</sup> , common cooperative equities <sup>3</sup> and term preferred stock and subordinated debt <sup>4</sup>	8.00 %	10.50 %	15.50%	16.73% - 31.65%		
Permanent capital ratio	Retained earnings, common stock, non-cumulative perpetual preferred stock and subordinated debt, subject to	7.00 %	7.00 %	15.38%	16.09% - 31.10%		

4.00 %

1.50 %

5.00 %

1.50 %

5.96%

5.24%

15.18% - 29.78%

10.37% - 29.51%

certain limits

Tier 1 capital

URE and URE equivalents

#### **REGULATORY MATTERS**

Non-risk adjusted: Tier 1 leverage ratio\*

URE and UREE component

On April 14, 2022, the FCA approved a final rule that amends certain regulations to address changes in accounting principles generally accepted in the United States. Such changes reflect the Current Expected Credit Losses (CECL) methodology that will replace the incurred loss methodology upon adoption. Credit loss allowances related to loans, lessor's net investments in leases, and held-to-maturity debt securities would be included in a System institution's Tier 2 capital up to 1.25 percent of the System institution's total risk weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets would not be eligible for inclusion in a System institution's Tier 2 capital. The regulation does not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution's regulatory capital ratios. In addition, the regulation does not include an exclusion for the CECL day 1 cumulative effective adjustment from the "safe harbor" deemed prior approval provision. The rule will be effective on January 1, 2023.

On August 26, 2021, the FCA issued a proposed rule to revise its regulatory capital requirements to define and establish risk-weightings for High Volatility Commercial Real Estate (HVCRE) by assigning a 150 percent risk-weighting to such exposures, instead of the current 100 percent. The proposed rule would ensure that the FCA's rule remains comparable with the capital rule of other federal banking regulatory agencies and recognizes the increased risk posed by HVCRE exposures. The public comment period ended on January 24, 2022.

On June 30, 2021, the FCA issued an advance notice of proposed rulemaking (ANPRM) that seeks public comments on whether to amend or restructure the System bank liquidity regulations. The purpose of this advance notice is to evaluate the applicability of the Basel III framework to the Farm Credit System and gather input to ensure that System banks have the liquidity to withstand crises that adversely impact liquidity and threaten their viability. The public comment period ended on November 27, 2021.

<sup>&</sup>lt;sup>1</sup> Equities outstanding 7 or more years

<sup>&</sup>lt;sup>2</sup> Capped at 1.25% of risk-adjusted assets

<sup>&</sup>lt;sup>3</sup> Outstanding 5 or more years, but less than 7 years

<sup>&</sup>lt;sup>4</sup> Outstanding 5 or more years

<sup>\*</sup> At least 1.50% must be URE and URE equivalents

#### **OTHER MATTERS**

#### Direct Notes

See the *Direct Notes* section of *Management's Discussion & Analysis of Financial Condition & Results of Operations* in the AgFirst Farm Credit Bank Third Quarter 2022 Report for a discussion of the Bank's funding to District Associations.

#### Association Merger Activity

Following approval by AgFirst, the FCA, and shareholders, effective July 1, 2022, MidAtlantic Farm Credit, ACA and AgChoice Farm Credit, ACA merged to form Horizon Farm Credit, ACA. Combined total assets for these two Associations approximate \$6.0 billion.

On April 11, 2022, the boards of AgCarolina Farm Credit, ACA and Cape Fear Farm Credit, ACA announced intentions to pursue a merger. The Associations, with combined total assets of \$2.6 billion, anticipate a merger date of January 1, 2023, subject to receiving all regulatory and shareholder approvals required.

On May 25, 2022, the boards of AgSouth Farm Credit, ACA and Carolina Farm Credit, ACA announced intentions to pursue a merger. The Associations, with combined total assets of \$4.1 billion, anticipate a merger date of April 1, 2023, subject to receiving all regulatory and shareholder approvals required.

#### LIBOR Transition

The Bank and Associations have exposure to LIBOR arising from loans made to customers, investment securities purchased, and Systemwide Debt Securities issued by the Funding Corporation on the Bank's behalf.

The FCA has issued guidance similar to that of the U.S. prudential regulators but applicable for System institutions to follow as they prepare for the expected phase-out of LIBOR. The guidelines direct each System institution to develop a LIBOR transition plan designed to provide an orderly roadmap of actions that will reduce LIBOR exposure, stop the inflow of new LIBOR volume, and adjust operating processes to implement alternative reference rates.

The Bank and Associations have implemented LIBOR transition plans and continue to analyze potential risks associated with the LIBOR transition, including, but not limited to, financial, market, accounting, operational, legal, tax, reputational, and compliance risks. See the Bank's 2021 Annual Report for further discussion on the LIBOR transition.

The following is a summary of District variable-rate financial instruments outstanding with LIBOR exposure at period end:

	_	September 30, 2022										
(dollars in millions)		Due Before June 30, 2023	J	Due After June 30, 2023		Total	% Due After June 30, 2023 to Balance Sheet Line Item	% Due After June 30, 2023 without fallback provisions				
Investments	\$	_	\$	797	\$	797	8.7%	%				
Loans		147		3,406		3,553	9.1%	0.8%				
Total Assets	\$	147	\$	4,203	\$	4,350	8.7%	0.6%				
Systemwide debt securities	\$	85	\$	_	\$	85	N/A	N/A				
Total Liabilities and Equity	\$	85	\$	_	\$	85	N/A	N/A				

#### December 31, 2021

(dollars in millions)	Due Before June 30, 2023	J	Due After une 30, 2023	Total	% Due After June 30, 2023 to Balance Sheet Line Item	% Due After June 30, 2023 without fallback provisions
Investments	\$ _	\$	1,022	\$ 1,022	9.2%	0.2%
Loans	482		4,713	5,195	11.1%	1.1%
Total Assets	\$ 482	\$	5,735	\$ 6,217	10.4%	0.9%
Systemwide debt securities	\$ 310	\$	_	\$ 310	N/A	N/A
Preferred stock	_		33	33	100.0%	100.0%
Total Liabilities and Equity	\$ 310	\$	33	\$ 343	0.1%	0.1%

The LIBOR transition plan includes implementing fallback language into variable-rate financial instruments maturing after September 30, 2022 which provides the ability to move these instruments to another index if the LIBOR market is no longer viable.

## Balance Sheets

(unaudited)

Total investments in debt securities         9,193,233         9,367,610           Loans         37,493,352         34,861,495           Allowance for loan losses         (184,057)         (212,216           Net loans         37,309,295         34,649,279           Loans held for sale         3609         8,382           Accrued interest receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,332         6,285           Other assets         69,786         67,318           Total assets         \$33,986,121         \$ 31,440,802           Systemwide bonds payable         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accounts payable         118,973         41,735           Accounts payable         118,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648		Se	eptember 30,	D	ecember 31,
Cash         \$ 745,157         \$ 630,194           Cash equivalents         425,000         400,000           Investments in debt securities:         3 425,000         400,000           Available-for-sale (amortized cost of \$9,861,262 and \$9,295,565, respectively)         9,152,310         9,317,572           Held-to-maturity (fair value of \$42,299 and \$55,649, respectively)         40,233         50,038           Total investments in debt securities         37,493,352         34,861,495           Loans         37,493,352         34,861,495           Allowance for loan losses         (184,057)         (212,216           Net loans         37,309,295         34,649,279           Loans held for sale         3,609         8,382           Accrued interest receivable         30,609         8,382           Accrued interest receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         59,140         57,455           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         \$ 33,986,121	(dollars in thousands)		2022		2021
Cash equivalents   A 25,000   A 00,000	Assets				
Investments in debt securities:   Available-for-sale (amortized cost of \$9,861,262 and \$9,295,565, respectively)	Cash	\$	745,157	\$	630,194
Available-for-sale (amortized cost of \$9,861,262 and \$9,295,565, respectively)         9,152,310         9,317,572           Held-to-maturity (fair value of \$42,299 and \$55,649, respectively)         40,923         50,038           Total investments in debt securities         9,193,233         9,367,610           Loans         37,493,352         34,861,495           Allowance for loan losses         (184,057)         (212,216           Net loans         3,609         8,382           Accrued interest receivable         3,609         8,382           Accounts receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$48,449,889         \$45,743,761           Liabilities         \$33,986,121         \$31,440,802           Systemwide bonds payable         \$33,986,121         \$31,440,802           Systemwide notes payable         \$18,873         528,778           Accounts payable         118,973         41,7	Cash equivalents		425,000		400,000
Held-to-maturity (fair value of \$42,299 and \$55,649, respectively)	Investments in debt securities:				
Total investments in debt securities         9,193,233         9,367,610           Loans         37,493,352         34,861,495           Allowance for loan losses         (184,057)         (212,216           Net loans         37,309,295         34,649,279           Loans held for sale         3609         8,382           Accrued interest receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,332         6,285           Other assets         69,786         67,318           Total assets         \$33,986,121         \$ 31,440,802           Systemwide bonds payable         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accounts payable         118,973         41,735           Accounts payable         118,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648	Available-for-sale (amortized cost of \$9,861,262 and \$9,295,565, respectively)		9,152,310		9,317,572
Loans         37,493,352         34,861,495           Allowance for loan losses         (184,057)         (212,216)           Net loans         373,09,295         34,649,279           Loans held for sale         3,609         8,382           Accrued interest receivable         308,357         229,090           Accounts receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$48,49,889         \$45,743,761           Liabilities         Systemwide bonds payable         \$33,986,121         \$31,408,02           Systemwide notes payable         \$33,986,121         \$31,408,02           Systemwide notes payable         \$118,973         41,735           Accounts payable         118,973         41,735           Accounts payable         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648 </td <td>Held-to-maturity (fair value of \$42,299 and \$55,649, respectively)</td> <td></td> <td>40,923</td> <td></td> <td>50,038</td>	Held-to-maturity (fair value of \$42,299 and \$55,649, respectively)		40,923		50,038
Allowance for loan losses         (184,057)         (212,166)           Net loans         37,309,295         34,649,279           Loans held for sale         3,609         8,382           Accrued interest receivable         308,357         229,090           Accounts receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$48,449,889         \$45,743,761           Liabilities           Systemwide bonds payable         \$33,986,121         \$31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accounts payable         118,973         41,735           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Total investments in debt securities		9,193,233		9,367,610
Net loans         37,309,295         34,649,279           Loans held for sale         3,609         8,382           Accrued interest receivable         308,357         229,090           Accounts receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$ 48,449,889         \$ 45,743,761           Liabilities         \$ 33,986,121         \$ 31,440,802           Systemwide bonds payable         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accounts payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         341,713,648         38,414,083           Commitments and contingencies (Note 8) <td>Loans</td> <td></td> <td>37,493,352</td> <td></td> <td>34,861,495</td>	Loans		37,493,352		34,861,495
Loans held for sale         3,609         8,382           Accrued interest receivable         308,357         229,090           Accounts receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$ 48,449,889         \$ 45,743,761           Liabilities         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083	Allowance for loan losses		(184,057)		(212,216)
Accrued interest receivable         308,357         229,090           Accounts receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         48,449,889         \$ 45,743,761           Systemwide bonds payable         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accounts payable         7,194,713         6,123,570           Accounts payable         118,973         41,735           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Net loans		37,309,295		34,649,279
Accounts receivable         47,977         76,301           Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$48,449,889         \$45,743,761           Liabilities         \$33,986,121         \$31,440,802           Systemwide bonds payable         \$33,986,121         \$31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Loans held for sale		3,609		8,382
Equity investments in other Farm Credit institutions         59,140         57,455           Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         33,986,121         \$31,440,802           Systemwide bonds payable         33,986,121         \$31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accounts payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083    Commitments and contingencies (Note 8)	Accrued interest receivable		308,357		229,090
Other Investments         3,237         2,426           Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$48,449,889         \$45,743,761           Liabilities           Systemwide bonds payable         \$33,986,121         \$31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accourde interest payable         118,973         41,735           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Accounts receivable		47,977		76,301
Premises and equipment, net         279,773         249,421           Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         \$48,449,889         \$45,743,761           Liabilities           Systemwide bonds payable         \$33,986,121         \$31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Equity investments in other Farm Credit institutions		59,140		57,455
Other property owned         5,325         6,285           Other assets         69,786         67,318           Total assets         48,449,889         45,743,761           Liabilities         Systemwide bonds payable         33,986,121         31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Other Investments		3,237		2,426
Other assets         69,786         67,318           Total assets         \$ 48,449,889         \$ 45,743,761           Liabilities           Systemwide bonds payable         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083    Commitments and contingencies (Note 8)	Premises and equipment, net		279,773		249,421
Liabilities         \$ 48,449,889         \$ 45,743,761           Systemwide bonds payable         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083    Commitments and contingencies (Note 8)	Other property owned		5,325		6,285
Liabilities         Systemwide bonds payable       \$ 33,986,121       \$ 31,440,802         Systemwide notes payable       7,194,713       6,123,570         Accrued interest payable       118,973       41,735         Accounts payable       148,827       528,778         Advanced conditional payments       16,841       10,991         Other liabilities       248,173       268,207         Total liabilities       41,713,648       38,414,083         Commitments and contingencies (Note 8)	Other assets		69,786		67,318
Systemwide bonds payable         \$ 33,986,121         \$ 31,440,802           Systemwide notes payable         7,194,713         6,123,570           Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083    Commitments and contingencies (Note 8)	Total assets	\$	48,449,889	\$	45,743,761
Systemwide notes payable       7,194,713       6,123,570         Accrued interest payable       118,973       41,735         Accounts payable       148,827       528,778         Advanced conditional payments       16,841       10,991         Other liabilities       248,173       268,207         Total liabilities       41,713,648       38,414,083    Commitments and contingencies (Note 8)	Liabilities				
Accrued interest payable         118,973         41,735           Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Systemwide bonds payable	\$	33,986,121	\$	31,440,802
Accounts payable         148,827         528,778           Advanced conditional payments         16,841         10,991           Other liabilities         248,173         268,207           Total liabilities         41,713,648         38,414,083           Commitments and contingencies (Note 8)	Systemwide notes payable		7,194,713		6,123,570
Advanced conditional payments Other liabilities 248,173 Total liabilities 41,713,648 38,414,083  Commitments and contingencies (Note 8)  Shareholders' Equity	Accrued interest payable		118,973		41,735
Other liabilities 248,173 268,207 Total liabilities 41,713,648 38,414,083  Commitments and contingencies (Note 8)  Shareholders' Equity	Accounts payable		148,827		528,778
Total liabilities 41,713,648 38,414,083  Commitments and contingencies (Note 8)  Shareholders' Equity	Advanced conditional payments		16,841		10,991
Commitments and contingencies (Note 8)  Shareholders' Equity	Other liabilities		248,173		268,207
Shareholders' Equity	Total liabilities		41,713,648		38,414,083
	Commitments and contingencies (Note 8)				
Pernetual preferred stock 32 500	Shareholders' Equity				
22,300	Perpetual preferred stock		_		32,500
Protected borrower equity 445 446	Protected borrower equity		445		446
Capital stock and participation certificates 196,722 189,018	Capital stock and participation certificates		196,722		189,018
Additional paid-in-capital 354,575 87,363	Additional paid-in-capital		354,575		87,363
Retained earnings	Retained earnings				
Allocated <b>2,299,599</b> 2,312,926	Allocated		2,299,599		2,312,926
Unallocated <b>5,100,995</b> 4,952,111	Unallocated		5,100,995		4,952,111
Accumulated other comprehensive loss (1,216,095) (244,686)	Accumulated other comprehensive loss		(1,216,095)		(244,686)
Total shareholders' equity <b>6,736,241</b> 7,329,678	Total shareholders' equity		6,736,241		7,329,678
Total liabilities and equity \$ <b>48,449,889</b> \$ 45,743,761	Total liabilities and equity	\$	48,449,889	\$	45,743,761

## Statements of Comprehensive Income

(unaudited)

		For the Three M	Months	For the Nine M			
		Ended Septemb	per 30,	Ended Septemb	tember 30,		
(dollars in thousands)		2022	2021	2022	2021		
Interest Income							
Investments	\$	54,386 \$	33,747 \$	133,703 \$	98,387		
Loans		450,320	356,784	1,197,049	1,041,446		
Other		1,106	36	1,375	114		
Total interest income		505,812	390,567	1,332,127	1,139,947		
Interest Expense		163,278	48,634	327,513	135,779		
Net interest income		342,534	341,933	1,004,614	1,004,168		
(Reversal of) provision for allowance for loan losses		(4,971)	5,036	(13,182)	4,094		
Net interest income after provision for loan losses		347,505	336,897	1,017,796	1,000,074		
Noninterest Income							
Loan fees		10,030	10,010	31,409	41,788		
Fees for financially related services		4,655	4,381	11,851	11,232		
Gains on investments, net		_	_	_	330		
Gains (losses) on debt extinguishment		_	(4,370)	56	(9,204)		
(Losses) gains on other transactions		(189)	2,289	(593)	9,639		
Patronage refunds from other Farm Credit institutions		495	1,006	6,869	6,316		
Other noninterest income		2,368	1,888	6,003	5,370		
Total noninterest income		17,359	15,204	55,595	65,471		
Noninterest Expenses							
Salaries and employee benefits		91,641	85,884	278,985	260,803		
Occupancy and equipment		7,595	7,050	21,367	20,661		
Insurance Fund premiums		17,201	11,965	49,426	34,901		
Purchased services		18,029	14,868	53,858	39,183		
Data processing		10,009	7,797	27,628	22,580		
Other operating expenses		26,065	23,577	79,761	70,830		
(Losses) gains from other property owned		20	(91)	(59)			
Total noninterest expenses		170,560	151,050	510,966	448,958		
Income before income taxes		194,304	201,051	562,425	616,587		
Provision for income taxes		402	625	1,506	1,132		
Net income	\$	193,902 \$	200,426 \$	560,919 \$	615,455		
Other comprehensive loss:							
Unrealized losses on investments	\$	(336,280) \$	(63,808) \$	(988,728) \$	(109,277)		
Change in value of cash flow hedges	-	(13)	(24)	(32)	(65)		
Employee benefit plans adjustments		5,773	8,528	17,351	25,582		
Other comprehensive loss (Note 5)		(330,520)	(55,304)	(971,409)	(83,760)		
Comment anning (Local income	•	(12( (10) - 0	145 122	(410 400) 0	521 (05		
Comprehensive (loss) income	\$	(136,618) \$	145,122 \$	(410,490) \$	531,695		

### **DISTRICT ASSOCIATIONS**

As of September 30, 2022

Associations	Direct Notes	% of Direct Note Total	Total Assets	Total llowance ad Capital	Total Regulatory Capital Ratio	Nonperforming Loans as a % of Total Loans	ROA
(dollars in thousands)							
AgCarolina	\$ 1,091,259	4.89 %	\$ 1,424,696	\$ 332,532	20.27 %	1.03 %	1.80 %
AgCredit	2,341,516	10.49	2,833,585	479,829	20.25	0.17	1.80
AgGeorgia	997,856	4.47	1,292,341	285,507	21.14	2.45	2.09
AgSouth	1,650,480	7.39	2,142,413	481,442	21.93	0.89	2.40
ArborOne	523,509	2.35	641,593	123,794	18.46	2.09	2.18
Cape Fear	926,478	4.15	1,179,944	255,010	19.49	0.90	2.31
Carolina	1,517,395	6.80	1,931,848	391,491	19.91	0.41	2.11
Central Florida	669,352	3.00	820,951	139,864	16.73	0.87	1.78
Central Kentucky	564,571	2.53	699,878	133,456	19.23	0.37	1.86
Colonial	584,687	2.62	797,809	206,874	23.78	0.21	2.26
First South	2,504,873	11.22	3,123,626	602,578	17.15	0.10	1.73
Florida	1,129,843	5.06	1,489,958	350,594	20.35	0.11	2.12
Horizon	4,783,867	21.43	6,019,342	1,143,490	17.23	1.00	2.10
Northwest Florida	261,415	1.17	355,870	95,236	25.73	0.42	1.68
Puerto Rico	127,641	0.57	185,277	56,907	31.65	5.60	0.22
River Valley	437,109	1.96	569,426	121,677	20.45	1.89	2.12
Southwest Georgia	587,473	2.63	712,981	124,773	16.80	1.67	2.07
Virginias	1,623,198	7.27	2,122,359	497,978	21.85	1.73	1.54

#### **AgFirst Farm Credit Bank**

AgFirst Farm Credit Bank 1901 Main Street Columbia, SC 29201 803-799-5000 www.agfirst.com

#### **AgFirst District Associations**

AgCarolina Farm Credit, ACA 4000 Poole Road Raleigh, NC 27610 919-250-9500 www.agcarolina.com

AgCredit Agricultural Credit Association 610 W. Lytle Street Fostoria, OH 44830-3422 419-435-7758 www.agcredit.net

AgGeorgia Farm Credit, ACA 468 Perry Parkway Perry, GA 31069 478-987-8300 www.aggeorgia.com

AgSouth Farm Credit, ACA 26 South Main Street Statesboro, GA 30458 912-764-9091 www.agsouthfc.com

ArborOne, ACA 800 Woody Jones Blvd. Florence, SC 29501 843-662-1527 www.arborone.com

Cape Fear Farm Credit, ACA 333 East Russell Street Fayetteville, NC 28301 910-323-9188 www.capefearfc.com

Carolina Farm Credit, ACA 146 Victory Lane Statesville, NC 28625 704-873-0276 www.carolinafarmcredit.com

Central Kentucky Agricultural Credit Association 640 S. Broadway Lexington, KY 40508 859-253-3249 www.agcreditonline.com

Colonial Farm Credit, ACA 7104 Mechanicsville Turnpike Mechanicsville, VA 23111 804-746-1252 www.colonialfarmcredit.com

Farm Credit of Central Florida, ACA 204 East Orange Street, Suite 200 Lakeland, FL 33801 863-682-4117 www.farmcreditcfl.com Farm Credit of Florida, ACA 11903 Southern Boulevard Suite 200 West Palm Beach, FL 33411 561-965-9001 www.farmcreditfl.com

Farm Credit of Northwest Florida, ACA 5052 Highway 90 East Marianna, FL 32446 850-526-4910 www.farmcredit-fl.com

Farm Credit of the Virginias, ACA 106 Sangers Lane Staunton, VA 24401 540-886-3435 www.farmcreditofvirginias.com

First South Farm Credit, ACA 574 Highland Colony Parkway, Suite 100 Ridgeland, MS 39157 601-977-8381 www.firstsouthfarmcredit.com

Horizon Farm Credit, ACA\* 300 Winding Creek Blvd. Mechanicsburg, PA 17050 888-333-3334 www.horizonfc.com

Puerto Rico Farm Credit, ACA 213 Domenech Ave. San Juan, PR 00918 787-753-0579 www.prfarmcredit.com

River Valley AgCredit, ACA 2731 Olivet Church Rd. Paducah, KY 42001 270-554-2912 www.rivervalleyagcredit.com

Southwest Georgia Farm Credit, ACA 305 Colquitt Highway Bainbridge, GA 39817 229-246-0384 www.swgafarmcredit.com

<sup>\*</sup>AgChoice Farm Credit, ACA and MidAtlantic Farm Credit, ACA merged to become Horizon Farm Credit, ACA effective July 1, 2022