



# AGFIRST FARM CREDIT BANK & DISTRICT ASSOCIATIONS

2020 SECOND QUARTER FINANCIAL INFORMATION



# ***AgFirst Farm Credit Bank and District Associations***

## ***June 30, 2020 Financial Information***

*(unaudited)*

### **INTRODUCTION AND DISTRICT OVERVIEW**

The following commentary reviews the Combined Financial Statements of condition and results of operations of AgFirst Farm Credit Bank (AgFirst or the Bank) and the District Agricultural Credit Associations (Associations or District Associations), collectively referred to as the AgFirst District (District), for the three and six month periods ended June 30, 2020. AgFirst and the District Associations are part of the Farm Credit System (the System), a federally chartered network of borrower-owned lending institutions comprised of cooperatives and related service organizations. Cooperatives are organizations that are owned and controlled by their members who use the cooperatives' products or services. The U.S. Congress authorized the creation of the first System institutions in 1916. The System was created to provide support for the agricultural sector because of its significance to the well-being of the U.S. economy and the U.S. consumer. The mission of the System is to provide sound and dependable credit to American farmers, ranchers, producers or harvesters of aquatic products, their cooperatives, and certain farm-related businesses. The System does this by making appropriately structured loans to qualified individuals and businesses at competitive rates and providing financial services and advice to those persons and businesses. AgFirst and each District Association are individually regulated by the Farm Credit Administration (FCA).

The Associations are structured as cooperatives, and each Association is owned by its borrowers. AgFirst also operates as a cooperative. The District Associations, certain Other Financing Institutions (OFIs), other System institutions, and preferred stockholders jointly own AgFirst. As such, the benefits of ownership flow to the same farmer/rancher borrowers that the System was created to serve.

As of June 30, 2020, the District consisted of the Bank and nineteen District Associations. All nineteen were structured as Agricultural Credit Association (ACA) holding companies, with Federal Land Credit Association (FLCA) and Production Credit Association (PCA) subsidiaries. PCAs originate and service short- and intermediate-term loans; FLCAs originate and service long-term real estate mortgage loans; and ACAs originate and service both long-term real estate mortgage loans and short- and intermediate-term loans.

Farm Credit's funds are raised by the Federal Farm Credit Banks Funding Corporation (the Funding Corporation) and insured by the Farm Credit System Insurance Corporation (FCSIC). The Funding Corporation issues a variety of Federal Farm Credit Banks Combined Systemwide Debt Securities with broad ranges of maturities and structures on behalf of the System banks. Each System bank has exposure to Systemwide credit risk because each bank is jointly and severally liable for all Systemwide debt issued.

AgFirst provides funding and related services to the District Associations, which, in turn, provide loans and related services to agricultural and rural borrowers. AgFirst has in place with each of the District Associations, a revolving line of credit, referred to as a "Direct Note." Each Association primarily funds its lending and general corporate activities by borrowing through its Direct Note. Virtually all assets of the Associations secure the Direct Notes. Lending terms are specified in a separate General Financing Agreement (GFA) between AgFirst and each Association, including the subsidiaries of the Associations.

AgFirst and the Associations are chartered to serve eligible borrowers in Alabama, Delaware, Florida, Georgia, Maryland, Mississippi, North Carolina, Pennsylvania, South Carolina, Virginia, West Virginia, Puerto Rico, and portions of Kentucky, Louisiana, Ohio, and Tennessee. As of June 30, 2020, two other Farm Credit Banks (FCBs) and an Agricultural Credit Bank (ACB), through a number of associations, provided loans and related services to eligible borrowers in the remaining portion of the United States. While owned by its related associations, each FCB manages and controls its own business activities and operations. The ACB is owned primarily by its related associations as well as other agricultural and rural institutions, including agricultural cooperatives. Associations are not commonly owned or controlled and each manages and controls its own business activities and operations.

While combined District statements reflect the financial and operational interdependence of AgFirst and its Associations, AgFirst does not own or control the Associations. AgFirst publishes Bank-only audited financial statements (an electronic version of which is available on AgFirst's website at [www.agfirst.com](http://www.agfirst.com)) that may be referred to for a more complete analysis of AgFirst's financial condition and results of operations.

# Financial Highlights

<i>(dollars in thousands)</i>	<b>June 30, 2020</b>	<b>December 31, 2019</b>
Total loans	\$ 31,500,741	\$ 30,718,991
Allowance for loan losses	(224,527)	(211,077)
Net loans	<u>31,276,214</u>	<u>30,507,914</u>
Total assets	41,691,866	40,331,696
Total shareholders' equity	<u>7,099,764</u>	<u>6,672,951</u>
	<b>For the Six Months Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
Net interest income	\$ 580,662	\$ 512,829
Provision for (reversal of allowance for) loan losses	15,260	3,110
Noninterest income (expense), net	(260,946)	(230,501)
Net income	<u>304,456</u>	279,218
Net interest income as a percentage of average earning assets	2.90%	2.71%
Net (chargeoffs) recoveries to average loans	(0.01)%	(0.03)%
Return on average assets	1.48%	1.45%
Return on average shareholders' equity	8.80%	8.45%
Operating expense as a percentage of net interest income and noninterest income	45.48%	47.91%
Average loans	\$ 31,197,604	\$ 29,641,016
Average earning assets	40,287,503	38,119,486
Average assets	41,301,016	38,751,512

# *Management's Discussion & Analysis of Financial Condition & Results of Operations*

## RESULTS OF OPERATIONS

Net income for the six months ended June 30, 2020 was \$304.5 million compared to \$279.2 million for the corresponding period in 2019, an increase of \$25.2 million or 9.04 percent. Net income for the three months ended June 30, 2020 was \$157.0 million compared to \$139.1 million for the three months ended June 30, 2019, an increase of \$17.9 million, or 12.84 percent. See below for further discussion of the change in net income by major components.

### *Key Results of Operations Comparisons*

	<b>Annualized for the Six Months Ended June 30, 2020</b>	<b>For the Year Ended December 31, 2019</b>	<b>Annualized for the Six Months Ended June 30, 2019</b>
Return on average assets	1.48%	1.40%	1.45%
Return on average shareholders' equity	8.80%	8.10%	8.45%
Net interest margin	2.90%	2.73%	2.71%
Operating expense as a percentage of net interest income and noninterest income	45.48%	48.52%	47.91%
Net (charge-offs) recoveries to average loans	(0.01)%	(0.04)%	(0.03)%

The annualized return on average assets and return on average shareholders' equity ratios increased for the first six months of 2020 compared to the same period in 2019 and to the year ended December 31, 2019 primarily due to higher annualized net income for the 2020 period. The higher net interest margin ratio in 2020 compared to both prior periods was primarily due to higher net interest income resulting from lower debt costs in the 2020 period.

For the operating expense as a percentage of net interest income and noninterest income ratio, operating expense consists primarily of noninterest expenses excluding losses (gains) from other property owned. This ratio was positively impacted by higher annualized net interest income in the 2020 period compared to both prior periods.

The net (charge-offs) recoveries to average loans ratio reflected lower annualized charge-offs in the six months ended June 30, 2020 compared to both prior periods.

See *Allowance for Loan Losses*, *Net Interest Income*, *Noninterest Income*, and *Noninterest Expenses* sections for further discussion.

### *Net Interest Income*

Net interest income increased \$44.8 million to \$304.0 million, an increase of 17.28 percent, for the three months ended June 30, 2020 compared to the three months ended June 30, 2019. For the six months ended June 30, 2020, net interest income was \$580.7 million compared to \$512.8 million for the same period of 2019, an increase of \$67.8 million, or 13.23 percent. The net interest margin, which is net interest income as a percentage of average earning assets, was 2.99 percent and 2.90 percent, an increase of 28 basis points and 19 basis points for the three and six months ended June 30, 2020, respectively, compared to the same periods in the prior year. The increase in net interest income primarily resulted from lower rates paid on interest-bearing liabilities, which was achieved by calling debt in response to declining interest rates.

The Bank called debt totaling \$29.362 billion for the six months ended June 30, 2020 and was able to lower the cost of funds. The average rate reduction (i.e., the difference between the rates on the called bonds and the rates on the replacement bonds) was 73 basis points, resulting in interest expense savings of \$760.5 million, net of debt extinguishment expense of \$43.9 million, over the remaining life of the bonds. The average life of the called debt was 4.27 years. Replacement bonds generally have terms similar to those of the bonds being replaced.

The effects of changes in volume and interest rates on net interest income for the three and six months ended June 30, 2020, as compared with the corresponding periods in 2019, are presented in the following table. The table distinguishes between the changes in interest income and interest expense related to average outstanding balances and to the levels of average interest rates. Accordingly, the benefit derived from funding earning assets with interest-free funds (principally capital) is reflected solely as a volume increase.

<i>(dollars in thousands)</i>	For the Three Months Ended June 30, 2020 vs. June 30, 2019			For the Six Months Ended June 30, 2020 vs. June 30, 2019		
	Increase (decrease) due to changes in:			Increase (decrease) due to changes in:		
	Volume	Rate	Total	Volume	Rate	Total
Interest Income:						
Loans	\$ 20,732	\$ (56,707)	\$ (35,975)	\$ 37,612	\$ (75,585)	\$ (37,973)
Investments & Cash Equivalents	2,834	(19,443)	(16,609)	6,348	(29,698)	(23,350)
Other	63	(915)	(852)	109	(1,466)	(1,357)
Total Interest Income	23,629	(77,065)	(53,436)	44,069	(106,749)	(62,680)
Interest Expense:						
Interest-Bearing Liabilities	7,295	(105,532)	(98,237)	16,021	(146,534)	(130,513)
Changes in Net Interest Income	\$ 16,334	\$ 28,467	\$ 44,801	\$ 28,048	\$ 39,785	\$ 67,833

### ***Provision for Loan Losses***

AgFirst and the District Associations measure risks inherent in their individual loan portfolios on an ongoing basis and, as necessary, recognize provision for loan loss expense so that appropriate allowances for loan losses are maintained. Provision for loan losses was a net provision expense of \$11.8 million and \$15.3 million for the three and six month periods ended June 30, 2020, respectively, compared to a net provision reversal of \$696 thousand and a net provision expense of \$3.1 million for the corresponding periods in 2019.

For the three and six month periods ended June 30, 2020, the provision for loan losses included net provision expense for specific reserves of \$2.4 million and \$2.7 million, respectively, and net provision expense for general reserves of \$9.4 million and \$12.5 million, respectively. For the three and six month periods ended June 30, 2020, provision expense for general reserves anticipated stress in sectors adversely impacted by the COVID-19 pandemic. Total net provision expense for the three months ended June 30, 2020 primarily related to borrowers in the poultry (\$4.2 million expense), field crops (\$2.6 million expense), grains (\$1.6 million expense), forestry (\$1.3 million expense), cattle (\$1.2 million expense), other real estate (\$2.0 million reversal), and nursery/greenhouse (\$1.3 million reversal) segments. For the six month period ended June 30, 2020, the provision for loan losses primarily related to borrowers in the poultry (\$5.0 million expense), forestry (\$3.0 million expense), other (\$2.4 million expense), grains (\$1.9 million expense), cattle (\$1.8 million expense), field crops (\$1.4 million expense), tree fruits and nuts (\$1.4 million expense), processing (\$1.1 million expense), other real estate (\$2.7 million reversal), dairy (\$1.3 million reversal), and nursery/greenhouse (\$1.1 million reversal) segments.

For the three and six month periods ended June 30, 2019, the provision for loan losses included net provision reversals for specific reserves of \$2.2 million and \$2.1 million, respectively, and net provision expense for general reserves of \$1.5 million and \$5.2 million, respectively. Total net provision reversal for the three months ended June 30, 2019 primarily related to borrowers in the forestry (\$4.6 million reversal), other real estate (\$1.2 million reversal), nursery/greenhouse (\$525 thousand reversal), field crops (\$3.0 million expense), and cotton (\$1.3 million expense) segments. For the six month period in 2019, the provision for loan losses primarily related to borrowers in the poultry (\$1.4 million expense), cotton (\$917 thousand expense), processing (\$743 thousand expense), utilities (\$652 thousand expense), cattle (\$619 thousand expense), field crops (\$816 thousand reversal), and fruits/vegetables (\$522 thousand reversal) segments.

See the *Loan Portfolio* section below for further information.

### Noninterest Income

The following table illustrates the changes in noninterest income:

Change in Noninterest Income <i>(dollars in thousands)</i>	For the Three Months Ended June 30,			For the Six Months Ended June 30,		
	2020	2019	Increase/ (Decrease)	2020	2019	Increase/ (Decrease)
Loan fees	\$ 12,269	\$ 8,385	\$ 3,884	\$ 21,801	\$ 16,639	\$ 5,162
Fees for financially related services	2,682	2,088	594	4,343	3,589	754
Lease income	947	1,487	(540)	1,866	2,317	(451)
Gains (losses) on investments, net	—	—	—	7,215	—	7,215
Gains (losses) on debt extinguishment	(23,203)	(5,163)	(18,040)	(43,947)	(8,376)	(35,571)
Gains (losses) on other transactions	6,365	1,516	4,849	5,334	4,633	701
Insurance premium refund	(16)	—	(16)	6,813	7,051	(238)
Other noninterest income	1,177	1,380	(203)	5,981	4,270	1,711
Total noninterest income	\$ 221	\$ 9,693	\$ (9,472)	\$ 9,406	\$ 30,123	\$ (20,717)

Noninterest income decreased \$9.5 million and \$20.7 million for the three and six months ended June 30, 2020, respectively, compared to the corresponding periods in 2019. Significant line item dollar variances are discussed below.

Loan fees increased \$3.9 million and \$5.2 million for the three and six month periods ended June 30, 2020, respectively, compared to the same periods of the prior year. The increases for both periods were primarily due to fee income of \$4.8 million recorded in the second quarter of 2020 on loans made under the SBA Paycheck Protection Program (PPP).

During the six months ended June 30, 2020, the Bank sold securities with a par value of approximately \$55.9 million as part of investment portfolio maintenance, resulting in gains of \$7.2 million. No securities were sold during 2019.

Debt issuance expense is amortized over the life of the underlying debt security. When debt securities are called prior to maturity, any unamortized issuance cost is expensed. Losses on debt extinguishment increased \$18.0 million and \$35.6 million for the three and six months ended June 30, 2020, respectively, compared to the same periods in 2019. Call options were exercised on bonds totaling \$15.108 billion and \$29.362 billion for the three and six month periods in 2020, respectively, compared to \$3.340 billion and \$5.075 billion for the three and six month periods in 2019. Debt is called to take advantage of favorable market interest rate changes. The amount of debt issuance cost expensed is dependent upon both the volume and remaining maturity of the debt when called. Losses on called debt are more than offset by interest expense savings realized over the life of the replacement debt.

For the three months ended June 30, 2020, net gains on other transactions increased \$4.8 million compared to the same period in the prior year. The increase was primarily due to a \$5.5 million increase in gains on the sale of rural residential loans. During the second quarter of 2020, \$106.6 million of the rural residential loan portfolio was sold in order to capitalize on market premiums in the portfolio and gains of \$5.6 million were recognized. This increase was partially offset by a decrease of \$1.2 million in gains on sales of assets which resulted from the sale of one Association building in the second quarter of 2019.

For the six months ended June 30, 2020, other noninterest income increased \$1.7 million due to an increase of \$1.6 million in patronage income received from other Farm Credit institutions.

### Noninterest Expenses

The following table illustrates the changes in noninterest expenses:

Change in Noninterest Expenses <i>(dollars in thousands)</i>	For the Three Months Ended June 30,			For the Six Months Ended June 30,		
	2020	2019	Increase/ (Decrease)	2020	2019	Increase/ (Decrease)
Salaries and employee benefits	\$ 82,809	\$ 76,905	\$ 5,904	\$ 163,315	\$ 154,205	\$ 9,110
Occupancy and equipment	6,453	11,272	(4,819)	13,362	22,667	(9,305)
Insurance Fund premiums	5,739	5,917	(178)	11,204	11,674	(470)
Other operating expenses	39,180	35,822	3,358	80,465	71,568	8,897
Losses (gains) from other property owned	853	397	456	1,433	174	1,259
Total noninterest expenses	\$ 135,034	\$ 130,313	\$ 4,721	\$ 269,779	\$ 260,288	\$ 9,491

Noninterest expenses for the three and six months ended June 30, 2020 increased \$4.7 million and \$9.5 million, respectively, compared to the corresponding periods in 2019. Significant line item dollar variances are discussed below.

Salaries and employee benefits increased \$5.9 million and \$9.1 million for the three and six months ended June 30, 2020, respectively, compared to the corresponding periods in 2019. The increases resulted primarily from \$6.8 million and \$9.9 million for the three and six months ended June 30, 2020, respectively, in higher salaries and incentives due to normal salary administration and an increase in headcount.

Occupancy and equipment expenses decreased \$4.8 million and \$9.3 million, respectively, and other operating expenses increased \$3.4 million and \$8.9 million, respectively, for the three and six month periods ended June 30, 2020 compared to the same periods in the prior years. In conjunction with the prospective application of new accounting guidance for internal-use software which was effective in the first quarter of 2020, certain hardware and software depreciation and maintenance expenses totaling \$5.3 million and \$10.4 million for the three and six month periods, respectively, were included in other operating expenses rather than in occupancy expense as previously reported. Increases of \$1.3 million and \$1.6 million for the three and six month periods, respectively, in consultant and professional fees predominantly related to Bank technology initiatives also contributed to the increase in other operating expenses. These increases were partially offset by decreases of \$2.0 million and \$2.3 million for the three and six month periods, respectively, in travel costs due to the COVID-19 pandemic and by decreases of \$822 thousand and \$1.0 million in public and member relations for the three and six month periods, respectively.

Losses from other property owned increased \$1.3 million for the six months ended June 30, 2020 primarily as a result of \$678 thousand lower gains and \$603 thousand higher writedowns in the 2020 period compared to the prior year. See *Other Property Owned* section below for further discussion.

## LOAN PORTFOLIO

The District's aggregate loan portfolio consists primarily of loans made by the Associations to eligible borrowers located within their chartered territories. Diversification of the loan volume by FCA loan type is illustrated in the table below:

<b>Loan Portfolio</b> <i>(dollars in thousands)</i>	<b>June 30, 2020</b>		<b>December 31, 2019</b>		<b>June 30, 2019</b>	
Real Estate Mortgage	\$ 16,027,415	50.88%	\$ 15,524,140	50.54%	\$ 15,151,678	50.30%
Production and Intermediate-Term	6,949,774	22.06	6,919,544	22.53	6,793,622	22.55
Rural Residential Real Estate	3,685,166	11.70	3,815,624	12.42	3,700,856	12.29
Processing and Marketing	2,001,568	6.35	1,906,654	6.21	1,800,283	5.98
Communication	715,067	2.27	609,970	1.99	591,547	1.96
Loans to Cooperatives	706,799	2.24	614,977	2.00	677,167	2.25
Power and Water/Waste Disposal	672,639	2.14	589,989	1.92	655,578	2.18
Farm-Related Business	355,113	1.13	363,273	1.18	408,702	1.36
International	175,094	0.56	157,553	0.51	122,216	0.41
Loans to Other Financing Institutions (OFIs)	141,455	0.45	142,384	0.46	136,266	0.45
Other (including Mission Related)	59,671	0.19	62,851	0.20	70,240	0.23
Lease Receivables	10,980	0.03	12,032	0.04	13,207	0.04
<b>Total</b>	<b>\$ 31,500,741</b>	<b>100.00%</b>	<b>\$ 30,718,991</b>	<b>100.00%</b>	<b>\$ 30,121,362</b>	<b>100.00%</b>

Total loans outstanding were \$31.501 billion at June 30, 2020, an increase of \$781.8 million, or 2.55 percent, compared to total loans outstanding at December 31, 2019 and an increase of \$1.379 billion, or 4.58 percent, since June 30, 2019.

Loan growth since year-end was primarily due to growth in the processing, forestry, utilities, and field crops segments. This growth was due in part to the utilization of existing lines of credit resulting from the anticipated economic impacts of the COVID-19 pandemic. Compared to June 30, 2019, loan growth was primarily in the processing, forestry, field crops, utilities, poultry, and tree fruits and nuts segments.

**Credit Quality**

Credit quality of the District's loans is shown below:

Classification	Total Loan Portfolio Credit Quality as of:		
	June 30, 2020	December 31, 2019	June 30, 2019
Acceptable	94.83%	94.79%	94.90%
OAEM *	2.79%	3.11%	3.06%
Substandard/doubtful/loss	2.38%	2.10%	2.04%

\*\* Other Assets Especially Mentioned.

Through June, credit quality has remained relatively stable, but it is expected to be negatively affected in future quarters as unemployment benefits decline, the impact of the SBA PPP program completes, and as deferral programs conclude.

The District's high-risk assets continue to be a small percentage of the total loan volume and total assets. Nonperforming assets (including related accrued interest as applicable) and related credit quality statistics are summarized as follows:

(dollars in thousands)	June 30, 2020	December 31, 2019
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 123,241	\$ 124,033
Production and intermediate-term	109,194	108,890
Loans to cooperatives	5,486	6,352
Processing and marketing	3,400	3,035
Farm-related business	3,115	1,058
Power and water/waste disposal	16	-
Rural residential real estate	21,805	20,150
Lease receivables	230	263
Total	\$ 266,487	\$ 263,781
<b>Accruing restructured loans:</b>		
Real estate mortgage	\$ 81,226	\$ 72,970
Production and intermediate-term	50,878	50,604
Processing and marketing	9,407	468
Farm-related business	559	345
Rural residential real estate	3,594	4,028
Lease receivables	35	47
Other (including Mission Related)	3,834	3,956
Total	\$ 149,533	\$ 132,418
<b>Accruing loans 90 days or more past due:</b>		
Real estate mortgage	\$ 201	\$ 251
Production and intermediate-term	549	257
Farm-related business	-	70
Total	\$ 750	\$ 578
Total nonperforming loans	\$ 416,770	\$ 396,777
Other property owned	14,294	19,749
Total nonperforming assets	\$ 431,064	\$ 416,526
Nonaccrual loans as a percentage of total loans	0.85%	0.86%
Nonperforming assets as a percentage of total loans and other property owned	1.37%	1.36%
Nonperforming assets as a percentage of capital	6.07%	6.24%

**Nonaccrual Loans**

Nonaccrual loans represent all loans for which there is a reasonable doubt as to the collection of principal and/or interest under the contractual terms of the loan. Nonaccrual loans for the combined District at June 30, 2020 were \$266.5 million compared to \$263.8 million at December 31, 2019. The increase of \$2.7 million resulted primarily from loan balances transferred to nonaccrual status of \$59.6 million. Offsetting this increase were repayments of \$46.3 million and loan balances reinstated to accrual status of \$9.8 million. At June 30, 2020, total nonaccrual loans were primarily classified in the field crops (24.34 percent of the total), poultry (9.60 percent), rural home loan (8.13 percent), tree fruits and nuts (7.27 percent), cattle (7.07 percent), grains (7.02 percent), corn (6.65 percent), forestry (5.55 percent), and cotton (5.28 percent)



segments. Nonaccrual loans were 0.85 percent of total loans outstanding at June 30, 2020 compared to 0.86 percent at December 31, 2019.

### ***Troubled Debt Restructurings***

A troubled debt restructuring (TDR) occurs when a borrower is experiencing financial difficulties and a concession is granted to the borrower that the Bank and District Associations would not otherwise consider. Concessions are granted to borrowers based on either an assessment of the borrower's ability to return to financial viability or a court order. The concessions can be in the form of a modification of terms, rates, or amounts owed. Acceptance of other assets and/or equity as payment may also be considered a concession. The type of alternative financing granted is chosen in order to minimize the loss incurred by the Bank and District Associations. TDRs increased \$18.7 million since December 31, 2019 and totaled \$220.7 million at June 30, 2020. TDRs at June 30, 2020 were comprised of \$149.5 million of accruing restructured loans and \$71.2 million of nonaccrual restructured loans. Restructured loans were primarily in the field crops (18.72 percent of the total), poultry (13.11 percent), forestry (8.85 percent), dairy (8.83 percent), nursery/greenhouse (8.43 percent), tree fruits and nuts (7.09 percent), cattle (6.94 percent), and grains (5.09 percent) segments.

During March 2020, as provided for in the Coronavirus Aid, Relief, and Economic Security (CARES) Act, the Bank and District Associations elected to suspend the requirements under GAAP for (1) loan modifications related to the COVID-19 pandemic that would otherwise be categorized as troubled debt restructurings and (2) any determination of loans modified as a result of the effects of the COVID-19 pandemic as being a troubled debt restructuring, including impairment for accounting purposes. The election is only for loans that were not more than 30 days past due as of December 31, 2019. This applies for the period beginning on March 1, 2020 and ending on the earlier of December 31, 2020, or the date that is 60 days after the date on which the national emergency concerning the COVID-19 outbreak declared by the President on March 13, 2020 under the National Emergencies Act is terminated.

The Bank and District Associations also elected the practical expedients from the Interagency Statement on Loan Modifications and Reporting for Financial Institutions - Working with Customers Affected by the Coronavirus (Revised) issued on April 7, 2020 which provides that a lender can conclude that a borrower is not experiencing financial difficulty if either (1) short-term modifications are made in response to COVID-19, such as payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant related to loans in which the borrower is less than 30 days past due on its contractual payments at the time a modification program is implemented, or (2) the modification or deferral program is mandated by the federal government or a state government. Accordingly, any loan modification made in response to the COVID-19 pandemic that meets either of these practical expedients would not be considered a TDR because the borrower is not experiencing financial difficulty.

At June 30, 2020, the District had modified loans of \$875.5 million, or 2.78 percent of combined District loans, under these programs.

### ***Other Property Owned***

Other property owned (OPO) consists primarily of assets once pledged as loan collateral that were acquired through foreclosure or deeded to the Bank and District Associations (or a lender group) in satisfaction of secured loans. OPO may be comprised of real estate, equipment, and equity interests in companies or partnerships. OPO decreased \$5.5 million since December 31, 2019 and totaled \$14.3 million at June 30, 2020. The decrease was due primarily to sales of \$7.4 million and writedowns of OPO of \$1.3 million, partially offset by property received in settlement of loans of \$3.2 million. The largest OPO holding at June 30, 2020 was in the forestry segment and totaled \$3.8 million (26.73 percent of the total OPO balance).

**Allowance for Loan Losses**

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment. The following tables provide an aging analysis of the recorded investment in past due loans as of:

<b>June 30, 2020</b>					
<i>(dollars in thousands)</i>	<b>30 Through 89 Days Past Due</b>	<b>90 Days or More Past Due</b>	<b>Total Past Due</b>	<b>Not Past Due or Less Than 30 Days Past Due</b>	<b>Total Loans</b>
Real estate mortgage	\$ 46,911	\$ 60,002	\$ 106,913	\$ 16,063,836	\$ 16,170,749
Production and intermediate-term	29,069	66,663	95,732	6,920,970	7,016,702
Loans to cooperatives	-	-	-	707,483	707,483
Processing and marketing	-	3,350	3,350	2,004,146	2,007,496
Farm-related business	1,195	1,834	3,029	354,316	357,345
Communication	-	-	-	715,311	715,311
Power and water/waste disposal	-	-	-	674,421	674,421
Rural residential real estate	30,631	10,215	40,846	3,654,973	3,695,819
International	-	-	-	175,761	175,761
Lease receivables	219	-	219	10,802	11,021
Loans to OFIs	-	-	-	141,765	141,765
Other (including Mission Related)	383	-	383	59,846	60,229
Total	<u>\$ 108,408</u>	<u>\$ 142,064</u>	<u>\$ 250,472</u>	<u>\$ 31,483,630</u>	<u>\$ 31,734,102</u>

<b>December 31, 2019</b>					
<i>(dollars in thousands)</i>	<b>30 Through 89 Days Past Due</b>	<b>90 Days or More Past Due</b>	<b>Total Past Due</b>	<b>Not Past Due or Less Than 30 Days Past Due</b>	<b>Total Loans</b>
Real estate mortgage	\$ 73,100	\$ 52,907	\$ 126,007	\$ 15,536,667	\$ 15,662,674
Production and intermediate-term	41,973	60,918	102,891	6,894,527	6,997,418
Loans to cooperatives	-	-	-	616,106	616,106
Processing and marketing	457	2,984	3,441	1,910,278	1,913,719
Farm-related business	4,158	547	4,705	360,825	365,530
Communication	-	-	-	610,278	610,278
Power and water/waste disposal	-	-	-	592,303	592,303
Rural residential real estate	48,571	8,246	56,817	3,768,441	3,825,258
International	-	-	-	158,384	158,384
Lease receivables	-	-	-	12,075	12,075
Loans to OFIs	-	-	-	142,754	142,754
Other (including Mission Related)	293	-	293	63,055	63,348
Total	<u>\$ 168,552</u>	<u>\$ 125,602</u>	<u>\$ 294,154</u>	<u>\$ 30,665,693</u>	<u>\$ 30,959,847</u>

Each District institution maintains an allowance for loan losses at a level management considers adequate to provide for probable and estimable credit losses within its respective loan and finance lease portfolios as of each reported balance sheet date. The District increases the allowance by recording a provision for loan losses in the income statement. Loan losses are recorded against and serve to decrease the allowance when management determines that any portion of a loan or lease receivable is uncollectible. Any subsequent recoveries are added to the allowance. Management's evaluations consider factors which include, among other things, loan loss experience, portfolio quality, loan portfolio composition, current agricultural production conditions, and general economic conditions. Although aggregated in the District's combined financial statements, the allowance for loan losses of each District entity is particular to that institution and is not available to absorb losses realized by other District entities.

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

<i>(dollars in thousands)</i>	Real Estate Mortgage	Production and Intermediate- term	Agribusiness*	Communication	Power and Water/Waste Disposal	Rural Residential Real Estate	International	Lease Receivables	Other Loans**	Total
<b>Activity related to allowance for credit losses:</b>										
Balance at March 31, 2020	\$ 89,994	\$ 90,843	\$ 17,612	\$ 2,579	\$ 2,683	\$ 8,669	\$ 460	\$ 351	\$ 402	\$ 213,593
Charge-offs	(121)	(1,438)	(103)	—	—	(7)	—	—	—	(1,669)
Recoveries	180	597	4	—	—	14	—	—	—	795
Provision for loan losses	3,738	5,609	134	303	2,003	26	(4)	(13)	12	11,808
Balance at June 30, 2020	\$ 93,791	\$ 95,611	\$ 17,647	\$ 2,882	\$ 4,686	\$ 8,702	\$ 456	\$ 338	\$ 414	\$ 224,527
Balance at December 31, 2019	\$ 88,474	\$ 91,557	\$ 16,465	\$ 2,348	\$ 2,663	\$ 8,316	\$ 461	\$ 388	\$ 405	\$ 211,077
Charge-offs	(637)	(2,455)	(105)	—	—	(36)	—	—	—	(3,233)
Recoveries	450	933	18	—	—	22	—	—	—	1,423
Provision for loan losses	5,520	5,560	1,269	534	2,023	400	(5)	(50)	9	15,260
Loan type reclassification	(16)	16	—	—	—	—	—	—	—	—
Balance at June 30, 2020	\$ 93,791	\$ 95,611	\$ 17,647	\$ 2,882	\$ 4,686	\$ 8,702	\$ 456	\$ 338	\$ 414	\$ 224,527
Balance at March 31, 2019	\$ 85,941	\$ 84,744	\$ 23,565	\$ 2,454	\$ 2,436	\$ 7,889	\$ 506	\$ 398	\$ 623	\$ 208,556
Charge-offs	(322)	(1,602)	(8)	—	—	(51)	—	—	—	(1,983)
Recoveries	324	1,485	70	—	—	402	—	—	—	2,281
Provision for loan losses	1,037	4,751	(5,894)	(275)	(19)	(193)	(100)	(9)	6	(696)
Balance at June 30, 2019	\$ 86,980	\$ 89,378	\$ 17,733	\$ 2,179	\$ 2,417	\$ 8,047	\$ 406	\$ 389	\$ 629	\$ 208,158
Balance at December 31, 2018	\$ 86,078	\$ 90,661	\$ 19,387	\$ 2,647	\$ 1,209	\$ 8,055	\$ 504	\$ 433	\$ 683	\$ 209,657
Charge-offs	(1,028)	(7,120)	(87)	—	(1)	(72)	—	—	—	(8,308)
Recoveries	821	2,316	72	—	—	490	—	—	—	3,699
Provision for loan losses	1,109	3,521	(1,639)	(468)	1,209	(426)	(98)	(44)	(54)	3,110
Balance at June 30, 2019	\$ 86,980	\$ 89,378	\$ 17,733	\$ 2,179	\$ 2,417	\$ 8,047	\$ 406	\$ 389	\$ 629	\$ 208,158
<b>Allowance on loans evaluated for impairment:</b>										
Individually	\$ 4,641	\$ 18,304	\$ 866	\$ —	\$ 15	\$ 706	\$ —	\$ 57	\$ 92	\$ 24,681
Collectively	89,150	77,307	16,781	2,882	4,671	7,996	456	281	322	199,846
PCI***	—	—	—	—	—	—	—	—	—	—
Balance at June 30, 2020	\$ 93,791	\$ 95,611	\$ 17,647	\$ 2,882	\$ 4,686	\$ 8,702	\$ 456	\$ 338	\$ 414	\$ 224,527
Individually	\$ 4,846	\$ 17,087	\$ 1,069	\$ —	\$ —	\$ 574	\$ —	\$ 83	\$ 92	\$ 23,751
Collectively	83,628	74,470	15,396	2,348	2,663	7,742	461	305	313	187,326
PCI***	—	—	—	—	—	—	—	—	—	—
Balance at December 31, 2019	\$ 88,474	\$ 91,557	\$ 16,465	\$ 2,348	\$ 2,663	\$ 8,316	\$ 461	\$ 388	\$ 405	\$ 211,077
<b>Recorded investment in loans evaluated for impairment:</b>										
Individually	\$ 329,180	\$ 158,988	\$ 21,682	\$ —	\$ 16	\$ 947,505	\$ —	\$ 266	\$ 3,814	\$ 1,461,451
Collectively	15,840,966	6,857,714	3,050,642	715,311	674,405	2,748,314	175,761	10,755	198,180	30,272,048
PCI***	603	—	—	—	—	—	—	—	—	603
Balance at June 30, 2020	\$ 16,170,749	\$ 7,016,702	\$ 3,072,324	\$ 715,311	\$ 674,421	\$ 3,695,819	\$ 175,761	\$ 11,021	\$ 201,994	\$ 31,734,102
Individually	\$ 338,417	\$ 157,023	\$ 10,903	\$ —	\$ —	\$ 1,034,596	\$ —	\$ 310	\$ 3,956	\$ 1,545,205
Collectively	15,323,616	6,840,395	2,884,452	610,278	592,303	2,790,627	158,384	11,765	202,146	29,413,966
PCI***	641	—	—	—	—	35	—	—	—	676
Balance at December 31, 2019	\$ 15,662,674	\$ 6,997,418	\$ 2,895,355	\$ 610,278	\$ 592,303	\$ 3,825,258	\$ 158,384	\$ 12,075	\$ 206,102	\$ 30,959,847

\* Includes the loan types: Loans to cooperatives, Processing and marketing, and Farm-related business.

\*\* Includes the loan types: Mission Related Loans and Loans to OFIs.

\*\*\* Purchased credit impaired loans.

The allowance for loan losses was \$224.5 million at June 30, 2020, as compared with \$211.1 million at December 31, 2019, an increase of \$13.5 million. Provision expense of \$15.3 million and loan recoveries of \$1.4 million increased the allowance during the first six months of 2020, and were partially offset by charge-offs of \$3.2 million. Recoveries during the six months ended June 30, 2020 were related primarily to borrowers in the nursery/greenhouse (29.54 percent of the total), forestry (14.86 percent), other (10.95 percent), grains (9.96 percent), field crops (9.48 percent), and cattle (7.62 percent) segments. Charge-offs during the six month period were related primarily to borrowers in the grains (20.99 percent of the total), field crops (20.93 percent), forestry (18.35 percent), poultry (16.48 percent), and cotton (10.36 percent) segments. See *Provision for Loan Losses* section above for additional details regarding loan loss provision expense and reversals. The allowance at June 30, 2020 included specific reserves of \$24.7 million (10.99 percent of the total) and \$199.8 million (89.01 percent) of general reserves. The largest commodity segments included in the allowance at June 30, 2020 were the poultry (15.09 percent of the total), field crops (12.80 percent), forestry (10.43 percent), cattle (8.47 percent), other (8.29 percent), and grains (7.49 percent) segments. The allowance for loan losses was 0.71 percent and 0.69 percent of total loans outstanding at June 30, 2020 and December 31, 2019, respectively.

## INVESTMENTS

The Bank is responsible for meeting the District's funding, liquidity and asset/liability management needs. Along with normal cash flows associated with lending operations, the District has two primary sources of liquidity: the capacity to issue Systemwide Debt Securities through the Federal Farm Credit Banks Funding Corporation; and cash and investments.

The Bank also maintains several repurchase agreement facilities. In addition, the System has established lines of credit in the event contingency funding is needed to meet obligations of System banks. The Bank's investments are primarily classified as available-for-sale investments. At June 30, 2020, the Bank had not recorded any impairments or experienced any changes in fair value leveling disclosures as a result of the COVID-19 market disruptions. Refer to the Bank's Second Quarter 2020 Report for additional information related to investments. District Associations have regulatory authority to enter into certain government guaranteed investments, generally mortgage-backed or asset-backed securities. The following tables summarize the District's investments:

	<b>June 30, 2020</b>			
<i>(dollars in thousands)</i>	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>
District Bank investments	\$ 8,350,730	\$ 214,949	\$ (7,260)	\$ 8,558,419
District Association investments	38,280	5,557	(225)	43,612
Total District investments	<u>\$ 8,389,010</u>	<u>\$ 220,506</u>	<u>\$ (7,485)</u>	<u>\$ 8,602,031</u>

	<b>December 31, 2019</b>			
<i>(dollars in thousands)</i>	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>
District Bank investments	\$ 7,880,510	\$ 83,235	\$ (27,334)	\$ 7,936,411
District Association investments	43,292	3,221	(201)	46,312
Total District investments	<u>\$ 7,923,802</u>	<u>\$ 86,456</u>	<u>\$ (27,535)</u>	<u>\$ 7,982,723</u>

## CAPITAL

Capital serves to support future asset growth and investment in new products and services. Capital also provides protection against credit, interest rate, and other risks, as well as operating losses. A sound capital position is critical to provide protection to investors in Systemwide Debt Securities and to ensure long-term financial success.

Total shareholders' equity increased \$426.8 million, or 6.40 percent, from December 31, 2019 to \$7.100 billion at June 30, 2020. This increase is primarily attributed to 2020 unallocated retained earnings from net income of \$304.5 million, an increase in unrealized gains on investments of \$150.0 million primarily due to a decrease in interest rates which increased the fair value of the Bank's existing available-for-sale fixed-rate investment securities, an increase of \$18.1 million in employee benefit plans adjustments, and net issuance of \$9.8 million in capital stock and participation certificates. These increases were partially offset by a decrease of \$43.6 million from retained earnings retired and \$16.0 million in cash patronage distributions.

The following table summarizes accumulated other comprehensive income (AOCI) balances at period end:

<i>(dollars in thousands)</i>	<b>June 30, 2020</b>		<b>December 31, 2019</b>	
<b>Accumulated Other Comprehensive Income (Loss)</b>				
Unrealized gain (loss) on investment securities	\$	202,593	\$	52,606
Derivatives and hedging activity		397		533
Employee benefit plans activity		(349,391)		(367,486)
Total accumulated other comprehensive income (loss)	<u>\$</u>	<u>(146,401)</u>	<u>\$</u>	<u>(314,347)</u>

The Farm Credit Administration sets minimum regulatory capital requirements for Banks and Associations.

Regulatory Capital Requirements and Ratios					
As of June 30, 2020	Primary Components of Numerator	Regulatory Minimums	Minimum with Buffer	Bank	District Associations
<b>Risk adjusted:</b>					
Common equity tier 1 capital ratio	Unallocated retained earnings (URE), common cooperative equities (qualifying capital stock and allocated equity) <sup>1</sup>	4.50%	7.00%	17.48%	14.71% - 36.42%
Tier 1 capital ratio	CET1 capital, non-cumulative perpetual preferred stock	6.00%	8.50%	17.86%	14.71% - 36.42%
Total capital ratio	Tier 1 capital, allowance for loan losses <sup>2</sup> , common cooperative equities <sup>3</sup> and term preferred stock and subordinated debt <sup>4</sup>	8.00%	10.50%	18.00%	16.33% - 37.54%
Permanent capital ratio	Retained earnings, common stock, non-cumulative perpetual preferred stock and subordinated debt, subject to certain limits	7.00%	7.00%	17.89%	15.59% - 36.81%
<b>Non-risk adjusted:</b>					
Tier 1 leverage ratio	Tier 1 capital	4.00%	5.00%	6.46%	14.09% - 34.87%
UREE leverage ratio	URE and URE equivalents	1.50%	1.50%	5.55%	8.54% - 35.46%

<sup>1</sup> Equities outstanding 7 or more years

<sup>2</sup> Capped at 1.25% of risk-adjusted assets

<sup>3</sup> Outstanding 5 or more years, but less than 7 years

<sup>4</sup> Outstanding 5 or more years

## REGULATORY MATTERS

On April 9, 2020, the Farm Credit Administration voted to delay publication of certain rules in the Federal Register that were previously approved until at least June 8, 2020 to allow both the Farm Credit Administration and the System to focus their efforts on responding to the COVID-19 pandemic. On June 1, 2020, the Farm Credit Administration extended the regulatory pause until at least July 10 and on July 16, it was determined that some regulatory activities would resume. Accordingly, the Farm Credit Administration will seek to publish its final rule on criteria to reinstate nonaccrual loans this summer. This rule clarifies the factors that System institutions should consider when categorizing high-risk loans and placing them in nonaccrual status. The rule also revises the criteria by which loans are reinstated to accrual status, and revises the application of the criteria to certain loans in nonaccrual status to distinguish between the types of risk that cause loans to be placed in nonaccrual status.

The Farm Credit Administration will also seek to publish final rules to: (1) amend the investment rule to allow System institutions to invest in certain USDA loan guarantees, (2) update the amortization rule and (3) amend regulations governing how the banks present association financial information in their annual report to shareholders.

On September 23, 2019, the Farm Credit Administration issued a proposed rule that would ensure the System's capital requirements, including certain regulatory disclosures, reflect the current expected credit losses methodology, which revises the accounting for credit losses under U.S. generally accepted accounting principles. The proposed rule identifies which credit loss allowances under the Current Expected Credit Losses (CECL) methodology in the Financial Accounting Standards Board's "Measurement of Credit Losses on Financial Instruments" are eligible for inclusion in a System institution's regulatory capital. Credit loss allowances related to loans, lessor's net investments in leases, and held-to-maturity debt securities would be included in a System institution's Tier 2 capital up to 1.25 percent of the System institution's total risk weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets would not be eligible for inclusion in a System institution's Tier 2 capital. In addition, the proposed regulation does not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution's regulatory capital ratios. The public comment period ended on November 22, 2019.

## OTHER MATTERS

### *Direct Notes*

See the *Direct Notes* section of *Management's Discussion & Analysis of Financial Condition & Results of Operations* in the AgFirst Farm Credit Bank Second Quarter 2020 Report for a discussion of the Bank's funding to District Associations.

### *Impacts of the COVID-19 Global Pandemic*

The spread of COVID-19 has created a global public health crisis that has stifled the global economy, decreased liquidity in fixed income and equity markets, significantly increased unemployment levels and disrupted global supply and demand chains. Unprecedented actions are being taken by governments, businesses and individuals to slow or contain the spread of COVID-19, including quarantines, "stay at home" orders, school closings and travel bans that have substantially restricted daily activities and forced many businesses to curtail or cease operations.

The extent to which the COVID-19 pandemic impacts the AgFirst District, results of operations and financial condition including regulatory capital and liquidity ratios and other regulatory requirements, will depend on future developments that are highly uncertain and cannot be predicted. The scope, duration, extent and severity of the pandemic, the continued response by the U.S. government and how quickly "normal" daily activities resume are evolving and still unknown. The COVID-19 pandemic could result in deterioration in the credit quality of the loan portfolio, which could result in increases in nonaccrual loans and the allowance for loan losses. The severity of the impact may be worsened if businesses and schools remain closed and "stay at home" orders continue for prolonged or intermittent periods causing continued disruption in supply and demand chains for agricultural products. In addition, the District's business and its borrowers' businesses may also be disrupted by labor shortages if employees are unable to work because of illness, quarantine, social distancing or immigration restrictions.

The COVID-19 pandemic has impacted the global economy, lowered equity market valuations, decreased liquidity in fixed-income markets, created extreme volatility and disruptions in other financial markets and significantly increased unemployment levels. These negative economic, market and social developments created a high level of uncertainty causing investors to shift toward cash, and highly rated cash-like investments. This, in turn, reduced flexibility to issue certain types of debt securities; in particular, intermediate to long-term fixed rate non-callable debt and callable debt with longer non-call periods. During this period, as investor demand moved to highly rated shorter-term debt instruments, the Bank has maintained access to the short-term debt market. In addition, although less accessible, moderate amounts of longer-term debt have been issued as market demand allowed. During the latter part of April 2020, funding flexibility improved to near normal pre-COVID-19 levels.

On March 13, 2020, the President of the United States declared the COVID-19 outbreak as a national emergency. In response, the Farm Credit Administration (FCA), other federal banking regulators and the Financial Accounting Standards Board (FASB) issued guidance on restructurings of loans through loan modifications, such as payment deferrals and extensions of repayment terms, which would not be considered as troubled debt restructurings if made on a good faith basis in response to the national emergency.

The District has developed payment deferral programs for borrowers directly affected by market disruptions caused by the COVID-19 pandemic. Programs vary by loan portfolio, entity and geographic location. These actions are designed to help farmers and ranchers preserve liquidity.

On March 27, 2020, Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act. Among other provisions, the CARES Act provided funding and authority to bolster United States Department of Agriculture (USDA) programs. On April 17, 2020, the USDA announced a \$19 billion Coronavirus Food Assistance Program (CFAP), that will provide \$16 billion of direct support based on actual losses for agricultural producers where prices and market supply chains have been impacted. The \$16 billion will include approximately \$10 billion of funding targeted to livestock and dairy producers, \$4 billion for row crop producers, \$2 billion for specialty crop producers, and \$500 million for other specialty crops. Additionally, \$3 billion will be allocated for direct purchases of fresh produce, dairy and meat for distribution to food banks and other non-profits.

The CARES Act also appropriated \$349 billion for the Paycheck Protection Program (PPP), a guaranteed loan program administered by the U.S. Small Business Administration (SBA), which commenced on April 3, 2020. The purpose of the program is to support payroll and certain other financial needs of small businesses during the COVID-19 pandemic. Agricultural producers, farmers and ranchers with 500 or fewer employees or that fit within the revenue-based standard are eligible for PPP loans.

Applicants who are otherwise eligible to receive financing under the Farm Credit Act and FCA regulations are able to apply for PPP loans from a District Association. At the time it was passed, the CARES Act provided for loan forgiveness if an employer used at least 75% of the loan for payroll costs and would be reduced proportionally by any reduction in full-time equivalent employees compared to the prior year and a 25% or greater reduction in full-time equivalent employee compensation. Loan payments required under the program can be deferred for up to six months.

On April 23, 2020, Congress passed the PPP and Health Care Enhancement Act that provides \$484 billion in additional funding to replenish and supplement key programs under the CARES Act. The Act provides an additional \$310 billion for PPP, \$60 billion for small business disaster loans and grants, \$75 billion for hospital and health care providers and \$25 billion for testing.

On June 5, 2020, the president signed the Paycheck Protection Program Flexibility Act of 2020, which amends the SBA Act and the CARES Act. Specifically, this Act establishes a minimum maturity of five years for a paycheck protection loan with a remaining balance after forgiveness. The bill also extends the “covered period” during which a loan recipient may use such funds for certain expenses while remaining eligible for forgiveness. The extension is to 24 weeks from the date of origination or December 31, 2020, whichever occurs first. The bill also reduces the payroll cost requirements from 75% to 60% and raises the non-payroll portion of a forgivable loan amount from the current 25% up to 40%.

### ***Future of LIBOR***

In 2017, the United Kingdom’s Financial Conduct Authority, which regulates LIBOR, announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021. As a result, it is uncertain whether LIBOR will continue to be quoted after 2021. The Financial Conduct Authority has announced that it intends to make a formal announcement about the timing and the manner of cessation prior to the end of 2021, and potentially as early as November of 2020. The Financial Conduct Authority has not elaborated on the content of such statement, but it has the authority and may announce that LIBOR, as of a future date, will no longer be representative of the underlying funding markets. If the announcement includes a statement to that effect, certain agreements that include contractual language providing that such a statement be a triggering event for the purposes of LIBOR cessation may require that the parties, as of such future date, cease use of LIBOR as their reference rate and apply a fallback rate, which will be determined in the manner provided in such agreement. The District has exposure to LIBOR, including in financial instruments that reference LIBOR that mature after 2021.

The exposure arises from loans made to customers, investment securities purchased, Systemwide Debt Securities that are issued by the Funding Corporation on the Bank’s behalf, and issued preferred stock. Alternative reference rates that replace LIBOR may not yield the same or similar economic results over the lives of the financial instruments, which could adversely affect the value of, and return on, instruments held. The LIBOR transition could result in paying higher interest rates on current LIBOR-indexed Systemwide Debt Securities, adversely affect the yield on, and fair value of, loans and investments held that reference LIBOR, and increase the costs of or affect the ability to effectively use derivative instruments to manage interest rate risk. In addition, there could be other ramifications including those that may arise as a result of the need to redeem or terminate such instruments.

Due to the uncertainty regarding the transition of LIBOR-based financial instruments, including when it will happen, the manner in which an alternative reference rate will apply, and the mechanisms for transitioning LIBOR-based instruments to instruments with an alternative rate, the expected financial impact of the LIBOR transition cannot yet be reasonably estimated.

The District will continue to analyze potential risks associated with the LIBOR transition, including financial, accounting, operational, legal, reputational and compliance risks.

The following is a summary of District variable-rate financial instruments with LIBOR exposure at June 30, 2020:

<i>(dollars in millions)</i>	<b>Due in 2020</b>	<b>Due in 2021</b>	<b>Due in 2022 and Thereafter</b>	<b>Total</b>
Investments	\$ —	\$ 38	\$ 1,990	\$ 2,028
Loans	344	784	4,159	5,287
Total	<u>\$ 344</u>	<u>\$ 822</u>	<u>\$ 6,149</u>	<u>\$ 7,315</u>
Systemwide debt securities	\$ 820	\$ 1,320	\$ 310	\$ 2,450
Preferred stock	—	—	49	49
Total	<u>\$ 820</u>	<u>\$ 1,320</u>	<u>\$ 359</u>	<u>\$ 2,499</u>



# Combined Balance Sheets

(unaudited)

<i>(dollars in thousands)</i>	June 30, 2020	December 31, 2019
<b>Assets</b>		
Cash	\$ 632,748	\$ 488,366
Cash equivalents	425,000	650,000
Investments in debt securities:		
Available-for-sale (amortized cost of \$8,318,191 and \$7,843,244, respectively)	8,520,512	7,895,569
Held-to-maturity (fair value of \$81,519 and \$87,154, respectively)	70,819	80,558
Total investments in debt securities	8,591,331	7,976,127
Loans	31,500,741	30,718,991
Allowance for loan losses	(224,527)	(211,077)
Net loans	31,276,214	30,507,914
Loans held for sale	64,441	8,291
Accrued interest receivable	253,628	261,595
Accounts receivable	101,350	100,307
Equity investments in other Farm Credit institutions	49,247	47,763
Other investments	1,084	1,039
Premises and equipment, net	217,357	213,206
Other property owned	14,294	19,749
Other assets	65,172	57,339
Total assets	\$ 41,691,866	\$ 40,331,696
<b>Liabilities</b>		
Systemwide bonds payable	\$ 25,435,184	\$ 27,291,279
Systemwide and other notes payable	8,687,348	5,525,414
Accrued interest payable	33,789	106,793
Accounts payable	81,124	365,529
Advanced conditional payments	15,874	5,981
Other liabilities	338,783	363,749
Total liabilities	34,592,102	33,658,745
<b>Shareholders' Equity</b>		
Perpetual preferred stock	49,250	49,250
Protected borrower equity	495	501
Capital stock and participation certificates	175,999	165,997
Additional paid-in-capital	82,573	82,573
Retained earnings		
Allocated	2,157,681	2,195,441
Unallocated	4,780,167	4,493,536
Accumulated other comprehensive income (loss)	(146,401)	(314,347)
Total shareholders' equity	7,099,764	6,672,951
Total liabilities and equity	\$ 41,691,866	\$ 40,331,696

# Combined Statements of Comprehensive Income

(unaudited)

<i>(dollars in thousands)</i>	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
<b>Interest Income</b>				
Investments	\$ 40,269	\$ 56,878	\$ 90,329	\$ 113,679
Loans	358,070	394,045	739,813	777,786
Other	532	1,384	1,342	2,699
Total interest income	398,871	452,307	831,484	894,164
<b>Interest Expense</b>				
	94,833	193,070	250,822	381,335
Net interest income	304,038	259,237	580,662	512,829
Provision for loan losses	11,808	(696)	15,260	3,110
Net interest income after provision for loan losses	292,230	259,933	565,402	509,719
<b>Noninterest Income</b>				
Loan fees	12,269	8,385	21,801	16,639
Fees for financially related services	2,682	2,088	4,343	3,589
Lease income	947	1,487	1,866	2,317
Gains (losses) on investments, net	—	—	7,215	—
Gains (losses) on debt extinguishment	(23,203)	(5,163)	(43,947)	(8,376)
Gains (losses) on other transactions	6,365	1,516	5,334	4,633
Insurance premium refund	(16)	—	6,813	7,051
Other noninterest income	1,177	1,380	5,981	4,270
Total noninterest income	221	9,693	9,406	30,123
<b>Noninterest Expenses</b>				
Salaries and employee benefits	82,809	76,905	163,315	154,205
Occupancy and equipment	6,453	11,272	13,362	22,667
Insurance Fund premiums	5,739	5,917	11,204	11,674
Other operating expenses	39,180	35,822	80,465	71,568
Losses (gains) from other property owned	853	397	1,433	174
Total noninterest expenses	135,034	130,313	269,779	260,288
Income before income taxes	157,417	139,313	305,029	279,554
Provision for income taxes	436	199	573	336
<b>Net income</b>	<b>\$ 156,981</b>	<b>\$ 139,114</b>	<b>\$ 304,456</b>	<b>\$ 279,218</b>
<b>Other comprehensive income net of tax:</b>				
Unrealized gains (losses) on investments	\$ 95,550	\$ 73,979	\$ 149,987	\$ 115,263
Change in value of cash flow hedges	(68)	(101)	(136)	(151)
Employee benefit plans adjustments	9,047	7,411	18,095	14,822
Other comprehensive income	104,529	81,289	167,946	129,934
<b>Comprehensive income</b>	<b>\$ 261,510</b>	<b>\$ 220,403</b>	<b>\$ 472,402</b>	<b>\$ 409,152</b>

**DISTRICT ASSOCIATIONS**

As of June 30, 2020

<b>Associations</b>	<b>Direct Notes</b>	<b>% of Direct Note Total</b>	<b>Total Assets</b>	<b>Total Allowance and Capital</b>	<b>Total Regulatory Capital Ratio</b>	<b>Nonperforming Loans as a % of Total Loans</b>	<b>ROA</b>
<i>(dollars in thousands)</i>							
AgCarolina	\$ 902,285	4.88%	\$1,203,378	\$ 306,810	21.87%	2.18%	1.74%
AgChoice	1,844,914	9.99	2,301,739	458,350	17.56	0.45	2.09
AgCredit	1,706,264	9.24	2,094,646	382,154	20.50	0.87	2.06
AgGeorgia	719,255	3.89	983,929	249,928	25.19	4.03	2.28
AgSouth	1,498,897	8.11	1,933,703	420,463	21.91	1.29	2.40
ArborOne	461,906	2.50	561,530	106,315	18.16	4.27	1.61
Cape Fear	788,841	4.27	1,019,591	235,866	21.54	1.88	2.19
Carolina	1,304,776	7.06	1,673,458	357,483	20.79	1.13	2.05
Central Florida	486,662	2.63	618,393	122,800	19.38	2.13	2.01
Central Kentucky	488,887	2.65	592,820	104,800	18.58	1.00	1.68
Colonial	503,492	2.73	705,241	197,888	25.83	0.32	2.05
First South	1,959,645	10.61	2,470,112	478,782	17.93	0.33	1.57
Florida	1,002,273	5.43	1,305,804	300,056	19.15	0.77	1.73
MidAtlantic	2,203,497	11.93	2,917,987	706,584	22.11	3.22	1.72
Northwest Florida	194,998	1.06	284,789	91,092	29.50	1.14	1.79
Puerto Rico	100,494	0.54	157,835	57,322	37.54	8.99	1.13
River Valley	451,550	2.44	563,706	105,025	19.37	2.07	1.37
Southwest Georgia	478,762	2.59	578,577	99,718	16.33	1.38	1.90
Virginias	1,377,379	7.46	1,849,979	474,495	23.86	2.38	1.76

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**AgFirst Farm Credit Bank**

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AgFirst Farm Credit Bank  
1901 Main Street  
Columbia, SC 29201  
800-845-1745  
www.agfirst.com

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**AgFirst District Associations**

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AgCarolina Farm Credit, ACA  
4000 Poole Road  
Raleigh, NC 27610  
919-250-9500  
http://www.agcarolina.com

Farm Credit of Central Florida, ACA  
115 S. Missouri Ste. 400  
Lakeland, FL 33815  
863-682-4117  
http://www.farmcreditefl.com

AgChoice Farm Credit, ACA  
300 Winding Creek Blvd.  
Mechanicsburg, PA 17050  
717-796-9372  
http://www.agchoice.com

Farm Credit of Florida, ACA  
11903 Southern Boulevard Ste. 200  
Royal Palm Beach, FL 33411  
561-965-9001  
http://farmcreditfl.com

AgCredit Agricultural Credit Association  
610 W. Lytle Street  
Fostoria, OH 44830-3422  
419-435-7758  
http://www.agcredit.net

Farm Credit of Northwest Florida, ACA  
5052 Highway 90 East  
Marianna, FL 32446  
850-526-4910  
http://farmcredit-fl.com

AgGeorgia Farm Credit, ACA  
468 Perry Parkway  
Perry, GA 31069  
478-987-8300  
http://www.aggeorgia.com

Farm Credit of the Virginias, ACA  
106 Sangers Lane  
Staunton, VA 24401  
540-886-3435  
http://www.farmcreditofvirginias.com

AgSouth Farm Credit, ACA  
26 South Main Street  
Statesboro, GA 30458  
912-764-9091  
http://www.agsouthfc.com

First South Farm Credit, ACA  
574 Highland Colony Parkway, Ste. 100  
Ridgeland, MS 39157  
601-977-8396  
http://www.firstsouthfarmcredit.com

ArborOne, ACA  
800 Woody Jones Blvd.  
Florence, SC 29501  
843-662-1527  
http://www.arborone.com

MidAtlantic Farm Credit, ACA  
45 Aileron Court  
Westminster, MD 21157  
410-848-1033  
http://www.mafc.com

Cape Fear Farm Credit, ACA  
333 East Russell Street  
Fayetteville, NC 28302  
910-323-9188  
http://www.capefearfarmcredit.com

Puerto Rico Farm Credit, ACA  
213 Domenech Ave.  
Hato Rey, PR 00918  
787-753-0579  
http://www.prfarmcredit.com

Carolina Farm Credit, ACA  
146 Victory Lane  
Statesville, NC 28625  
704-873-0276  
http://www.carolinafarmcredit.com

River Valley AgCredit, ACA  
408 East Broadway  
Mayfield, KY 42066  
270-247-5613  
http://www.rivervalleyagcredit.com

Central Kentucky Agricultural Credit Association  
640 S. Broadway  
Lexington, KY 40508  
859-253-3249  
http://www.agcreditonline.com

Southwest Georgia Farm Credit, ACA  
305 Colquitt Highway  
Bainbridge, GA 39817  
229-246-0384  
http://www.swgafarmcredit.com

Colonial Farm Credit, ACA  
7104 Mechanicsville Turnpike  
Mechanicsville, VA 23111  
804-746-1252  
http://www.colonialfarmcredit.com