

YOUR GROWTH PARTNER

The AgFirst Capital Markets team is driven by the Farm Credit Mission - to provide stable financing for production agriculture, agribusiness, and rural infrastructure across the United States. By leveraging the team's industry expertise and a deep network of financial partners, AgFirst Capital Markets delivers the capital necessary for companies to successfully manage and grow their businesses.

HIGHLIGHTS

- ✦ Government-Sponsored Enterprise
- ✦ Farm Credit System Funding Bank
- ✦ AgFirst Corporate Ratings – Aa3/AA-/Stable
- ✦ Stable access to low cost of funds
- ✦ Access to 60+ Farm Credit System investors
- ✦ Strong syndication partner

LENDING LIMITS

AgFirst \$225MM for Investment Grade
 \$125MM for Non-Investment Grade

Farm Credit System \$1.5BN for Investment Grade
 \$1BN for Non-Investment Grade

Experienced lender to Small Businesses, Middle Market and Large Corporates

TRANSACTION TYPES

Senior Secured & Unsecured	Mergers & Acquisitions
Second Lien Financing	Recapitalization
Sponsor Backed Transactions	Working Capital
Refinancing	Project Finance
Capital Expenditures	Leasing
Real Estate	Commodity Finance

CONTACTS & INDUSTRY COVERAGE

Nely Fernandez	Head of Capital Markets	nfernandez@agfirst.com	305.527.7479
Michael Mancini	Timberlands & Forest Products	mmancini@agfirst.com	803.429.4595
Steve O'shea	Pork/Swine; Beef/Cattle	soshea@agfirst.com	803.429.3759
Matt Jeffords	Poultry (Broilers/Turkey/Eggs)	mjeffords@agfirst.com	803.212.8941
Leighton McLendon	Sugar; Citrus/Berries; Fresh Produce	lmclendon@agfirst.com	803.603.9585
Steven Hicks	Nursery & Greenhouses	steven.hicks@agfirst.com	803.457.4915
Sarah Burton	Dairy; Wine & Spirits; Tree Nuts	sburton@agfirst.com	803.543.9552
Chris Reynolds	Power; Telecom; Secondary Desk	creynolds@agfirst.com	803.206.2406
Brandon Waring	General Agribusiness; Grains; Farm Supply	bwarings@agfirst.com	803.509.4313
Hampton Jones	Associate Portfolio Manager	hjones@agfirst.com	803.292.7205

\$13 BILLION PORTFOLIO

